catalogue No. -

63-008
MONTHLY

## MHOLASALE TRADE

June, 1963

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LIERARY BIELIOTHEOUT

Sales of Canadian wholeselers for the month of June, at $\$ 912,114,000$, were $2.0 \%$ greater than the $\$ 893,833,000$ reported for the same month in 1962 . Sales are those of "Wholesalers proper" and do not include the business transactions of manufacturers' sales branches or agents and brokers. They are not adjusted for price changes, seasonal variations or number of business days in the respective months.

June saleswere larger in nine of the eighteen specified trade groups. Increases ranged fron $25.5 \%$ for Farm Machinery to $1.2 \%$ for Industrial and Transportation Iquipment and Supplies. Decreases in eight of the remaining trade froups ranged fron $7.4 \%$ for Meat and Dairy Products to $1.5 \%$ for Drugs and Drug sundries. There was practically no change in the sales of Other Construction Waterials and Supplies, including Lumber. The "All Other Trades" group showed an increase of $2.8 \%$.

For the first six months of the year, sales are estimated at $\$ 5,161,199,000$, an increase of $4.1 \%$ over the same period of 1962. Fifteen of the specilied trades showed increasos in business, ranging from $8.6 \%$ for coal and coke to 0.4f for Household Electrical Appliances. The Clothing and Furnishings, Meat and Dairy Products and the Tobacco, Confectionery and Soft Drinks showed decreases of $3.8 \%, 2.1 \%$ and $0.9 \%$, respectively. The "All Other Trades" group showed an increase of $7.5 \%$

Further detail on the sales of the verious trade groups will be found on the reverse of this page.

Prepared in the herchandising and Services Division.

Sepiember, 1963
6423-501

June, 1963
Freliminary Pstimates of Wholesale Sales and Fexcentage Changes

|  | June |  |  | January - June 5 |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Sales |  | $\begin{aligned} & \text { \% Change } \\ & 1963 / 1962 \end{aligned}$ | Sales |  | $\begin{aligned} & \text { \% Change } \\ & 1963 / 1962 \end{aligned}$ |
|  | 1962 | 1963 |  | 1262 | 1963 |  |
|  | $3^{1} 000$ | ${ }^{\prime} 000$ |  | \% ${ }^{8} 000$ | \$1000 | 3nad Ch |
| Total, All Trades ........................... | 893,833 | 912,114 | $+2.0$ | 4,958,824 | 5,161,199 | + $+4.11=1$ |
|  | 29,245 | 30,498 | $+4 \cdot 3$ | 147,078 | 153,051 | $+4.1$ |
| Groceries and Food Specialties .............. | 159,638 | 166,150 | + 4.1 | 912,956 | 952,732 | $+4.4=$ |
| Meat and Dairy Products .............................. | 14,973 | 13,871 | - 7.4 | 75,532 | 73,937 | - 2.1 |
| Clothing and Furnishings .0.0.0.0.0.0.0.ce | 8,977 | 8,665 | - 3.5 | 56,494 | 54,337 | - 3.8 |
| Footrear ....................................... | 2,123 | 2,386 | +12.4 | 18,081 | 18,599 | + 2.9 |
| Other Textile and Clothing Accessories ..... | 16,137 | 15,813 | -2.0 | 05,414 | 96,037 | + 0.7 |
| Coal and Coke 0.coco.00000.00.0.00.0.0.0. | 8,323 | 10,102 | +21.4 | 63.232 | 68,685 | + 8.6 |
| Drugs and Drug Sundries 0000000000000000 | 20,957 | 20,639 | - 1.5 | 122,449 | 124.745 | + 1.9 |
| Newsprint, Paper and Paper Products ....eco. | 25,990 | 26,553 | + 2.2 | 146,219 | 150,415 | + 2.9 |
| Tobacco, Confectionery and Soft Drinks .0.0. | 74,799 | 72,491 | - 3.1 | 402,935 | 399,212 | - 0.9 |
| Automotive Parts and Accessories ...e....0. | 40,964 | 42,838 | $+4.6$ | 221,107 | 224,869 | $+1.7$ |
| Coumercial, Institutional and Service Equipment and Supplies ........c............. | 14,412 | 13,731 | $-4.7$ | 77.483 | 78,930 | $+1.9$ |
| Electrical Wiring Supplies, Construction Naterials, Apparatus and Equipment | 16,020 | 18,578 | 4.1 +16.0 | 83,586 | 90,370 | 1.8 +8.1 |
| Other Construction Raterials and Supplies, includine Lumber ....о.......................... | 73.205 | 73,222 | (1) | 379.464 | 381,450 | $+0.5$ |
|  | 7,512 | 9,429 | +25.5 | 42,399 | 46,692 | $+10.1$ |
|  | 33.709 | 32,778 | - 2.8 | 167,542 | 169,258 | + 1.0 |
| Household Electrical Appliances .0.00.0.0.0. | 13,449 | 12,922 | - 3.9 | 98,349 | 98,698 | + 0.4 |
| Industrial and Transportation Equipment and Supplies | 79,078 | 80,054 | +1.2 | 407,701 | 431,026 | $+\quad 5.7$ |
| All Other Trades ...0.0.0.0.0.0.0.0.0.0.0. | 254,322 | 261,394 | $+2.8$ | 1,440,803 | $1,548,156$ | $+7.5$ |

(1) No change.

