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DOMINION BUREAU
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June, 1960

Sales of Canadian wholesalers for the month of June were estimated at \$772,490,000, up 0.2% from sales of \$770,765,000 reported for the same month in 1959. These sales cover "wholesalers proper" and do not include the business transactions of manufacturers' sales branches or agents and brokers. They are not adjusted for price changes, seasonal variations or number of business days in the respective months.

Eight of the 17 specified trade groups recorded increases ranging from 17.9% for meat and dairy products to 0.1% for coal and coke. Decreases were registered for 9 of the groups ranging from 16.8% for household electrical appliances to 1.1% for automotive parts and accessories. The "all other trades" group also showed a decrease of 1.2%. Sales for the first 6 months of the year increased by 3.8% to \$4,314,669,000, with 6 of the specified trades showing decreases ranging from 6.9% for farm machinery to 0.4% for clothing and furnishings. Two trades - coal and coke and automotive parts and accessories - recorded no change in accumulated sales.

More detail on the sales of the various trade groups will be found on the reverse side of this page.

Prepared in Industry and Merchandising Division.

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WHOLESALE TRADE

June, 1960

Preliminary Estimates of Wholesale Sales and Percentage Changes

Kind of Business	June			January - June		
	Sales		% Change	Sales		% Change
	1959	1960	1960/1959	1959	1960	1960/1959
	\$'000	\$'000	%	\$'000	\$'000	%
TOTAL, ALL Trades	770,765	772,490	+ 0.2	4,158,525	4,314,669	+ 3.8
Fresh Fruits and Vegetables	28,318	28,895	+ 2.0	126,554	137,393	+ 8.6
Groceries and Food Specialties	127,374	139,392	+ 9.4	682,117	735,632	+ 7.8
Meat and Dairy Products	14,133	16,657	+17.9	71,048	72,664	+ 2.3
Clothing and Furnishings	6,629	6,468	- 2.4	39,820	39,647	- 0.4
Footwear	1,876	1,768	- 5.7	13,365	13,765	+ 3.0
Other Textile and Clothing Accessories ...	14,830	15,305	+ 3.2	98,365	97,919	- 0.5
Coal and Coke	8,488	8,492	+ 0.1	62,959	62,982	(1)
Drugs and Drug Sundries	18,842	18,543	- 1.6	104,327	106,550	+ 2.1
Newsprint, Paper and Paper Products	23,642	24,906	+ 5.3	127,378	132,338	+ 3.9
Tobacco, Confectionery and Soft Drinks ..	56,826	57,661	+ 1.5	292,481	309,148	+ 5.7
Automotive Parts and Accessories	37,621	37,205	- 1.1	193,308	193,382	(1)
Commercial, Institutional and Service Equipment and Supplies	12,362	11,584	- 6.3	60,868	64,351	+ 5.7
Construction Materials and Supplies, including lumber	81,866	79,480	- 2.9	383,002	359,696	- 6.1
Farm Machinery	10,135	8,733	-13.8	48,471	45,142	- 6.9
Hardware	28,813	28,934	+ 0.4	140,484	146,601	+ 4.4
Household Electrical Appliances	13,198	10,976	-16.8	78,677	77,332	- 1.7
Industrial and Transportation Equipment and Supplies	65,773	60,174	- 8.5	353,018	350,749	- 0.6
All Other Trades	220,039	217,317	- 1.2	1,282,283	1,369,378	+ 6.8

(1) no change

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