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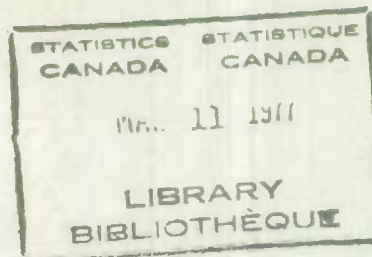
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WHOLESALE TRADE

March, 1963



Sales of Canadian wholesalers for March are estimated at \$861,151,000, an increase of 0.4% as compared with the same month in 1962. Sales are those of "Wholesalers proper" and do not include the business transactions of manufacturers' sales branches or agents and brokers. They are not adjusted for price changes, seasonal variations or number of business days in the respective months.

March 1963 sales were larger in seven of the eighteen specified trade groups, with increases ranging from 10.8% for Industrial and Transportation Equipment and Supplies to 0.2% in the case of Automotive Parts and Accessories. All other trade groups indicated decreases ranging from 9.6% in the case of Clothing and Furnishings to 1.0% for Coal and Coke. The residual "All Other Trades" showed an increase of 3.1%.

For the three months ending March, sales are estimated at \$2,381,236,000, an increase of 3.9% when compared with the same period of 1962. Thirteen trades indicated increases while the remaining five showed decreases. The All Other Trades group showed an increase of 8.1% for the period.

Further detail on the sales of the various trade groups will be found on the reverse of this page.

Prepared in the Merchandising and Services Division

June, 1963  
6423-501

# WHOLESALE TRADE

March, 1963

## Preliminary Estimates of Wholesale Sales and Percentage Changes

Kind of Business	March			January - March		
	Sales		% Change 1963/1962	Sales		% Change 1963/1962
	1962	1963		1962	1963	
	\$'000	\$'000		\$'000	\$'000	
Total, All Trade .....	857,618	861,151	+ 0.4	2,292,795	2,381,236	+ 3.9
Fresh Fruits and Vegetables .....	24,256	24,372	+ 0.5	64,663	68,473	+ 5.9
Groceries and Food Specialties .....	162,918	158,560	- 2.7	445,574	459,137	+ 3.0
Meat and Dairy Products .....	14,083	13,010	- 7.6	35,664	33,250	- 6.8
Clothing and Furnishings .....	10,875	9,836	- 9.6	25,820	24,190	- 6.3
Footwear .....	4,043	3,722	- 7.9	8,919	8,954	+ 0.4
Other Textile and Clothing Accessories ....	17,725	16,399	- 7.5	47,392	47,782	+ 0.8
Coal and Coke .....	10,895	10,790	- 1.0	35,756	37,141	+ 3.9
Drugs and Drug Sundries .....	22,155	22,529	+ 1.7	61,149	62,890	+ 2.8
Newsprint, Paper and Paper Products .....	24,978	23,657	- 5.3	68,451	68,039	- 0.6
Tobacco, Confectionery and Soft Drinks ....	81,326	79,633	- 2.1	193,882	188,863	- 2.6
Automotive Parts and Accessories .....	40,526	40,605	+ 0.2	95,905	96,148	+ 0.3
Commercial, Institutional and Service						
Equipment and Supplies .....	14,988	13,939	- 7.0	38,357	38,566	+ 0.5
Electrical Wiring Supplies, Construction						
Materials, Apparatus and Equipment .....	13,348	14,160	+ 6.1	38,881	41,421	+ 6.5
Other Construction Materials and Supplies,						
including Lumber .....	64,472	62,804	- 2.6	165,212	164,305	- 0.5
Farm Machinery .....	7,312	7,235	- 1.1	14,287	14,851	+ 3.9
Hardware .....	26,076	26,318	+ 0.9	71,018	74,367	+ 4.7
Household Electrical Appliances .....	16,207	16,515	+ 1.9	49,312	50,850	+ 3.1
Industrial and Transportation Equipment						
and Supplies .....	81,140	89,886	+10.8	171,305	187,037	+ 9.2
All Other Trades .....	220,295	227,181	+ 3.1	661,248	714,972	+ 8.1

Note: 1962 figures are revised.

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