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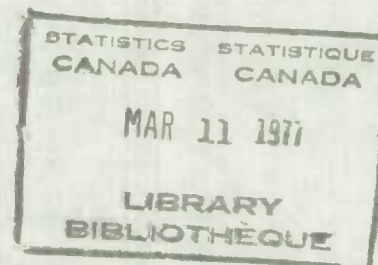
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\$1.00 a year

WHOLESALE TRADE

June 1967



Sales of Canadian wholesalers for the month of June 1967 are estimated at \$1,237,100,000, an increase of 6.5% over the same month in 1966. These sales are those of wholesalers proper and do not include the business transactions of manufacturers' sales branches or agents and brokers. They are not adjusted for price changes, seasonal variations or number of business days in the respective months.

June sales were greater in sixteen of the eighteen specified trades. Increases ranged from 3.0% in Industrial and transportation equipment and supplies to 17.1% in Meat and dairy products. Decreases in the two other trades ranged from 0.1% in Footwear to 21.2% in Coal and coke. Sales in the "All other trades" group increased by 5.5%.

For the first six months of 1967, sales are estimated at \$6,821,820,000, an increase of 3.8% over the same period in 1966. Seventeen of the specified trades showed increases, ranging from 1.5% in Footwear to 14.2% in Commercial, institutional and service equipment and supplies. The one remaining trade, Coal and coke, recorded a slight decrease of 0.3%. Sales of the "All other trades" group declined by 2.5%.

Further details on the sales of the various trade groups will be found on the reverse of this page.

Prepared in the Merchandising and Services Division

September 1967
6403-508

WHOLESALE TRADE

June 1967

Preliminary Estimates of Wholesale Sales and Percentage Changes

	June			January-June		
	Sales		% Change 1967/1966	Sales		% Change 1967/1966
	1966 \$'000	1967 \$'000		1966 \$'000	1967 \$'000	
Total, all trades	1,161,799	1,237,100	+ 6.5	6,574,613	6,821,820	+ 3.8
Fresh fruits and vegetables	45,075	46,892	+ 4.0	183,146	186,879	+ 2.0
Groceries and food specialties	199,076	215,497	+ 8.2	1,143,297	1,211,509	+ 6.0
Meat and dairy products	22,956	26,887	+17.1	110,881	118,393	+ 6.8
Clothing and furnishings	8,293	9,204	+11.0	54,574	60,495	+10.8
Footwear	2,622	2,620	- 0.1	20,579	20,885	+ 1.5
Other textile and clothing accessories ...	19,795	21,033	+ 6.3	111,476	115,993	+ 4.1
Coal and coke	11,483	9,052	-21.2	62,814	62,633	- 0.3
Drugs and drug sundries	27,465	29,464	+ 7.3	162,780	176,415	+ 8.4
Newsprint, paper and paper products	37,274	39,967	+ 7.2	202,519	212,650	+ 5.0
Tobacco, confectionery and soft drinks ...	82,222	89,581	+ 9.0	467,544	527,578	+12.8
Automotive parts and accessories	51,159	53,608	+ 4.8	255,314	277,426	+ 8.7
Commercial, institutional and service equipment and supplies	17,334	19,334	+11.5	101,653	116,124	+14.2
Electrical wiring supplies, construction materials, apparatus and equipment	32,124	33,282	+ 3.6	143,310	154,017	+ 7.5
Other construction materials and supplies, including lumber	94,476	104,685	+10.8	522,879	545,419	+ 4.3
Farm machinery	11,280	12,222	+ 8.4	74,419	83,654	+12.4
Hardware	38,759	40,543	+ 4.6	199,671	211,244	+ 5.8
Household electrical appliances	19,721	21,252	+ 7.8	136,862	155,222	+13.4
Industrial and transportation equipment and supplies	119,601	123,156	+ 3.0	683,931	696,585	+ 1.9
All other trades	321,086	338,822	+ 5.5	1,936,963	1,888,699	- 2.5

Note: Components may not add to totals due to rounding.
Percentages were calculated on unrounded figures.

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