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WHOLESALE TRADE

June 1966



Sales of Canadian wholesalers for the month of June 1966 are estimated at \$1,154,333,000, an increase of 1.6% over the same month in 1965. These sales are those of wholesalers proper and do not include the business transactions of manufacturers' sales branches or agents and brokers. They are not adjusted for price changes, seasonal variations or number of business days in the respective months.

June sales were greater in fourteen of the eighteen specified trade groups. Increases ranged from 0.8% in Fresh Fruits and Vegetables to 25.0% in Electrical Wiring Supplies, Construction Materials, Apparatus and Equipment. Decreases in the remaining four specified trade groups ranged from 0.5% in Hardware to 12.2% in Coal and Coke. Sales in the "All Other Trades" group declined 8.2%.

For the first six months of the year, sales are estimated at \$6,513,493,000, an increase of 6.3% over the same period in 1965. All but one of the specified trade groups showed increases ranging from 0.4% in Fresh Fruits and Vegetables to 22.5% in Electrical Wiring Supplies, Construction Materials, Apparatus and Equipment. Sales of the remaining trade, Coal and Coke, decreased by 13.1%. The "All Other Trades" group sales declined 2.1%.

Further detail on the sales of the various trade groups will be found on the reverse of this page.

Prepared in the Merchandising and Services Division

August 1966

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WHOLESALE TRADE

June 1966

Preliminary Estimates of Wholesale Sales and Percentage Changes

	June			January - June		
	Sales		% Change 1966/1965	Sales		% Change 1966/1965
	1965 \$'000	1966 \$'000		1965 \$'000	1966 \$'000	
Total, All Trades	1,135,660	1,154,333	+ 1.6	6,129,659	6,513,493	+ 6.3
Fresh Fruits and Vegetables	48,498	48,866	+ 0.8	195,215	195,918	+ 0.4
Groceries and Food Specialties	182,676	196,747	+ 7.7	1,050,103	1,131,167	+ 7.7
Meat and Dairy Products	20,519	23,000	+12.1	93,166	111,270	+19.4
Clothing and Furnishings	8,194	8,332	+ 1.7	53,770	54,843	+ 2.0
Footwear	2,476	2,689	+ 8.6	19,345	21,042	+ 8.8
Other Textile and Clothing Accessories ...	17,333	19,359	+11.7	104,593	109,134	+ 4.3
Coal and Coke	13,040	11,444	-12.2	71,997	62,542	-13.1
Drugs and Drug Sundries	25,804	28,115	+ 9.0	149,911	166,696	+11.2
Newsprint, Paper and Paper Products	32,956	37,559	+14.0	179,389	204,130	+13.8
Tobacco, Confectionery and Soft Drinks ...	72,884	80,521	+10.5	427,394	457,319	+ 7.0
Automotive Parts and Accessories	48,398	52,002	+ 7.4	240,780	259,478	+ 7.8
Commercial, Institutional and Service						
Equipment and Supplies	15,582	17,605	+13.0	84,424	103,278	+22.3
Electrical Wiring Supplies, Construction						
Materials, Apparatus and Equipment	24,942	31,171	+25.0	113,796	139,441	+22.5
Other Construction Materials and Supplies, including Lumber	88,413	94,455	+ 6.8	458,348	521,819	+13.8
Farm Machinery	13,044	11,528	-11.6	64,356	76,042	+18.2
Hardware	39,219	39,041	- 0.5	186,897	201,119	+ 7.6
Household Electrical Appliances	15,843	18,850	+19.0	112,682	129,011	+14.5
Industrial and Transportation Equipment and Supplies	120,571	116,104	- 3.7	574,213	661,073	+15.1
All Other Trades	345,267	316,949	- 8.2	1,949,277	1,908,173	- 2.1

Note: Components may not add to totals due to rounding.
Percentages were calculated on unrounded figures.

