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WHOLESALE TRADE

June, 1965

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Sales of Canadian wholesalers for the month of June are estimated at \$1,149,636,000, an increase of 13.1% over the same month of 1964. These sales are those of wholesalers proper and do not include the business transactions of manufacturers' sales branches or agents and brokers. They are not adjusted for price changes, seasonal variations or number of business days in the respective months.

June 1965 sales were larger in sixteen of the eighteen specified trade groups. Increases ranged from 0.8% in Other Textile and Clothing Accessories to 39.1% in Fresh Fruits and Vegetables. Decreases in the two remaining trades, namely, in Footwear and in Tobacco, Confectionery and Soft Drinks amounted to 1.2% and 2.3% respectively. The "All Other Trades" group showed an increase of 16.7%.

For the first six months of the year, sales are estimated at \$6,218,792,000, an increase of 8.7% over the same period in 1964. Sixteen of the specified trades reported increases ranging from 0.4% for Hardware to 18.0% for Fresh Fruits and Vegetables. Decreases in the two remaining trades, namely, in Other Textile and Clothing Accessories and in Footwear amounted to 0.3% and 0.7% respectively. The "All Other Trades" group showed an increase of 12.4%.

Further detail on the sales of the various trade groups will be found on the reverse of this page.

Prepared in the Merchandising and Services Division

September, 1965

6423-501

WHOLESALE TRADE

June, 1965

Preliminary Estimates of Wholesale Sales and Percentage Changes

	June			January - June		
	Sales		% Change 1965/1964	Sales		% Change 1965/1964
	1964 \$'000	1965 \$'000		1964 \$'000	1965 \$'000	
Total, All Trades	1,016,317	1,149,836	+13.1	5,719,574	6,218,792	+ 8.7
Fresh Fruits and Vegetables	35,016	48,715	+39.1	166,490	196,403	+18.0
Groceries and Food Specialties	178,928	183,640	+ 2.6	995,642	1,056,166	+ 6.1
Meat and Dairy Products	17,277	21,008	+21.6	84,421	95,485	+13.1
Clothing and Furnishings	7,925	8,166	+ 3.0	50,856	53,542	+ 5.3
Footwear	2,504	2,473	- 1.2	19,466	19,325	- 0.7
Other Textile and Clothing Accessories ...	17,450	17,583	+ 0.8	106,401	106,095	- 0.3
Coal and Coke	11,816	12,786	+ 8.2	68,401	70,500	+ 3.1
Drugs and Drug Sundries	23,464	25,388	+ 8.2	133,806	147,514	+10.2
Newsprint, Paper and Paper Products	30,222	32,327	+ 7.0	170,899	175,995	+ 3.0
Tobacco, Confectionery and Soft Drinks ...	75,403	73,636	- 2.3	408,843	432,432	+ 5.8
Automotive Parts and Accessories	44,555	48,404	+ 8.6	225,446	240,857	+ 6.8
Commercial, Institutional and Service Equipment and Supplies	14,940	15,601	+ 4.4	76,597	84,528	+10.4
Electrical Wiring Supplies, Construction Materials, Apparatus and Equipment	22,808	25,202	+10.5	105,391	114,691	+ 8.8
Other Construction Materials and Supplies, including Lumber	79,876	90,578	+13.4	463,726	471,981	+ 1.8
Farm Machinery	10,024	13,002	+29.7	56,472	64,371	+14.0
Hardware	32,773	37,347	+14.0	177,573	178,197	+ 0.4
Household Electrical Appliances	14,771	15,884	+ 7.5	101,767	112,843	+10.9
Industrial and Transportation Equipment and Supplies	90,970	121,364	+33.4	511,672	578,904	+13.1
All Other Trades	305,595	356,732	+16.7	1,795,705	2,018,963	+12.4

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