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## DOMINION BUREAU OF STATISTICS

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## WHOLESALE TRADE

May 1968

STATISTIC STATISTIQUE

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- InTRARY

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Sales of Canadian wholesalers for the month of May 1968 are estimated at $\$ 1,360,042,000$, an increase of $4.9 \%$ over the same month in 1967. These sales are those of wholesalers proper and do not include the business transactions of manfacturers' sales branches or agents and brokers. They are not adjusted for price chances. seasonal variations or number of business days in the respective months.

May sales were greater in ten of the eighteen specified trades. Increases rene if ow $0.7 \%$ in Tobacco, confectionery and soft drinks to $18.7 \%$ in Fresh fruits and vegetables. Decreases in eight trades ranged from $0.1 \%$ in Hardwam to 39.7 in Farm machinery. Sales in the "All other trades" group increased by 8.8\%.

For the first five months of 1968 , sales are estimated at $\$ 5,833,564,000$, an increase of 4.5\% over the same period in 1967. Thirteen of the specified trades showed inc roses, ranging from $0.2 \%$ in Industrial and transportation equipment and supplies to $17.2 \%$ in Frosh fruits and vegetables. Decreases in five trades ranged from 0.9\% in Clothing and Furnishings to 2l.00 in Farm machinery. Sales of the "All other trades" group increased by 3.28.

Further details on the sales of the various trade groups will be found on the reverse of this page.

Prepared in the Merchandising and Services Division.

May 1968
Prelininary Estimates of Wholesale Sales and Porcentage Changes

|  | Kay |  |  | January-May |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Sales |  | \% Change 1968/1967 | Sales |  | $\begin{aligned} & \text { 6 Change } \\ & 1968 / 1967 \\ & \hline \end{aligned}$ |  |
|  | 1967 | 1968 |  | 1967 | 1968 |  |  |
|  | \$'000 | \$'000 |  | \$ 000 | \$'000 |  |  |
| Total, all trades ..................... | 1,296,884 | $1,360,042$ 39,075 | +4.9 +18.7 | $5,584,719$ 139,987 | $5,833,564$ 164,005 | $\begin{aligned} & +4.5 \\ & +17.2 \end{aligned}$ |  |
| Fresh fruits and vegotables ............... Groceries and food specialties .......... | 32,913 207,962 | 39,075 229,941 | +18.7 | 139,987 996,012 | 164,005 $1,090,788$ | +17.2 +9.5 |  |
| Groceries and food specialties ............ Meat and dairy products ................. | 207,962 | 229,941 17,780 | +10.6 | 996,012 91,506 | $1,090,788$ 88,580 | + 9.5 -3.2 |  |
| Mat and dairy products .................... | 19,237 9,921 | 17,780 9,810 | - 7.6 | 91,506 51,291 | 88,580 50,841 | - 3.2 |  |
| Clothing and furnishings ..................... Footwear ............................. | 9,921 3,937 | 9,810 4,136 | -1.1 +5.1 | 51,291 18,265 | 50,841 19,442 | -0.9 +6.4 |  |
| Other toxtile and clothing sccessories | 18,275 | 18,572 | +1.6 | 94,960 | 98,173 | + 3.4 |  |
| Coal and coke .......................... | 13,764 | 9,312 | -32.3 | 53,581 | 45,720 | -14.? |  |
| Drugs and drug sundries | 30,784 | 31,503 | +2.3 | 146,951 | 155,032 | $+5.5$ |  |
| Newsprint, paper and paper products ...... | 38,151 | 38,053 | -0.3 | 172,683 | 180,149 | +4.3 - | O ${ }^{\text {a }}$ |
| Tobacco, confectionery and soft drinks ... | 100,550 | 101,258 | $+0.7$ | 437,997 | 460,253 | +5.1 - |  |
| Automotive parts and accessorios ......... | 52,674 | 56,022 | +6.4 | 223,818 | 240,350 | $+7.4$ |  |
| Commercial, institutionsl and service equipwent and supplies .................... | 16,702 | 14,870 | -11.0 | 96,790 | 101,388 | $+4.8$ |  |
| Eloctrical wiring supplies, construction aterials, apparatus and equipment ..... | 26,973 | 29,976 | +11.1 | 120,735 | 122,309 | $+1.3$ |  |
| Other construction materials and supplies including lumber | 108,647 | 122,561 | +12.8 | 440,734 | 477,516 | $+8.3$ |  |
| Farm machinery ............................. | 18,605 | 11,219 | -39.7 | 7, 433 | 56,430 | -21.0 |  |
| Hardwar | 41,595 | 41,542 | - 0.1 | 170,701 | 169,029 | - 1.0 |  |
| Household electrical appliances .......... | 29,327 | 31,069 | + 5.9 | 133,970 | 141,498 | + 5.6 |  |
| Industrial and transportation equipment and supplies | 156,441 | 150,150 | $-4.0$ | 573,429 | 574,434 | $+0.2$ |  |
| All other trades ........................... | 370,426 | 403,192 | +8.8 | 1,549,877 | 1,597,626 | + 3.1 |  |

Note: Components may not add to totals due to roundinge
Percentages were calculated on unrounded figures.

