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WHOLESALE TRADE

May, 1963

Sales of Canadian wholesalers for the month of May, at \$1,002,662,000, were 4.2% greater than the \$962,641,000 reported for the same month in 1962. Sales are those of "Wholesalers proper" and do not include the business transactions of manufacturers' sales branches or agents and brokers. They are not adjusted for price changes, seasonal variations or number of business days in the respective months.

All but five of the eighteen specified trades reported increased sales. Increases ranged from 13.1% for Coal and Coke to 0.2% for Household Electric Appliances. Decreases ranged from 6.1% for Footwear to 0.3% for Automotive Parts and Accessories. The All Other Trades group showed an increase of 7.7%.

For the first five months of the year, sales are estimated at \$4,249,085,000, an increase of 4.5% over the same period of 1962. With the exception of minor decreases in the sales of Meat and Dairy Products, Clothing and Furnishings and Tobacco, Confectionery and Soft Drinks, all of the specified trade groups showed increases ranging from 6.8% for Farm Machinery and also for Industrial and Transportation Equipment and Supplies, to 0.6% for Other Construction Materials and Supplies, including Lumber. The residual group of trades showed an increase of 8.5%.

Further detail on the sales of the various trade groups will be found on the reverse of this page.

Prepared in the Merchandising and Services Division

August, 1963  
6423-501

# WHOLESALE TRADE

May, 1963

## Preliminary Estimates of Wholesale Sales and Percentage Changes

	May			January - May		
	Sales		% Change 1963/1962	Sales		% Change 1963/1962
	1962	1963		1962	1963	
	\$'000	\$'000		\$'000	\$'000	
Total, All Trades .....	962,641	1,002,662	+ 4.2	4,064,991	4,249,085	+ 4.5
Fresh Fruits and Vegetables .....	29,661	29,908	+ 0.8	117,833	122,553	+ 4.0
Groceries and Food Specialties .....	162,303	172,791	+ 6.5	753,318	786,582	+ 4.4
Meat and Dairy Products .....	14,245	14,777	+ 3.7	60,559	60,066	- 0.8
Clothing and Furnishings .....	10,909	10,479	- 4.0	47,517	45,672	- 3.9
Footwear .....	3,358	3,152	- 6.1	15,958	16,213	+ 1.6
Other Textile and Clothing Accessories .....	15,301	14,996	- 2.0	79,277	80,224	+ 1.2
Coal and Coke .....	10,807	12,227	+13.1	54,909	58,583	+ 6.7
Drugs and Drug Sundries .....	21,234	21,891	+ 3.1	101,492	104,106	+ 2.6
Newsprint, Paper and Paper Products .....	28,193	28,755	+ 2.0	120,229	123,862	+ 3.0
Tobacco, Confectionery and Soft Drinks .....	72,697	75,145	+ 3.4	328,136	326,721	- 0.4
Automotive Parts and Accessories .....	44,293	44,146	- 0.3	180,143	182,031	+ 1.0
Commercial, Institutional and Service Equipment and Supplies .....	12,092	12,469	+ 3.1	63,071	65,199	+ 3.4
Electrical Wiring Supplies, Construction Materials, Apparatus and Equipment .....	15,221	15,580	+ 2.4	67,566	71,792	+ 6.3
Other Construction Materials and Supplies, including Lumber .....	81,275	81,849	+ 0.7	306,259	308,228	+ 0.6
Farm Machinery .....	10,357	11,335	+ 9.4	34,887	37,263	+ 6.8
Hardware .....	34,839	33,320	- 4.4	133,833	136,480	+ 2.0
Household Electrical Appliances .....	16,495	16,527	+ 0.2	84,900	85,776	+ 1.0
Industrial and Transportation Equipment and Supplies .....	90,444	92,029	+ 1.8	328,623	350,972	+ 6.8
All Other Trades .....	288,917	311,286	+ 7.7	1,186,481	1,286,762	+ 8.5

