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WHOLeSALE TRADE
February, 1963


Sales of Canadian wholesalers for February are estimated at $\$ 767,793,000$, an increase of $6.4 \%$ compared with the same month for 1962. Sales are those of "Wholesalers proper" and do not include the business transactions of manufacturers" sales branches or agents and brokers. They are not adjusted for price changes, seasonal variations or number of business days in the respective months.

Twelve trades indicated an increased volume of business. Increases ranged from $12.6 \%$ in the case of Groceries and Food Specialties to $1.4 \%$ for Other Construction Materials and Supplies, including Lumber. Five trades showed a decreased volume of business for the month. Decreases ranged frore $15.3 \%$ in the case of Meat and Dairy Products to $0.5 \%$ in the case of Fam Machinery. The Footwear trade remained unchanged. The residual group showed an increase of $8.2 \%$ when compared with the previous period.

Tor the two months of 1963 , sales are estimated at $1,520,085,000$, an increase of $5.9 \%$ when compared with the same period for 1962 . All except three trades showed an increased volume of business, increases ranging from $9.2 \%$ in the case of Farm Machinery to $0.3 \%$ in the case of Automotive Farts and Accessories. Three trades showed a decreased volume of business, decreases ranging from $6.2 \%$ in the case of Neat and Dairy Products to $3.0 \%$ in the case of Tobacco, Confectionery and Soft Drinks. The residual group indicated an increase of $10.6 \%$.

Further detail on the sales of the various trade groups will be found on the reverse of this luge.

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Preliminary Estimates of Wholesale Sales and Fercentage Changes

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(1) No chance.

