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WHOLESALE TRADE

May, 1964



Sales of Canadian wholesalers for the month of May are estimated at \$991,570,000, an increase of 0.5% over the same month of 1963. These sales are those of wholesalers proper and do not include the business transactions of manufacturers' sales branches or agents and brokers. They are not adjusted for price changes, seasonal variations or number of business days in the respective months.

May sales were larger in ten of the eighteen specified trade groups. Increases ranged from 13.3% for Footwear to 0.3% for Industrial and Transportation Equipment and Supplies. Decreases in the eight remaining trade groups ranged from 8.3% for Meat and Dairy Products to 0.4% for Automotive Parts and Accessories. The "All Other Trades" group showed an increase of 1.2%.

For the first five months of the year, sales are estimated at \$\\\4,693,552,000\$, an increase of 11.% over the same period of 1963. With the exception of a 4.7% decrease in Coal and Coke, all of the specified trade groups showed increases ranging from 30.8% for Farm Machinery to 0.9% for Automotive Parts and Accessories. The residual group of trades showed an increase of 17.3%.

Further detail on the sales of the various trade groups will be found on the reverse of this page.

Prepared in the Merchandising and Services Division

August, 1964

6423-501

May, 1964

## Preliminary Estimates of Wholesale Sales and Percentage Changes

Fire a Bushes 45 dalaman	May			January - May		
	Sales		% Change	Sales		% Change
	1963	1964	1964/1963	1963	1964	1964/1963
	\$1000	\$1000		\$1000	\$1000	EN 0
Total, All Trades  Fresh Fruits and Vegetables Groceries and Food Specialties Meat and Dairy Products Clothing and Furnishings Footwear Other Textile and Clothing Accessories Coal and Coke Drugs and Drug Sundries Newsprint, Paper and Paper Products Tobacco, Confectionery and Soft Drinks Automotive Parts and Accessories Commercial, Institutional and Service Equipment and Supplies Electrical Wiring Supplies, Construction Materials, Apparatus and Equipment Other Construction Materials and Supplies, including Lumber Farm Machinery Hardware Household Electrical Appliances	986,831 30,587 168,760 14,670 9,048 3,146 14,949 12,345 21,575 28,892 74,566 43,535 11,508 14,967 80,766 10,989 33,086 16,453	991,570 30,174 166,558 13,448 8,829 3,564 15,970 12,429 21,809 29,692 73,962 43,347 11,361 16,898 81,987 11,751 31,896 17,068	+ 0.5 - 1.4 - 1.3 - 8.3 - 2.4 +13.3 + 6.8 + 0.7 + 1.1 + 2.8 - 0.8 - 0.4 - 1.3 +12.9 + 1.5 + 6.9 - 3.6 + 3.7	4,193,171 125,285 766,477 58,988 39,498 16,166 80,129 58,822 103,057 124,484 324,276 179,933 60,110 68,784 303,981 36,131 135,467 85,416	4,693,552 130,033 819,530 64,962 43,027 16,831 89,344 56,081 109,813 136,460 329,878 181,559 61,003 84,765 380,217 47,253 143,701 89,521	+11.9 + 3.8 + 6.9 +10.1 + 8.9 + 4.1 +11.5 - 4.7 + 6.6 + 9.6 + 1.7 + 0.9 + 1.5 +23.2 +25.1 +30.8 + 6.1 + 4.8
Industrial and Transportation Equipment and Supplies	90,829 306,160	91,100 309,727	+ 0.3 + 1.2	358,364 1,267,803	422,135 1,487,439	+17.8 +17.3

Note: 1963 figures are revised.

