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CATALOGUE No.

69-008

MONTHLY

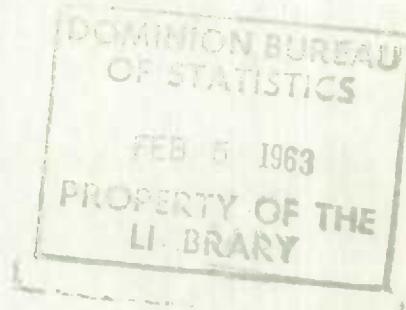
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WHOLESALE TRADE

October, 1962



Sales of Canadian Wholesalers for the month of October were estimated at \$839,233,000, an increase of 7.8% when compared with the same period of 1961. These sales cover "Wholesalers proper" and do not include the business transactions of manufacturers' sales branches or agents and brokers. They are not adjusted for price changes, seasonal variations or number of business days in the respective months.

All but two of the specified trade groups show increases ranging from 23.8% for Farm Machinery to 1.4% for Coal and Coke. The Clothing and Furnishings trade and Other Textile and Clothing Accessories indicate decreased sales of 2.2% and 5.4%, respectively. The All Other Trades group shows an increase of 9.1%.

Sales in the first ten months of 1962 are estimated at \$8,059,868,000 as compared with \$7,356,279,000 for the same period of 1961, an increase of 9.0%. All except two specified trade groups show increases ranging from 10.1% in the case of Groceries and Food Specialties to 1.7% for Other Textile and Clothing Accessories. The Meat and Dairy Products trade remained unchanged and Coal and Coke showed a decrease of 4.8%. The All Other Trades group increased by 16.5%.

Further detail on the sales of the various trade groups will be found on the reverse of this page.

Prepared in Industry and Manufacturing Division

January, 1963
6543-501

WHOLESALE TRADE

1010709298

October, 1962

Preliminary Estimates of Wholesale Sales and Percentage Changes

Kind of Business	October			January - October		
	Sales		% Change 1962/1961	Sales		% Change 1962/1961
	1961	1962		1961	1962	
	\$'000	\$'000		\$'000	\$'000	
Total, All Trade.....	778,545	839,233	+7.8	7,396,279	8,059,868	+9.0
Fresh Fruits and Vegetables.....	45,176	46,918	+6.9	249,409	258,403	+9.6
Groceries and Food Specialties.....	148,924	164,373	+10.4	1,422,394	1,565,977	+10.1
Meat and Dairy Products.....	15,853	18,463	+16.5	139,688	139,645	(1)
Clothing and Furnishings.....	12,272	11,269	-8.2	96,276	94,920	+2.7
Footwear.....	4,265	4,604	+7.9	32,709	34,522	+5.5
Other Textile and Clothing Accessories.....	21,783	20,608	-5.4	169,230	172,102	+1.7
Coal and Coke.....	15,568	15,792	+1.4	112,046	106,678	-4.8
Drugs and Drug Sundries.....	23,990	25,992	+8.3	195,008	209,754	+7.6
Newsprint, Paper and Paper Products.....	26,407	30,078	+13.9	241,237	253,673	+5.2
Tobacco, Confectionery and Soft Drinks.....	61,942	63,368	+2.3	630,766	659,839	+4.6
Automotive Parts and Accessories.....	36,282	37,339	+2.9	346,308	375,889	+8.5
Commercial, Institutional and Service						
Equipment and Supplies.....	11,979	13,112	+9.5	121,058	130,601	+7.9
Electrical Wiring Supplies, Construction						
Materials, Apparatus and Equipment.....	16,616	18,127	+9.1	143,946	157,723	+9.6
Other Construction Materials and Supplies,						
including Lumber.....	72,472	78,590	+8.4	639,372	698,477	+9.2
Farm Machinery.....	3,813	4,721	+23.8	64,735	68,706	+6.1
Hardware.....	30,579	32,364	+5.8	282,707	288,850	+2.2
Household Electrical Appliances.....	18,665	20,796	+11.4	161,524	170,449	+5.5
Industrial and Transportation Equipment						
and Supplies.....	58,799	63,806	+8.5	627,414	664,811	+6.0
All Other Trades.....	173,160	188,913	+9.1	1,720,432	2,004,849	+16.5

(1) No Change.