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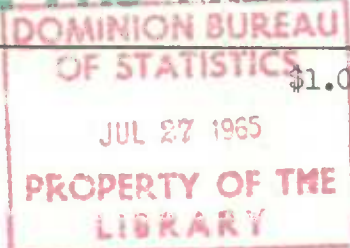
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WHOLESALE TRADE

April, 1965



\$1.00 a year

Sales of Canadian wholesalers for the month of April are estimated at \$1,041,236,000, an increase of 8.6% over the same month of 1964. These sales are those of wholesalers proper and do not include the business transactions of manufacturers' sales branches or agents and brokers. They are not adjusted for price changes, seasonal variations or number of business days in the respective months.

April sales were larger in fifteen of the eighteen specified trade groups. Increases ranged from 18.9% in Industrial and Transportation Equipment and Supplies to 1.5% in Footwear. Decreases in the three remaining trades ranged from 2.7% in Newsprint, Paper and Paper Products to 0.6% in Hardware. The "All Other Trades" group showed an increase of 11.6%.

For the first four months of the year, sales are estimated at \$3,937,232,000, an increase of 6.1% over the same period in 1964. Fourteen of the specified trades reported increases ranging from 12.1% for Commercial, Institutional and Service Equipment and Supplies to 0.2% for Industrial and Transportation Equipment and Supplies, while the other four showed decreases ranging from 4.8% for Hardware to 0.8% for Other Textile and Clothing Accessories. The "All Other Trades" group showed an increase of 9.8%.

Further detail on the sales of the various trade groups will be found on the reverse of this page.

Prepared in the Merchandising and Services Division

July, 1965

6423-501

WHOLESALE TRADE

April, 1965

Preliminary Estimates of Wholesale Sales and Percentage Changes

	April			January - April		
	Sales		% Change 1965/1964	Sales		% Change 1965/1964
	1964 \$'000	1965 \$'000		1964 \$'000	1965 \$'000	
Total, All Trades	958,570	1,041,236	+ 8.6	3,709,863	3,937,232	+ 6.1
Fresh Fruits and Vegetables	26,870	30,700	+14.3	101,438	112,190	+10.6
Groceries and Food Specialties	166,440	176,238	+ 5.9	650,550	699,995	+ 7.6
Meat and Dairy Products	13,071	14,784	+13.1	53,218	58,670	+10.2
Clothing and Furnishings	9,627	10,549	+ 9.6	34,113	35,495	+ 4.1
Footwear	3,894	3,952	+ 1.5	13,374	13,135	- 1.8
Other Textile and Clothing Accessories ...	18,383	18,068	- 1.7	73,054	72,485	- 0.8
Coal and Coke	10,328	11,075	+ 7.2	44,033	45,268	+ 2.8
Drugs and Drug Sundries	21,602	23,883	+10.6	88,428	98,379	+11.3
Newsprint, Paper and Paper Products	31,694	30,850	- 2.7	110,060	113,009	+ 2.7
Tobacco, Confectionery and Soft Drinks ...	67,152	70,119	+ 4.4	258,676	279,612	+ 8.1
Automotive Parts and Accessories	39,980	41,074	+ 2.7	137,661	145,314	+ 5.6
Commercial, Institutional and Service Equipment and Supplies	12,980	14,587	+12.4	50,182	56,273	+12.1
Electrical Wiring Supplies, Construction Materials, Apparatus and Equipment	16,409	17,888	+ 9.0	66,162	71,094	+ 7.5
Other Construction Materials and Supplies, including Lumber	69,864	73,829	+ 5.7	301,126	287,661	- 4.5
Farm Machinery	13,680	15,110	+10.5	34,822	38,416	+10.3
Hardware	28,932	28,756	- 0.6	112,685	107,290	- 4.8
Household Electrical Appliances	19,014	20,169	+ 6.1	70,405	76,880	+ 9.2
Industrial and Transportation Equipment and Supplies	80,284	95,430	+18.9	329,942	330,532	+ 0.2
All Other Trades	308,366	344,175	+11.6	1,179,934	1,295,534	+ 9.8

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