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## WICLESALE TRADE

May, 1964


Sales of Canadian wholesalers for the month of May are estimated at $\$ 992,570,000$, an increase of $0.5 \%$ over the same month of 1963. These sales are those of wholesalers proper and do not include the business transactions of manufacturers' sales branches or agents and brokers. They are not adjusted for price changes, seasonal variations or number of business days in the respective months.

Hay sales were larger in ten of the eighteen specified trade groups. Increases ranged from $13.3 \%$ for Footwear to $0.3 \%$ for Industrial and Transportation Equipment and Supplies. Decreases in the eight remaining trade groups ranged from 8.3\% for Meat and Dairy Products to 0.4\% for Automotive Parts and Accessories. the "All Other Trades" group showed an increase of $1.2 \%$.

For the first five months of the year, sales are estimated at \$4, 693,552,000, an increase of 11.9\% over the same period of 1963. With the exception of a $4.7 \%$ decrease in Coal and Coke, all of the specified trade groups showed increases ranfing from 30.8\% for Farm Machinery to 0.9 for Automotive Farts and Accessories. The residual group of trades showed an increase of $17.3 \%$.

Further detail on the sales of the various trade groups will be found on the reverse of this page.

Prepared in the Merchardising and Servioes Division

Aldgust, 1964

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May, 1964
Preliminary istinates of Wholesale Sales and Percentage Changes

|  | May |  |  | January - May |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Sales |  | \& Change$1964 / 1963$ | Sales |  | $\begin{aligned} & \text { \% Change } \\ & 1964 / 1963 \\ & \hline \end{aligned}$ |
|  | 1963 | 1964 |  | 1963 | 1964 |  |
|  | \$'000 | \$'000 |  | \$1000 | \$1000 | $53$ |
| Total, All Trades ..................... | 986,831 | 991,570 | $+0.5$ | 4,193,171 | 4,693,552 | - +11.9 |
| Fresh Fruits and Vegetables .............. | 30,587 | 30,174 | - 1.4 | 125,285 | 130,033 | $+3.8$ |
| Groceries and Food Specialties | 168,760 | 166,558 | $-1.3$ | 766,477 | 819,530 | +6.9 |
| Meat and Dairy Products ... | 14,670 | 13,448 | -8.3 | 58,988 | 64,962 | $+10.1$ |
| Clothing and Furnishings | 9,048 | 8,829 | - 2.4 | 39,498 | 43,027 | + 8.9 |
| Footwear | 3,146 | 3,564 | +13.3 | 16,166 | 16,831 | $+4.1$ |
| Other Textile and Clothing Accessories ... | 14,949 | 15,970 | +6.8 | 80,129 | 89,344 | +11.5 |
| Coal and Coke . .............................. | 12,345 | 12,429 | + 0.7 | 58,822 | 56,081 | -4.7 |
| Drugs and Drug Sundries | 21,575 | 21,809 | $+1.1$ | 103,057 | 109,813 | + 6.6 |
| Newsprint, Paper and Paper Products | 28,892 | 29,692 | + 2.8 | 121,484 | 136,460 | + 9.6 |
| Tobacco, Confectionery and Soft Drinks ... | 74,566 | 73,962 | -0.8 | 324,276 | 329,878 | +1.7 |
| Automotive Parts and Accessories ......... | 43,535 | 43,347 | - 0.4 | 179,933 | 181,559 | + 0.9 |
| Commercial, Institutional and Service Equipment and Supplies .................... | 11,508 | 11,361 | - 1.3 | 60,110 | 61,003 | $+1.5$ |
| Electrical Wiring Supplies, Construction Materials, Apparatus and Equipment ..... | 14,967 | 16,898 | +12.9 | 68,784 | 84,765 | +23.2 |
| Other Construction Materials and Supplies, including Lumber | 80,766 | 81,987 | + 1.5 | 303,981 | 380,217 | +25.1 |
| Farm lachinery .............................. | 10,989 | 11,751 | + 6.9 | 36,131 | 47,253 | +30.8 |
| Hardware . ............. | 33,086 | 31,896 | - 3.6 | 135,467 | 143,701 | +6.1 |
| Household Electrical Appliances .......... | 16,453 | 17,068 | +3.7 | 85,416 | 89,521 | $+4.8$ |
| Industrial and Transportation Equipnent and Supplies | 90,829 | 91,100 | $+0.3$ | 358,364 | 422,135 | +17.8 |
| All Other Trades .......................... | 306,160 | 309,727 | + 1.2 | 1,267,803 | 1,487,439 | +17.3 |

Note: 1963 figures are revised.

