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## WHOLESALE TRADE

July 1967


Sales of Canadian wholesalers for the month of July 1967 are estimated at $\$ 1,017,495,000$, an increase of 3.76 over the same month in 1966. These sales are those of wholesalers proper and do not include the business transactions of manufacturers' sales branches or agents and brokers. They are not adjusted for price changes, seasonal variations or number of business days in the respective months.

July sales were greater in sixteen of the eighteen specified trades. Increases ranged from $0.4 \%$ in Newsprint, paper and paper products to $19.7 \%$ in Footwear. Decreases in the other two trades, Farm machinery and Meat and dairy products, were $1.6 \%$ and $5.2 \%$ respectively. Sales in the "All other trades" group declined by $8.0 \%$.

For the first seven months of 1967, sales are estimated at $\$ 7,839,315,000$, an increase of $3.7 \%$ over the same period in 1966. All of the eighteen specified trades showed increases, ranging from $0.4 \%$ in Coal and coke to $14.0 \%$ in Commercial, institutional and service equipment and supplies. Sales of the "All other trades" group declined by $3.1 \%$.

Further details on the sales of the various trade groups will be found on the reverse of this page.

Prepared in the Merchandising and Services Division

September 1967
6403-508

## July 1967

Preliminary Estimates of Wholesale Sales and Percentage Changes

|  | July |  |  | January-July |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Salos |  | $\begin{aligned} & \text { S Change } \\ & 1967 / 1966 \end{aligned}$ | Salos |  | $\begin{aligned} & 6 \text { Change } \\ & 2967 / 2966 \end{aligned}$ |  |
|  | 1966 | 1967 |  | 1966 | 1967 |  |  |
|  | \$'000 | \$ 000 |  | \$'000 | \$ 000 |  |  |
| Total, all trades ..................... | 981,394 | 1,017,495 | $+3.7$ | 7,556,007 | 7,839,315 | + 3.7 |  |
| Fresh fruits and vegetables ............... | 36,630 | 39,325 | + 7.4 | 219,777 | 226,204 | + 2.9 |  |
| Grocertes and food specialties | 208,274 | 227,864 | +9.4 | 1,351,571 | 1,439,373 | + 6.5 |  |
| Meat and dairy products | 15,958 | 15,141 | - 5.1 | 126,839 | 133,534 | + 5.3 |  |
| Clothing and furnishings | 8,610 | 9,715 | +12.8 | 63,184 | 70,210 | + 4.1 |  |
| Footwear | 1,964 | 2,351 | +19.7 | 22,542 | 23,236 | $+3.1$ |  |
| Other textile and clothing accessories | 14,677 | 16,118 | + 9.8 | 126,153 | 132,112 | + 4.7 |  |
| Cosl and coke | 12,548 | 13,054 | $+4.0$ | 75,363 | 75,687 | + 0.4 | 全 |
| Drugs and drug sundries | 22,695 | 24,000 | $+5.7$ | 185,475 | 200,415 | $+8.1$ |  |
| Newsprint, paper and paper products. | 36,279 | 36,415 | +0.4 +8.8 | 238,798 | 249,065 | +4.3 - | $\stackrel{\square}{ }$ |
| Tobacco, confectionery and soft drinks | 76,318 | 83,063 | +8.8 | 543,862 | 610,641 | +12.3 |  |
| Automotive parts and accessories ..... | 43,003 | 48,738 | +13.3 | 298,317 | 326,164 | $+9.3$ |  |
| Comercial, institutional and service equipment and supplies .............. | 12,971 | 14,553 | +12.2 | 114,624 | 130,676 | +14.0 |  |
| Electrical wiring supplies, construction materials, apparatus and equipment ..... | 23,144 | 26,331 | +13.8 | 166,454 | 180,348 | 14.0 +8.3 |  |
| Other construction materials and supplies, including lumber | 87,517 | 95,286 | $+8.9$ | 610,396 | 640,705 | $+5.0$ |  |
| Farm machinery ............................. | 11,044 | 10,867 | - 1.6 | 85,463 | 94,522 | +10.6 |  |
| Hardware | 33,150 | 34,098 | + 2.9 | 232,821 | 245,342 | + 5.4 |  |
| Household electrical appliances .......... | 17,414 | 18,442 | + 5.9 | 154,276 | 173,664 | +12.6 |  |
| Industrial and transportation equipment and supplies | 98,615 | 99,275 | $+0.7$ | 782,546 | 795,859 | $+1.7$ |  |
| All other trades | 220,583 | 202,858 | -8.0 | 2,157,546 | 2,091,557 | - 3.1 |  |

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[^0]:    Note: Components may not add to totals due to rounding. Percentages were calculated on unrounded figures.

