

C. 3

CATALOGUE No.

63-008

MONTHLY

## DOMINION BUREAU OF STATISTICS

OTTAWA - CANADA

Published by Authority of the Minister of Trade and Commerce

Vol. 34 - No. 3

Price: \$1.00 a year

DOMINION BUREAU  
OF STATISTICS

JUN 8 1968

PROPERTY OF THE  
LIBRARYWHOLESALE TRADE

March 1968

Sales of Canadian wholesalers for the month of March 1968 are estimated at \$1,153,196,000, a decrease of 1.5% from the same month last year. These sales are those of wholesalers proper and do not include the business transactions of manufacturers' sales branches or agents and brokers. They are not adjusted for price changes, seasonal variations or number of business days in the respective months.

March sales were greater in ten of the eighteen specified trades. Increases ranged from 0.5% in Household Electrical Appliances to 15.7% in Tobacco, Confectionery and Soft Drinks. Decreases in eight trades ranged from 0.6% in Drugs and Drug Sundries to 17.7% in Farm Machinery. Sales in the "All Other Trades" group declined by 20.5%.

For the first quarter of 1968, sales are estimated at \$3,269,602,000, an increase of 4.1% from the first quarter in 1967. There were increases in thirteen of the eighteen specified trades, ranging from 0.8% in Clothing and Furnishings to 14.0% in Fresh Fruits and Vegetables. Decreases in five trades ranged from 1.4% in Electrical Wiring Supplies, Construction Materials, Apparatus and Equipment to 10.1% in Farm Machinery. Sales of the "All Other Trades" group decreased by 2.9%.

Further details on the sales of the various trade groups will be found on the reverse of this page.

Prepared in the Merchandising and Services Division

May 1968  
6403-508

# WHOLESALE TRADE

March 1968

## Preliminary Estimates of Wholesale Sales and Percentage Changes

	March			January-March		
	Sales		% Change 1968/1967	Sales		% Change 1968/1967
	1967 \$'000	1968 \$'000		1967 \$'000	1968 \$'000	
Total, all trades .....	1,170,562	1,153,196	- 1.5	3,141,248	3,269,602	+ 4.1
Fresh fruits and vegetables .....	28,468	30,560	+ 7.3	79,707	90,884	+14.0
Groceries and food specialties .....	212,601	235,436	+10.7	587,602	651,188	+10.8
Meat and dairy products .....	23,746	20,208	-14.9	56,004	53,082	- 5.2
Clothing and furnishings .....	12,283	11,542	- 6.0	29,921	30,146	+ 0.8
Footwear .....	4,534	4,729	+ 4.3	9,693	10,402	+ 7.3
Other textile and clothing accessories ...	19,972	20,346	+ 1.9	57,318	60,237	+ 5.1
Coal and coke .....	7,877	6,560	-16.7	29,614	27,600	- 6.8
Drugs and drug sundries .....	32,021	31,842	- 0.6	88,926	94,573	+ 6.3
Newsprint, paper and paper products .....	35,392	36,763	+ 3.9	98,292	103,602	+ 5.4
Tobacco, confectionery and soft drinks ...	104,187	120,592	+15.7	253,082	274,708	+ 8.5
Automotive parts and accessories .....	53,387	57,590	+ 7.9	121,818	130,752	+ 7.3
Commercial, institutional and service equipment and supplies .....	22,784	21,721	- 4.7	59,272	64,551	+ 8.9
Electrical wiring supplies, construction materials, apparatus and equipment .....	27,096	25,599	- 5.5	69,928	68,972	- 1.4
Other construction materials and supplies, including lumber .....	93,874	96,823	+ 3.1	243,507	257,079	+ 5.6
Farm machinery .....	15,638	12,877	-17.7	30,843	27,741	-10.1
Hardware .....	35,876	32,376	- 9.8	96,229	94,098	- 2.2
Household electrical appliances .....	28,794	28,948	+ 0.5	77,244	81,969	+ 6.1
Industrial and transportation equipment and supplies .....	121,835	127,994	+ 5.1	291,378	311,794	+ 7.0
All other trades .....	290,197	230,692	-20.5	860,868	836,224	- 2.9

Note: Components may not add to totals due to rounding.  
Percentages were calculated on unrounded figures.

