



DOMINION BUREAU OF STATISTICS

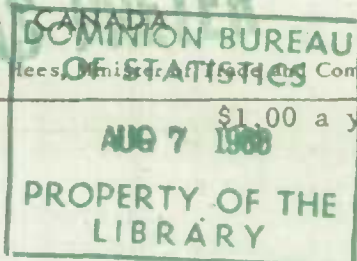
OTTAWA - CANADA

Published by Authority of the Hon. George A. Hees, Minister of Commerce

Vol. 17- No. 5

WHOLESALE TRADE

MAY, 1961



This issue of the wholesale trade publication contains estimates of wholesale trade for May, 1961; also revisions of wholesale trade annual estimates for the years following 1951, the year of the last census of wholesale establishments, and revised monthly estimates from January 1960 to date. For reference purposes, the adjusted data of the 1951 census are also shown. These sales estimates cover the transactions of "wholesalers proper" and do not include those of manufacturers' sales branches or agents and brokers. They are not adjusted for price changes, seasonal variations or number of days in the respective months.

For May, 1961, sales of wholesalers were estimated at \$852,659,000 compared with \$829,340,000 for the same month in 1960, an increase of 2.8% (see page 7). Increases occurred in eleven trades ranging from 24.6% in the case of household electrical appliances to 2.0% in the case of fresh fruits and vegetables. Decreases occurred in six trades ranging from 9.6% in the case of industrial and transportation equipment and supplies to 0.4% in the case of other textile and clothing accessories. The residual category showed a small increase. The cumulative figures for January to May, 1961, indicate there has been a decrease in business volume of 3.8% when a comparison is made with the same period of 1960.

A special note regarding the revised estimates for 1958 and 1959 (page 3) is necessary. The Daily Bulletin of June 27th, 1961, in a preliminary release of wholesale trade statistics for 1958 and 1959, reports sales for 1958 amounting to \$8,259,463,000 and for 1959 amounting to \$9,129,460,000. This report is the result of special comprehensive surveys of wholesale trade proper carried out during 1959 and 1960. To the 1958 figure of \$8,259,463,000 should be added \$83,700,000 as an estimate of the business of firms without employees not covered in the comprehensive survey. The amount of \$437,500,000 should be deducted as an adjustment for businesses covered by the comprehensive survey but not by the regular monthly survey. The trades concerned are included in the "all other trades" category of the monthly survey. To the 1959 figure of \$9,129,460,000 should be added \$90,100,000 as an estimate of the business of firms without employees and \$24,000,000 as an estimate of the business of new firms coming into existence during 1959. The amount of \$491,000,000 should be deducted as an adjustment for businesses covered by the comprehensive survey but not by the regular monthly survey. As for the 1958 survey the trades concerned are included in the "all other trades" category. When these adjustments are taken account of the results of the 1958 and 1959 comprehensive surveys reconcile with the estimates published in the present issue of the monthly publication. When comparing the estimates of the three food trades (fresh fruits and vegetables, groceries and food specialties, meat and dairy products) contained in the present issue with the detailed results of the comprehensive surveys to be released later, the aggregate should be used. The classification procedure followed during the 1951 census survey permitted a bias towards the groceries and food specialties trade. In the comprehensive surveys of 1958 and 1959 this bias has been removed.

Prepared in Industry and Merchandising Division

6543-501-51

DOES NOT CIRCULATE

PROPERTY OF THE
LIBRARY
MAY 2 1968
OF STATISTICS
DOMINION BUREAU

Estimated Annual Wholesale Sales 1951-1960 and Percentage Changes
millions of dollars

Kind of business	1951 (census)	1952 (1)	% change 1952/ 1951	1953 (1)
Total, all trades	5,784.4	5,970.7	+ 3.2	6,138.0
Fresh fruits and vegetables	183.4	213.7	+16.5	207.4
Groceries and food specialties	922.3	951.5	+ 3.1	977.7
Meat and dairy products	173.1	140.1	-19.1	144.0
Clothing and furnishings	25.2	94.8	+11.3	99.3
Footwear	28.5	29.9	+ 4.9	29.2
Other textile and clothing accessories ...	180.2	183.4	+ 1.8	180.9
Coal and coke	226.7	193.0	-14.9	172.3
Drugs and drug sundries	133.3	139.0	+ 4.3	146.5
Newsprint, paper and paper products	212.6	202.2	- 4.9	207.3
Tobacco, confectionery and soft drinks ...	457.5	499.8	+ 9.2	496.9
Automotive parts and accessories	246.8	266.1	+ 7.8	275.4
Commercial, institutional and service equipment and supplies	72.0	75.7	+ 4.3	81.9
Construction materials and supplies including lumber	515.0	522.7	+ 1.5	574.5
Farm machinery	65.7	71.8	+ 9.3	69.7
Hardware	266.9	258.5	- 3.1	269.1
Household electrical appliances	93.2	125.2	+34.3	138.3
Industrial and transportation equipment and supplies	437.0	530.4	+21.4	538.6
All other trades	1,483.4	1,472.9	- 0.7	1,529.0
	1956 (1)	% change 1956/ 1955	1957 (1)	% change 1957/ 1956
Total, all trades	7,672.1	+13.4	7,691.5	+ 0.3
Fresh fruits and vegetables	237.7	+ 3.2	237.2	- 0.2
Groceries and food specialties	1,157.7	+ 7.3	1,263.8	+ 9.2
Meat and dairy products	146.4	+ 6.2	152.0	+ 3.8
Clothing and furnishings	114.0	+ 4.8	116.9	+ 2.5
Footwear	31.4	+ 1.9	30.9	- 1.6
Other textile and clothing accessories ...	199.3	+ 7.7	200.7	+ 0.7
Coal and coke	188.5	+16.4	183.0	- 2.9
Drugs and drug sundries	174.4	+ 7.3	184.7	+ 5.9
Newsprint, paper and paper products	253.3	+ 9.3	251.8	- 0.6
Tobacco, confectionery and soft drinks ...	585.0	+ 9.5	635.8	+ 8.7
Automotive parts and accessories	338.0	+11.7	342.1	+ 1.2
Commercial, institutional and service equipment and supplies	104.9	+14.8	105.1	+ 0.2
Construction materials and supplies including lumber	799.3	+ 8.6	799.6	- 2.5
Farm machinery	68.6	+19.5	56.1	-18.2
Hardware	319.7	+11.1	315.2	- 1.4
Household electrical appliances	164.5	- 0.7	161.3	- 1.9
Industrial and transportation equipment and supplies	804.7	+31.6	796.4	- 1.0
All other trades	1,984.7	+20.2	1,878.9	- 5.3

(1) Final Estimates.

(2) Revised Estimates.

Estimated Annual Wholesale Sales 1951-1960 and Percentage Changes
millions of dollars

% change 1953/ 1952	1954 (1)	% change 1954/ 1953	1955 (1)	% change 1955/ 1954
+ 2.8	6,033.3	- 1.7	6,766.6	+12.2
- 2.9	220.5	+ 6.3	230.4	+ 4.5
+ 2.8	1,010.8	+ 3.4	1,079.3	+ 6.8
+ 2.8	149.6	+ 3.9	137.9	- 7.8
+ 4.7	97.6	- 1.7	108.8	+11.5
- 2.3	28.0	- 4.1	30.8	+10.0
- 1.4	175.2	- 3.2	185.0	+ 5.6
-10.7	160.0	- 7.1	162.0	+ 1.3
+ 5.4	151.0	+ 3.1	162.6	+ 7.7
+ 2.5	217.0	+ 4.7	231.7	+ 6.8
- 0.6	506.7	+ 2.0	534.1	+ 5.4
+ 3.5	269.9	- 2.0	302.7	+12.2
+ 8.2	84.3	+ 2.9	91.4	+ 8.4
+ 9.9	603.0	+ 5.0	736.0	+22.1
- 2.9	50.5	-27.5	57.4	+13.7
+ 4.1	64.8	- 1.6	287.7	+ 8.6
+10.5	149.4	+ 8.0	165.6	+10.8
+ 1.5	487.6	- 9.5	611.6	+25.4
+ 3.8	1,407.4	- 8.0	1,651.6	+17.4

1958 (1)	% change 1958/ 1957	1959 (1)	% change 1959/ 1958	1960 (2)	% change 1960/ 1959
7,905.7	+ 2.8	8,752.6	+10.7	8,878.8	+ 1.4
263.5	+11.1	279.5	+ 6.1	291.4	+ 4.3
1,385.1	+ 9.6	1,544.5	+11.5	1,657.3	+ 7.3
175.0	+15.1	171.3	- 2.1	176.7	+ 3.2
123.6	+ 5.7	120.0	- 2.9	117.1	- 2.4
33.5	+ 8.4	37.1	+10.7	37.7	+ 1.6
214.8	+ 7.0	230.2	+ 7.2	230.0	- 0.1
163.6	-10.6	155.9	- 4.7	148.2	- 4.9
198.5	+ 7.5	216.6	+ 9.1	221.1	+ 2.1
241.9	- 3.9	262.8	+ 8.6	274.8	+ 4.6
679.2	+ 6.8	723.4	+ 6.5	749.3	+ 3.6
363.9	+ 6.4	407.9	+12.1	411.2	+ 0.8
109.3	+ 4.0	130.2	+19.1	135.8	+ 4.3
825.2	+ 5.8	964.4	+16.9	897.6	- 6.9
68.5	+22.1	84.9	+23.9	73.5	-13.4
308.8	- 2.0	317.6	+ 2.8	317.5	(3)
166.4	+ 2.2	181.4	+ 9.0	179.6	- 1.1
709.0	-11.0	779.7	+10.0	744.4	- 4.5
1,875.9	- 0.2	2,145.2	+14.4	2,215.6	+ 3.3

Estimates of Wholesale Sales - January - December 1960^r

thousands of dollars

Kind of business	January	February	March	April
Total, all trades	643,539	705,896	811,418	731,926
Fresh fruits and vegetables	19,112	20,387	23,790	23,410
Groceries and food specialties	116,174	125,240	135,267	125,468
Meat and dairy products	10,239	9,828	14,793	11,473
Clothing and furnishings	7,145	8,194	11,115	10,429
Footwear	1,507	3,026	3,633	2,899
Other textile and clothing accessories	15,377	18,183	20,025	18,635
Coal and coke	14,430	14,796	13,554	10,705
Drugs and drug sundries	15,804	17,298	20,115	16,402
Newsprint, paper and paper products ...	18,910	20,291	21,029	21,211
Tobacco, confectionery and soft drinks	49,375	53,171	74,534	56,976
Automotive parts and accessories	22,799	25,855	35,048	35,985
Commercial, institutional and service equipment and supplies	10,617	11,031	12,072	10,806
Construction materials and supplies, including lumber	53,946	58,654	72,209	66,658
Farm machinery	3,676	4,891	6,434	11,105
Hardware	18,270	22,586	25,981	24,120
Household electrical appliances	10,764	14,634	14,225	15,529
Industrial and transportation equipment and supplies	36,228	61,185	85,198	61,408
All other trades	219,166	216,648	222,396	208,707

^r Revised figures.

Estimates of Wholesale Sales - January - December 1960^r

thousands of dollars

May	June	July	August	September	October	November	December	Total all Months
829,340	818,739	703,215	704,441	733,808	733,791	742,233	720,472	8,879,818
29,380	30,925	27,789	25,660	24,078	24,343	18,995	23,565	291,434
134,129	148,778	145,143	147,271	140,147	142,873	143,142	153,625	1,657,257
13,078	17,919	15,437	18,056	14,386	17,420	19,223	14,724	176,646
9,922	9,123	6,286	10,483	13,290	12,507	11,019	7,602	117,115
2,818	2,048	1,913	4,377	4,972	4,016	3,635	2,820	37,664
16,918	16,518	14,258	21,627	25,182	22,358	22,948	17,958	229,987
11,287	10,067	9,608	10,770	11,906	14,769	13,014	13,334	148,240
17,362	18,328	16,030	18,813	21,134	21,603	19,848	18,333	221,070
22,854	24,182	21,665	23,534	26,146	24,858	28,755	21,410	274,845
64,054	68,354	63,560	59,927	67,530	59,012	59,824	72,941	749,258
40,493	38,090	35,424	39,687	35,969	35,533	32,816	33,547	411,244
11,623	12,222	11,797	11,318	10,556	10,719	11,164	11,775	135,831
87,581	96,054	79,473	81,072	83,681	81,053	77,009	60,211	897,601
8,072	8,189	9,050	4,940	4,400	5,269	2,125	5,373	73,533
31,306	29,584	24,645	27,431	31,489	27,071	30,172	24,567	317,522
12,798	11,257	10,731	12,060	18,366	18,099	17,759	23,418	179,642
88,392	68,680	59,960	57,909	57,390	54,121	62,897	50,984	744,352
227,273	208,010	150,446	129,506	143,175	158,097	167,868	164,285	2,215,577

Estimates of Wholesale Sales and Percentage Changes, January to May 1961^r

thousands of dollars

Kind of business	January	February	March	April	May
Total, all trades	602,212	646,115	769,585	711,160	852,659
Fresh fruits and vegetables	18,805	20,354	24,056	21,840	29,978
Groceries and food specialties	118,387	126,814	140,020	132,946	144,855
Meat and dairy products	11,437	10,635	15,602	10,854	14,079
Clothing and furnishings	6,890	7,893	10,932	8,341	9,817
Footwear	1,575	3,382	3,724	3,004	2,926
Other textile and clothing accessories	16,437	17,152	19,412	16,973	16,854
Coal and coke	12,090	12,682	10,346	8,607	10,671
Drugs and drug sundries	17,601	16,982	19,669	16,988	18,587
Newsprint, paper and paper products ...	20,606	21,382	22,430	23,588	25,486
Tobacco, confectionery and soft drinks	50,647	53,034	79,385	56,610	67,469
Automotive parts and accessories	22,498	26,434	35,897	36,093	39,002
Commercial, institutional and service equipment and supplies	11,254	11,314	12,626	11,606	11,566
Construction materials and supplies, including lumber	57,471	55,237	72,281	65,655	92,351
Farm machinery	3,258	6,018	8,010	9,665	8,502
Hardware	19,148	20,398	24,485	24,805	33,083
Household electrical appliances	14,971	17,901	16,600	17,944	15,943
Industrial and transportation equipment and supplies	33,717	55,746	78,987	57,843	79,880
All other trades	165,420	162,757	175,123	187,798	231,610

^r Revised figures.

Estimates of Wholesale Sales and Percentage Changes, January to May 1961^r

thousands of dollars

MAY			JANUARY - MAY		
SALES		% change 1961/1960	SALES		% change 1961/1960
1960 ^r	1961 ^p		1960 ^r	1961 ^p	
829,340	852,659	+ 2.8	3,722,119	3,581,731	- 3.8
29,380	29,978	+ 2.0	116,079	115,033	- 0.9
134,129	144,855	+ 8.0	636,279	663,022	+ 4.2
13,078	14,079	+ 7.7	59,411	62,607	+ 5.4
9,922	9,817	- 1.1	46,805	43,873	- 6.3
2,818	2,926	+ 3.8	13,883	14,611	+ 5.2
16,918	16,854	- 0.4	89,138	86,828	- 2.6
11,287	10,671	- 5.5	64,772	54,396	-16.0
17,362	18,587	+ 7.1	86,981	89,827	+ 3.3
22,854	25,486	+11.5	104,295	113,492	+ 8.8
64,054	67,469	+ 5.3	298,110	307,145	+ 3.0
40,493	39,002	- 3.7	160,178	159,924	- 0.2
11,623	11,566	- 0.5	56,149	58,366	+ 3.9
87,581	92,351	+ 5.4	339,048	342,995	+ 1.2
8,072	8,502	+ 5.3	34,178	35,453	+ 3.7
31,306	33,083	+ 5.7	122,263	121,919	- 0.3
12,798	15,943	+24.6	67,950	83,359	+22.7
88,392	79,880	- 9.6	332,411	306,173	- 7.9
227,273	231,610	+ 1.9	1,094,190	922,708	-15.7

^p Preliminary figures

STATISTICS CANADA LIBRARY
BIBLIOTHEQUE STATISTIQUE CANADA



1010720796