$\$ 1.00$ a year

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    CANADA
                        CARADA
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Sales of Canadian wholesalers for June are estimated at $\$ 837,141,000$, an increase of 2.4 per cent compared with the same month of 1960 . Sales are those of "wholesalers proper" and do not include the business transactions of manufacturers' sales branches or agents and brokers. They are not adjusted for price changes, seasonal variations or number of business days in the respective months.

Twelve of the 17 specified trade: groups show increases ranging from 13.6 per cent for household electrical appliances to 1.2 per cent for meat and dairy products. Five trades record decreases ranging from 4.3 per cent for coal and coke to 1.7 per cent for clothing and furnishings. The residual category increaseed 0.6 per cent.

Sales for the half year vanuary-june are estimated at $\$ 4,418,872,000$, down 2.7 per cent compared with the same period in 1960. Eleven trade groups show increases while five trade groups and. the residual category indicate decreases.

Further detail on the sales of the various trade groups will be found on the reverse of this page.

Prepared in Industry and Merchandising Division

JUNE, 1961
Preliminary Estimates of Wholesale Sales and Percentage Changes

| Kind of Business | June |  |  | January - June |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Sales |  | $\begin{aligned} & \text { \% Change } \\ & 1961 / 1960 \end{aligned}$ | Sales |  | \% Change1961/1960 |
|  | 1960 | 1961 |  | 1960 | 1961 |  |
|  | \$'000 | \$'000 |  | \$'000 | \$'000 |  |
| Total, All Trades | 817,533 | 837,141 | + 2.4 | 4,539,652 | 4,418,872 | - 2.7 |
| Fresh Fruits and Vegetables | 30,925 | 31,693 | + 2.5 | 147,004 | 146,726 | - 0.2 |
| Groceries and Food Specialties | 148,778 | 154,118 | + 3.6 | 785,056 | 817,140 | + 4.1 |
| Meat and Dairy Products | 17,919 | 18,125 | + 1.2 | 77,330 | 80,732 | + 4.4 |
| Clothing and Furnishings | 9,123 | 8,970 | - 1.7 | 55,928 | 52,843 | - 5.5 |
| Footwear | 2,048 | 2,004 | - 2.1 | 15,931 | 16,615 | + 4.3 |
| Other Textile and Clothing Accessories | 16,518 | 17,067 | + 3.3 | 105,656 | 103,895 | - 1.7 |
| Coal and Coke | 10,067 | 9,637 | - 4.3 | 74,839 | 64,033 | - 14.4 |
| Drugs and Drug Sundries | 17,122 | 19,238 | + 12.4 | 104,103 | 109,065 | + 4.8 |
| Newsprint, Paper and Paper Products . . | 24,182 | 25,055 | + 3.6 | 128,477 | 138,547 | + 7.8 |
| Tobacco, Confectionery and Soft Drinks | 68,354 | 70,073 | + 2.5 | 366,464 | 377,218 | + 2.9 |
| Automotive Parts and Accessories ..... | 38,090 | 38,411 | + 0.8 | 198,268 | 198,335 | (1) |
| Commercial, Institutional and Service Equipment and Supplies ............ | 12,333 | 12,061 | - 2.2 | 68,482 | 70,427 | + 2.8 |
| Construction Materials and Supplies, including Lumber $\qquad$ | 96,054 | 94,324 | - 1.8 | 435,102 | 437,319 | + 0.5 |
| Farm Machinery ............... | 8,189 | 8,382 |  | 42,367 | 43,835 |  |
| Hardware | 29,884 | 32,733 | + 9.5 | 152,147 | 154,652 | + 1.6 |
| Household Electrical Appliances ....... | 11,257 | 12,792 | +13.6 | 79,207 | 96,151 | +21.4 |
| Industrial and Transportation Equipment and Supplies .... | 68,680 | 73,111 | + 6.5 | 401,091 | 379,284 | - 5.4 |
| All Other Trades | 208,010 | 209,347 | + 0.6 | 1,302,200 | 1,132,055 | - 13.1 |

No change.

