

CATALOGUE No.

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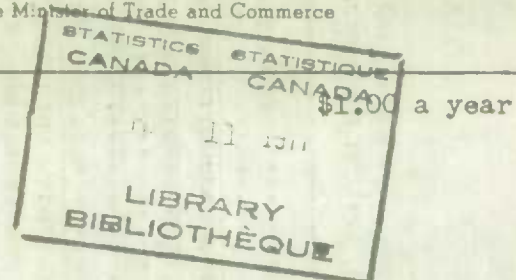
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WHOLESALE TRADE

May 1966

Sales of Canadian wholesalers for the month of May 1966 are estimated at \$1,159,694,000, an increase of 3.3% over the same month in 1965. These sales are those of wholesalers proper and do not include the business transactions of manufacturers' sales branches or agents and brokers. They are not adjusted for price changes, seasonal variations or number of business days in the respective months.

May sales were greater in sixteen of the eighteen specified trades. Increases ranged from 2.7% in Other Construction Materials and Supplies, including Lumber to 21.8% in Farm Machinery. Decreases recorded were 2.9% in Fresh Fruits and Vegetables and 9.2% in Clothing and Furnishings. The "All Other Trades" group showed a decrease of 4.5%.

For the first five months of the year, sales are estimated at \$5,359,160,000, an increase of 7.3% over the same period in 1965. Seventeen of the specified trades showed increases, ranging from 0.2% in Fresh Fruits and Vegetables to 25.7% in Farm Machinery. The remaining trade, Coal and Coke, showed a decrease of 13.3%. Sales of the "All Other Trades" group decreased 0.8%.

Further details on the sales of the various trade groups will be found on the reverse of this page.

Prepared in the Merchandising and Services Division

July 1966

6403-508

WHOLESALE TRADE

May 1966

Preliminary Estimates of Wholesale Sales and Percentage Changes

	May			January-May		
	Sales		% Change 1966/1965	Sales		% Change 1966/1965
	1965 \$'000	1966 \$'000		1965 \$'000	1966 \$'000	
Total, All Trades	1,116,778	1,159,694	+ 3.8	4,993,998	5,359,160	+ 7.3
Fresh Fruits and Vegetables	35,272	34,239	- 2.9	146,718	147,052	+ 0.2
Groceries and Food Specialties	171,585	186,349	+ 8.6	867,426	934,420	+ 7.7
Meat and Dairy Products	15,428	18,022	+16.8	72,648	88,270	+21.5
Clothing and Furnishings	9,928	9,018	- 9.2	45,576	46,511	+ 2.1
Footwear	3,722	4,022	+ 8.0	16,869	18,353	+ 8.8
Other Textile and Clothing Accessories ...	15,800	16,480	+ 4.3	87,260	89,775	+ 2.9
Coal and Coke	12,646	13,380	+ 5.8	58,957	51,098	-13.3
Drugs and Drug Sundries	24,054	27,865	+15.8	124,107	138,582	+11.7
Newsprint, Paper and Paper Products	31,253	36,170	+15.7	146,433	166,571	+13.8
Tobacco, Confectionery and Soft Drinks ...	78,280	83,467	+ 6.6	354,510	376,798	+ 6.3
Automotive Parts and Accessories	47,132	51,121	+ 8.5	192,383	207,477	+ 7.8
Commercial, Institutional and Service Equipment and Supplies	12,658	14,110	+11.5	68,842	85,673	+24.4
Electrical Wiring Supplies, Construction Materials, Apparatus and Equipment	18,254	22,192	+21.6	88,854	108,270	+21.9
Other Construction Materials and Supplies, including Lumber	91,107	93,580	+ 2.7	369,934	427,364	+15.5
Farm Machinery	12,925	15,739	+21.8	51,313	64,514	+25.7
Hardware	35,353	38,354	+ 8.5	147,678	162,078	+ 9.8
Household Electrical Appliances	20,081	23,974	+19.4	96,839	110,162	+13.8
Industrial and Transportation Equipment and Supplies	126,051	132,187	+ 4.9	453,642	544,969	+20.1
All Other Trades	355,248	339,425	- 4.5	1,604,010	1,591,224	- 0.8

Note: Components may not add to totals due to rounding.
Percentages were calculated on unrounded figures.

