



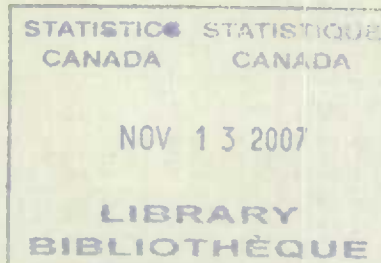
## DOMINION BUREAU OF STATISTICS

OTTAWA - CANADA

Published by Authority of the Hon. George Hees, Minister of Trade and Commerce

Vol. 27 - No. 9

\$1.00 a year

WHOLESALE TRADE

September, 1961

Sales of Canadian wholesalers for September are estimated at \$762,774,000, an increase of 4.1 per cent when compared with the same month of 1960. Sales are those of "wholesalers proper" and do not include the business transactions of manufacturers' sales branches or agents and brokers. They are not adjusted for price changes, seasonal variations or number of business days in the respective months.

Seven trades indicated an increased volume of business. Increases ranged from 16.7 per cent for Meat and Dairy Products to 1.5 per cent for Groceries and Food Specialties. The residual group of trades showed an increase of 19.6 per cent. All other trades indicated a decrease in business when compared with the previous year. Decreases ranged from 11 per cent in the case of Coal and Coke to 0.2 per cent for Construction Materials and Supplies, including Lumber.

For the nine months ending September, sales are estimated at \$6,677,430,000, practically unchanged from the comparable period of 1960. Twelve trades show increased business for this part of the year. Increases ranged from 16.5 per cent in the case of Household Electrical Appliances to 0.9 per cent for Fresh Fruits and Vegetables. These increases were offset by decreased business in five trades, decreases ranging from 12.9 per cent for Coal and Coke to 0.6 per cent for Other Textile and Clothing Accessories. The residual group of trades indicated a decrease for the nine months of 7.8 per cent.

Further detail on the sales of the various trade groups will be found on the reverse of this page.

Prepared in Industry and Merchandising Division

6543-501-91

# WHOLESALE TRADE

September, 1961

## Preliminary Estimates of Wholesale Sales and Percentage Changes

Kind of Business	September			January - September		
	Sales		% Change 1961/1960	Sales		% Change 1961/1960
	1960 \$'000	1961 \$'000		1960 \$'000	1961 \$'000	
Total, All Trades .....	732,751	762,774	+ 4.1	6,678,439	6,677,430	(1)
Fresh Fruits and Vegetables .....	24,078	23,179	- 3.7	224,531	226,560	+ 0.9
Groceries and Food Specialties .....	140,147	142,202	+ 1.5	1,217,617	1,279,247	+ 5.1
Meat and Dairy Products .....	14,386	16,795	+16.7	125,209	131,986	+ 5.4
Clothing and Furnishings .....	13,290	13,073	- 1.6	85,987	84,738	- 1.5
Footwear .....	4,972	4,826	- 2.9	27,193	28,198	+ 3.7
Other Textile and Clothing Accessories .	25,182	24,014	- 4.6	166,723	165,742	- 0.6
Coal and Coke.....	11,906	10,600	-11.0	107,123	93,305	-12.9
Drugs and Drug Sundries .....	20,077	20,823	+ 3.7	157,403	165,633	+ 5.2
Newsprint, Paper and Paper Products ....	26,146	24,581	- 6.0	199,822	213,653	+ 6.9
Tobacco, Confectionery and Soft Drinks .	67,530	69,372	+ 2.7	557,481	575,120	+ 3.2
Automotive Parts and Accessories .....	35,969	34,405	- 4.3	309,348	307,300	- 0.7
Commercial, Institutional and Service						
Equipment and Supplies .....	10,556	11,054	+ 4.7	102,153	107,844	+ 5.6
Construction Materials and Supplies,						
including Lumber .....	83,681	83,501	- 0.2	679,328	695,860	+ 2.4
Farm Machinery .....	4,409	4,715	+ 6.9	60,766	61,347	+ 1.0
Hardware .....	31,489	29,816	- 5.3	235,712	243,364	+ 3.2
Household Electrical Appliances .....	18,368	18,109	- 1.4	120,366	140,243	+16.5
Industrial and Transportation Equipment						
and Supplies .....	57,390	60,521	+ 5.5	576,350	565,979	- 1.8
All Other Trades .....	143,175	171,188	+19.6	1,725,327	1,591,311	- 7.8

(1) No Change

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