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## WHOLESALE TRADE

August 1967

DOMINION BUREAU  
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Sales of Canadian wholesalers for the month of August 1967 are estimated at \$1,083,872,000, an increase of 4.5% over the same month in 1966. These sales are those of wholesalers proper and do not include the business transactions of manufacturers' sales branches or agents and brokers. They are not adjusted for price changes, seasonal variations or number of business days in the respective months.

August sales were greater in thirteen of the eighteen specified trades. Increases ranged from 1.5% in Drugs and drug sundries to 21.4% in Commercial, institutional and service equipment and supplies. Decreases in the other five trades ranged from 2.2% in Meat and dairy products to 34.4% in Farm machinery. Sales in the "All other trades" group increased by 5.2%.

For the first eight months of 1967, sales are estimated at \$8,923,187,000, an increase of 3.8% over the same period in 1966. Seventeen of the eighteen specified trades showed increases which ranged from 2.6% in Industrial and transportation equipment and supplies to 14.9% in Commercial, institutional and service equipment and supplies. Sales of the remaining trade, Coal and coke, decreased by 1.0%. Sales of the "All other trades" group decreased by 2.3%.

Further details on the sales of the various trade groups will be found on the reverse of this page.

Prepared in the Merchandising and Services Division

October 1967  
6403-508

# WHOLESALE TRADE

August 1967

## Preliminary Estimates of Wholesale Sales and Percentage Changes

	August			January-August		
	Sales		% Change 1967/1966	Sales		% Change 1967/1966
	1966 \$'000	1967 \$'000		1966 \$'000	1967 \$'000	
Total, all trades .....	1,037,311	1,083,872	+ 4.5	8,593,318	8,923,187	+ 3.8
Fresh fruits and vegetables .....	33,502	35,764	+ 6.8	253,279	261,968	+ 3.4
Groceries and food specialties .....	232,705	240,392	+ 3.3	1,584,275	1,679,765	+ 6.0
Meat and dairy products .....	24,164	23,629	- 2.2	151,003	157,163	+ 4.1
Clothing and furnishings .....	12,061	12,821	+ 6.3	75,244	83,031	+10.3
Footwear .....	5,674	5,941	+ 4.7	28,216	29,177	+ 3.4
Other textile and clothing accessories ...	21,613	22,651	+ 4.8	147,766	154,763	+ 4.7
Coal and coke .....	11,753	10,582	-10.0	87,115	86,269	- 1.0
Drugs and drug sundries .....	30,747	31,215	+ 1.5	216,223	231,631	+ 7.1
Newsprint, paper and paper products .....	38,450	41,646	+ 8.3	277,248	290,711	+ 4.9
Tobacco, confectionery and soft drinks ...	78,673	87,027	+10.6	622,536	697,668	+12.1
Automotive parts and accessories .....	52,343	57,597	+10.0	350,660	383,760	+ 9.4
Commercial, institutional and service equipment and supplies .....	15,378	18,662	+21.4	130,002	149,339	+14.9
Electrical wiring supplies, construction materials, apparatus and equipment .....	26,007	27,600	+ 6.1	192,461	207,948	+ 8.0
Other construction materials and supplies, including lumber .....	94,432	92,234	- 2.3	704,828	732,939	+ 4.0
Farm machinery .....	9,064	5,948	-34.4	94,528	100,469	+ 6.3
Hardware .....	36,379	35,282	- 3.0	269,200	280,624	+ 4.2
Household electrical appliances .....	21,646	22,157	+ 2.4	175,922	195,821	+11.3
Industrial and transportation equipment and supplies .....	87,762	97,164	+10.7	870,308	893,024	+ 2.6
All other trades .....	204,959	215,560	+ 5.2	2,362,505	2,307,117	- 2.3

Note: Components may not add to totals due to rounding.  
Percentages were calculated on unrounded figures.

