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Mr Griesse

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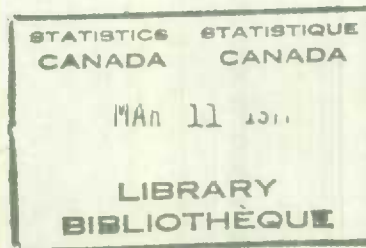
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\$1.00 a year

OR REVIEW

WHOLESALE TRADE

November 1965



Sales of Canadian wholesalers for the month of November 1965 are estimated at \$1,015,316,000, an increase of 16.3% over the same month in 1964. These sales are those of wholesalers proper and do not include the business transactions of manufacturers' sales branches or agents and brokers. They are not adjusted for price changes, seasonal variations or number of business days in the respective months.

November sales were greater in all of the eighteen specified trades. Increases ranged from 6.2% in Hardware to 26.1% in Commercial, Institutional and Service Equipment and Supplies. Sales in the "All Other Trades" group increased 26.7%.

For the first eleven months of the year, sales are estimated at \$11,184,193,000, an increase of 10.1% over the same period in 1964. All of the specified trades showed increases, ranging from 0.7% in Hardware to 15.9% in Meat and Dairy Products. Sales of the "All Other Trades" group increased by 16.0%.

Further detail on the sales of the various trade groups will be found on the reverse of this page.

Prepared in the Merchandising and Services Division

January 1966

6423-501

WHOLESALE TRADE

November 1965

Preliminary Estimates of Wholesale Sales and Percentage Changes

	November			January - November		
	Sales		Change 1965/1964	Sales		Change 1965/1964
	1964 \$'000	1965 \$'000		1964 \$'000	1965 \$'000	
Total, All Trades	873,116	1,015,316	+16.3	10,158,588	11,184,193	+10.1
Fresh Fruits and Vegetables	23,682	26,432	+11.6	317,084	353,465	+11.5
Groceries and Food Specialties	169,748	186,769	+10.0	1,900,228	2,031,080	+ 6.9
Meat and Dairy Products	20,150	22,090	+ 9.6	176,201	204,226	+15.9
Clothing and Furnishings	10,428	12,055	+15.6	102,897	107,794	+ 4.8
Footwear	4,213	4,858	+15.3	40,306	43,251	+ 7.3
Other Textile and Clothing Accessories ...	22,137	24,707	+11.6	209,824	214,202	+ 2.1
Coal and Coke	14,041	15,584	+11.0	136,756	141,082	+ 3.2
Drugs and Drug Sundries	24,217	27,904	+15.2	256,610	283,767	+10.6
Newsprint, Paper and Paper Products	33,011	36,939	+11.9	334,408	350,913	+ 4.9
Tobacco, Confectionery and Soft Drinks ...	60,067	64,289	+ 7.0	748,668	785,160	+ 4.9
Automotive Parts and Accessories	38,241	44,191	+15.6	422,882	458,028	+ 8.3
Commercial, Institutional and Service Equipment and Supplies	10,864	13,697	+26.1	137,690	149,652	+ 8.7
Electrical Wiring Supplies, Construction Materials, Apparatus and Equipment	20,851	24,388	+17.0	206,344	226,408	+ 9.7
Other Construction Materials and Supplies, including Lumber	84,067	94,543	+12.5	878,013	929,739	+ 5.9
Farm Machinery	3,274	3,868	+18.1	91,320	103,940	+13.8
Hardware	32,640	34,655	+ 6.2	338,673	341,193	+ 0.7
Household Electrical Appliances	24,141	28,558	+18.3	198,846	221,311	+11.3
Industrial and Transportation Equipment and Supplies	72,202	89,970	+24.6	882,643	1,016,341	+15.1
All Other Trades	205,143	259,819	+26.7	2,779,194	3,222,641	+16.0

Note: Components may not add to totals due to rounding.
Percentages were calculated on unrounded figures.

