CATALOGUE No.

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OTTAWA - CANADA

MONTHLY

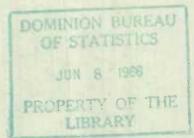
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## WHOLESALE TRADE

March 1966



Sales of Canadian wholesalers for the month of March are estimated at \$1,237,078,000, an increase of 13.6% over the same month in 1965. These sales are those of wholesalers proper and do not include the business transactions of manufacturers' sales branches or agents and brokers. They are not adjusted for price changes, seasonal variations, or number of business days in the respective months.

March sales were greater in seventeen of the eighteen specified trade groups, the increases ranging from 1.5% in Fresh Fruits and Vegetables to 57.7% in Industrial and Transportation Equipment and Supplies. The remaining trade, Coal and Coke, showed a decrease of 15.2%. Sales of the "All Other Trades" group increased by 1.6%.

For the first three months of the year, sales are estimated at \$3,141,594,000, an increase of 10.2% over the same period in 1965. Seventeen of the specified trade groups showed increases ranging from 1.7% in Footwear to 38.4% in Industrial and Transportation Equipment and Supplies. A decrease of 17.2% was registered in Coal and Coke. The "All Other Trades" group sales increased by 1.7%.

Further detail on the sales of the various trade groups will be found on the reverse of this page.

Prepared in the Merchandising and Services Division

May 1966

6403-508

## Preliminary Estimates of Wholesale Sales and Percentage Changes

	March			January - March		
		les	Change	Sales		Change
	1965	1966		1965	1966	
	\$1000	\$1000	%	\$1000	\$1000	%
			11.73			The same
Total, All Trades	1,088,594	1,237,078	+13.6	2,851,076	3,141,594	+10.2
Fresh Fruits and Vegetables	30,165	30,623	+ 1.5	80,943	83,279	+ 2.9
Groceries and Food Specialties	191,721	205,084	+ 7.0	520,586	562,570	+ 8.1
Meat and Dairy Products	17,159	22,018	+28.3	42,771	52,412	+22.5
Clothing and Furnishings	10,797	11,912	+10.3	25,053	27,730	+10.7
Footwear	4,127	4,508	+ 9.2	9,187	9,348	+ 1.7
Other Textile and Clothing Accessories	19,670	20,399	+ 3.7	53,647	55,876	+ 4.2
Coal and Coke	9,942	8,434	-15.2	34,902	28,894	-17.2
Drugs and Drug Sundries	29,120	32,388	+11.2	75,736	84,436	+11.5
Newsprint, Paper and Paper Products	29,720	35,678	+20.0	83,729	95,971	+14.6
Tobacco, Confectionery and Soft Drinks	89,619	96,148	+ 7.3	207,133	221,888	+ 7.1
Automotive Parts and Accessories	44,633	47,191	+ 5.7	104,172	110,965	+ 6.5
Commercial, Institutional and Service	75 (00	20 020	122 1	ון בחק	51,851	+24.7
Equipment and Supplies	15,693	20,939	+33.4	41,577	)1,0)1	72401
Electrical Wiring Supplies, Construction	19,984	26,291	+31.6	52,859	64,519	+22.1
Materials, Apparatus and Equipment Other Construction Materials and Supplies,	17,704	20,271	, )1.0	12,0)	04,727	. 200 6 1
including Lumber	84,221	103,865	+23.3	206,810	251,221	+21.5
Farm Machinery	13,194	15,487	+17.4	23,325	30,063	+28.9
Hardware	31,580	36,583	+15.8	82,326	92,312	+12.1
Household Electrical Appliances	19,758	25,276	+27.9	56,652	63,903	+12.8
Industrial and Transportation Equipment						
and Supplies	106,642	168,222	+57.7	232,938	322,459	+38.4
All Other Trades	320,850	326,031	+ 1.6	916,732	931,898	+ 1.7

Note: Components may not add to totals due to rounding.

Percentages were calculated on unrounded figures.

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