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WHOLESALE TRADE

September, 1964

DOMINION BUREAU
OF STATISTICS

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Sales of Canadian wholesalers for the month of ~~September~~, estimated at \$947,604,000, were 10.6% greater than the \$856,918,000 reported for the same month of 1963. These sales cover wholesalers proper and do not include the business transactions of manufacturers' sales branches or agents and brokers. They are not adjusted for price changes, seasonal variations or number of business days in the respective months.

All but one of the eighteen specified trade groups reported increased sales. Increases ranged from 32.7% for Electrical Wiring Supplies, Construction Materials, Apparatus and Equipment to 0.6% for Automotive Parts and Accessories. Coal and Coke showed a decrease of 10.4%. The All Other Trades group showed an increase of 24.3%.

For the first nine months of the year, sales are estimated at \$8,376,929,000, an increase of 10.8% over the same period of 1963. All of the specified trades showed increases in business volume ranging from 23.7% for Electrical Wiring Supplies, Construction Materials, Apparatus and Equipment to 1.2% for Coal and Coke and also for Automotive Parts and Accessories. The All Other Trades group indicated an increase of 16.4%.

Further detail on the sales of the various trade groups will be found on the reverse of this page.

Prepared in the Merchandising and Services Division

December, 1964

6423-501

WHOLESALE TRADE

September, 1964

Preliminary Estimates of Wholesale Sales and Percentage Changes

	September			January - September		
	Sales		% Change 1964/1963	Sales		% Change 1964/1963
	1963 \$'000	1964 \$'000		1963 \$'000	1964 \$'000	
Total, All Trades	856,918	947,604	+10.6	7,562,139	8,376,929	+10.8
Fresh Fruits and Vegetables	24,775	29,318	+18.3	244,316	261,382	+ 7.0
Groceries and Food Specialties	167,261	176,541	+ 5.5	1,462,205	1,553,026	+ 6.2
Meat and Dairy Products	14,568	17,756	+21.9	116,473	132,507	+13.8
Clothing and Furnishings	11,936	13,748	+15.2	76,213	82,557	+ 8.3
Footwear	5,069	5,367	+ 5.9	30,495	31,538	+ 3.4
Other Textile and Clothing Accessories ...	23,792	24,099	+ 1.3	153,195	167,513	+ 9.3
Coal and Coke	13,859	12,422	-10.4	103,063	104,349	+ 1.2
Drugs and Drug Sundries	24,616	27,398	+11.3	187,605	203,368	+ 8.4
Newsprint, Paper and Paper Products	29,691	31,459	+ 6.0	237,768	260,939	+ 9.7
Tobacco, Confectionery and Soft Drinks ...	70,391	76,485	+ 8.7	597,231	615,214	+ 3.0
Automotive Parts and Accessories	38,009	38,219	+ 0.6	344,113	348,277	+ 1.2
Commercial, Institutional and Service						
Equipment and Supplies	10,767	11,134	+ 3.4	107,450	112,889	+ 5.1
Electrical Wiring Supplies, Construction						
Materials, Apparatus and Equipment	16,737	22,218	+32.7	135,772	167,949	+23.7
Other Construction Materials and Supplies,						
including Lumber	82,258	83,440	+ 1.4	607,966	701,046	+15.3
Farm Machinery	5,565	7,147	+28.4	68,926	82,941	+20.3
Hardware	31,549	33,090	+ 4.9	258,910	270,556	+ 4.5
Household Electrical Appliances	20,943	21,955	+ 4.8	147,905	155,666	+ 5.2
Industrial and Transportation Equipment						
and Supplies	65,365	67,528	+ 3.3	629,036	734,055	+16.7
All Other Trades	199,767	248,280	+24.3	2,053,497	2,391,157	+16.4