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WHOLESALE TRADE
May 1967


Sales of Canadian wholesalers for the month of May 1967 are estimated at $\$ 1,296,884,000$, an increase of $10.8 \%$ over the same month in 1966 . These sales are those of wholesalers proper and do not include the business transactions of manufacturers sales branches or agents and brokers. They are not adjusted for price changes, seasonal variations or number of business days in the respective months.

May sales were greater in all of the eighteen specified trades. Increases ranged from $0.3 \%$ in Footwear to $20.8 \%$ in Farm Machinery. Sales in the "A11 Other Trades" group increased by $7.6 \%$.

For the first five months of 1967 , sales are estimated at $\$ 5,584,719,000$, an increase of $3.2 \%$ over the same period in 1966. All of the eighteen specified trades showed increases, ranging from $1.4 \%$ in Fresh Fruits and Vegetables to 14. 88 in Commercial, Institutional and Service Equipment and Supplies. Sales of the "All Other Trades" group declined by $4.1 \%$.

Further details on the sales of the various trade groups will be found on the reverse of this page.

Prepared in the Merchandising and Services Division

July $196 ?$
6403-508

May $196 ?$
Preliminary Estimates of Wholesale Sales and Percentage Changes

|  | May |  |  | January - May |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Sales |  | $\begin{aligned} & \text { Khange } \\ & 1967 / 1966 \\ & \hline \end{aligned}$ | Salos |  | $\begin{aligned} & \text { C Change } \\ & 1967 / 1966 \end{aligned}$ |
|  | 1966 | 1967 |  | 1966 | 1967 |  |
|  | \$'000 | \$ 000 |  | \$ 000 | \$ 000 |  |
| Total, all trades .... | 1,170,584 | 1,296,884 | $+10.8$ | 5,412,814 | 5,584,719 | + 3.2 |
| Fresh fruits and vegetables | 32,013 | 32,913 | +2.8 | 138,072 | 139,987 | + 1.4 |
| Grocertes and food specialties | 188,466 | 207,962 | +10.3 | 944,221 | 996,012 | + 5.5 |
| Meat and dairy products .... | 17,954 | 19,237 | + 7.1 | 87,926 | 91,506 | + 4.1 |
| Clothing and furnishings | 8,974 | 9,921 | +10.6 | 46,280 | 51,291 | +10.8 |
| Footwear ...... | 3,924 | 3,937 | +0.3 | 17,956 | 18,265 | + 1.7 |
| Other textile and clothing accessories | 16,824 | 18,275 | +8.6 | 91,680 | 94,960 | + 3.6 |
| Coal and coke | 13,470 | 13,764 | + 2.2 | 51,332 | 53,581 | + 4.4 |
| Drugs and drug sundries | 27,251 | 30,784 | +13.0 | 135,315 | 146,951 | $+8.6$ |
| Newsprint, paper and paper products | 35,882 | 38,151 | +6.3 | 165,245 | 172,683 | $+4.5$ |
| Tobacco, confectionery and soft drinks | 85,343 | 100,550 | $+17.8$ | 385,322 | 437,997 | $+13.7$ |
| Automotive parts and accessories ......... | 50,290 | 52,674 | +4.7 | 204,155 | 223,818 | + 9.6 |
| Comercial, institutional and service equipment and supplies ................... | 13,908 | 16,702 | +20.1 | 84,319 | 96,790 | +14.8 |
| Electrical wiring supplies, construction materials, apparatus and equipment ..... | 22,830 | 26,973 | +18.1 | 111,186 | 120,735 | $+8.6$ |
| Other construction materials and supplies, including lumber | 93,685 | 108,647 | +16.0 | 428,404 | 440,734 | + 2.9 |
| Farm machinery ............................. | 15,402 | 18,605 | +20.8 | 63,140 | 71,433 | +13.1 |
| Hardware | 38,065 | 41,595 | $+9.3$ | 160,912 | 170,701 | + 6.1 |
| Household electrical appliances .......... | 25,464 | 29,327 | +15.2 | 117,141 | 133,970 | +14.4 |
| Industrial and transportation equipment and supplies | 136,466 | 156,441 | +14.6 | 564,330 | 573,429 | $+1.6$ |
| All other trades ........... | 344,372 | 370,426 | + 7.6 | 1,615,877 | 1,549,877 | -4.1 |

Note. Components may not add to totals due to rounding.
Percentages were calculated on unrounded figures.

