

Monthly



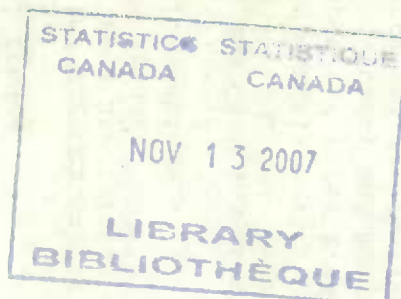
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DOMINION BUREAU OF STATISTICS

OTTAWA - CANADA

Published by Authority of the Hon. Gordon Churchill, Minister of Trade and Commerce

Vol. 96 - No. 8

\$1.00 per year



WHOLESALE TRADE

August, 1960

Sales of Canadian wholesalers for the month of August were estimated at \$657,811,000, up 5.0% from sales of \$626,683,000 reported for the same month in 1959. These sales cover wholesalers proper and do not include the business transactions of manufacturers' sales branches or agents and brokers. They are not adjusted for price changes, seasonal variations or number of business days in the respective months.

Fourteen of the 17 specified trade groups recorded increased sales ranging from 0.5% for tobacco, confectionery and soft drinks to 17.8% for meat and dairy products. Decreases ranged from 23.5% for farm machinery to 3.0% for construction materials and supplies including lumber. January-August sales at \$5,635,484,000 were 2.4% higher than sales for the corresponding period in 1959, with increases registered for 11 of the specified trade groups.

Further detail on the sales of the various trade groups will be found on the reverse side of this page.

Prepared in Industry and Merchandising Division.

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WHOLESALE TRADE

August, 1960

Preliminary Estimates of Wholesale Sales and Percentage Changes

Kind of Business	August			January - August		
	S a l e s		% Change	S a l e s		% Change
	1959	1960	1960/1959	1959	1960	1960/1959
	\$ '000	\$ '000	%	\$ '000	\$ '000	%
TOTAL, All Trades .....	626,683	657,811	+ 5.0	5,505,465	5,635,484	+ 2.4
Fresh Fruits and Vegetables .....	22,178	24,040	+ 8.4	175,547	187,473	+ 6.8
Groceries and Food Specialties .....	124,812	137,945	+10.5	935,848	1,009,465	+ 7.9
Meat and Dairy Products .....	14,323	16,871	+17.8	100,008	103,973	+ 4.0
Clothing and Furnishings .....	7,298	7,432	+ 1.8	51,788	51,537	- 0.5
Footwear .....	3,266	3,782	+15.8	18,486	19,195	+ 3.8
Other Textile and Clothing Accessories	19,072	20,071	+ 5.2	131,914	131,216	- 0.5
Coal and Coke .....	7,799	8,989	+15.3	79,664	80,082	+ 0.5
Drugs and Drug Sundries .....	17,827	19,033	+ 6.8	138,256	141,798	+ 2.6
Newsprint, Paper and Paper Products ..	22,673	24,237	+ 6.9	172,398	178,889	+ 3.8
Tobacco, Confectionery and Soft Drinks	50,342	50,611	+ 0.5	397,178	413,395	+ 4.1
Automotive Parts and Accessories .....	36,301	38,792	+ 6.9	263,348	266,774	+ 1.3
Commercial, Institutional and Service Equipment and Supplies .....	10,420	10,634	+ 2.1	82,245	86,062	+ 4.6
Construction Materials and Supplies, including lumber .....	69,322	67,226	- 3.0	535,343	492,887	- 7.9
Farm Machinery .....	6,891	5,270	-23.5	69,326	60,062	-13.4
Hardware .....	26,334	26,501	+ 0.6	193,177	196,868	+ 1.9
Household Electrical Appliances .....	10,335	11,760	+13.8	101,793	99,539	- 2.2
Industrial and Transportation Equipment and Supplies .....	52,740	50,587	- 4.1	472,090	453,764	- 3.9
All Other Trades .....	124,750	134,030	+ 7.4	1,587,056	1,662,505	+ 4.8