# DOMINION BUREAU OF STATISTICS 

## OTTAWA - CANADA

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Publinhed by Authority of the Minister of Trede and Commerce

Vol. 33 - No. 4

$\$ 1.00$ a year


Sales of Canadian wholesalers for the month of April 1967 are estimated at $\$ 1,146,587,000$, an increase of $7.3 \%$ over the same month in 1966. These sales are those of wholesalers proper and do not include the business transactions of manufacturers' sales branches or agents and brokers. They are not adjusted for price changes, seasonal variations or number of business days in the respective months.

April sales were greater in fifteen of the eighteen specified trades. Increases ranged from $5.3 \%$ in Hardware to $35.1 \%$ in Industrial Transportation Equipment and Supplies. Decreases in the three other trades ranged from $1.5 \%$ in Fresh Fruits and Vegetables to $9.2 \%$ in Meat and Dairy Products. Sales in the "All Other Trades ${ }^{\text {m }}$ group declined by $2.0 \%$.

For the first four months of 1967, sales are estimated at $\$ 4,287,835,000$, an increase of $1.1 \%$ over the same period in 1966 . Sixteen of the specified trades showed increases, ranging from $1.0 \%$ in rresh fruits and Vegetables to $14.1 \%$ in Household Electrical Appliances. The remaining two, Other Construction Materials and Supplies, including lumber, and Industrial and Transportation Equipment and Supplies recorded decreases of $0.8 \%$ and 2.5\% respectively. Sales of the "All Other Trades" group declined by 7.2\%.

Further details on the sales of the various trade groups will be found on the reverse of this page.

Prepared in the Merchandising and Services Division

June 1967
6403-508

April 1967
Proliminary Estimates of Wholesale Sales and Percentage Changes

|  | April |  |  | January-April |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Sales |  | $\begin{aligned} & \text { \% Change } \\ & 1967 / 1966 \end{aligned}$ | April |  | $\begin{aligned} & 1 \text { Change } \\ & 1967 / 1966 \end{aligned}$ |
|  | 1966 | 1967 |  | 1966 | 1967 |  |
|  | \$000 | \$'000 |  | \$ 000 | \$ 000 |  |
| Total, All Trades | 1,068,558 | 1,146,587 | $+7.3$ | 4,242,230 | 4,287,835 | $+1.1$ |
| Fresh Fruits and Vegetables | 27,771 | 27,366 | - 1.5 | 106,059 | 107,074 | $+1.0$ |
| Groceries and Pood Specialties | 187,639 | 200,448 | + 6.8 | 755,756 | 788,050 | +4.3 |
| Meat and Dairy Products | 17,912 | 16,265 | -9.2 | 69,972 | 72,269 | + 3.3 |
| Clothing and Furnishings | 9,715 | 11,448 | +17.8 | 37,306 | 41,369 | +10.9 |
| Footwear ............... | 4,873 | 4,635 | - 4.9 | 14,033 | 14,328 | + 2.1 |
| Other Textile and Clothing Access | 17,771 | 19,367 | +9.0 | 74,856 | 76,685 | + 2.4 |
| Coal and Coke ........ | 8,893 | 10,203 | $+14.7$ | 37,861 | 39,817 | + 5.2 |
| Drugs and Drug Sundries | 25,622 | 27,241 | $+6.3$ | 108,064 | 116,167 | + 7.5 |
| Newsprint, Paper and Paper Products | 34,180 | 36,240 | + 6.0 | 129,364 | 134,532 | + 4.0 |
| Tobacco, Confectionery and Soft Drinks... | 73,154 | 84,366 | +15.3 | 299,979 | 337,447 | +12.5 |
| Automotive Parts and Accessories | 44,740 | 49,326 | +10.3 | 153,865 | 171,144 | +11.2 |
| Commercial, Institutional and Service Equipment and Supplies .................... | 19,445 | 20,815 | + 7.0 | 70,412 | 80,088 | +13.7 |
| Electrical Wiring Supplies, Construction Materials, Apparatus and Equipment ..... | 22,179 | 23,834 | $+7.5$ | 88,356 | 93,762 | + 6.1 |
| Other Construction Materials and Supplies, including Lumber | 83,073 | 88,580 | + 6.6 | 334,718 | 332,087 | - 0.8 |
| Farm Machinery ............................. | 18,328 | 21,984 | +19.9 | 47,737 | 52,827 | +10.7 |
| Hardware | 31,207 | 32,876 | $+5.3$ | 122,847 | 129,106 | + 5.1 |
| Household Electrical Appliances | 24,044 | 27,399 | +14.0 | 91,677 | 104,644 | +14.1 |
| Industrial and Transportation Equipment and Supplios | 92,992 | 125,609 | +35.1 | 427,864 | 416,988 | - 2.5 |
| A11 Other Trades . ................. | 325,020 | 318,583 | - 2.0 | 1,271,506 | 1,179,451 | -7.2 |

Noto: Components may not add to totals due to rounding.
Porcentages were calculated on unrounded figures.

