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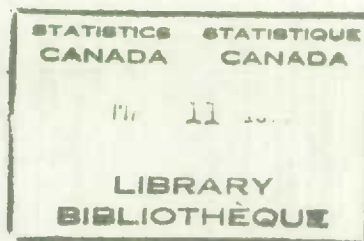
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OTTAWA - CANADA

Published by Authority of the Honourable George Hees, Minister of Trade and Commerce

Vol. 28 - No. 9



WHOLESALE TRADE

September, 1962

Sales of Canadian Wholesalers for the month of September were estimated at \$780,017,000, an increase of 2.8% when compared with the same period of 1961. These sales cover "wholesalers proper" and do not include the business transactions of manufacturers' sales branches or agents and brokers. They are not adjusted for price changes, seasonal variations or number of business days in the respective months.

Twelve of the eighteen specified trade groups show increases ranging from 6.0% for Groceries and Food Specialties to 0.5% for Tobacco, Confectionery and Soft Drinks. Decreases in the six trades ranged from 13.6% in the case of Industrial and Transportation Equipment and Supplies to 0.5% for Commercial, Institutional and Service Equipment and Supplies. The All Other Trades group shows an increase of 7.4%.

Sales for the first nine months of 1962 are estimated at \$7,220,633,000 as compared with \$6,612,734,000 for the same period of 1961, an increase of 9.2%. With the exception of Meat and Dairy Products and Coal and Coke, where decreases of 2.2% and 5.8%, respectively, are indicated, all trade groups showed increases ranging from 10.3% for Other Construction Materials and Supplies, including Lumber, to 1.7% for Hardware.

Further detail on the sales of the various trade groups will be found on the reverse of this page.

Prepared in Industry and Merchandising Division

November, 1962
6543-501

WHOLESALE TRADE

September, 1962

Preliminary Estimates of Wholesale Sales and Percentage Changes

Kind of Business	September			January - September		
	Sales		% Change 1962/1961	Sales		% Change 1962/1961
	1961	1962		1961	1962	
	\$'000	\$'000		\$'000	\$'000	
Total, All Trades	758,749	780,017	+ 2.8	6,612,734	7,220,633	+ 9.2
Fresh Fruits and Vegetables	22,950	24,116	+ 5.1	224,233	231,485	+ 3.2
Groceries and Food Specialties	141,552	150,076	+ 6.0	1,273,470	1,401,604	+10.1
Meat and Dairy Products	15,718	14,106	-10.3	123,835	121,182	- 2.2
Clothing and Furnishings	12,960	12,654	- 2.4	84,004	87,651	+ 4.3
Footwear	4,873	4,956	+ 1.7	28,444	29,918	+ 5.2
Other Textile and Clothing Accessories	21,344	21,887	+ 2.5	147,447	151,494	+ 2.7
Coal and Coke	10,901	11,493	+ 5.4	96,478	90,886	- 5.8
Drugs and Drug Sundries	21,470	21,921	+ 2.1	171,018	183,762	+ 7.5
Newsprint, Paper and Paper Products	24,716	26,074	+ 5.5	214,830	223,595	+ 4.1
Tobacco, Confectionery and Soft Drinks	68,609	68,965	+ 0.5	568,824	596,471	+ 4.9
Automotive Parts and Accessories	34,670	36,522	+ 5.3	310,026	338,550	+ 9.2
Commercial, Institutional and Service						
Equipment and Supplies	11,210	11,154	- 0.5	109,079	117,489	+ 7.7
Electrical Wiring Supplies, Construction						
Materials, Apparatus and Equipment	15,811	16,464	+ 4.1	127,330	139,596	+ 9.6
Other Construction Materials and Supplies,						
including Lumber	69,278	72,379	+ 4.5	566,900	619,887	+10.3
Farm Machinery	4,672	4,481	- 4.1	60,922	63,985	+ 5.0
Hardware	30,710	30,489	- 0.7	252,128	256,486	+ 1.7
Household Electrical Appliances	18,407	19,356	+ 5.2	142,879	149,653	+ 4.7
Industrial and Transportation Equipment						
and Supplies	61,167	52,845	-13.6	568,615	601,005	+ 5.7
All Other Trades	167,731	180,079	+ 7.4	1,547,272	1,815,936	+17.4

