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WHOLESALE TRADE

March 1967

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Sales of Canadian wholesalers for the month of March 1967 are estimated at \$1,170,562,000, a decrease of 6.5% from the same month last year. These sales are those of wholesalers proper and do not include the business transactions of manufacturers' sales branches or agents and brokers. They are not adjusted for price changes, seasonal variations or number of business days in the respective months.

March sales were greater in eleven of the eighteen specified trades. Increases ranged from 0.4% in Electrical Wiring Supplies, Construction Materials, Apparatus and Equipment to 14.8% in Automotive Parts and Accessories. Decreases in six trades ranged from 0.9% in Fresh Fruits and Vegetables to 30.7% in Industrial and Transportation Equipment and Supplies. The remaining trade, Newsprint, Paper and Paper Products, was unchanged from last year. Sales in the "All Other Trades" group declined by 12.2%.

For the first quarter of 1967, sales are estimated at \$3,141,248,000, a decrease of 1.0% from the first quarter in 1966. There were increases in sixteen of the eighteen specified trades, ranging from 0.4% in Other Textile and Clothing Accessories to 16.3% in Commercial, Institutional and Service Equipment and Supplies. Sales of the other two trades, Other Construction Materials and Supplies, including Lumber, and Industrial and Transportation Equipment and Supplies declined 3.2% and 13.0% respectively. Sales of the "All Other Trades" group decreased by 9.0%.

Further details on the sales of the various trade groups will be found on the reverse of this page.

Prepared in the Merchandising and Services Division

June 1967
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WHOLESALE TRADE

March 1967

Preliminary Estimates of Wholesale Sales and Percentage Changes

	March			January-March		
	Sales		% Change 1967/1966	Sales		% Change 1967/1966
	1966 \$'000	1967 \$'000		1966 \$'000	1967 \$'000	
Total, All Trades	1,251,634	1,170,562	- 6.5	3,173,672	3,141,248	- 1.0
Fresh Fruits and Vegetables	28,740	28,468	- 0.9	78,287	79,707	+ 1.8
Groceries and Food Specialties	207,179	212,601	+ 2.6	568,117	587,602	+ 3.4
Meat and Dairy Products	22,018	23,746	+ 7.8	52,060	56,004	+ 7.6
Clothing and Furnishings	11,854	12,283	+ 3.6	27,591	29,921	+ 8.4
Footwear	4,414	4,534	+ 2.7	9,160	9,693	+ 5.8
Other Textile and Clothing Accessories ...	20,828	19,972	- 4.1	57,086	57,318	+ 0.4
Coal and Coke	8,434	7,876	- 6.6	28,968	29,613	+ 2.2
Drugs and Drug Sundries	31,548	32,021	+ 1.5	82,442	88,926	+ 7.9
Newsprint, Paper and Paper Products	35,392	35,392	*	95,183	98,292	+ 3.3
Tobacco, Confectionery and Soft Drinks ...	98,151	104,187	+ 6.2	226,825	253,082	+11.9
Automotive Parts and Accessories	46,506	53,387	+14.8	109,125	121,818	+11.6
Commercial, Institutional and Service Equipment and Supplies	20,610	22,784	+10.6	50,967	59,272	+16.3
Electrical Wiring Supplies, Construction Materials, Apparatus and Equipment	26,986	27,096	+ 0.4	66,177	69,928	+ 5.7
Other Construction Materials and Supplies, including Lumber	104,403	93,874	-10.1	251,646	243,507	- 3.2
Farm Machinery	15,154	15,638	+ 3.2	29,409	30,843	+ 4.9
Hardware	36,322	35,876	- 1.2	91,640	96,229	+ 5.0
Household Electrical Appliances	26,609	28,794	+ 8.2	67,633	77,244	+14.2
Industrial and Transportation Equipment and Supplies	175,876	121,835	-30.7	334,871	291,378	-13.0
All Other Trades	330,609	290,197	-12.2	946,485	860,868	- 9.0

* Unchanged.

Note: Components may not add to totals due to rounding.
Percentages were calculated on unrounded figures.

