# C. 3 <br> catalogue No. <br> 63-008 <br> WONTHLY <br> DOMINION BUREAU OFISTATISTICSL  <br> Vol. 30 - No. 11 

## WHOLESALE TRADE

November, 1964


Sales of Canadian wholesalers for the month of November, estimated at $\$ 871,971,000$, were 4.8 greater than $\$ 832,251,000$ reported for the same month in 1963. These sales cover wholesalers proper and do not include the business transactions of manufacturers' sales branches or agents and brokers. They are not adjusted for price changes, seasonal variations or number of business days in the respective months.

All but two of the eighteen specified trade groups reported increased sales. Increases ranged from $32.5 \%$ for Farm Machinery to $0.7 \%$ for Clothing and Fumishings. Meat and Dairy Products showed a decrease of $1.9, \%$, and Coal and Coke of $9.0 \%$. The All Other Trades group showed a decrease of $0.5 \%$.

For the first nine months of the year sales are estimated at $\$ 10,14.7,551,000$, an increase of $9.0 \%$ over the same period of 1963. All of the specified trades showed increases in business volume ranging from $22.2 \%$ for Blectrical Wiring Supplies, Construction Materials, Apparatus and Equipment to $0.3 \%$ for Coal and Coke. The All Other Trades group indicated an increase of 12.1\%.

Further detail on the sales of the various trade groups will be found on the reverse of this pase.

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February, 1965
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November, 1964
Preliminary Estimates of Wholesale Sales and Percentage Changes

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|  | November |  |  | January-No vember |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Sales |  | \% Change 1964/1963 | Sales |  | $\begin{aligned} & \text { \% Change } \\ & 1964 / 1963 \end{aligned}$ |
|  | 1963 | 1964 |  | 1963 | 1964 |  |
|  | $\%^{\circ} 000$ | \$ ${ }^{1} 000$ |  | \$'000 | \$1000 |  |
| Total, All Trades | 832,251 | 871,971 | $+4.8$ | 9,300,446 | 10,141,551 | $+9.0$ |
| Fresh Fruits and Vegetables | 22,149 | 23,826 | + 7.6 | 294,530 | - 316,514 | + 7.5 |
| Groceries and Food Specialties | 162,250 | 170,224 | +4.9 | 1,808,694 | 1,905,648 | + 5.4 |
| Meat and Dairy Products ...... | 19,819 | 19,437 | $-1.9$ | 155,087 | 170,172 | +9.7 |
| Clothing and Fumishings | 10,373 | 10,445 | $+0.7$ | 97,045 | 103,108 | + 6.2 |
| Footwear .......... | 3,504 | 4,175 | +19.2 | 38,328 | 39,982 | $+4.3$ |
| Other Textile and Clothing Accessories ... | 21,409 | 22,214 | $+3.8$ | 194,167 | 210,744 | $+8.5$ |
| Coal and Coke ............................... | 15,272 | 13,904 | - 9.0 | 134,871 | 135,338 | $+0.3$ |
| Drugs and Drug Sundries | 22,165 | 24,104 | +8.7 | 236,854 | 255,374 | $+7.8$ |
| Newsprint, Paper and Paper Products ...... | 29,386 | 32,027 | $+9.0$ | 298,140 | 324,421 | $+8.8$ |
| Tobacco, Confectionery and Soft Drinks ... | 57,892 | 59,316 | + 2.5 | 721,687 | 740,430 | + 2.6 |
| Automotive Parts and Accessories ......... | 36,837 | 38,413 | $+4.3$ | 420,594 | 424,422 | $+0.9$ |
| Commercial, Institutional and Service Equipment and Supplies | 9,525 | 10,774 | +13.1 | 128,581 | 136,257 | $+6.0$ |
| Electrical Wiring Supplies, Construction Materials, Apparatus and Equipment ..... | 18,363 | 21,388 | +16.5 | 173,458 | 212,007 | $+22.2$ |
| Other Construction Materials and Supplies, including Lumber | 75,791 | 83,395 | +10.0 | 771,548 | 871,003 | +12.9 |
| Farm Machinery .............................. | 2,616 | 3,465 | +32.5 | 77,390 | 93,092 | +20.3 |
| Hardware . ..................................... | 32,117 | 32,400 | +0.9 | 324,173 | 336,175 | + 3.7 |
| Household Electrical Appliances .......... | 21,977 | 24,837 | +13.0 | 190,511 | 204,418 | $+7.3$ |
| Industrial and Transportation Equipment and Supplies | 64,616 | 72,508 | +12.2 | 764,779 | 885,226 | +15.7 |
|  | 206,190 | 205,119 | -0.5 | 2,470,009 | 2,777,220 | +12.4 |

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Materials, Apparatus and Equipment .....
including Lumber .............................



