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## WHOLESALE TRADE

September 1967

Sales of Canadian wholesalers for the month of September are estimated at \$1,130,771,000, an increase of 3.5% over the same month in 1966. These sales are those of wholesalers proper and do not include the business transactions of manufacturers' sales branches or agents and brokers. They are not adjusted for price changes, seasonal variations or number of business days in the respective months.

September sales were greater in ten of the eighteen specified trades. Increases ranged from 0.4% in Other textile and clothing accessories to 18.6% in Commercial, institutional and service equipment and supplies. Decreases in the remaining eight trades ranged from 2.5% in Electrical wiring supplies, construction materials, apparatus and equipment to 27.9% in Coal and coke. Sales in the All other trades group increased by 8.5%.

For the first nine months of 1967, sales are estimated at \$10,053,958,000, and increase of 3.8% over the same period in 1966. Sixteen of the specified trades showed increases, ranging from 1.8% in Industrial and transportation equipment and supplies to 15.2% in Commercial, institutional and service equipment and supplies. Sales of the other two trades, Meat and dairy products and Coal and coke, decreased by 0.2% and 4.3% respectively, and sales of All other trades by 1.2%.

Further details on the sales of the various trade groups will be found on the reverse of this page.

Prepared in the Merchandising and Services Division

November 1967  
6403-508

# WHOLESALE TRADE

September 1967

## Preliminary Estimates of Wholesale Sales and Percentage Changes

	September			January-September		
	Sales		% Change 1967/1966	Sales		% Change 1967/1966
	1966 \$'000	1967 \$'000		1966 \$'000	1967 \$'000	
Total, all trades .....	1,092,095	1,130,771	+ 3.5	9,685,413	10,053,958	+ 3.8
Fresh fruits and vegetables .....	29,880	30,961	+ 3.6	283,158	292,930	+ 3.4
Groceries and food specialties .....	198,150	211,190	+ 6.6	1,782,425	1,890,955	+ 6.1
Meat and dairy products .....	25,840	19,407	-24.9	176,843	176,571	- 0.2
Clothing and furnishings .....	13,470	13,936	+ 3.5	88,714	96,966	+ 9.3
Footwear .....	5,317	4,849	- 8.8	33,533	34,027	+ 1.5
Other textile and clothing accessories ...	24,904	25,012	+ 0.4	172,670	179,774	+ 4.1
Coal and coke .....	12,196	8,799	-27.9	99,311	95,068	- 4.3
Drugs and drug sundries .....	34,462	36,470	+ 5.8	250,685	268,100	+ 6.9
Newsprint, paper and paper products .....	43,272	41,394	- 4.3	320,520	332,105	+ 3.6
Tobacco, confectionery and soft drinks ...	85,461	92,862	+ 8.7	707,996	790,530	+11.7
Automotive parts and accessories .....	42,937	44,952	+ 4.7	393,597	428,712	+ 8.9
Commercial, institutional and service equipment and supplies .....	13,444	15,947	+18.6	143,446	165,286	+15.2
Electrical wiring supplies, construction materials, apparatus and equipment .....	27,301	26,608	- 2.5	219,762	234,556	+ 6.7
Other construction materials and supplies, including lumber .....	97,079	102,931	+ 6.0	801,908	835,870	+ 4.2
Farm machinery .....	8,116	7,867	- 3.1	102,644	108,337	+ 5.5
Hardware .....	38,184	36,286	- 5.0	307,384	316,909	+ 3.1
Household electrical appliances .....	30,002	31,799	+ 6.0	205,924	227,620	+10.5
Industrial and transportation equipment and supplies .....	93,105	87,655	- 5.9	963,413	980,679	+ 1.8
All other trades .....	268,977	291,848	+ 8.5	2,631,482	2,598,964	- 1.2

Note: Components may not add to totals due to rounding.  
Percentages were calculated on unrounded figures.

