

SEP 23 1963

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MONTHLY

Published by Authority of the Minister of Trade and Commerce

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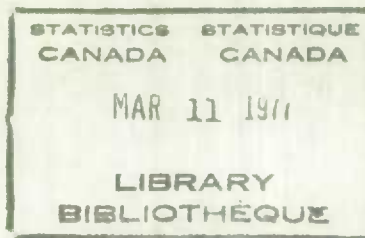
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Vol. 29 - No. 7

\$1.00 a year

## WHOLESALE TRADE

July, 1963



Sales of Canadian wholesalers for the month of July, at \$833,781,000, were 5.2% greater than the \$792,314,000 reported for the same month in 1962. These sales cover wholesalers proper and do not include the business transactions of manufacturers' sales branches or agents and brokers. They are not adjusted for price changes, seasonal variations or number of business days in the respective months.

All but five of the eighteen specified trade groups reported increased sales. Increases ranged from 28.3% for Farm Machinery to 0.2% for Other Textile and Clothing Accessories. Decreases ranged from 11.7% for Commercial, Institutional and Service Equipment and Supplies to 1.9% for Meat and Dairy Products. The "All Other Trades" group showed an increase of 11.8%.

For the first seven months of the year, sales are estimated at \$5,994,980,000, an increase of 4.2% over the same period of 1962. Thirteen of the specified trades showed increases in business, ranging from 13.4% for Farm Machinery to 0.6% for Other Textile and Clothing Accessories. Decreases in four of the remaining trade groups ranged from 2.1% for Meat and Dairy Products to 0.2% for Commercial, Institutional and Service Equipment and Supplies. There was practically no change in the sales of Hardware. The "All Other Trades" group showed an increase of 7.9%.

Further detail on the sales of the various trade groups will be found on the reverse of this page.

Prepared in the Merchandising and Services Division

September, 1963  
6423-501

# WHOLESALE TRADE

July, 1963

## Preliminary Estimates of Wholesale Sales and Percentage Changes

	July			January - July		
	Sales		% Change 1963/1962	Sales		% Change 1963/1962
	1962 \$'000	1963 \$'000		1962 \$'000	1963 \$'000	
Total, All Trades .....	792,314	833,781	+ 5.2	5,751,138	5,994,980	+ 4.2
Fresh Fruits and Vegetables .....	29,331	33,163	+13.1	176,409	186,214	+ 5.6
Groceries and Food Specialties .....	168,690	181,397	+ 7.5	1,081,646	1,134,129	+ 4.9
Meat and Dairy Products .....	14,359	14,093	- 1.9	89,891	88,030	- 2.1
Clothing and Furnishings .....	6,673	7,688	+15.2	63,167	62,025	- 1.8
Footwear .....	2,064	1,965	- 4.8	20,145	20,564	+ 2.1
Other Textile and Clothing Accessories .....	14,323	14,357	+ 0.2	109,737	110,394	+ 0.6
Coal and Coke .....	8,268	8,599	+ 4.0	71,500	77,284	+ 8.1
Drugs and Drug Sundries .....	18,846	19,322	+ 2.5	141,295	144,067	+ 2.0
Newsprint, Paper and Paper Products .....	25,448	28,714	+12.8	171,667	179,129	+ 4.3
Tobacco, Confectionery and Soft Drinks .....	65,099	65,343	+ 0.4	468,034	464,555	- 0.8
Automotive Parts and Accessories .....	38,497	39,451	+ 2.5	259,604	264,320	+ 1.8
Commercial, Institutional and Service Equipment and Supplies .....	13,989	12,353	-11.7	91,472	91,283	- 0.2
Electrical Wiring Supplies, Construction Materials, Apparatus and Equipment .....	15,828	17,232	+ 8.9	99,414	107,602	+ 8.2
Other Construction Materials and Supplies, including Lumber .....	74,289	76,216	+ 2.6	453,753	457,666	+ 0.9
Farm Machinery .....	9,321	11,961	+28.3	51,720	58,653	+13.4
Hardware .....	30,643	28,933	- 5.6	198,185	198,191	(1)
Household Electrical Appliances .....	12,297	13,873	+12.8	110,646	112,571	+ 1.7
Industrial and Transportation Equipment and Supplies .....	71,603	66,039	- 7.8	479,304	497,065	+ 3.7
All Other Trades .....	172,746	193,082	+11.8	1,613,549	1,741,238	+ 7.9

(1) No change.

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