

| WHOLESLS TRADE | statistice etatistioue CANADA CANADA |
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| September, 1963 | MAn 11 y 11 |
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Sales of Canadian wholesaiers for the nonfh of september, at $\$ 873,125,000$, were $10.7 \%$ greater than the $\$ 788,683,000$ reported for the same month of 1962. These sales cover wholesalers proper and do not include the business transactions of manufacturers' sales branches or agents and brokers. They are not adjusted for price changes, seasonal variations or number of business days in the respective months.

421 but one of the eighteen specified trade groups reported increased salas. Increases ranged from $33.7 \%$ for Farm Machinery to $0.1 \%$ for Hardware. The Newsmint, "epss and papes Frometa anotvot a decrease of $7.2 \%$.

For tha First wine mowtie of the year, sales are estimated at 32,577,505,000, an increase of 4.7\% over the same period of 1962. Fourteen of the specified trades showed increases in business, ranging from 16.5\% for Farm Machinery to $0.9 \%$ for Cormercial, Institutional and Service Equipment and Supplies. Vinor decreases in the four remaining trade groups ranged from $1.3 \%$ for Meat and iniry Products to 0.3 , for Tobacco, Confectionery and Soft Drinks. The "All Other Trades" aroup showed an increase of $7.4 \%$.

Mrepared in the Merchandi sing and Services Division.

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Preliminary Estimates of Wholesale Sales and Percentage Changes


