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May, 1960

Sales of Canadian wholesalers for the month of May were estimated at \$783,935,000, up 4.0% from sales of \$753,685,000 reported for the same month in 1959. These sales cover "wholesalers proper" and do not include the business transactions of manufacturers' sales branches or agents and brokers. They are not adjusted for price changes, seasonal variations or number of business days in the respective months.

Eleven of the 17 specified trade groups recorded increases ranging from 11.4% for automotive parts and accessories to 0.3% for newsprint, paper and paper products. The "all other trades" group had an increase of 8.0%. Lower sales were registered in 6 of the specified groups ranging from 14.5% for household electrical appliances to 0.7% for industrial and transportation equipment and supplies. Sales for the first 5 months of the year increased by 4.6% to \$3,542,179,000 with 4 of the specified trades showing decreases ranging from 6.9% for construction materials and supplies to 1.1% for other textiles and clothing accessories. Two of the trades - clothing and furnishing and coal and coke - recorded no change in sales.

Further detail on the sales of the various trade groups will be found on the reverse side of this page.

Prepared in Industry and Merchandising Division.

# WHOLESALE TRADE

May, 1960

## Preliminary Estimates of Wholesale Sales and Percentage Changes

Kind of Business	May			January - May		
	S a l e s		% Change	S a l e s		% Change
	1959	1960	1960/ 1959	1959	1960	1960/ 1959
	\$'000	\$'000	%	\$'000	\$'000	%
TOTAL, ALL Trades.....	753,685	783,935	+ 4.0	3,387,760	3,542,179	+ 4.6
Fresh Fruits and Vegetables.....	25,340	27,418	+ 8.2	98,236	108,498	+ 10.4
Groceries and Food Specialties.....	117,803	125,773	+ 6.8	554,743	596,240	+ 7.5
Meat and Dairy Products.....	12,607	12,259	- 2.8	56,915	56,007	- 1.6
Clothing and Furnishings.....	7,160	7,033	- 1.8	33,191	33,179	(1)
Footwear.....	2,325	2,435	+ 4.7	11,489	11,997	+ 4.4
Other Textile and Clothing Accessories	15,323	15,693	+ 2.4	83,535	82,614	- 1.1
Coal and Coke.....	9,124	9,558	+ 4.8	54,471	54,490	(1)
Drugs and Drug Sundries.....	16,139	17,570	+ 8.9	85,485	88,007	+ 3.0
Newsprint, Paper and Paper Products...	23,458	23,540	+ 0.3	103,736	107,432	+ 3.6
Tobacco, Confectionery and Soft Drinks	50,471	54,034	+ 7.1	235,655	251,487	+ 6.7
Automotive Parts and Accessories.....	35,495	39,543	+ 11.4	155,687	156,177	+ 0.3
Commercial, Institutional and Service Equipment and Supplies.....	10,340	10,922	+ 5.6	48,506	52,767	+ 8.8
Construction Materials and Supplies, including lumber.....	78,730	72,308	- 8.2	301,136	280,216	- 6.9
Farm Machinery.....	8,903	8,606	- 3.3	38,336	36,409	- 5.0
Hardware.....	28,160	30,042	+ 6.7	111,671	117,667	+ 5.4
Household Electrical Appliances.....	14,651	12,520	- 14.5	65,479	66,356	+ 1.3
Industrial and Transportation Equipment and Supplies.....	77,786	77,232	- 0.7	287,245	290,575	+ 1.2
All Other Trades.....	219,870	237,449	+ 8.0	1,062,244	1,152,061	+ 8.5

(1) No change.

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