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JUN 241968
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IIRRARY January 1967

Sales of Canadian wholesalers for the month of January 1967 are estimated at $\$ 976,864,000$, an incresse of $3.6 \%$ over the same month in 1966. These seles are those of wholesalers proper and do not include the business transactions of manufacturers' sales branches or agents and brokers. They are not adjusted for price changes, seasonal variations or number of business days in the respective months.

January sales were greater in all of the eighteen specified trades. Increases ranged from $2.7 \%$ in Other Textile and Clothing Accessories to $35.6 \%$ in Farm Machinery. The "All Other Trades" group, however, showed a decrease of $6.3 \%$.

Further details on the sales of the various trade groups will be found on the reverse of this page.

Prepared in the Merchandising and Services Division

March 1967
6403-508

## Q:. WHOLESALE TRADE

Jaruary 1967

## Preliminary Estimates of Wholesale Sales and Percentage Changes

|  | January |  |  |
| :---: | :---: | :---: | :---: |
|  | Sales |  | $\begin{aligned} & \text { \$0 Change } \\ & 1967 / 1966 \end{aligned}$ |
|  | 1266 | 1967 |  |
|  | \$ 000 | \$'000 |  |
| Total, All Trades | 942,621 | 976,864 | + 3.6 |
| Fresh Fruits and Vegetables | 24,351 | 25,437 | $+4.5$ |
| Groceries and Food Specialties | 171,348 | 177,722 | + 3.7 |
| Meat and Dairy Products | 15,489 | 19,046 | +23.0 |
| Clothing and Furnishings | 6,236 | 7,108 | +14.0 |
| Footwear | 1,922 | 2,066 | $+7.5$ |
| Other Textile and Clothing Accessories | 17,524 | 17,992 | + 2.7 |
| Coal and Coke | 9,650 | 9,929 | + 2.9 |
| Drugs and Drug Sundries | 24,772 | 28,084 | +13.4 |
| Newsprint, Paper and Paper Products | 29,556 | 31,227 | + 5.7 |
| Tobecco, Confectionery and Soft Drinks ... | 62,617 | 71,163 | +13.6 |
| Automotive Parts and Accessories ......... | 27,979 | 28,936 | + 3.4 |
| Commercial, Institutional and Service Equipment and Supplies ..................... | 25,051 | 19,263 | +28.0 |
| Electrical Wiring Supplies, Construction Materials, Apparatus and Equipment ..... | 20,142 | 21,992 | $+9.2$ |
| Other Construction Materials and Supplies, including Lumber | 76,835 | 79,678 | + 3.7 |
| Farm Machinery ............................. | 4,481 | 6,076 | +35.6 |
| Hardware | 27,602 | 29,996 | +8.7 |
| Household Electrical Appliances .......... | 18,519 | 22,390 | +20.9 |
| Industrial and Transportation Equipment and Supplies | 70,243 | 80,391 | +14.4 |
| All Other Trades | 318,305 | 298,370 | - 6.3 |

Note: Components may not add to totals due to rounding. Percentages were calculated on unrounded figures.

