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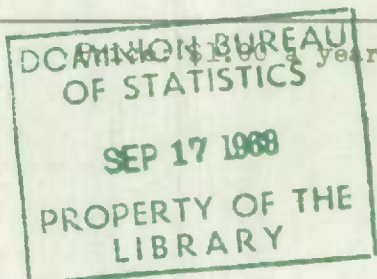
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WHOLESALE TRADE

June 1968

Sales of Canadian wholesalers for the month of June 1968 are estimated at \$1,255,317,000, an increase of 1.5% over the same month in 1967. These sales are those of wholesalers proper and do not include the business transactions of manufacturers' sales branches or agents and brokers. They are not adjusted for price changes, seasonal variations, or number of business days in the respective months.

June sales were greater in nine of the eighteen specified trades. Increases ranged from 1.1% in Fresh fruits and vegetables to 10.0% in Automotive parts and accessories. Decreases in the remaining nine trades ranged from 2.7% in Industrial and transportation equipment and supplies to 28.1% in Farm machinery. Sales in the "All other trades" group increased by 4.4%.

For the first six months of 1968, sales are estimated at \$7,088,882,000, an increase of 3.9% over the same period in 1967. There were increases in eleven of the eighteen specified trades, ranging from 0.4% in Electrical wiring supplies, construction materials, apparatus and equipment to 13.1% in Fresh fruits and vegetables. Decreases in six trades ranged from 0.1% in Clothing and furnishings to 22.0% in Farm machinery. The remaining specified trade, Other textile and clothing accessories, was virtually unchanged from last year. Sales of the "All other trades" group increased by 3.3%.

Further details on the sales of the various trade groups will be found on the reverse of this page.

Prepared in the Merchandising and Services Division

August 1968
6403-508

WHOLESALE TRADE

June 1968

Preliminary Estimates of Wholesale Sales and Percentage Changes

	June			January-June		
	Sales		% Change 1968/1967	Sales		% Change 1968/1967
	1967 \$'000	1968 \$'000		1967 \$'000	1968 \$'000	
Total, all trades	1,237,100	1,255,317	+ 1.5	6,821,820	7,088,882	+ 3.9
Fresh fruits and vegetables	46,892	47,391	+ 1.1	186,879	211,396	+13.1
Groceries and food specialties	215,497	221,674	+ 2.9	1,211,509	1,312,462	+ 8.3
Meat and dairy products	26,887	22,786	-15.3	118,393	111,366	- 5.9
Clothing and furnishings	9,204	9,619	+ 4.5	60,495	60,459	- 0.1
Footwear	2,620	2,122	-19.0	20,885	21,564	+ 3.3
Other textile and clothing accessories ..	21,033	17,800	-15.4	115,993	115,973	(1)
Coal and coke	9,052	7,818	-13.6	62,633	53,538	-14.5
Drugs and drug sundries	29,464	28,626	- 2.8	176,415	183,658	+ 4.1
Newsprint, paper and paper products	39,967	42,162	+ 5.5	212,650	222,312	+ 4.5
Tobacco, confectionery and soft drinks ..	89,581	94,624	+ 5.6	527,578	554,876	+ 5.2
Automotive parts and accessories	53,608	58,959	+10.0	277,426	299,310	+ 7.9
Commercial, institutional and service equipment and supplies	19,334	21,177	+ 9.5	116,124	122,565	+ 5.5
Electrical wiring supplies, construction materials, apparatus and equipment	33,282	32,359	- 2.8	154,017	154,668	+ 0.4
Other construction materials and supplies, including lumber	104,685	106,550	+ 1.8	545,419	584,066	+ 7.1
Farm machinery	12,222	8,789	-28.1	83,654	65,219	-22.0
Hardware	40,543	36,962	- 8.8	211,244	205,991	- 2.5
Household electrical appliances	21,252	22,362	+ 5.2	155,222	163,860	+ 5.6
Industrial and transportation equipment and supplies	123,156	119,797	- 2.7	696,585	694,232	- 0.3
All other trades	338,822	353,739	+ 4.4	1,888,699	1,951,365	+ 3.3

Note: Components may not add to totals due to rounding.
Percentages were calculated on unrounded figures.

(1) Less than 0.05 per cent.

