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## DOMINION BUREAU OF STATISTICS

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## WHOLESALE TRADE

April 1966
\$1.00 a year


Sales of Canadian wholesalers for the month of April 1966 are estimated at $\$ 1,057,872,000$, an increase of $3.1 \%$ over the same month in 1965. These sales are those of wholesalers proper and do not include the business transactions of manufacturers' sales branches or agents and brokers. They are not adjusted for price changes, seasonal variations or number of business days in the respective months.

April sales were greater in thirteen of the eighteen specified trade grouns. Increases ranged from 3.4\% in Tobacco, Confectionery and Soft Drinks to 35.06 in Commercial, Institutional and Service Equipment and Supplies. Decreases in the renaining five specified trade groups ranged from $2.2 \%$ in Other Textile and Clothing Accessories to $22.7 \%$ in Coal and Coke. Sales in the "All Other Trades" group declined $3.7 \%$.

For the first four months of the year, sales are estimated at $\$ 4,199,466,000$, an increase of $8.3 \%$ over the same period in 1965. All but one of the specified trades showed increases ranging from 1.2\% in Fresh Fruits and Vegetables to 27.4\% in Commercial, Institutional and Service Equipment and Supplies. The "All Other Trades" group sales increased by 0.2\%.

Further detail on the sales of the various trade groups will be found on the reverse of this page.

Prepared in the Merchandising and Services Division

June 1966
64403-508

April 1966
Preliminary Estimates of Wholesale Sales and Percentage Changes

|  | April |  |  | January - April |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Sales |  | $\begin{aligned} & \text { \% Change } \\ & 1966 / 1965 \end{aligned}$ | Sales |  | $\begin{aligned} & \text { \% Change } \\ & 1966 / 1965 \end{aligned}$ |
|  | 1965 | 1966 |  | 1965 | 1966 |  |
|  | \$'000 | \$1000 |  | \$1000 | \$1000 |  |
| Total, All Trades | 1,026,144 | 1,057,872 | + 3.1 | 3,877,220 | 4,199,466 | + 8.3 |
| Fresh Fruits and Vegetables | 30,504 | 29,534 | - 3.2 | 111,446 | 112,813 | $+1.2$ |
| Groceries and Food Specialties | 175,255 | 185,501 | + 5.8 | 695,841 | 748,071 | + 7.5 |
| Meat and Dairy Products | 14,449 | 17,837 | +23.4 | 57,220 | 70,248 | +22.8 |
| Clothing and Furnishings | 10,594 | 9,762 | - 7.8 | 35,647 | 37,493 | + 5.2 |
| Footwear | 3,959 | 4,983 | +25.9 | 13,146 | 14,331 | + 9.0 |
| Other Textile and Clothing Accessories | 17,814 | 17,418 | -2.2 | 71,460 | 73,295 | + 2.6 |
| Coal and Coke | 11,410 | 8,824 | -22.7 | 46,312 | 37,718 | -18.6 |
| Drugs and Drug Sundries | 24,317 | 26,281 | + 8.1 | 100,053 | 110,716 | +10.7 |
| Newsprint, Paper and Paper Products | 31,450 | 34,430 | + 9.5 | 115,179 | 130,401 | +13.2 |
| Tobacco, Confectionery and Soft Drinks ... | 69,097 | 71,443 | + 3.4 | 276,230 | 293,331 | + 6.2 |
| Automotive Parts and Accessories ......... | 41,078 | 45,391 | +10.5 | 145,250 | 156,356 | + 7.6 |
| Comnercial, Institutional and Service Equipment and Supplies | 14,607 | 19,712 | +35.0 | 56,184 | 71,563 | +27.4 |
| Electrical Wiring Supplies, Construction Materials, Apparatus and Equipment ..... | 17,741 | 21,559 | +21.5 | 70,600 | 86,078 | +21.9 |
| Other Construction Materials and Supplies, including Lumber | 72,017 | 82,563 | $+14.6$ | 278,828 | 333,784 | +19.7 |
| Farm Machinery | 15,064 | 18,712 | +24.2 | 38,388 | 48,775 | +27.1 |
| Hardware | 29,999 | 31,413 | +4.7 | 112,325 | 123,724 | +10.1 |
| Household Electrical Appliances | 20,106 | 22,285 | +10.8 | 76,758 | 86,188 | +12.3 |
| Industrial and Transportation Equipment and Supplies | 94,652 | 90,323 | - 4.6 | 327,590 | 412,782 | +26.0 |
| All Other Trades ........ | 332,030 | 319,900 | $-3.7$ | 1,248,762 | 1,251,799 | $+0.2$ |

Note: Components may not add to totals due to rounding.
Percentages were calculated on unrounded figures.

