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WHOLESALE TRADE

March, 1965



Sales of Canadian wholesalers for the month of March are estimated at \$1,103,049,000, an increase of 7.7% over the same month of 1964. These sales are those of wholesalers proper and do not include the business transactions of manufacturers' sales branches or agents and brokers. They are not adjusted for price changes, seasonal variations or number of business days in the respective months.

March sales were larger in fourteen of the eighteen specified trade groups. Increases ranged from 22.9% in Drugs and Drug Sundries to 1.4% in Other fextile and Clothing Accessories. Decreases in the four remaining trades ranged from 16.9% in Industrial and Transportation Equipment and Supplies to 0.4% in Mardware. The "All Other Trades" group showed an increase of 18.3%.

For the first three months of the year, sales are estimated at \$2,895,996,000, an increase of 5.3% over the same period in 1964. Thirteen of the specified trades reported increases ranging from 12.1% for Commercial, Institutional and Service Equipment and Supplies to 1.4% for Coal and Coke, while the other five showed decreases ranging from 7.5% for Other Construction Materials and Supplies, including Lumber to 0.5% for Other Textile and Clothing Accessories. The "All Other Trades" group showed an increase of 9.2%.

Further detail on the sales of the various trade groups will be found on the reverse of this page.

Prepared in the Merchandising and Services Division

June, 1965

5423-501

## WHOLESALE TRADE

March, 1965

Preliminary Estimates of Wholesale Sales and Percentage Changes

	March			January - March			
	Sales		% Change	Sales		% Change	
	1964	1965	1965/1964	1964	1965	1965/1964	
	\$1000	\$1000		\$1000	%°000		
	1 W	*			(20)	Trend's L	
Total, All Trades	1,024,524		+ 7.7	2,751,293	2,895,996	+ 5.3	
Fresh Fruits and Vegetables	26,465	30,356	+14.7	74,568	81,490	+ 9.3	
Groceries and Food Specialties	166,891	192,994	+15.6	484,110	523,757	+ 8.2	
Meat and Dairy Products	16,439	17,598	+ 7.1	40,147		+ 9.3	
Clothing and Furnishings	10,198	10,751	+ 5.4	24,486	24,946	+ 1.9	
Footwear	4,059	4,121	+ 1.5	9,480	9,183	- 3.1	
Other Textile and Clothing Accessories	19,681	19,950	+ 1.4	54,671	54,417	- 0.5	
Coal and Coke	10,099	9,790	- 3.1	33,705	34,193	+ 1.4	10
Drugs and Drug Sundries	23,272	28,601	+22.9	66,826	74,496	+11.5	10
Newsprint, Paper and Paper Products	27,328	29,172	+ 6.7	78,366	82,159	+ 4.8	7
Tobacco, Confectionery and Soft Drinks	80,569	90,318	+12.1	191,524	209,493	+ 9.4	09
Automotive Parts and Accessories	41,540	44,635	+ 7.5	97,681	104,240	+ 6.7	380
Commercial, Institutional and Service							0
Equipment and Supplies	13,434	15,727	+17.1	37,202	41,686	+12.1	
Electrical Wiring Supplies, Construction			ELECTION OF				
Materials, Apparatus and Equipment	18,523	20,163	+ 8.9	49,753	53,206	+ 6.9	
Other Construction Materials and Supplies,							
including Lumber	98,086	86,722	-11.6	231,262	213,832	- 7.5	
Farm Machinery	10,875	13,154	+21.0	21,142	23,306	+10.2	
Hardware	30,202	30,081	- 0.4	83,753		- 6.2	
Household Electrical Appliances	17,279	19,778	+14.5	51,391	56,711	+10.4	
Industrial and Transportation Equipment	21,217	-/,//0	240)	1-10/1	70,122		
and Supplies	129,000	107,217	-16.9	249,658	235,102	- 5.8	
All Other Trades	280,584	331,921	+18.3	871,568		+ 9.2	
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