# DOMINION BUREAU OF STATISTICS 

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## DOMINION BUREAU OF STATISTICS

WHOLESALE TRADE
March 1966

## JUN $8-1968$

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Sales of Canadian wholesalers for the month of March are estimated at $\$ 1,237,078,000$, an increase of $13.6 \%$ over the same month in 1965. These sales are those of wholesalers proper and do not include the business transactions of manufacturers' sales branches or agents and brokers. They are not adjusted for price changes, seasonal variations, or number of business days in the respective months.

March sales were greater in seventeen of the eighteen specified trade groups, the increases ranging from $1.5 \%$ in Fresh Fruits and Vegetables to $57.7 \%$ in Industrial and Transportation Equipment and Supplies. The remaining trade, Coal and Coke, showed a decrease of $15.2 \%$. Sales of the "All Other Trades" group increased by $1.6 \%$.

For the first three months of the year, sales are estimated at $\$ 3,141,594,000$, an increase of $10.2 \%$ over the same period in 1965. Seventeen of the specified trade groups showed increases ranging from $1.7 \%$ in Footwear to $38.4 \%$ in Industrial and Transportation Equipment and Supplies. A decrease of $17.2 \%$ was registered in Coal and Coke. The "All Other Trades" group sales increased by $1.7 \%$.

Further detail on the sales of the various trade groups will be found on the reverse of this page.

Propared in the Merctandisiug and Services Division

March 1966
Preliminary Estimates of Wholesale Sales and Percentage Changes

|  | March |  |  | January - March |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Sales |  | Change | Sales |  |  |
|  | 1965 | - 1966 |  | 1965 | 1266 | Change |
|  | \$1000 | \$1000 | \% | \$1000 | \$'000 | \% |
| Total, All Trades | 1,088,594 | 1,237,078 | +13.6 | 2,851,076 | 3,141,594 | +10.2 |
| Fresh Fruits and Vegetables | 30,165 | 30,623 | + 1.5 | 80,943 | 83,279 | + 2.9 |
| Groceries and Food Specialties | 191,721 | 205,084 | + 7.0 | 520,586 | 562,570 | + 8.1 |
| Meat and Dairy Products ... | 17,159 | 22,018 | +28.3 | 42,771 | 52,412 | +22.5 |
| Clothing and Furnishings .................. | 10,797 | 11,912 | $+10.3$ | 25,053 | 27,730 | +10.7 |
| Footwear ..................................... | 4,127 | 4,508 | + 9.2 | 9,187 | 9,348 | + 1.7 |
| Other Textile and Clothing Accessories ... | 19,670 | 20,399 | + 3.7 | 53,647 | 55,876 | + 4.2 |
| Coal and Coke ............................... | 9,942 | 8,434 | -15.2 | 34,902 | 28,894 | -17.2 |
| Drugs and Drug Sundries | 29,120 | 32,388 | $+11.2$ | 75,736 | 84,436 | +11.5 |
| Newsprint, Paper and Paper Products ...... | 29,720 | 35,678 | +20.0 | 83,729 | 95,971 | $+14.6$ |
| Tobacco, Confectionery and Soft Drinks ... | 89,619 | 96,148 | + 7.3 | 207,133 | 221,888 | + 7.1 |
| Automotive Parts and Accessories ......... | 44,633 | 47,191 | + 5.7 | 104,172 | 110,965 | + 6.5 |
| Commercial, Institutional and Service Equipment and Supplies ...................... | 15,693 | 20,939 | +33.4 | 41,577 | 51,851 | +24.7 |
| Electrical Wiring Supplies, Construction Materials, Apparatus and Equipment ..... | 19,984 | 26,291 | +31.6 | 52,859 | 64,519 | +22.1 |
| Other Construction Materials and Supplies, including Lumber $\qquad$ | 84,221 | 103,865 | +23.3 | 206,810 | 251,221 | +21.5 |
| Farm Machinery .............................. | 13,194 | 15,487 | +17.4 | 23,325 | 30,063 | +28.9 |
| Hardware ...................................... | 31,580 | 36,583 | +15.8 | 82,326 | 92,312 | +12.1 |
| Household Electrical Appliances ........... | 19,758 | 25,276 | +27.9 | 56,652 | 63,903 | +12.8 |
| Industrial and Transportation Equipment and Supplies |  |  | +57.7 | $232,938$ | $322,459$ | +38.4 |
| All Other Trades ........................... | $320,850$ | $326,031$ | + 1.6 | $916,732$ | $931,898$ | + 1.7 |

Note: Components may not add to totals due to rounding.
Percentages were calculated on unrounded figures.

