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WHOLESALE TRADE

February 1968

DOMINION BUREAU
OF STATISTICS

MAY 8 1968

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Sales of Canadian wholesalers for the month of February 1968 are estimated at \$1,020,426,000, an increase of 2.7% over the same month in 1967. These sales are those of wholesalers proper and do not include the business transactions of manufacturers' sales branches or agents and brokers. They are not adjusted for price changes, seasonal variations, or number of business days in the respective months.

February sales were greater in fifteen of the eighteen specified trades. Increases ranged from 0.7% in Hardware to 18.0% in Commercial, institutional and service equipment and supplies. Decreases in the remaining three trades ranged from 2.1% in Automotive parts and accessories to 8.9% in Coal and coke. Sales in the "All other trades" group declined by 9.2%.

For the first two months of 1968, sales are estimated at \$2,116,407,000, an increase of 7.4% over the same period in 1967. There were increases in sixteen of the eighteen specified trades, ranging from 1.3% in Electrical wiring supplies, construction materials, apparatus and equipment to 17.7% in Fresh fruits and vegetables. Sales of the other two trades, Farm machinery and Coal and coke, declined by 2.2% and 3.2% respectively. Sales of the "All other trades" group increased by 6.1%.

Further details on the sales of the various trade groups will be found on the reverse of this page.

Prepared in the Merchandising and Services Division

April 1968
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WHOLESALE TRADE

February 1968

Preliminary Estimates of Wholesale Sales and Percentage Changes

	February			January-February		
	Sales		% Change 1968/1967	Sales		% Change 1968/1967
	1967 \$'000	1968 \$'000		1967 \$'000	1968 \$'000	
Total, all trades	993,822	1,020,426	+ 2.7	1,970,686	2,116,407	+ 7.4
Fresh fruits and vegetables	25,802	30,160	+16.9	51,239	60,323	+17.7
Groceries and food specialties	197,279	217,422	+10.2	375,001	415,753	+10.9
Meat and dairy products	13,213	14,260	+ 7.9	32,258	32,874	+ 1.9
Clothing and furnishings	10,530	10,874	+ 3.3	17,638	18,605	+ 5.5
Footwear	3,093	3,299	+ 6.7	5,159	5,673	+10.0
Other textile and clothing accessories ...	19,355	19,523	+ 0.9	37,346	39,891	+ 6.8
Coal and coke	11,808	10,753	- 8.9	21,737	21,039	- 3.2
Drugs and drug sundries	28,821	31,431	+ 9.1	56,905	62,731	+10.2
Newsprint, paper and paper products	31,673	34,188	+ 7.9	62,900	66,839	+ 6.3
Tobacco, confectionery and soft drinks ...	77,731	79,094	+ 1.8	148,894	154,116	+ 3.5
Automotive parts and accessories	39,495	38,657	- 2.1	68,431	73,163	+ 6.9
Commercial, institutional and service equipment and supplies	17,225	20,326	+18.0	36,488	42,830	+17.4
Electrical wiring supplies, construction materials, apparatus and equipment	20,841	19,951	- 4.3	42,832	43,373	+ 1.3
Other construction materials and supplies, including lumber	69,956	76,127	+ 8.8	149,634	160,256	+ 7.1
Farm machinery	9,129	9,394	+ 2.9	15,205	14,863	- 2.2
Hardware	30,357	30,585	+ 0.7	60,354	61,722	+ 2.3
Household electrical appliances	26,060	29,095	+11.6	48,451	53,021	+ 9.4
Industrial and transportation equipment and supplies	89,152	97,999	+ 9.9	169,543	183,801	+ 8.4
All other trades	272,301	247,288	- 9.2	570,671	605,532	+ 6.1

Note: Components may not add to totals due to rounding.
Percentages were calculated on unrounded figures.

