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WHOLESALI IRADE
December, 1860

## LIERRKRY

GlemratMeat
Sales of Canadian Wholesalers during the month of December were estinated at $\$ 678,092,000$ compared with $\$ 678,432,000$ for the same month of 1959 , a decrease of 0.1 p.c. These sales cover wholesalers proper and do not include the bus iness transactions of manufacturers sales branches, or agents and brokers. They are not adjusted for price changes, seasomal variations or number of business days in the respective months.

Decenber 1960 sales were larger in six of the seventeen specified trade groups, increases rancing fram 1.2 pc . In the case of Commercial, Institutional and Service Equipment and Supplies to $17.5 \mathrm{p} . \mathrm{c}$. in the case of Household Electrical Appliances. The remaining 11 trade groups indicated decreases ranging iran 0.1 p.c. in the case of Meat and Dairy Products to 24.9 p.c. in the cese of Industrial and Transportation Equipment and Supplies. The residual "All Other Trades" showed an increase of $2.4 \mathrm{p} . \mathrm{c}$.

The publication of cumulative data for the year 1960 and revised annual तata for 1959 is postponed pending the completion of a more comprehensive survey of wholesale trade.

Further detail of the sales of various trade groups for December, 1960, will be found on the reverse side of this page.

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Prepared in Industry and Merchandising Division.

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Estinates of Wholesale Sales and Percentage Changes

| Kind of Business | December |  |  |
| :---: | :---: | :---: | :---: |
|  | SaIes |  | \% Change$1960 / 1959$ |
|  | 1959 | 1960 (1) |  |
|  | $\$ 1000$ | \$1000 | \% |
| Total, All Trades | 678.432 | 678.092 | -0.1 |
| Fresh Fruits and Vegetubles .................. | 22,933 | 22.342 | -2.6 |
| Groceries and Food Specialties ............... | 132.661 | 14, 2,257 | + 6.5 |
| Meat and Dairy Products ....................... | 14.470 | 14,456 | - 0.1 |
| Clothing and Furnishings ..................... | 6,286 | 5,470 | -13.0 |
| Ioctwear . ..................................... | 2.954 | 2,563 | -13.2 |
| Other Textile and Clothing Accessories ...... | 17:489 | 16.693 | - 406 |
| Coal and Coke | 13,085 | 11,539 | -11. 8 |
| Drugs and Drug Sundries | 18.803 | 18.656 | - 0.8 |
| Wewsprint, Paper and Paper Procucts ......... | 21,801 | 22.096 | $+1.4$ |
| Tobacco, Confectionery and Soft Drinks ...... | 57,988 | 61.149 | + 5.5 |
| Automotive Parts and Accessories ............ | 30,348 | 32,558 | + 7.3 |
| Camercial, Institutional and Service Equipaent and Supplies | 11,077 | 11,210 | + 1.2 |
| Construction Naterials and Supnlies, including Lumber | 51,262 | 50,085 | -2.3 |
| Farm Machinory ......................... . . . . . . . | 6,429 | 5,888 | - 8.4 |
| Hardware | 25,526 | 24,345 | -4.6 |
| Household Electrical Appliances .............. | 19,225 | 22,581 | +17.5 |
| Industrial and Transportation Equipment and Supplies | 59.776 | 44,837 | -24.9 |
| All Other Tranes | 166,319 | 170,317 | $+2.4$ |

## (I) Proliminary

