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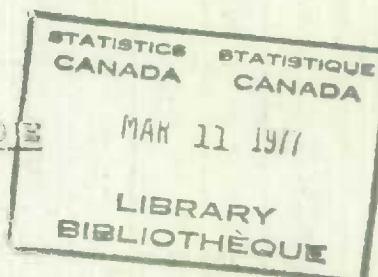
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\$1.00 a year

WHOLESALE TRADE

May, 1962



Sales of Canadian wholesalers for the month of May, at \$946,223,000, were 12.8 per cent greater than the \$839,142,000 reported for the same month in 1961. Those sales cover wholesalers proper and do not include the business transactions of manufacturers sales branches or agents and brokers. They are not adjusted for price changes, seasonal variations or number of business days in the respective months.

All but two of the eighteen specified trade groups reported increased sales. Increases ranged from 27.3 per cent for Farm Machinery to 1.9 per cent for Fresh Fruits and Vegetables. The All Other Trades group showed an increase of 20.1 per cent. The Coal and Coke and the Hardware groups showed decreases of 6.0 per cent and 1.3 per cent, respectively.

For the first five months of the year, sales are estimated at \$3,989,657,000, an increase of 12.7 per cent over the same period of 1961. With the exception of Coal and Coke, all of the specified trade groups showed increases ranging from 16.5 per cent for Other Construction Materials and Supplies, including Lumber, to 2.8 per cent for Farm Machinery and also for Hardware. The residual group of trades showed an increase of 23.2 per cent for the first five months of 1962.

Further detail on the sales of the various trade groups will be found on the reverse of this page.

Prepared in Industry and Merchandising Division

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WHOLESALE TRADE

May, 1962

Preliminary Estimates of Wholesale Sales and Percentage Changes

	May			January - May		
	Sales		% Change 1962/1961	Sales		% Change 1962/1961
	1961	1962		1961	1962	
	\$'000	\$'000		\$'000	\$'000	
Total, All Trades	839,142	946,223	+12.8	3,541,579	3,989,657	+12.7
Fresh Fruits and Vegetables	29,658	30,223	+ 1.9	113,840	120,023	+ 5.4
Groceries and Food Specialties	144,219	160,721	+11.4	660,078	745,265	+12.9
Meat and Dairy Products	13,216	14,333	+ 8.5	59,098	61,176	+ 3.5
Clothing and Furnishings	9,732	10,731	+10.3	43,492	46,748	+ 7.5
Footwear	2,949	3,345	+13.4	14,741	15,931	+ 8.1
Other Textile and Clothing Accessories ...	14,963	15,347	+ 2.6	77,281	79,511	+ 2.9
Coal and Coke	11,001	10,337	- 6.0	56,344	53,168	- 5.6
Drugs and Drug Sundries	19,210	21,138	+10.0	92,771	101,040	+ 8.9
Newsprint, Paper and Paper Products	25,627	28,077	+ 9.6	114,118	119,728	+ 4.9
Tobacco, Confectionery and Soft Drinks ...	66,732	71,860	+ 7.7	303,774	324,375	+ 6.8
Automotive Parts and Accessories	39,380	44,107	+12.0	161,253	179,355	+11.2
Commercial, Institutional and Service						
Equipment and Supplies	11,679	12,322	+ 5.5	59,039	64,324	+ 9.0
Electrical Wiring Supplies, Construction						
Materials, Apparatus and Equipment	14,122	15,965	+13.1	64,816	72,090	+11.2
Other Construction Materials and Supplies,						
including Lumber	72,810	84,573	+16.2	273,278	318,364	+16.5
Farm Machinery	8,437	10,738	+27.3	35,216	36,210	+ 2.8
Hardware	34,384	33,941	- 1.3	126,564	130,170	+ 2.8
Household Electrical Appliances	16,284	17,346	+ 6.5	84,997	89,056	+ 4.8
Industrial and Transportation Equipment						
and Supplies	80,063	91,178	+13.9	306,648	331,254	+ 8.0
All Other Trades	224,676	269,941	+20.1	894,231	1,101,869	+23.2

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