

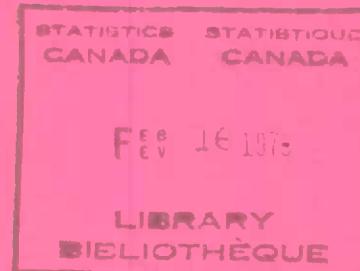
**DOES NOT CIRCULATE
NE PAS PRÊTER**

**Sales
financing**

November 1978

**Le financement
des ventes**

Novembre 1978





STATISTICS CANADA — STATISTIQUE CANADA
Merchandising and Services Division — Division du commerce et des services

SALES FINANCING

LE FINANCEMENT DES VENTES

NOVEMBER - 1978 - NOVEMBRE

Published by Authority of
The Minister of Industry, Trade and Commerce

Publication autorisée par
le ministre de l'Industrie et du Commerce

February - 1979 - Février
5-3406-516

Price—Prix: 30 cents
\$3.00 a year—par année

Vol. 8—No. 11

Statistics Canada should be credited when reproducing or quoting any part of this document
Reproduction ou citation autorisées sous réserve d'indication de la source: Statistique Canada

Ottawa

SYMBOLS

The following standard symbols are used in Statistics Canada publications:

- .. figures not available
- ... figures not appropriate or not applicable.
- nil or zero.
- amount too small to be expressed.
- P preliminary figures.
- r revised figures.
- x confidential to meet secrecy requirements of the Statistics Act.

Note: Components may not add to totals due to rounding.

SIGNES CONVENTIONNELS

Les signes conventionnels suivants sont employés uniformément dans les publications de Statistique Canada:

- .. nombres indisponibles.
- ... n'ayant pas lieu de figurer.
- néant ou zéro.
- nombres infimes.
- P nombres provisoires.
- r nombres rectifiés.
- x confidentiel en vertu des dispositions de la Loi sur la statistique relatives au secret.

Nota: Les chiffres ayant été arrondis, les totaux ne correspondent pas toujours.

INTRODUCTION

The estimates of sales financing statistics published in this monthly bulletin are derived from the monthly reports of a sample of firms engaged in the instalment financing of retail sales of consumer and commercial goods. The universe of firms includes independent sales finance companies, sales finance companies which are subsidiaries of automobile, truck and farm implement manufacturers, as well as a number of consumer loan companies which also finance conditional sales contracts.

Not included in the universe (or sample) are acceptance companies which are the subsidiaries of, or which are associated exclusively with, large retailing organizations. The sales financing activity of these firms is regarded as being essentially an extension of the merchandising function and their statistics are included with the accounts receivable reported by department stores and other retail merchandising establishments in the monthly bulletin, Consumer Credit (Catalogue 61-004). At year-end 1977, about a dozen such acceptance companies reported accounts receivable of about \$1.5 billion for purchases of consumer goods.

The tables in this bulletin show monthly data, unadjusted and seasonally adjusted, on the purchases, repayments and outstanding of retail sales finance paper and similar data quarterly for wholesale finance paper. The seasonal adjustment method applied to these series is a computerized ratio-to-moving average method. The standard computer program used is the U.S. Bureau of the Census, Method II, X-11 version. There are also tables on some selected items of retail sales financing, on lease and rental financing (quarterly) and on the average repayment term of retail paper (quarterly).

Users are also referred to the annual report Sales Financing (Catalogue 62-211) — for comprehensive historical data, provincial breakdowns and a full list of reporting firms — and the quarterly report, Financial Institutions — Financial Statistics (Catalogue 61-006).

Les estimations du financement des ventes publiées dans le présent bulletin sont fondées sur les déclarations mensuelles d'un échantillon de firmes qui s'occupent de financement des ventes à tempérament au détail de biens de consommation et de biens commerciaux. L'univers de l'enquête comprend les sociétés indépendantes de financement des ventes, les sociétés de financement des ventes constituées en filiales de firmes constructrices d'automobiles, de camions et de machines agricoles, ainsi que plusieurs sociétés de prêts à la consommation qui financent également les contrats de vente sous condition.

Ne sont pas incluses, ni dans l'univers ni dans l'échantillon, les statistiques sur le financement des ventes à tempérament assuré par des sociétés d'acceptation filiales de grandes organisations de vente au détail ou traitant exclusivement avec les dites organisations. Les opérations de financement des ventes de ces sociétés sont en effet considérées comme étant essentiellement le prolongement d'une activité de vente et les chiffres qui les décrivent sont portés dans les effets à recevoir des magasins à rayons et autre établissements de vente au détail dans la publication mensuelle Crédit à la consommation (n° 61-004 au catalogue de Statistique Canada). En fin d'année (1977), la valeur des effets à recevoir d'une douzaine de ces sociétés d'acceptation s'élevait, selon les déclarations, à \$1.4 milliard et ce pour les achats de biens de consommation.

Certains tableaux dans ce bulletin montrent les données mensuelles, non-déssaaisonalisées et désaisonnalisées, sur les effets de commerce de détail achetés, sur les remboursements et les soldes, ainsi que les informations similaires trimestrielles sur le financement des ventes de gros. La méthode de désaisonnalisation appliquée à cette série est une méthode informatique établissant un rapport à la moyenne mobile. Le programme informatique utilisé est celui de la Méthode II, version X-11 du U.S. Bureau of the Census. D'autres tableaux contiennent les données sur certains autres sujets de financement des ventes au détail, sur le financement de baux et de contrats de location (trimestriel), ainsi que sur la durée moyenne de remboursement des effets de détail achetés (trimestriel).

Les utilisateurs trouveront dans le bulletin annuel, Le financement des ventes (n° 63-211 au catalogue), la série complète des données chronologiques, la répartition par province, ainsi qu'une liste complète des entreprises enquêtées. On peut aussi consulter le bulletin trimestriel, Institutions financières — Statistique financière (n° 61-006 au catalogue).

A Note on CANSIM

All current and historical statistics on Sales Financing (Matrix Nos. 2417/19), as well as many other series, are available to the public from Statistics Canada's computerized data bank CANSIM (Canadian Socio-Economic Information Management System) via terminal, on computer printouts, or in machine readable form. For further information contact the CANSIM staff, Current Economic Analysis Division, Statistics Canada, Ottawa, K1A 0Z8 (telephone 613-995-7406), or the Regional Advisors at the Statistics Canada offices located across Canada.

Note au sujet de CANSIM

La banque de données informatisées de Statistique Canada CANSIM (Système canadien d'information socio-économique) fournit au public toutes les statistiques actuelles et historiques sur Le Financement des Ventes (matrice n° 2417/19) et sur de nombreuses autres séries, par le biais d'un terminal, d'imprimés d'ordinateur ou de supports ordinaux. Pour plus de renseignements, s'adresser au personnel de CANSIM, Division de l'analyse de conjoncture, Statistique Canada, Ottawa, K1A 0Z8 (téléphone 613-995-7406), ou aux conseillers régionaux des bureaux de Statistique Canada situés à travers le Canada.

TABLE 1. Retail Sales Paper — Value of Contracts Financed During Month, (1) 1976 to 1978

TABLEAU 1. Effets de commerce au détail — Valeur des contrats financés durant le mois (1), 1976 à 1978

| Year and month — Année et mois | Consumer goods — Biens de consommation | | | | | Commercial goods — Biens commerciaux | | | | | Total | |
|--------------------------------------|---|----------------------------|------------------------|-------------------------------------|---|--|------------------------|-------------------------------------|---------|--|-------|--|
| | Passenger cars(2) — Voitures particulières(2) | Other(3) — Autres(3) | Total | | Commer- cial ve- hicles(5) — Véhi- cules com- merciaux(5) | Other(6) — Autres(6) | Total | | | | | |
| | | | Amount — Montant | Change(4) — Varia- tion(4) | | | Amount — Montant | Change(4) — Varia- tion(4) | | | | |
| | | | \$'000,000 | % | | | \$'000,000 | % | | | | |
| <u>1976</u> | | | | | | | | | | | | |
| Total | 726.0 | 348.1 | 1,074.1 | + 3.2 | 1,019.7 | 709.8 | 1,729.6 | + 10.8 | 2,803.7 | | | |
| January — Janvier | 45.7 | 24.1 | 69.8 | + 3.9 | 72.9 | 48.3 | 121.3 | + 27.5 | 191.0 | | | |
| February — Février | 45.6 | 23.3 | 68.9 | - 1.2 | 72.0 | 43.9 | 115.9 | + 31.9 | 184.8 | | | |
| March — Mars | 61.2 | 28.0 | 89.2 | + 15.8 | 93.9 | 41.5 | 135.4 | + 23.4 | 224.6 | | | |
| April — Avril | 76.0 | 28.5 | 104.6 | + 15.6 | 105.0 | 53.9 | 158.8 | + 16.9 | 263.4 | | | |
| May — Mai | 72.1 | 28.0 | 100.0 | + 4.1 | 109.1 | 61.5 | 170.6 | + 1.0 | 270.6 | | | |
| June — Juin | 78.4 | 29.4 | 107.8 | + 10.3 | 113.7 | 68.1 | 181.8 | + 10.5 | 289.6 | | | |
| July — Juillet | 68.7 | 29.1 | 97.8 | - 5.5 | 88.9 | 65.4 | 154.3 | + 5.8 | 252.1 | | | |
| August — Août | 60.2 | 28.0 | 88.2 | + 4.6 | 70.1 | 66.7 | 136.8 | + 14.4 | 225.0 | | | |
| September — Septembre | 49.8 | 29.4 | 79.3 | - 5.8 | 58.2 | 60.4 | 118.6 | - 4.5 | 197.8 | | | |
| October — Octobre | 63.6 | 30.0 | 93.7 | - 1.4 | 76.3 | 65.9 | 142.2 | + 5.3 | 235.9 | | | |
| November — Novembre | 55.4 | 34.3 | 89.7 | + 2.6 | 80.6 | 62.7 | 143.2 | + 8.8 | 233.0 | | | |
| December — Décembre | 49.2 | 36.1 | 85.3 | - 4.1 | 79.1 | 71.4 | 150.6 | + 5.9 | 235.8 | | | |
| <u>1977</u> | | | | | | | | | | | | |
| Total | 666.8 | 362.3 | 1,029.1 | - 4.2 | 1,085.8 | 762.8 | 1,848.6 | + 6.9 | 2,877.7 | | | |
| January — Janvier | 41.0 | 24.7 | 65.7 | - 5.9 | 69.7 | 50.0 | 119.7 | - 1.3 | 185.4 | | | |
| February — Février | 44.3 | 25.7 | 70.0 | + 1.6 | 78.2 | 41.3 | 119.5 | + 3.1 | 189.6 | | | |
| March — Mars | 60.9 | 28.7 | 89.6 | + 0.5 | 94.7 | 47.6 | 142.3 | + 5.1 | 231.9 | | | |
| April — Avril | 61.8 | 27.4 | 89.2 | - 14.7 | 94.6 | 50.6 | 145.2 | - 8.6 | 234.4 | | | |
| May — Mai | 67.9 | 29.7 | 97.7 | - 2.3 | 111.2 | 58.4 | 169.6 | - 0.6 | 267.3 | | | |
| June — Juin | 68.3 | 32.0 | 100.3 | - 7.0 | 125.3 | 69.2 | 194.4 | + 6.9 | 294.8 | | | |
| July — Juillet | 58.8 | 29.0 | 87.8 | - 10.2 | 91.8 | 64.4 | 156.2 | + 1.2 | 244.0 | | | |
| August — Août | 63.8 | 30.7 | 94.5 | + 7.1 | 85.0 | 62.6 | 147.6 | + 7.9 | 242.1 | | | |
| September — Septembre | 53.3 | 30.4 | 83.7 | + 5.6 | 70.7 | 83.3 | 154.0 | + 29.9 | 237.7 | | | |
| October — Octobre | 57.5 | 31.9 | 89.4 | - 4.6 | 82.1 | 81.2 | 163.3 | + 14.8 | 252.7 | | | |
| November — Novembre | 53.5 | 35.5 | 88.9 | - 0.9 | 96.0 | 84.1 | 180.2 | + 25.8 | 269.1 | | | |
| December — Décembre | 35.7 | 36.6 | 72.3 | - 15.2 | 86.6 | 70.2 | 156.6 | + 4.0 | 228.9 | | | |
| <u>1978</u> | | | | | | | | | | | | |
| Total | | | | | | | | | | | | |
| January — Janvier | 37.5 | 28.3 | 65.8 | + 0.2 | 76.1 | 59.6 | 135.7 | + 13.4 | 201.4 | | | |
| February — Février | 48.7 | 28.0 | 76.8 | + 9.7 | 85.0 | 48.9 | 133.9 | + 12.1 | 210.8 | | | |
| March — Mars | 63.6 | 32.4 | 96.0 | + 7.1 | 112.4 | 56.6 | 169.0 | + 18.8 | 264.9 | | | |
| April — Avril | 69.7 | 31.7 | 101.5 | + 13.8 | 124.1 | 70.6 | 194.7 | + 34.1 | 296.2 | | | |
| May — Mai | 80.0 | 36.2 | 116.2 | + 18.9 | 142.3 | 89.7 | 231.9 | + 36.7 | 348.1 | | | |
| June — Juin | 75.9 | 34.5 | 110.3 | + 10.0 | 138.0 | 85.0 | 223.0 | + 14.7 | 333.3 | | | |
| July — Juillet | 69.4 | 33.0 | 102.5 | + 16.7 | 111.3 | 67.5 | 178.8 | + 14.5 | 281.3 | | | |
| August — Août | 70.3 | 35.9 | 106.2 | + 12.4 | 98.8 | 70.9 | 169.7 | + 15.0 | 275.8 | | | |
| September — Septembre | 58.6 | 37.4 | 96.0 | + 14.7 | 82.6 | 78.4 | 161.1 | + 4.6 | 257.1 | | | |
| October — Octobre | 85.5 | 41.2 | 126.7 | + 41.7 | 114.5 | 110.2 | 224.7 | + 37.6 | 351.4 | | | |
| November — Novembre | 70.8 | 43.3 | 114.1 | + 28.3 | 117.4 | 93.7 | 211.1 | + 17.1 | 325.2 | | | |

See footnote(s) on page 16. — Voir note(s) à la page 16.

TABLE 2. Retail Sales Paper - Repayments During Month,(7) 1976 to 1978

TABLEAU 2. Effets de commerce au détail - Remboursements durant le mois(7), 1976 à 1978

| Year and month — Année et mois | Consumer goods — Biens de consommation | | | | Commercial goods — Biens commerciaux | | | | Total | |
|--------------------------------------|--|----------------------------|------------------------|-------------------------------------|--|----------------------------|------------------------|-------------------------------------|------------|--|
| | Passenger cars(2) — Voitures particu- lières(2) | Other(3) — Autres(3) | Total | | Commer- cial ve- hicles(5) — Véhi- cules commer- ciaux(5) | Other(6) — Autres(6) | Total | | | |
| | | | Amount — Montant | Change(4) — Varia- tion(4) | | | Amount — Montant | Change(4) — Varia- tion(4) | | |
| | | | \$'000,000 | % | | | \$'000,000 | % | \$'000,000 | |
| 1976 | | | | | | | | | | |
| Total | 730.3 | 365.3 | 1,095.6 | + 3.9 | 940.7 | 611.3 | 1,552.0 | + 14.9 | 2,647.6 | |
| January — Janvier | 65.3 | 31.0 | 96.3 | + 8.1 | 77.1 | 63.0 | 140.0 | + 34.6 | 236.3 | |
| February — Février | 59.7 | 29.0 | 88.7 | + 11.3 | 84.9 | 54.7 | 139.6 | + 51.7 | 228.3 | |
| March — Mars | 62.5 | 31.8 | 94.3 | + 3.9 | 79.8 | 48.3 | 128.1 | + 18.6 | 222.4 | |
| April — Avril | 67.6 | 30.7 | 98.3 | + 7.4 | 70.8 | 44.2 | 115.0 | + 4.3 | 213.3 | |
| May — Mai | 59.0 | 30.2 | 89.2 | + 9.6 | 77.9 | 38.9 | 116.8 | - 1.9 | 206.0 | |
| June — Juin | 64.8 | 31.0 | 95.8 | + 2.7 | 77.0 | 50.8 | 127.8 | + 18.0 | 223.6 | |
| July — Juillet | 59.1 | 27.8 | 86.9 | - 7.6 | 78.8 | 47.1 | 125.9 | + 10.4 | 212.7 | |
| August — Août | 60.8 | 28.2 | 88.9 | + 5.2 | 71.1 | 48.0 | 119.1 | + 11.6 | 208.1 | |
| September — Septembre | 57.4 | 30.2 | 87.7 | - 4.3 | 81.0 | 47.9 | 128.9 | + 4.1 | 216.5 | |
| October — Octobre | 55.6 | 30.3 | 85.9 | + 5.3 | 80.5 | 47.5 | 128.1 | + 13.6 | 214.0 | |
| November — Novembre | 61.4 | 34.1 | 95.5 | + 16.6 | 82.5 | 63.6 | 146.1 | + 26.9 | 241.0 | |
| December — Décembre | 57.2 | 30.8 | 88.1 | - 7.4 | 79.2 | 57.3 | 136.5 | + 0.1 | 224.0 | |
| 1977 | | | | | | | | | | |
| Total | 707.3 | 370.1 | 1,077.5 | - 1.6 | 1,034.7 | 695.2 | 1,729.9 | + 11.5 | 2,807.4 | |
| January — Janvier | 57.1 | 20.1 | 77.3 | - 19.7 | 78.6 | 43.3 | 121.9 | - 12.9 | 199.2 | |
| February — Février | 54.2 | 29.6 | 83.7 | - 5.6 | 85.3 | 50.5 | 135.8 | - 2.7 | 219.5 | |
| March — Mars | 64.4 | 33.5 | 97.9 | + 3.8 | 86.4 | 74.0 | 160.3 | + 25.1 | 258.3 | |
| April — Avril | 63.7 | 31.6 | 95.3 | - 3.0 | 77.0 | 47.6 | 124.5 | + 8.3 | 219.8 | |
| May — Mai | 63.9 | 26.3 | 90.2 | + 1.1 | 85.7 | 65.1 | 150.8 | + 29.1 | 241.0 | |
| June — Juin | 58.8 | 28.7 | 87.5 | - 8.7 | 90.5 | 46.9 | 137.4 | + 7.5 | 224.9 | |
| July — Juillet | 57.9 | 37.4 | 95.3 | + 9.7 | 78.0 | 66.7 | 144.6 | + 14.9 | 240.0 | |
| August — Août | 60.6 | 32.1 | 92.6 | + 4.2 | 88.7 | 53.7 | 142.4 | + 19.6 | 235.0 | |
| September — Septembre | 51.5 | 29.6 | 81.0 | - 7.6 | 90.9 | 21.0 | 111.9 | - 13.2 | 192.9 | |
| October — Octobre | 67.0 | 34.0 | 101.0 | + 17.6 | 85.4 | 107.1 | 192.6 | + 50.4 | 293.6 | |
| November — Novembre | 63.4 | 37.8 | 101.2 | + 6.0 | 90.0 | 63.9 | 153.9 | + 5.3 | 255.1 | |
| December — Décembre | 44.8 | 29.5 | 74.4 | - 15.6 | 98.1 | 55.7 | 153.8 | + 12.7 | 228.2 | |
| 1978 | | | | | | | | | | |
| Total | 60.8 | 35.0 | 95.8 | + 23.9 | 98.0 | 56.9 | 154.9 | + 27.1 | 250.7 | |
| January — Janvier | 55.2 | 30.8 | 86.0 | + 2.8 | 118.2 | 58.9 | 177.2 | + 30.5 | 263.2 | |
| February — Février | 56.3 | 35.7 | 92.0 | - 6.0 | 47.6 | 97.2 | 144.8 | - 9.7 | 236.8 | |
| March — Mars | 52.8 | 36.3 | 89.1 | - 6.5 | 98.4 | 58.1 | 156.5 | + 25.7 | 245.6 | |
| April — Avril | 65.8 | 32.1 | 97.9 | + 8.5 | 97.6 | 70.5 | 168.1 | + 11.5 | 266.1 | |
| May — Mai | 66.5 | 34.5 | 101.0 | + 15.4 | 93.9 | 66.1 | 159.9 | + 16.4 | 261.0 | |
| June — Juin | 50.5 | 31.6 | 82.1 | - 13.8 | 99.8 | 63.1 | 162.8 | + 12.6 | 245.0 | |
| July — Juillet | 62.8 | 32.4 | 95.2 | + 2.8 | 87.6 | 67.0 | 154.5 | + 8.5 | 249.3 | |
| August — Août | 58.9 | 36.0 | 94.9 | + 17.2 | 79.8 | 59.0 | 138.8 | + 24.0 | 233.3 | |
| September — Septembre | 60.2 | 33.7 | 93.9 | - 7.0 | 96.6 | 59.1 | 155.8 | - 19.1 | 249.7 | |
| October — Octobre | 67.2 | 39.0 | 106.3 | + 5.0 | 100.7 | 86.7 | 187.4 | + 21.8 | 293.7 | |

See footnote(s) on page 16. — Voir note(s) à la page 16.

TABLE 3. Retail Sales Paper - Balances Outstanding at End of Month, (8) 1976 to 1978

TABLEAU 3. Effets de commerce au détail - En cours, fin du mois(8), 1976 à 1978

| Year and month — Année et mois | Consumer goods — Biens de consommation | | | | Commercial goods — Biens commerciaux | | | | Total \$'000,000 | |
|--------------------------------------|--|----------------------------|------------------------|-------------------------------------|--|----------------------------|------------------------|-------------------------------------|---------------------|--|
| | Passenger cars(2) — Voitures particu- lières(2) | Other(3) — Autres(3) | Total | | Commer- cial ve- hicles(5) — Véhi- cules commer- ciaux(5) | Other(6) — Autres(6) | Total | | | |
| | | | Amount — Montant | Change(4) — Varia- tion(4) | | | Amount — Montant | Change(4) — Varia- tion(4) | | |
| | | | \$'000,000 | % | | | \$'000,000 | % | | |
| <u>1976</u> | | | | | | | | | | |
| January - Janvier | 819.1 | 310.2 | 1,129.3 | - 1.5 | 1,268.8 | 792.4 | 2,061.2 | + 10.7 | 3,190.5 | |
| February - Février | 805.0 | 304.5 | 1,109.5 | - 2.4 | 1,255.9 | 781.6 | 2,037.5 | + 9.7 | 3,147.0 | |
| March - Mars | 803.7 | 300.6 | 1,104.4 | - 1.7 | 1,269.9 | 774.9 | 2,044.8 | + 10.0 | 3,149.2 | |
| April - Avril | 812.2 | 298.5 | 1,110.7 | - 1.0 | 1,304.1 | 784.5 | 2,088.7 | + 10.8 | 3,199.3 | |
| May - Mai | 825.3 | 296.2 | 1,121.5 | - 1.4 | 1,335.3 | 807.1 | 2,142.4 | + 10.8 | 3,263.9 | |
| June - Juin | 838.9 | 294.6 | 1,133.5 | - 0.7 | 1,371.9 | 824.5 | 2,196.4 | + 10.4 | 3,329.9 | |
| July - Juillet | 848.6 | 295.8 | 1,144.4 | - 0.5 | 1,382.1 | 842.7 | 2,224.8 | + 10.0 | 3,369.2 | |
| August - Août | 848.0 | 295.7 | 1,143.7 | - 0.6 | 1,381.1 | 861.4 | 2,242.5 | + 10.2 | 3,386.2 | |
| September - Septembre | 840.4 | 294.9 | 1,135.3 | - 0.7 | 1,358.2 | 873.9 | 2,232.2 | + 9.7 | 3,367.5 | |
| October - Octobre | 848.5 | 294.5 | 1,143.0 | - 1.2 | 1,354.0 | 892.3 | 2,246.3 | + 9.2 | 3,389.4 | |
| November - Novembre | 842.5 | 294.7 | 1,137.2 | - 2.1 | 1,352.0 | 891.4 | 2,243.5 | + 8.2 | 3,380.7 | |
| December - Décembre | 834.5 | 300.0 | 1,134.4 | - 1.9 | 1,352.0 | 905.6 | 2,257.5 | + 8.5 | 3,392.0 | |
| <u>1977</u> | | | | | | | | | | |
| January - Janvier | 818.4 | 304.5 | 1,122.9 | - 0.6 | 1,343.0 | 912.4 | 2,255.4 | + 9.4 | 3,378.2 | |
| February - Février | 808.5 | 300.6 | 1,109.2 | -- | 1,335.9 | 903.2 | 2,239.1 | + 9.9 | 3,348.3 | |
| March - Mars | 805.0 | 295.8 | 1,100.9 | - 0.3 | 1,344.2 | 876.9 | 2,221.1 | + 8.6 | 3,321.9 | |
| April - Avril | 803.2 | 291.6 | 1,094.8 | - 1.4 | 1,361.8 | 879.9 | 2,241.7 | + 7.3 | 3,336.5 | |
| May - Mai | 807.1 | 295.1 | 1,102.3 | - 1.7 | 1,387.3 | 873.2 | 2,260.5 | + 5.5 | 3,362.7 | |
| June - Juin | 816.6 | 298.5 | 1,115.1 | - 1.6 | 1,422.0 | 895.4 | 2,317.5 | + 5.5 | 3,432.6 | |
| July - Juillet | 817.5 | 290.0 | 1,107.6 | - 3.2 | 1,435.9 | 893.2 | 2,329.1 | + 4.7 | 3,436.6 | |
| August - Août | 820.7 | 288.7 | 1,109.4 | - 3.0 | 1,432.2 | 902.1 | 2,334.3 | + 4.1 | 3,443.6 | |
| September - Septembre | 822.5 | 289.5 | 1,112.0 | - 2.0 | 1,412.0 | 964.5 | 2,376.4 | + 6.5 | 3,488.5 | |
| October - Octobre | 812.9 | 287.5 | 1,100.4 | - 3.7 | 1,408.7 | 938.5 | 2,347.2 | + 4.5 | 3,447.6 | |
| November - Novembre | 803.0 | 285.1 | 1,088.2 | - 4.3 | 1,414.7 | 958.8 | 2,373.4 | + 5.8 | 3,461.6 | |
| December - Décembre | 793.9 | 292.2 | 1,086.1 | - 4.3 | 1,403.1 | 973.1 | 2,376.2 | + 5.3 | 3,462.3 | |
| <u>1978</u> | | | | | | | | | | |
| January - Janvier | 770.6 | 285.5 | 1,056.1 | - 5.9 | 1,381.2 | 975.7 | 2,357.0 | + 4.5 | 3,413.1 | |
| February - Février | 764.1 | 282.7 | 1,046.9 | - 5.6 | 1,348.0 | 965.7 | 2,313.7 | + 3.3 | 3,360.6 | |
| March - Mars | 771.5 | 279.3 | 1,050.8 | - 4.5 | 1,412.8 | 925.2 | 2,337.9 | + 5.3 | 3,388.7 | |
| April - Avril | 788.4 | 274.8 | 1,063.2 | - 2.9 | 1,436.5 | 937.7 | 2,376.1 | + 6.0 | 3,439.3 | |
| May - Mai | 802.5 | 278.9 | 1,081.5 | - 1.9 | 1,483.1 | 956.8 | 2,439.9 | + 7.9 | 3,521.4 | |
| June - Juin | 811.9 | 278.9 | 1,090.8 | - 2.2 | 1,527.2 | 975.7 | 2,502.9 | + 8.0 | 3,593.7 | |
| July - Juillet | 830.9 | 280.3 | 1,111.1 | + 0.3 | 1,538.8 | 980.1 | 2,518.9 | + 8.2 | 3,630.0 | |
| August - Août | 838.4 | 283.8 | 1,122.2 | + 1.2 | 1,550.0 | 984.0 | 2,534.0 | + 8.6 | 3,656.2 | |
| September - Septembre | 838.1 | 285.1 | 1,123.2 | + 1.0 | 1,552.8 | 1,003.5 | 2,556.3 | + 7.6 | 3,679.5 | |
| October - Octobre | 863.3 | 292.7 | 1,156.0 | + 5.1 | 1,570.7 | 1,054.5 | 2,625.2 | + 11.8 | 3,781.2 | |
| November - Novembre | 866.9 | 296.9 | 1,163.8 | + 6.9 | 1,587.4 | 1,061.5 | 2,648.9 | + 11.6 | 3,812.7 | |

See footnote(s) on page 16. - Voir note(s) à la page 16.

TABLE 4. Motor Vehicle Financing During Month, by Province

TABLEAU 4. Véhicules automobiles financés durant le mois, par province

| Province | Units - Véhicules | | | Amount of financing Somme financée | | | | |
|--|---|--------|----------------------------------|---------------------------------------|---------|----------------------------------|--|--|
| | November - Novembre | | Change 1978/1977 Variation | November - Novembre | | Change 1978/1977 Variation | | |
| | 1977 | 1978 | | 1977 | 1978 | | | |
| | number - nombre | | | \$'000 | | | | |
| | | | | | | | | |
| | New passenger cars(2) - Voitures particulières neuves(2) | | | | | | | |
| Atlantic provinces - Provinces de l'Atlantique | 440 | 452 | + 2.7 | 2,226 | 2,864 | + 28.7 | | |
| Québec | 3,154 | 3,544 | + 12.4 | 15,779 | 22,226 | + 40.3 | | |
| Ontario | 2,209 | 2,030 | - 8.1 | 11,808 | 13,617 | + 15.3 | | |
| Manitoba | 192 | 201 | + 4.7 | 1,051 | 1,366 | + 30.0 | | |
| Saskatchewan | 232 | 191 | - 17.7 | 1,302 | 1,346 | + 3.4 | | |
| Alberta | 783 | 958 | + 22.4 | 4,321 | 7,076 | + 63.8 | | |
| British Columbia(9) - Colombie-Britannique(9) | 395 | 400 | + 1.3 | 2,232 | 2,592 | + 16.1 | | |
| Canada | 7,405 | 7,776 | + 5.0 | 38,719 | 51,087 | + 31.9 | | |
| | Used passenger cars(2) - Voitures particulières d'occasion(2) | | | | | | | |
| Atlantic provinces - Provinces de l'Atlantique | 419 | 405 | - 3.3 | 1,024 | 1,226 | + 19.7 | | |
| Québec | 1,752 | 1,844 | + 5.3 | 4,728 | 6,132 | + 29.1 | | |
| Ontario | 1,390 | 1,363 | - 1.9 | 4,485 | 5,552 | + 23.5 | | |
| Manitoba | 183 | 203 | + 10.9 | 487 | 771 | + 58.5 | | |
| Saskatchewan | 312 | 246 | - 21.2 | 747 | 711 | - 4.8 | | |
| Alberta | 719 | 1,038 | + 44.4 | 2,020 | 3,917 | + 93.9 | | |
| British Columbia(9) - Colombie-Britannique(9) | 435 | 380 | - 12.6 | 1,246 | 1,409 | + 13.1 | | |
| Canada | 5,210 | 5,479 | + 5.2 | 14,737 | 19,718 | + 33.8 | | |
| | New commercial vehicles(5) - Véhicules commerciaux neufs(5) | | | | | | | |
| Atlantic provinces - Provinces de l'Atlantique | 451 | 570 | + 26.4 | 3,519 | 5,010 | + 42.4 | | |
| Québec | 2,411 | 2,444 | + 1.4 | 18,837 | 23,316 | + 23.8 | | |
| Ontario | 4,509 | 4,095 | - 9.2 | 34,792 | 36,754 | + 5.6 | | |
| Manitoba | 235 | 325 | + 38.3 | 1,760 | 2,775 | + 57.7 | | |
| Saskatchewan | 213 | 248 | + 16.4 | 1,846 | 2,481 | + 34.4 | | |
| Alberta | 1,645 | 2,209 | + 34.3 | 14,917 | 22,860 | + 53.2 | | |
| British Columbia(9) - Colombie-Britannique(9) | 1,188 | 1,113 | - 6.3 | 10,032 | 11,039 | + 10.0 | | |
| Canada | 10,652 | 11,004 | + 3.3 | 85,703 | 104,235 | + 21.6 | | |
| | Used commercial vehicles(5) - Véhicules commerciaux d'occasion(5) | | | | | | | |
| Atlantic provinces - Provinces de l'Atlantique | 143 | 130 | - 9.1 | 686 | 941 | + 37.2 | | |
| Québec | 360 | 342 | - 5.0 | 2,010 | 2,422 | + 20.5 | | |
| Ontario | 328 | 302 | - 7.9 | 1,992 | 2,645 | + 32.8 | | |
| Manitoba | 81 | 80 | - 1.2 | 413 | 479 | + 16.0 | | |
| Saskatchewan | 170 | 175 | + 2.9 | 753 | 936 | + 24.3 | | |
| Alberta | 517 | 557 | + 7.7 | 2,772 | 3,751 | + 35.3 | | |
| British Columbia(9) - Colombie-Britannique(9) | 253 | 246 | - 2.8 | 1,694 | 2,012 | + 18.8 | | |
| Canada | 1,852 | 1,832 | - 1.1 | 10,320 | 13,186 | + 27.8 | | |

See footnote(s) on page 16. - Voir note(s) à la page 16.

TABLE 5. Other Retail Financing During Month, by Province

TABLEAU 5. Autre financement des ventes, durant le mois, par province

| Province | November - Novembre | | | |
|---|----------------------------------|--|---------|---------|
| | Change 1978/1977 variation | 1978 | 1977 | 1976 |
| | % | thousands of dollars - milliers de dollars | | |
| Other consumer goods(3) - Autres biens de consommation(3) | | | | |
| Atlantic provinces - Provinces de l'Atlantique | + 32.2 | 7,233 | 5,472 | 5,393 |
| Québec | + 46.2 | 10,555 | 7,220 | 7,244 |
| Ontario | + 9.0 | 14,307 | 13,122 | 13,484 |
| Manitoba | - 7.1 | 1,037 | 1,116 | 971 |
| Saskatchewan | + 25.2 | 1,263 | 1,009 | 1,004 |
| Alberta | + 11.8 | 4,734 | 4,233 | 3,427 |
| British Columbia(9) - Colombie-Britannique(9) | + 25.4 | 4,136 | 3,298 | 2,734 |
| Canada | + 22.0 | 43,265 | 35,470 | 34,257 |
| Consumer goods - Total - Biens de consommation | | | | |
| Atlantic provinces - Provinces de l'Atlantique | + 29.8 | 11,323 | 8,722 | 8,560 |
| Québec | + 40.3 | 38,913 | 27,727 | 26,724 |
| Ontario | + 13.8 | 33,476 | 29,415 | 31,055 |
| Manitoba | + 19.6 | 3,174 | 2,654 | 2,857 |
| Saskatchewan | + 8.6 | 3,320 | 3,058 | 2,909 |
| Alberta | + 48.7 | 15,727 | 10,574 | 9,908 |
| British Columbia(9) - Colombie-Britannique(9) | + 20.1 | 8,137 | 6,776 | 7,692 |
| Canada | + 28.3 | 114,070 | 88,926 | 89,705 |
| Other commercial goods(6) - Autres biens commerciaux(6) | | | | |
| Atlantic provinces - Provinces de l'Atlantique | + 11.7 | 5,479 | 4,905 | 3,225 |
| Québec | - 14.8 | 12,800 | 15,028 | 10,448 |
| Ontario | + 0.7 | 20,221 | 20,084 | 14,366 |
| Manitoba | - 3.1 | 3,998 | 4,126 | 4,596 |
| Saskatchewan | - 31.0 | 8,649 | 12,533 | 7,204 |
| Alberta | + 43.9 | 25,077 | 17,429 | 14,027 |
| British Columbia(9) - Colombie-Britannique(9) | + 73.9 | 17,443 | 10,028 | 8,811 |
| Canada | + 11.3 | 93,667 | 84,133 | 62,677 |
| Commercial goods - Total - Biens commerciaux | | | | |
| Atlantic provinces - Provinces de l'Atlantique | + 25.5 | 11,430 | 9,110 | 7,022 |
| Québec | + 7.4 | 38,538 | 35,875 | 30,753 |
| Ontario | + 4.8 | 59,620 | 56,868 | 42,367 |
| Manitoba | + 15.1 | 7,252 | 6,299 | 7,979 |
| Saskatchewan | - 20.3 | 12,066 | 15,132 | 10,335 |
| Alberta | + 47.2 | 51,688 | 35,118 | 26,598 |
| British Columbia(9) - Colombie-Britannique(9) | + 40.2 | 30,494 | 21,754 | 18,195 |
| Canada | + 17.2 | 211,088 | 180,156 | 143,249 |

See footnote(s) on page 16. - Voir note(s) à la page 16.

TABLE 6. Retail Sales Paper - Value of Contracts(1) Financed During Month, 1976 to 1978 - Seasonally Adjusted

TABLEAU 6. Effets de commerce au détail - Valeur des contrats financés(1) durant le mois, de 1976 à 1978 - Désaisonnalisés

| Period — Période | Consumer goods — Biens de consommation | | | Commercial goods — Biens commerciaux | | |
|--|--|----------------------------|---------|--|----------------------------|---------|
| | Passenger cars(2) — Voitures particu- lières(2) | Other(3) — Autres(3) | Total | Commercial vehicles(5) — Véhicules commer- ciaux(5) | Other(6) — Autres(6) | Total |
| | | | | | | |
| thousands of dollars - milliers de dollars | | | | | | |
| <u>1976</u> | | | | | | |
| January - Janvier | 64,836 | 26,838 | 91,674 | 87,323 | 57,375 | 144,698 |
| February - Février | 55,995 | 26,906 | 82,901 | 87,623 | 57,464 | 145,087 |
| March - Mars | 59,492 | 29,257 | 88,749 | 89,323 | 49,320 | 138,643 |
| April - Avril | 66,598 | 28,596 | 95,194 | 89,635 | 55,001 | 144,636 |
| May - Mai | 61,167 | 28,030 | 89,197 | 85,370 | 56,666 | 142,036 |
| June - Juin | 62,374 | 27,928 | 90,302 | 84,325 | 55,680 | 140,005 |
| July - Juillet | 58,616 | 28,992 | 87,608 | 84,145 | 60,144 | 144,289 |
| August - Août | 57,884 | 29,214 | 87,098 | 80,529 | 64,651 | 145,180 |
| September - Septembre | 55,178 | 29,087 | 84,265 | 77,349 | 59,113 | 136,462 |
| October - Octobre | 61,849 | 29,879 | 91,728 | 87,947 | 64,070 | 152,017 |
| November - Novembre | 57,957 | 30,932 | 88,889 | 79,542 | 58,889 | 138,431 |
| December - Décembre | 60,580 | 29,972 | 90,552 | 82,186 | 66,115 | 148,304 |
| <u>1977</u> | | | | | | |
| January - Janvier | 59,778 | 28,554 | 88,332 | 86,097 | 63,686 | 149,783 |
| February - Février | 55,227 | 30,412 | 85,639 | 94,982 | 54,393 | 149,375 |
| March - Mars | 59,707 | 29,610 | 89,317 | 89,824 | 55,428 | 145,252 |
| April - Avril | 56,495 | 28,751 | 85,246 | 82,011 | 55,279 | 137,290 |
| May - Mai | 55,169 | 28,618 | 83,787 | 85,104 | 50,873 | 135,977 |
| June - Juin | 54,770 | 30,645 | 85,415 | 93,023 | 56,392 | 149,415 |
| July - Juillet | 51,277 | 29,530 | 80,807 | 91,027 | 62,906 | 153,933 |
| August - Août | 59,525 | 31,242 | 90,767 | 94,252 | 57,195 | 151,447 |
| September - Septembre | 58,990 | 30,115 | 89,105 | 94,264 | 83,034 | 177,298 |
| October - Octobre | 56,288 | 32,212 | 88,500 | 93,174 | 78,866 | 172,040 |
| November - Novembre | 55,501 | 31,468 | 86,969 | 96,628 | 76,699 | 173,327 |
| December - Décembre | 45,786 | 31,617 | 77,403 | 91,100 | 68,871 | 159,971 |
| <u>1978</u> | | | | | | |
| January - Janvier | 51,995 | 31,181 | 83,176 | 91,974 | 71,537 | 163,511 |
| February - Février | 60,685 | 33,173 | 93,858 | 103,386 | 64,572 | 167,958 |
| March - Mars | 62,315 | 33,446 | 95,761 | 107,766 | 67,285 | 175,051 |
| April - Avril | 66,015 | 34,172 | 100,187 | 111,471 | 80,920 | 192,391 |
| May - Mai | 63,200 | 34,276 | 97,476 | 104,915 | 74,279 | 179,194 |
| June - Juin | 60,714 | 32,980 | 93,694 | 102,569 | 70,097 | 172,666 |
| July - Juillet | 60,828 | 34,298 | 95,126 | 108,473 | 66,935 | 175,408 |
| August - Août | 65,913 | 35,978 | 101,891 | 109,942 | 62,665 | 172,607 |
| September - Septembre | 67,700 | 38,689 | 106,389 | 112,472 | 83,042 | 195,514 |
| October - Octobre | 79,906 | 39,501 | 119,407 | 127,249 | 100,398 | 227,647 |
| November - Novembre | 73,824 | 38,607 | 112,431 | 118,636 | 85,228 | 203,864 |

See footnote(s) on page 16. - Voir note(s) à la page 16.

TABLE 7. Retail Sales Paper - Balances Outstanding at End of Month,(8) 1976 to 1978 - Seasonally Adjusted

TABLEAU 7. Effets de commerce au détail - En cours(8), fin du mois, 1976 à 1978 - Chiffres désaisonnalisés

| Period — Période | Consumer goods — Biens de consommation | | | Commercial goods — Biens commerciaux | | |
|-----------------------------|--|----------------------------|-----------|--|----------------------------|-----------|
| | Passenger cars(2) — Voitures particu- lières(2) | Other(3) — Autres(3) | Total | Commercial vehicles(5) — Véhicules commer- ciaux(5) | Other(6) — Autres(6) | Total |
| | thousands of dollars - milliers de dollars | | | | | |
| <u>1976</u> | | | | | | |
| January - Janvier | 835,988 | 305,086 | 1,141,074 | 1,290,547 | 797,728 | 2,088,275 |
| February - Février | 829,286 | 302,561 | 1,131,847 | 1,294,688 | 793,862 | 2,088,550 |
| March - Mars | 828,786 | 302,617 | 1,131,403 | 1,306,849 | 801,489 | 2,108,338 |
| April - Avril | 832,278 | 301,238 | 1,133,516 | 1,320,300 | 806,623 | 2,126,923 |
| May - Mai | 830,676 | 299,684 | 1,130,360 | 1,330,526 | 815,599 | 2,146,125 |
| June - Juin | 832,351 | 298,148 | 1,130,499 | 1,338,255 | 824,154 | 2,162,409 |
| July - Juillet | 832,747 | 298,323 | 1,131,070 | 1,340,347 | 834,695 | 2,175,042 |
| August - Août | 830,429 | 298,323 | 1,128,752 | 1,348,024 | 846,191 | 2,194,215 |
| September - Septembre | 826,453 | 296,143 | 1,122,596 | 1,348,382 | 858,451 | 2,206,833 |
| October - Octobre | 829,815 | 294,311 | 1,124,126 | 1,351,758 | 876,173 | 2,227,931 |
| November - Novembre | 828,232 | 292,596 | 1,120,828 | 1,351,250 | 877,951 | 2,229,201 |
| December - Décembre | 830,019 | 291,442 | 1,121,461 | 1,360,807 | 890,670 | 2,251,477 |
| <u>1977</u> | | | | | | |
| January - Janvier | 834,701 | 299,469 | 1,134,170 | 1,366,175 | 918,279 | 2,284,454 |
| February - Février | 832,710 | 298,758 | 1,131,468 | 1,376,226 | 917,086 | 2,293,312 |
| March - Mars | 829,956 | 297,635 | 1,127,591 | 1,382,319 | 907,692 | 2,290,011 |
| April - Avril | 822,924 | 294,378 | 1,117,302 | 1,379,550 | 906,329 | 2,285,879 |
| May - Mai | 812,744 | 298,440 | 1,111,184 | 1,382,906 | 883,423 | 2,266,329 |
| June - Juin | 810,750 | 302,201 | 1,112,951 | 1,387,633 | 896,370 | 2,284,003 |
| July - Juillet | 802,281 | 292,573 | 1,094,854 | 1,393,492 | 885,916 | 2,279,408 |
| August - Août | 803,904 | 291,162 | 1,095,066 | 1,398,531 | 886,670 | 2,285,201 |
| September - Septembre | 809,279 | 290,858 | 1,100,137 | 1,401,974 | 947,645 | 2,349,619 |
| October - Octobre | 795,393 | 287,479 | 1,082,872 | 1,406,371 | 920,134 | 2,326,505 |
| November - Novembre | 789,599 | 283,360 | 1,072,959 | 1,413,274 | 943,489 | 2,356,763 |
| December - Décembre | 789,462 | 283,976 | 1,073,438 | 1,412,775 | 955,454 | 2,368,229 |
| <u>1978</u> | | | | | | |
| January - Janvier | 785,793 | 280,771 | 1,066,564 | 1,401,513 | 981,932 | 2,383,445 |
| February - Février | 786,890 | 280,954 | 1,067,844 | 1,388,272 | 980,431 | 2,368,703 |
| March - Mars | 795,320 | 280,940 | 1,076,260 | 1,452,405 | 958,127 | 2,410,532 |
| April - Avril | 807,805 | 277,383 | 1,085,188 | 1,457,705 | 966,758 | 2,424,463 |
| May - Mai | 808,281 | 281,983 | 1,090,264 | 1,478,693 | 968,627 | 2,447,320 |
| June - Juin | 806,352 | 282,365 | 1,088,717 | 1,490,534 | 977,401 | 2,467,935 |
| July - Juillet | 815,365 | 282,771 | 1,098,136 | 1,493,827 | 972,809 | 2,466,636 |
| August - Août | 821,381 | 286,203 | 1,107,584 | 1,513,948 | 967,485 | 2,481,433 |
| September - Septembre | 824,799 | 286,465 | 1,111,264 | 1,541,990 | 986,115 | 2,528,105 |
| October - Octobre | 844,919 | 292,806 | 1,137,725 | 1,568,169 | 1,033,162 | 2,601,331 |
| November - Novembre | 852,493 | 295,149 | 1,147,642 | 1,585,523 | 1,044,179 | 2,629,702 |

See footnote(s) on page 16. - Voir note(s) à la page 16.

TABLE 8. Average Repayment Terms of Retail Paper Purchased - Annual and Quarterly

TABLEAU 8. Durée moyenne de remboursement des effets de détail achetés - Chiffres annuels et trimestriels

| Period — Période | Passenger cars and commercial vehicles | | | | Other consumer goods — Autres biens de consommation | Other commercial and industrial goods — Autres biens commerciaux et industriels | | |
|------------------------|---|---|---|---|---|---|--|--|
| | Voitures particulières et véhicules commerciaux | | | | | | | |
| | New - Neufs | | Used - D'occasion | | | | | |
| | Passenger cars — Véhicules particuliers | Commercial vehicles — Véhicules commerciaux | Passenger cars — Véhicules particuliers | Commercial vehicles — Véhicules commerciaux | | | | |
| months - mois | | | | | | | | |
| 1970 | 29.8 | | 23.0 | | 36.6 | 32.8 | | |
| 1971 | 28.7 | | 23.0 | | 39.9 | 33.8 | | |
| 1972 | 31.1 | 30.9 | 24.2 | 22.7 | 38.7 | 35.0 | | |
| 1973 | 32.8 | 33.0 | 25.2 | 24.1 | 36.5 | 36.0 | | |
| 1974 | 32.6 | 32.8 | 26.5 | 25.6 | 32.9 | 34.4 | | |
| 1975 | 32.9 | 32.5 | 26.5 | 26.6 | 30.4 | 35.1 | | |
| 1976 | 33.6 | 33.2 | 26.8 | 26.8 | 25.8 | 37.6 | | |
| 1977 | 33.6 | 33.7 | 26.5 | 26.9 | 27.6 | 37.3 | | |
| 1976: | | | | | | | | |
| I | 33.5 | 32.4 | 27.2 | 26.4 | 26.0 | 37.4 | | |
| II | 33.8 | 33.0 | 26.9 | 27.1 | 26.9 | 37.9 | | |
| III | 33.9 | 34.3 | 26.4 | 27.1 | 26.0 | 37.4 | | |
| IV | 33.3 | 33.2 | 26.7 | 26.6 | 24.4 | 37.8 | | |
| 1977: | | | | | | | | |
| I | 33.5 | 33.1 | 26.7 | 26.8 | 24.0 | 36.4 | | |
| II | 33.4 | 33.0 | 26.6 | 26.7 | 27.0 | 37.3 | | |
| III | 33.9 | 34.3 | 26.3 | 26.8 | 30.2 | 36.8 | | |
| IV | 33.5 | 34.4 | 26.4 | 27.2 | 29.1 | 38.5 | | |
| 1978: | | | | | | | | |
| I | 34.3 | 34.7 | 27.5 | 27.3 | 30.2 | 37.2 | | |
| II | 35.2 | 34.6 | 27.5 | 27.8 | 31.6 | 37.9 | | |
| III | 35.5 | 35.3 | 27.4 | 27.2 | 33.5 | 39.0 | | |
| IV | | | | | | | | |

TABLE 9. Selected Retail Sales Financing - Annual and Monthly

TABLEAU 9. Financement de certaines ventes au détail - Chiffres annuels et mensuels

| Period — Période | New passenger cars financed for business purposes | | | Mobile homes | |
|-----------------------------|---|--|--|--|---|
| | Voitures particulières neuves, financées à des fins commerciales | | | Maisons mobiles | |
| | Number — Nombre | Paper purchased — Titres achetés | Balances outstanding (end of period) — En cours (fin de période) dollars | Paper purchased — Titres achetés | Balances outstanding (end of period) — En cours (fin de période) |
| 1972 | 48,795 | 205,408,255 | 241,502,689 | 49,215,482 | 108,277,734 |
| 1973 | 66,989 | 303,536,071 | 324,009,474 | 45,586,470 | 121,673,396 |
| 1974 | 64,833 | 302,564,965 | 364,568,339 | 24,346,994 | 108,866,659 |
| 1975 | 71,074 | 376,531,486 | 437,713,288 | 8,905,408 | 97,713,400 |
| 1976 | 69,742 | 393,348,825 | 491,887,087 | 4,641,254 | 68,885,537 |
| 1977 | 71,788 | 444,319,364 | 529,738,031 | 2,044,069 | 45,178,372 |
| <u>1977</u> | | | | | |
| January - Janvier | 5,354 | 31,245,260 | 494,616,460 | x | 67,356,572 |
| February - Février | 5,465 | 36,135,638 | 495,278,141 | x | 65,626,065 |
| March - Mars | 6,552 | 41,263,591 | 505,836,505 | x | 64,008,129 |
| April - Avril | 6,793 | 41,347,489 | 512,168,382 | x | 62,494,882 |
| May - Mai | 7,517 | 44,850,931 | 524,664,851 | x | 61,321,402 |
| June - Juin | 9,969 | 59,198,549 | 543,862,009 | x | 59,589,894 |
| July - Juillet | 6,481 | 38,789,496 | 552,888,757 | x | 56,905,430 |
| August - Août | 4,812 | 29,689,299 | 551,959,149 | x | 55,082,971 |
| September - Septembre | 2,873 | 17,535,885 | 531,216,875 | x | 53,709,275 |
| October - Octobre | 3,701 | 24,064,577 | 522,950,693 | x | 51,829,715 |
| November - Novembre | 6,306 | 41,095,351 | 525,846,296 | x | 50,384,391 |
| December - Décembre | 5,965 | 39,103,298 | 529,738,031 | x | 45,178,372 |
| <u>1978</u> | | | | | |
| January - Janvier | 5,144 | 33,032,957 | 532,869,807 | x | 43,733,507 |
| February - Février | 5,913 | 39,197,510 | 540,785,896 | x | 42,911,276 |
| March - Mars | 8,365 | 55,388,468 | 559,269,543 | x | 41,353,883 |
| April - Avril | 8,334 | 54,890,369 | 574,438,778 | x | 37,323,856 |
| May - Mai | 8,689 | 58,873,814 | 593,565,556 | x | 38,694,951 |
| June - Juin | 7,831 | 53,368,184 | 604,696,520 | x | 37,638,994 |
| July - Juillet | 6,325 | 43,295,174 | 607,960,556 | x | 36,703,076 |
| August - Août | 4,231 | 29,452,021 | 608,055,426 | x | 35,496,892 |
| September - Septembre | 2,331 | 17,014,389 | 595,880,411 | x | 34,439,741 |
| October - Octobre | 4,453 | 33,784,036 | 589,911,963 | x | 33,464,997 |
| November - Novembre | 6,202 | 48,596,113 | 601,091,353 | x | 32,399,950 |
| December - Décembre | | | | | |

TABLE 10. Wholesale Financing - Unadjusted and Seasonally Adjusted - Quarterly

TABLEAU 10. Financement des ventes de gros - Chiffres non désaisonnalisés et désaisonnalisés - Trimestriels

| Period — Période | Paper purchased — Titres achetés | | Estimated repayments — Remboursements estimatifs | | Balances outstanding (end of period) — En cours (fin de période) | |
|------------------------|--|---|--|---|--|---|
| | Unadjusted — Non désaison- nalisés | Seasonally adjusted — Désaison- nalisés | Unadjusted — Non désaison- nalisés | Seasonally adjusted — Désaison- nalisés | Unadjusted — Non désaison- nalisés | Seasonally adjusted — Désaison- nalisés |
| | millions of dollars - millions de dollars | | | | | |
| 1974: | | | | | | |
| I | 1,309.4 | 1,435.4 | 1,017.6 | 1,342.8 | 1,279.3 | 1,126.0 |
| II | 1,740.6 | 1,405.4 | 1,781.8 | 1,333.3 | 1,238.1 | 1,198.1 |
| III | 1,455.5 | 1,850.4 | 1,671.3 | 1,874.6 | 1,022.3 | 1,173.9 |
| IV | 1,762.6 | 1,658.2 | 1,358.0 | 1,346.7 | 1,426.9 | 1,485.4 |
| 1975: | | | | | | |
| I | 1,477.8 | 1,633.9 | 1,324.4 | 1,729.6 | 1,580.3 | 1,389.7 |
| II | 1,982.4 | 1,670.7 | 1,913.9 | 1,474.2 | 1,648.8 | 1,586.2 |
| III | 1,656.1 | 1,962.0 | 1,869.3 | 1,933.1 | 1,435.6 | 1,615.1 |
| IV | 1,961.1 | 1,842.3 | 1,976.7 | 1,936.3 | 1,420.0 | 1,521.1 |
| 1976: | | | | | | |
| I | 1,614.8 | 1,791.8 | 1,374.4 | 1,853.0 | 1,660.4 | 1,459.9 |
| II | 2,134.6 | 1,789.8 | 2,291.9 | 1,813.7 | 1,503.1 | 1,436.0 |
| III | 1,507.2 | 1,837.6 | 1,681.7 | 1,713.2 | 1,328.6 | 1,560.4 |
| IV | 2,013.9 | 1,853.5 | 1,842.8 | 1,864.2 | 1,499.7 | 1,549.7 |
| 1977: | | | | | | |
| I | 1,927.2 | 2,113.6 | 1,692.6 | 2,082.1 | 1,734.3 | 1,581.2 |
| II | 2,523.0 | 2,126.3 | 2,106.7 | 1,684.3 | 2,150.6 | 2,023.2 |
| III | 1,683.4 | 2,013.0 | 2,004.4 | 2,001.9 | 1,829.6 | 2,034.6 |
| IV | 2,106.0 | 1,976.7 | 1,944.6 | 1,895.3 | 1,991.0 | 2,116.0 |
| 1978: | | | | | | |
| I | 2,017.7 | 2,209.2 | 1,777.1 | 2,286.8 | 2,231.6 | 2,038.4 |
| II | 2,571.3 | 2,171.7 | 2,698.6 | 2,233.3 | 2,104.3 | 1,976.2 |
| III | 1,902.4 ^r | 2,270.2 ^r | 2,197.2 ^r | 2,235.8 ^r | 1,809.5 | 2,011.2 |
| IV | | | | | | |

TABLE 11. Lease and Rental Financing - Quarterly

TABLEAU 11. Financement de baux et de contrats de location - Chiffres trimestriels

| Period — Période | Motor vehicles — Véhicules automobiles | | | All other (machinery and equipment) — Tous autres (machines, matériel, etc.) | | |
|--|--|---|---|--|---|---|
| | Amount transacted — Montant des opérations | Estimated repay- ments — Rembourse- ments estimatifs | Balances outstand- ing (end of period) | Amount transacted — Montant des opérations | Estimated repay- ments — Rembourse- ments estimatifs | Balances outstand- ing (end of period) |
| | | | En cours (fin de période) | | | En cours (fin de période) |
| thousands of dollars - milliers de dollars | | | | | | |
| 1974: | | | | | | |
| I | 16,848 | 20,280 | 89,171 | 21,061 | 42,798 | 438,167 |
| II | 24,143 | 9,680 | 103,634 | 65,310 | 24,874 | 478,603 |
| III | 14,970 | 9,180 | 109,424 | 32,099 | 30,136 | 480,566 |
| IV | 17,134 | 6,338 | 120,220 | 76,542 | 21,609 | 535,499 |
| 1975: | | | | | | |
| I | 18,092 | 9,375 | 128,937 | 26,453 | 21,957 | 539,995 |
| II | 29,637 | 8,960 | 149,614 | 33,004 | 32,680 | 540,319 |
| III | 22,311 | 19,048 | 152,877 | 60,056 | 34,175 | 566,200 |
| IV | 28,552 | 15,472 | 165,957 | 195,409 | 51,701 | 709,908 |
| 1976: | | | | | | |
| I | 27,327 | 15,371 | 177,913 | 18,129 | 32,864 | 695,173 |
| II | 37,157 | 29,297 | 185,773 | 33,503 | 30,176 | 698,500 |
| III | 25,153 | 17,044 | 193,882 | 24,143 | 20,757 | 701,886 |
| IV | 37,526 | 21,191 | 210,217 | 64,757 | 22,568 | 744,075 |
| 1977: | | | | | | |
| I | 30,086 | 23,615 | 216,688 | 28,447 | 37,743 | 734,779 |
| II | 43,096 | 29,492 | 230,292 | 21,751 | 29,824 | 726,706 |
| III | 34,060 | 25,234 | 239,118 | 37,748 | 25,795 | 738,659 |
| IV | 41,622 | 25,186 | 255,554 | 93,014 | 52,693 | 778,980 |
| 1978: | | | | | | |
| I | 36,611 | 31,687 | 260,478 | 26,748 | 86,027 | 719,701 |
| II | 58,177 | 34,823 | 283,832 | 39,930 | 20,101 | 739,530 |
| III | 41,801 | 34,765 | 290,868 | 42,216 | 13,601 | 768,145 |
| IV | | | | | | |

FOOTNOTES

- (1) Amounts shown are the original unpaid balances for goods secured by conditional sales agreements, excluding renewal transactions.
- (2) From January 1970, passenger car financing generally excludes cars known to be used for commercial purposes.
- (3) Covers such lines as furniture, television receivers, radios, household appliances, home improvement goods, mobile homes, recreational equipment, etc.
- (4) Percentage changes in data are calculated from the same period in the previous year.
- (5) Comprises trucks, vans, buses and other commercial vehicles, including passenger cars financed for commercial purposes (e.g., fleet sales to businesses).
- (6) Comprises highway and construction equipment; farm machinery and equipment, forestry, transportation and industrial machinery and equipment.
- (7) Repayments are estimated by adding paper purchased during the month to the balances outstanding at the end of the previous month and subtracting balances owing at end of the current month. The figures shown therefore also include cancellations and any other adjustments to the two reported series.
- (8) Amounts shown are the net value of all retail sales paper held, including renewal transactions at the end of the period.
- (9) Includes data on the Yukon and Northwest Territories.

NOTES

- (1) Les chiffres indiquent le montant initial de financement pour les biens acquis par contrat de vente conditionnelle sans les renouvellements.
- (2) Depuis janvier 1970, les véhicules dont on sait qu'ils serviront à des fins commerciales sont généralement exclus de la statistique du financement des voitures particulières.
- (3) Comprend des articles tels que meubles, téléviseurs, radios, appareils électro-ménagers, les biens destinés à l'amélioration du foyer, les maisons mobiles, l'équipement pour les loisirs, etc.
- (4) Variation en pourcentage par rapport à la même période de l'année précédente.
- (5) Comprend les camions, camionnettes, autobus et autres véhicules commerciaux, ainsi que les voitures particulières achetées pour les fins commerciales (par ex., financement de l'acquisition d'un parc de véhicules par une société).
- (6) Comprend matériel de construction routière et générale, machines et matériel agricoles, matériel forestier, de transport et tous autres machines et matériel général industriels.
- (7) On évalue le montant des remboursements en additionnant les créances actives à la fin du mois précédent aux effets achetés pendant le mois, et en soustrayant de cette somme le total des soldes impayés à la fin du mois considéré. Ces chiffres sont donc affectés dans une certaine mesure, par les annulations et autres ajustements portant sur l'une ou l'autre des autres rubriques.
- (8) Les chiffres indiqués à la fin de chaque période comprennent la valeur nette des effets de détail achetés y compris les renouvellements.
- (9) Les données comprennent celles pour le Yukon et les Territoires du Nord-Ouest.

STATISTICS CANADA LIBRARY
BIBLIOTHÈQUE STATISTIQUE CANADA



1010713794