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WHOLESALE TRADE MAR 11 1977 April, 1962 LIBRARY

Sales of Canadian wholesalers for April are estimated 35,794,756,000, an increase of 12.9 per cent compared with the same period for 1961. Sales are those of "Wholesalers Proper" and do not include the business transactions of manufacturers' sales branches or agents and brokers. They are not adjusted for price changes, seasonal variations or number of business days in the respective months.

6.3

Sixteen trades indicated an increased volume of business. Increases ranged from 28.3 per cent in the case of Clothing and Furnishings to 5.0 per cent for Meat and Dairy Products and Hardware. The residual group of trades showed an increase of 20.3 per cent. The remaining two trades indicated decreases of 7.7 per cent and 1.0 per cent.

For the four months ending April, sales are estimated at \$3,043,434,000, an increase of 12.6 per cent when compared with the same period of 1961. All trades except two indicated increases ranging from 16.6 per cent in the case of Other Construction Materials and Supplies including Lumber to 2.1 per cent for Meat and Dairy Products. Coal and Coke and Farm Machinery indicated decreases of 5.5 per cent and 4.9 per cent respectively. The residual group of trades showed an increase of 24.3 per cent for the four month period.

Further dotail on the sales of the various trade groups will be found on the reverse of this page.

Prepared in Industry and Merchandising Division.

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ROCER DEMANNE FRSC. Queen's Printer and Controller of Stationery, Ottawa, 1962

## WHCLESALE TRADE

## April, 1962



Preliminary Estimates of Wholesale Sales and Percentage Changes

010	April			January - April		
	Sales		% Change 1962/19 <b>6</b> 1	Sales		% Change 1962/1961
	1961	1962	1/02/1/01	1961	1962	2/00/2/01
	\$1000	\$1000		\$1000	\$1000	
Total, All Trades Fresh Fruits and Vegetables Groceries and Food Specialties Meat and Dairy Products Clothing and Furnishings Footwear Other Textile and Clothing Accessories Coal and Coke Drugs and Drug Sundries Newsprint, Paper and Paper Products Tobacco, Confectionery and Soft Drinks Automotive Farts and Accessories Commercial, Institutional and Service Equipment and Supplies Conmercial Wiring Supplies, Construction Materials, Apparatus and Equipment Other Construction Materials and Supplies, including Lumber Farm Machinery Hardware Household Electrical Appliances Industrial and Transportation Equipment and Supplies All Other Trades	703,657 21,615 132,334 10,272 8,269 3,030 15,114 8,870 17,543 23,718 55,992 36,454 11,654 12,069 53,167 9,570 25,829 18,374 57,750 182,033	794,756 23,921 144,028 10,790 10,612 3,671 16,634 8,183 19,024 23,482 60,853 39,777 12,866 14,302 62,324 10,570 27,131 20,117 67,442 219,029	+12.9 +10.7 + $8.8$ + $5.0$ + $28.3$ + $21.2$ +10.1 - $7.7$ + $8.4$ - $1.0$ + $8.7$ + $9.1$ +10.4 + $18.5$ + $17.2$ + $10.4$ + $5.0$ + $9.5$ + $16.8$ + $20.3$	2,702,437 84,182 515,859 45,882 33,760 11,792 62,318 45,343 73,561 88,491 237,042 121,873 47,360 50,694 200,468 26,779 92,180 68,713 226,585 669,555	3,043,434 89,800 584,544 46,843 36,017 12,586 64,164 42,831 79,902 91,651 252,515 135,248 52,002 56,125 233,791 25,472 96,229 71,710 240,076 831,928	+12.6 $+ 6.7$ $+13.3$ $+ 2.1$ $+ 6.7$ $+ 3.0$ $- 5.5$ $+ 8.6$ $+ 3.6$ $+ 3.6$ $+ 6.5$ $+ 11.0$ $+ 9.8$ $+10.7$ $+16.6$ $- 4.9$ $+ 4.4$ $+ 4.4$ $+ 4.4$