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CATALOGUE No.

63-008

MONTHLY

DOMINION BUREAU OF STATISTICS

OTTAWA - CANADA

Published by Authority of the Minister of Trade and Commerce

Vol. 33 - No. 11

Price: \$1.00 a year

WHOLESALE TRADE

November 1967

DOMINION BUREAU
OF STATISTICS

AUG 7 1968

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Sales of Canadian wholesalers for the month of November are estimated at \$1,128,679,000, an increase of 4.7% over the same month in 1966. These sales are those of wholesalers proper and do not include the business transactions of manufacturers' sales branches or agents and brokers. They are not adjusted for price changes, seasonal variations or number of business days in the respective months.

November sales were greater in twelve of the eighteen specified trades. Increases ranged from 0.2% in Other textile and clothing accessories to 10.0% in Commercial, institutional and service equipment and supplies. Decreases in the remaining six trades ranged from 0.5% in Farm machinery to 5.8% in Meat and dairy products. Sales in the All other trades group increased by 7.4%.

For the first eleven months of 1967, sales are estimated at \$12,352,677,000, an increase of 4.1% over the same period in 1966. Sixteen of the specified trades showed increases ranging from 1.0% in Industrial and transportation equipment and supplies to 14.5% in Commercial, institutional and service equipment and supplies. Sales of the other two trades, Meat and dairy products and Coal and coke, declined by 3.2% and 3.5% respectively. Sales of the All other trades group increased by 0.6%.

Further details on the sales of the various trade groups will be found on the reverse of this page.

Prepared in the Merchandising and Services Division

January 1968
6403-508

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WHOLESALE TRADE

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Preliminary Estimates of Wholesale Sales and Percentage Changes

	November			January-November		
	Sales		% Change 1967/1966	Sales		% Change 1967/1966
	1966 \$'000	1967 \$'000		1966 \$'000	1967 \$'000	
Total, all trades	1,077,537	1,128,679	+ 4.7	11,864,033	12,352,677	+ 4.1
Fresh fruits and vegetables	25,809	27,360	+ 6.0	339,653	352,905	+ 3.9
Groceries and food specialties	202,688	215,878	+ 6.5	2,192,832	2,331,539	+ 6.3
Meat and dairy products	24,039	22,641	- 5.8	227,746	220,568	- 3.2
Clothing and furnishings	10,848	10,917	+ 0.6	110,237	118,042	+ 7.1
Footwear	5,088	4,909	- 3.5	44,703	45,381	+ 1.5
Other textile and clothing accessories ...	23,226	23,280	+ 0.2	216,265	223,869	+ 3.5
Coal and coke	12,124	12,253	+ 1.1	125,636	121,199	- 3.5
Drugs and drug sundries	31,992	33,987	+ 6.2	316,699	339,674	+ 7.3
Newsprint, paper and paper products	39,820	40,834	+ 2.5	401,154	414,619	+ 3.4
Tobacco, confectionery and soft drinks ...	72,198	78,520	+ 8.8	856,178	954,941	+11.5
Automotive parts and accessories	47,256	51,385	+ 8.7	486,293	530,977	+ 9.2
Commercial, institutional and service equipment and supplies	17,416	19,154	+10.0	175,371	200,789	+14.5
Electrical wiring supplies, construction materials, apparatus and equipment	29,279	28,847	- 1.5	277,163	291,458	+ 5.2
Other construction materials and supplies, including lumber	100,987	107,976	+ 6.9	1,005,961	1,047,027	+ 4.1
Farm machinery	3,946	3,925	- 0.5	116,108	120,762	+ 4.0
Hardware	38,975	37,051	- 4.9	381,589	389,976	+ 2.2
Household electrical appliances	35,110	37,442	+ 6.6	273,397	299,830	+ 9.7
Industrial and transportation equipment and supplies	102,665	99,500	- 3.1	1,178,079	1,189,738	+ 1.0
All other trades	254,072	272,820	+ 7.4	3,138,959	3,159,381	+ 0.6

Note: Components may not add to totals due to rounding.
Percentages were calculated on unrounded figures.

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