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PROPERTY OF THE

WHOLESALE TRADE

January 1967

Sales of Canadian wholesalers for the month of January 1967 are estimated at \$976,864,000, an increase of 3.6% over the same month in 1966. These sales are those of wholesalers proper and do not include the business transactions of manufacturers' sales branches or agents and brokers. They are not adjusted for price changes, seasonal variations or number of business days in the respective months.

January sales were greater in all of the eighteen specified trades. Increases ranged from 2.7% in Other Textile and Clothing Accessories to 35.6% in Farm Machinery. The "All Other Trades" group, however, showed a decrease of 6.3%.

Further details on the sales of the various trade groups will be found on the reverse of this page.

Prepared in the Merchandising and Services Division

March 1967

6403-508



WHOLESALE TRADE

January 1967

Preliminary Estimates of Wholesale Sales and Percentage Changes

	January		
	Sales		% Change
	1966	1967	1967/1966
	\$ 000	\$ 000	HE H
Total, All Trades	942,621	976,864	+ 3.6
Fresh Fruits and Vegetables	24,351	25,437	+ 4.5
Groceries and Food Specialties	171,348	177,722	+ 3.7
Meat and Dairy Products	15,489	19,046	+23.0
Clothing and Furnishings	6.236	7,108	+14.0
Footwear	1,922	2,066	+ 7.5
Other Textile and Clothing Accessories	17,524	17,992	+ 2.7
Coal and Coke	9,650	9,929	+ 2.9
Orugs and Drug Sundries	24,772	28,084	+13.4
Newsprint, Paper and Paper Products	29.556	31,227	+ 5.7
Tobacco, Confectionery and Soft Drinks	62,617	71,163	+13.6
Automotive Parts and Accessories	27,979	28,936	+ 3.4
Commercial, Institutional and Service	~19717	20,700).7
Equipment and Supplies	15,051	19,263	+28.0
Electrical Wiring Supplies, Construction	17,071	17,000	.20.0
Materials, Apparatus and Equipment	20,142	21,992	+ 9.2
Other Construction Materials and Supplies,	20,142	~1977~	7.2
including Lumber	76,835	79.678	+ 3.7
Farm Machinery	4,481	6,076	+35.6
Hardware	27,602	29,996	+ 8.7
Household Electrical Appliances	18,519	22,390	+20.9
Industrial and Transportation Equipment	70 010	90 202	424.4
and Supplies	70,243	80,391	+14.4
All Other Trades	318,305	298,370	- 6.3

Note: Components may not add to totals due to rounding. Percentages were calculated on unrounded figures.