

CATALOGUE No.

63-008

MONTHLY

C.2
DOMINION BUREAU OF STATISTICS

OTTAWA - CANADA

Published by Authority of the Minister of Trade and Commerce

Vol. 30 - No. 1

\$1.00 a year

WHOLESALE TRADE

January, 1964.

January sales of Canadian wholesalers were estimated at \$849,737,000, an increase of \$96,576,000, or 12.8% over the \$753,161,000 of the same month, 1963. These sales cover "wholesalers proper" and do not include the business transactions of manufacturers' sales branches or agents and brokers. They are not adjusted for price changes, seasonal variations or number of business days in the respective months.

All but four of the eighteen specified trade groups reported increased sales ranging from 29.2% for Other Construction Materials and Supplies, including Lumber to 2.8% for Farm Machinery. Other trades reporting substantial increases were: Meat and Dairy Products 19.0%, Clothing and Furnishings 15.9%, Electric Wiring Supplies, Construction Materials, Apparatus and Equipment 15.4%, Other Textile and Clothing Accessories 11.8%, Drugs and Drug Sundries 11.1% and Industrial and Transportation Equipment and Supplies 10.8%. Decreases were 10.7% for Coal and Coke, 8.3% for Footwear, 3.8% for Commercial, Institutional and Service Equipment and Supplies and 2.7% for Household Electrical Appliances. The "All Other Trades" group showed an increase of 19.1%.

Further detail on the sales of the various trade groups will be found on the reverse side of this page.

Prepared in the Merchandising and Services Division

April, 1964

6423-501

WHOLESALE TRADE

January, 1964



1010709341

Preliminary Estimates of Wholesale Sales and Percentage Changes

Kind of Business	January		
	Sales		% Change 1964/1963
	1963 \$'000	1964 \$'000	
Total, All Trades	753,161 ✓	849,737	+12.8
Fresh Fruits and Vegetables	22,512	23,905	+ 6.2
Groceries and Food Specialties	134,555 ✓	147,125	+ 9.3
Meat and Dairy Products	10,749 ✓	12,788	+19.0
Clothing and Furnishings	5,349 ✓	6,196	+15.9
Footwear	2,217 ✓	2,032	- 8.3
Other Textile and Clothing Accessories ...	15,609 ✓	17,455	+11.8
Coal and Coke	13,723 ✓	12,250	-10.7
Drugs and Drug Sundries	19,801 ✓	21,991	+11.1
Newsprint, Paper and Paper Products	22,146 ✓	24,275	+ 9.6
Tobacco, Confectionery and Soft Drinks ...	53,053 ✓	55,055	+ 3.8
Automotive Parts and Accessories	26,477 ✓	27,336	+ 3.2
Commercial, Institutional and Service Equipment and Supplies	12,349	11,876	- 3.8
Electrical Wiring Supplies, Construction Materials, Apparatus and Equipment	13,557 ✓	15,647	+15.4
Other Construction Materials and Supplies, including Lumber	53,319 ✓	68,893	+29.2
Farm Machinery	2,966 ✓	3,049	+ 2.8
Hardware	24,899 ✓	26,771	+ 7.5
Household Electrical Appliances	17,201 ✓	16,737	- 2.7
Industrial and Transportation Equipment and Supplies	49,993 ✓	55,402	+10.8
All Other Trades	252,686	300,954	+19.1