

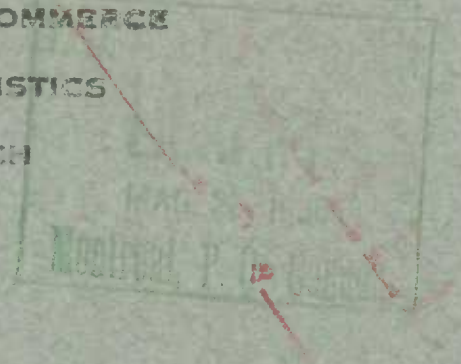
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DEPARTMENT OF TRADE AND COMMERCE  
DOMINION BUREAU OF STATISTICS  
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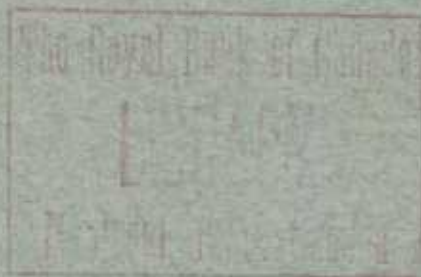
**SALES OF MOTOR VEHICLES  
AND  
MOTOR VEHICLE FINANCING  
IN  
CANADA  
1935**

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Published by Authority of the HON. W.D. EULER, M.P.,  
Minister of Trade and Commerce

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Internal Trade Branch  
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SALES AND FINANCING OF MOTOR VEHICLES IN CANADA, 1935

Introduction

For several years the Internal Trade Branch of the Dominion Bureau of Statistics has published two monthly series of reports relating to the sale and financing of motor vehicles in Canada. One series shows the number and retail value of new motor vehicles sold each month, making a distinction between sales of new passenger cars and those of trucks and buses. The second series presents monthly data to show the number of motor vehicles financed and the corresponding amount of financing. Figures on financing are available for new and used vehicles separately but no distinction is made as between passenger cars and other types of motor vehicles. This report summarizes the results of both series for 1935 together with comparative figures for earlier years and brings together in more permanent form the information contained in the monthly bulletins.

Sales of new motor vehicles in Canada in 1935 numbered 100,961 and were valued at \$101,285,655. Of the total number, 83,242 were passenger cars which sold for \$83,429,114, while 17,719 were trucks and buses which sold for \$17,856,541. Passenger car sales show a gain over the 1934 totals of 35.3 per cent in number and 31.2 per cent in retail value, while the increase in truck and bus sales was still greater, being 49.5 per cent in number and 46.1 per cent in retail value. New motor vehicles to the number of 31,950 were financed for \$22,410,656 in 1935, while in the preceding year there were 23,264 new vehicles financed to the extent of \$16,364,735. In 1935 the amount of financing of new motor vehicles amounted to 22.1 per cent of the total selling value of all such vehicles sold. In 1934 the corresponding ratio was slightly lower, or 21.6 per cent; in 1933 it was 22.1 per cent, while in 1932 it was 28.2 per cent.

Part 1.—Retail Sales of New Motor Vehicles

Statistics of sales of new motor vehicles in Canada are collected monthly from companies which manufacture or assemble motor vehicles in Canada and from manufacturers in the United States of vehicles made for sale in Canada. Nineteen companies submitted reports in 1932 and 1933, twenty-two companies in 1934 and twenty-four companies in 1935. The coverage of business in this field is now more than 95 per cent.

The retail value reported is the price paid by an individual purchaser at the Canadian point of manufacture and includes sales and excise taxes, charges for standard accessories, dealer's commission, etc. Freight charges from factory to place of purchase have been excluded. Duty is included in the retail value of imported cars.

The following table shows the number and retail value of new motor vehicles sold in Canada since 1932, the first year for which such data were collected. The remarkable recovery in the automotive trade since 1933 is apparent at once from the figures here presented:

Summary of New Motor Vehicle Sales at Retail in Canada, by Years, 1932 - 1935

Year	Passenger Cars		Trucks and Buses		Total Vehicles	
	Number	Retail Value	Number	Retail Value	Number	Retail Value
		\$		\$		\$
1932 .....	38,621	38,919,015	7,249	6,341,727	45,870	45,260,742
1933 .....	39,568	39,692,630	5,764	5,757,600	45,332	45,450,230
1934 .....	61,503	63,566,402	11,855	12,219,059	73,358	75,785,461
1935 .....	83,242	83,429,114	17,719	17,856,541	100,961	101,285,655

Retail Sales by Provinces, 1934 and 1935.--While retail sales of new motor vehicles have been secured for the Dominion as a whole since 1932, 1934 is the earliest year for which provincial data are available. Table 1 presents a comparison by provinces of the number and value of vehicles sold in 1934 and 1935 and gives separate figures for passenger cars and commercial vehicles. In order to avoid disclosing operations of individual companies, it has been found necessary to group all figures for the Maritime Provinces.

While all sections recorded gains in number and value of cars, trucks and buses sold in 1935 over 1934, the relative increases were not uniform for all provinces. In comparison with the Dominion average of 37.6 per cent increase in total number of new vehicles sold, the increase in Saskatchewan was greatest, 59.6 per cent, while that in the Maritime Provinces was least, or 18.8 per cent.

In the passenger car group, the greatest relative improvement over 1934 in number and value of vehicles sold is recorded for the Western Provinces. Saskatchewan leads with an increase of 51.3 per cent in number and 46.3 per cent in value, while Manitoba comes second with increases of 45.5 per cent and 40.0 per cent in number and value respectively. Increases in passenger car sales in the Maritimes were much lower than in the other provinces as reflected in the percentage changes of 9.7 per cent in number of cars and 4.9 per cent in value of sales.

In number of commercial vehicles sold, Saskatchewan again shows the largest percentage gain in 1935 over 1934 and is followed by British Columbia, Manitoba and the Maritime Provinces.

Retail Sales by Months, 1932 - 1935.--Table 2 presents a Dominion summary of sales by years and months and shows the number and retail value of new vehicles sold each month from 1932 to 1935. The table is divided into three divisions: The first shows sales of passenger cars only; the second shows corresponding data for commercial vehicles; while the third section gives combined figures for passenger cars, trucks and buses.

Retail Sales by Provinces and Months, 1934 and 1935.--Table 3 presents data to show the number and retail value of motor vehicles sold in 1934 and 1935 together with the percentage changes between the two years. Dominion figures are given in Table 3(a), while provincial data are shown in Tables 3(b) to 3(h).

Passenger Car Group: For the Dominion as a whole, declines of 2.3 per

cent and 15.2 per cent in number of vehicles sold were registered in August and September of 1935 below the corresponding months of 1934. Increases in all other months of 1935 resulted, however, in an annual increase of 35.3 per cent above the 1934 total. The large percentage increases in November and December of 1935 over the corresponding periods in 1934 are especially noteworthy. These large increases, with the accompanying declines in the immediately preceding months, are largely due, of course, to the earlier introduction than usual of new models in the autumn of 1935 and the consequent postponement of August and September orders until these cars were on the market.

Decreases in number of cars sold in the Maritime Provinces in practically all the summer months of 1935 below the corresponding periods of 1934, while offset by increases at the beginning and close of the year, resulted in a net annual increase of only 9.7 per cent over 1934. It might be mentioned that on account of the small numbers reported for this economic area, the large percentage changes as between the two years as shown in the tables do not have the significance which might be attached to them at first inspection.

In Quebec, decreases below 1934 were recorded in June and September of 1935 but increases in all other months resulted in a net annual increase of 35.5 per cent in number of new passenger cars sold in 1935 over 1934. Ontario reported a decrease in number of cars sold in September, 1935, below the corresponding month in 1934, but increases for all other months gave an increase for the year of 35.6 per cent above the 1934 total. Manitoba reported decreases of 9.8 per cent and 23.0 per cent below 1934 in August and September, 1935, respectively, but increases in all other months were sufficient to bring the total number of cars sold in the year 45.5 per cent higher than the 1934 figure. Saskatchewan reported increases in all months of 1935 over 1934 excepting March only when a decrease of 11.5 per cent was recorded. The annual figure for this province was 51.3 per cent higher in 1935 than in 1934, this increase being the highest recorded for any province in the Dominion. Alberta recorded a decrease of 9.0 per cent in August, 1935, below August, 1934, but increases in all other months resulted in a net annual gain in number of new cars sold of 43.7 per cent. Decreases were reported for British Columbia in January, August and September, but increases in the other months made the annual figure for the year 42.6 per cent higher than that for 1934.

Table 3 also presents similar data for trucks and buses and for all motor vehicles combined.

#### Part 2. - Financing of Sales of New and Used Motor Vehicles in Canada

Statistics on financing of sales of motor vehicles have been compiled from returns made by all large finance companies in Canada, which are engaged in purchasing accounts, contracts or notes arising out of retail sales of motor vehicles. The reporting companies give separate totals for new and used vehicles and also for original and renewal financing or refinancing, but statistics on original financing only are published. At the present time totals for the whole of Canada only are available, but the Bureau has recently been receiving reports on volume of financing business by provinces from the various companies. As soon as sufficient data are on hand to make adequate comparisons, provincial figures will be published.

Table 4 presents a summary of motor vehicle financing by years from 1929 to 1935 to show the number of new and used vehicles whose sales were financed each year, and the corresponding amounts of financing. There were 100,178 motor vehicles whose sales in 1935 were financed to the extent of \$40,342,264. In 1934 there were

76,170 vehicles financed for \$30,091,463, while in 1933 the number was 54,238 and amount of financing, \$20,158,788.

The total number for 1935 included 31,950 new motor vehicles which were financed for \$22,410,656 or an average of \$701 each. There were also 68,228 used vehicles which were financed to the extent of \$17,931,608 or an average of \$263 each. Table 4 indicates that in so far as new motor vehicles are concerned the average amount of financing per vehicle has increased by approximately \$100 during recent years. On the other hand, the amount of financing per used vehicle has undergone an almost continuous decrease since 1929.

Table 5 shows the relative numbers of new and used motor vehicles whose sales were financed during each year from 1929 to 1935. The distribution of the total amount of financing as between the two classes is also given. Of the total number of motor vehicles whose sales in 1929 were financed, 43.6 per cent were new and 56.4 per cent were used. The percentage of new to total vehicles declined continuously until 1933 when it was 29.3 per cent. In 1934 it had risen slightly to 30.5 per cent and in 1935 it was 31.9 per cent.

The distribution of the total amount of financing as between new and used vehicles does not follow the continuous trend observed for the number of units. In 1929, 54.6 per cent of the total amount of financing was for new vehicles. The percentage of new to total dropped to 45.4 per cent in 1930, remained relatively stable at approximately 50 per cent from 1931 to 1933, and then increased to 54.4 per cent and 55.6 per cent in 1934 and 1935 respectively.

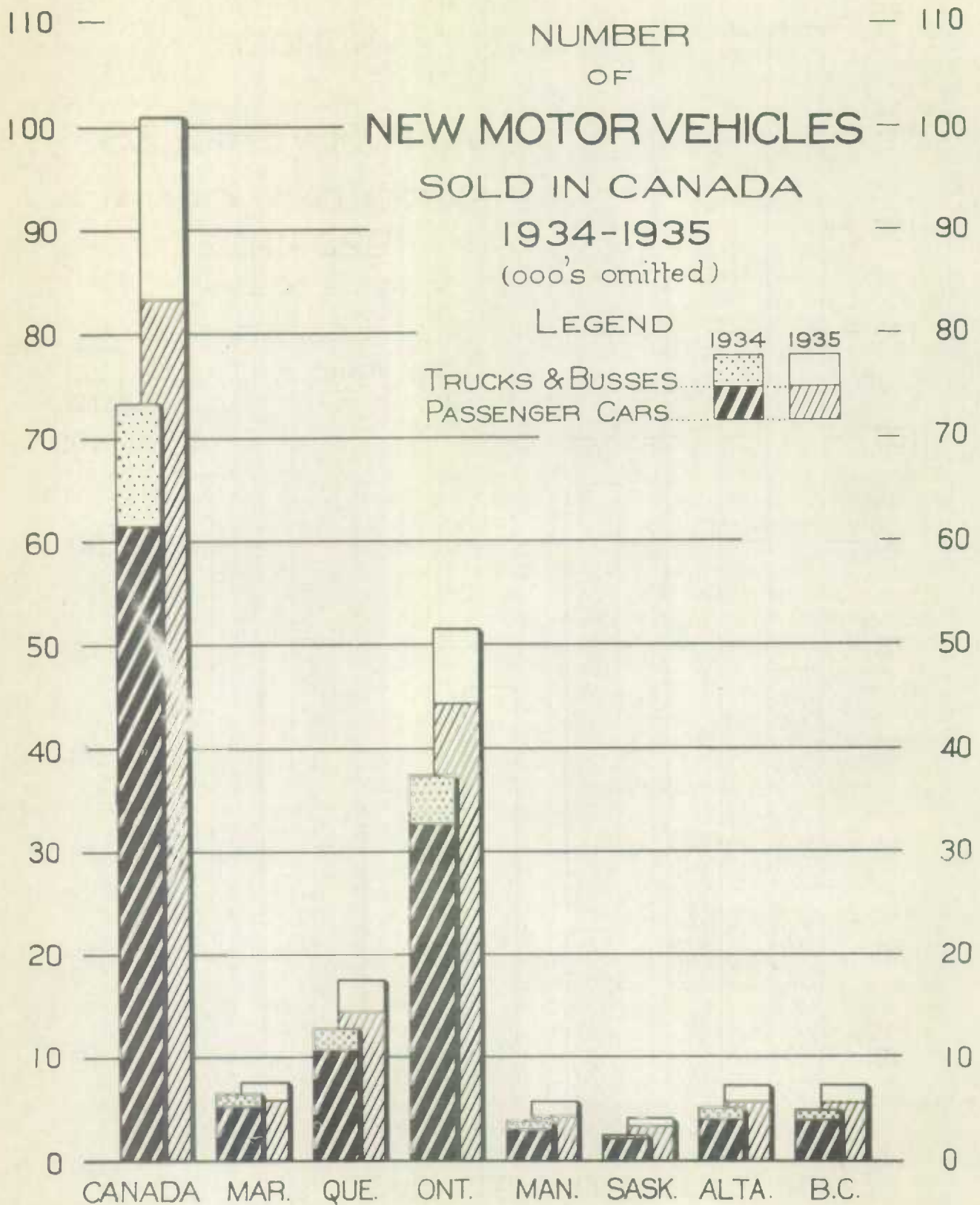
The continuous decrease in the proportion that the number of new vehicles whose sales are financed bears to the total number, together with an absence of a corresponding continuous decrease in the proportions of the total amount of financing, is consistent, of course, with the decrease in the average amount of financing per used vehicle over the period under review as shown in Table 4.

Financing of Motor Vehicles by Months, 1933 - 1935.---Table 6 gives the number of new and used vehicles financed and the corresponding amounts of financing by months from 1933 to 1935. The pronounced increases in new vehicles financed during November and December of 1935 over the corresponding months of 1934 reflect the corresponding increases in motor vehicle sales due to the earlier introduction than usual of new models.

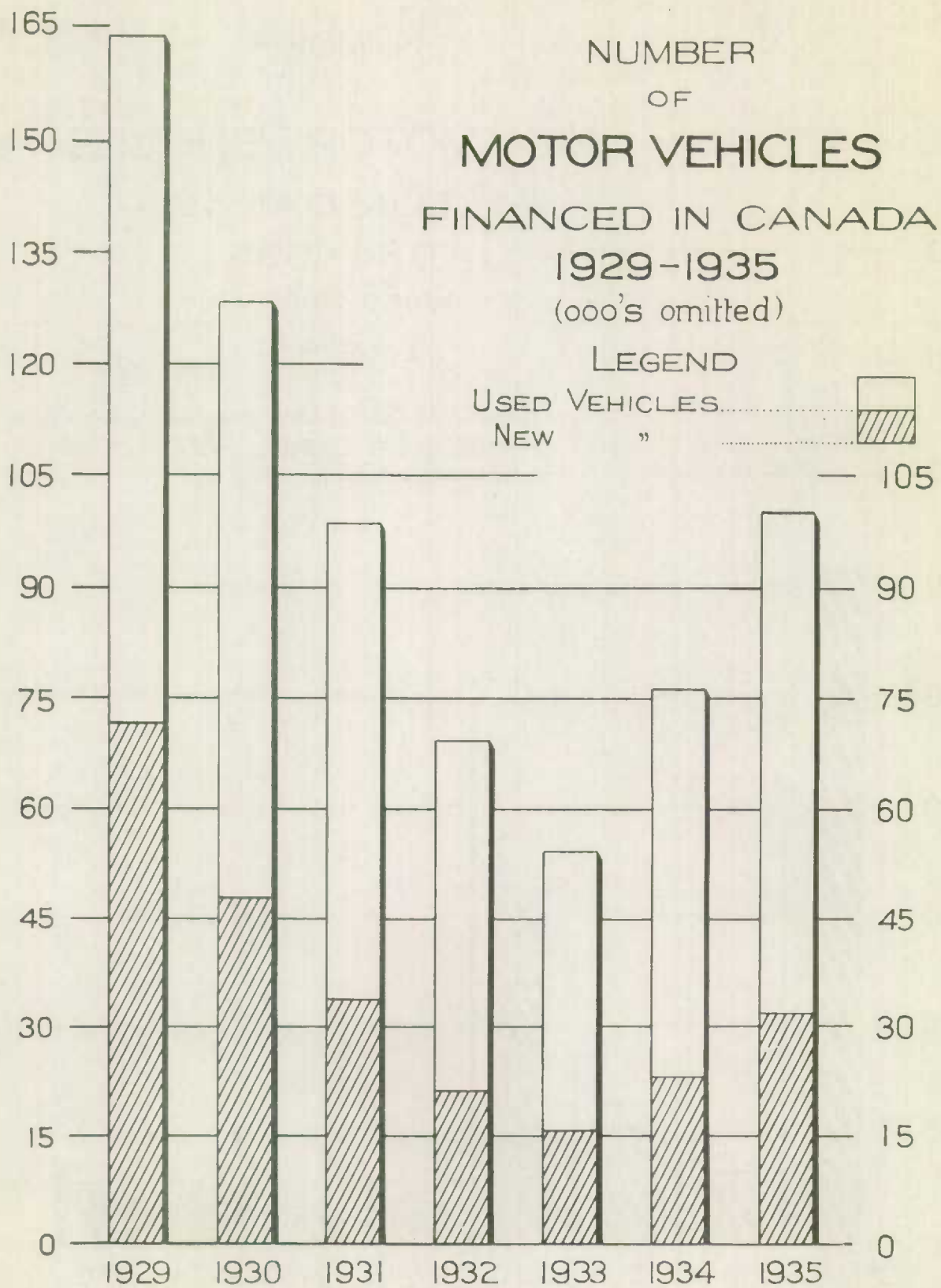
### Part 3.--Comparison of Retail Sales and Financing of Sales of New Motor Vehicles

Statistics on retail sales of new motor vehicles are available for the period 1932 to 1935 and the figures may be broken down to show separate data for passenger models and trucks and buses. No information is available, however, regarding the sale of used motor vehicles.

Data relating to financing are available for the period 1929 to 1935 and here a distinction may be made as between new and used vehicles, but separate figures for passenger and commercial models are not given. It is thus possible to make a comparison of the total value of sales and the amount of financing of new vehicles, including both passenger and commercial models and covering the period 1932 to 1935. Comparative figures for 1930 may also be shown since sales of new motor vehicles for that year were secured in connection with the Census of Merchandising and Service Establishments. The number of vehicles sold in that year is not known. The following table presents a comparison of the two series:



NUMBER  
OF  
MOTOR VEHICLES  
FINANCED IN CANADA  
1929-1935  
(000's omitted)





Retail Sales and Financing of New Motor Vehicles, 1930 - 1935

Year	Sales of New Vehicles		Financing of New Vehicles			
	Number	Retail value \$	Number	Per cent of total number sold	Amount \$	Per cent of value of total number sold
1930 .....	(X)	122,165,000	47,961	(X)	28,610,731	23.4
1931 .....	(X)	(X)	33,988	(X)	20,869,547	(X)
1932 .....	45,870	45,260,742	21,293	46.4	12,741,179	28.2
1933 .....	45,332	45,450,230	15,880	35.0	10,030,368	22.1
1934 .....	73,358	75,785,461	23,264	31.7	16,364,735	21.6
1935 .....	100,961	101,285,655	31,950	31.6	22,410,656	22.1

(X) Figures not available.

The table shows that of the 100,961 new motor vehicles which were sold in 1935, 31.6 per cent, or 31,950, were financed by the various financing companies. The amount of financing formed 22.1 per cent of the total value of sales of all new vehicles in that year.

Table 1.—Sales of New Motor Vehicles at Retail, by Provinces, 1934 and 1935

Province	Number of Vehicles			Retail Value		
	1934	1935	% change, 1935/1934	1934	1935	% change, 1935/1934

Passenger Cars

Maritimes .....	5,207	5,710	+ 9.7	5,392,486	5,655,768	+ 4.9
Quebec .....	10,658	14,445	+ 35.5	11,171,216	14,635,563	+ 31.5
Ontario .....	32,752	44,396	+ 35.6	33,959,354	44,762,149	+ 31.8
Manitoba .....	2,966	4,316	+ 45.5	2,995,882	4,192,977	+ 40.0
Saskatchewan ...	2,134	3,228	+ 51.3	2,121,385	3,104,488	+ 46.3
Alberta .....	3,913	5,624	+ 43.7	3,977,465	5,543,855	+ 39.4
British Columbia	3,873	5,523	+ 42.6	3,948,614	5,484,314	+ 38.9
Canada .....	61,503	83,242	+ 35.3	63,566,402	83,429,114	+ 31.2

Trucks and Buses

Maritimes .....	1,243	1,955	+ 57.3	1,227,933	1,930,478	+ 57.2
Quebec .....	2,078	3,177	+ 52.9	2,182,559	3,360,122	+ 54.0
Ontario .....	5,150	7,233	+ 40.4	5,371,896	7,287,132	+ 35.7
Manitoba .....	844	1,336	+ 58.3	316,667	1,244,329	+ 52.4
Saskatchewan ...	383	790	+106.3	367,443	731,931	+ 99.2
Alberta .....	1,120	1,526	+ 36.3	1,112,746	1,463,556	+ 31.5
British Columbia	1,037	1,702	+ 64.1	1,139,815	1,838,993	+ 61.3
Canada .....	11,855	17,719	+ 49.5	12,219,059	17,856,541	+ 46.1

Total Vehicles

Maritimes .....	6,450	7,665	+ 18.8	6,620,419	7,586,246	+ 14.6
Quebec .....	12,736	17,622	+ 38.4	13,353,775	18,045,685	+ 35.1
Ontario .....	37,902	51,629	+ 36.2	39,331,250	52,049,281	+ 32.3
Manitoba .....	3,810	5,652	+ 48.3	3,812,549	5,437,306	+ 42.6
Saskatchewan ...	2,517	4,018	+ 59.6	2,488,828	3,836,419	+ 54.1
Alberta .....	5,033	7,150	+ 42.1	5,090,211	7,007,411	+ 37.7
British Columbia	4,910	7,225	+ 47.1	5,083,429	7,323,307	+ 43.9
Canada .....	73,358	100,961	+ 37.6	75,785,461	101,285,655	+ 33.6

Table 2.--Retail Sales of New Motor Vehicles in Canada, by Months, 1932 - 1935

Month	Number				Retail Value			
	1932	1933	1934	1935 <sup>x</sup>	1932	1933	1934	1935 <sup>x</sup>
					\$	\$	\$	\$

Passenger Cars

January .....	1,590	1,624	1,875	2,857	1,679,315	1,691,428	1,815,612	2,868,956
February .....	2,840	2,158	3,642	5,978	3,093,028	2,281,811	3,607,242	5,999,505
March .....	4,379	3,747	7,580	9,244	4,671,621	3,756,999	7,616,926	9,287,801
April .....	5,421	5,495	10,649	15,401	5,894,702	5,426,224	11,136,081	15,191,243
May .....	7,106	6,693	11,868	13,853	7,093,182	6,541,590	12,366,175	13,495,025
June .....	5,907	5,305	8,486	9,698	5,445,704	5,906,012	8,810,943	9,682,678
July .....	3,473	4,574	5,506	6,265	3,261,756	4,497,985	5,684,999	6,282,368
August .....	2,646	3,355	4,042	3,950	2,580,988	3,327,576	4,188,057	4,068,147
September .....	2,219	2,722	3,059	2,593	2,112,812	2,778,022	3,194,367	2,818,069
October .....	1,312	1,606	1,992	2,953	1,378,617	1,640,543	2,153,202	3,255,459
November .....	880	989	1,155	5,201	890,940	1,039,020	1,247,798	5,329,638
December .....	848	800	1,649	5,244	810,350	805,520	1,745,000	5,150,220
Total .....	38,621	39,568	61,503	83,242	38,919,015	39,692,630	63,566,402	83,429,114

New Trucks and Buses

January .....	308	178	256	615	302,373	152,309	300,483	680,722
February .....	514	242	616	1,253	502,319	240,398	611,821	1,255,646
March .....	766	375	871	1,717	689,625	379,598	891,412	1,608,632
April .....	1,073	583	1,478	2,766	939,017	577,696	1,544,841	2,773,905
May .....	1,038	846	1,899	2,717	935,479	831,924	1,946,587	2,843,865
June .....	839	707	1,639	2,042	711,944	727,306	1,636,504	1,898,613
July .....	544	572	1,126	1,119	467,455	553,526	1,133,567	1,219,311
August .....	559	553	1,220	1,415	466,800	516,067	1,234,266	1,428,766
September .....	695	719	951	1,436	528,629	673,469	976,785	1,486,471
October .....	412	496	710	933	327,971	494,945	741,307	966,879
November .....	311	326	556	314	261,283	364,782	587,612	793,974
December .....	190	167	533	842	208,332	245,530	613,674	894,758
Total .....	7,249	5,764	11,855	17,719	6,341,727	5,757,600	12,219,059	17,856,541

Table 2.--Retail Sales of New Motor Vehicles in Canada, by Months, 1932 - 1935 (Cont'd.) -

Total Cars, Trucks and Buses

Month	Number				Retail Value			
	1932	1933	1934	1935 <sup>x</sup>	1932	1933	1934	1935 <sup>x</sup>
					\$	\$	\$	\$
January .....	1,898	1,802	2,131	3,472	1,981,688	1,843,737	2,116,095	3,549,678
February .....	3,354	2,400	4,258	7,231	3,595,347	2,522,209	4,219,063	7,255,151
March .....	5,145	4,122	8,451	10,961	5,361,246	4,136,497	8,508,338	10,896,433
April .....	6,494	6,078	12,127	18,167	6,833,719	6,003,920	12,680,922	17,965,153
May .....	8,144	7,539	13,767	16,575	8,034,661	7,373,514	14,312,762	16,338,890
June .....	6,746	6,512	10,125	11,740	6,157,648	6,633,318	10,447,447	11,581,291
July .....	4,017	5,146	6,632	7,384	3,729,211	5,051,511	6,818,566	7,501,679
August .....	3,205	3,908	5,262	5,365	3,047,788	3,843,643	5,422,323	5,496,913
September .....	2,914	3,441	4,010	4,029	2,641,441	3,451,491	4,171,152	4,304,540
October .....	1,724	2,102	2,702	3,936	1,706,588	2,135,488	2,894,709	4,222,337
November .....	1,191	1,315	1,711	6,015	1,152,223	1,403,802	1,835,410	6,128,612
December .....	1,038	967	2,182	6,036	1,019,182	1,051,100	2,358,674	6,044,978
Total ....	45,870	45,332	73,358	100,961	45,260,742	45,450,230	75,785,461	101,285,655

<sup>x</sup> Revised.

Table 3(a).—CANADA - Summary of New Motor Vehicle Sales by Months, 1934 and 1935

Month	Number of Vehicles			Retail Value		
	1934	1935	% change, 1935/1934	1934	1935	% change, 1935/1934
				\$	\$	
<b>Passenger Cars</b>						
Totals .....	61,503	83,242	+ 35.3	63,566,402	83,429,114	+ 31.2
January .....	1,875	2,857	+ 52.4	1,815,612	2,868,956	+ 58.0
February .....	3,642	5,978	+ 64.1	3,607,242	5,999,505	+ 66.3
March .....	7,580	9,244	+ 22.0	7,616,926	9,287,801	+ 21.9
April .....	10,649	15,401	+ 44.6	11,136,081	15,191,248	+ 36.4
May .....	11,868	13,858	+ 16.8	12,366,175	13,495,025	+ 9.1
June .....	8,486	9,698	+ 14.3	8,810,943	9,682,678	+ 9.9
July .....	5,506	6,265	+ 13.8	5,684,999	6,282,368	+ 10.5
August .....	4,042	3,950	- 2.3	4,188,057	4,068,147	- 2.9
September .....	3,059	2,593	- 15.2	3,194,367	2,818,069	- 11.8
October .....	1,992	2,953	+ 48.2	2,153,202	3,255,459	+ 51.2
November .....	1,155	5,201	+350.3	1,247,798	5,329,638	+327.1
December .....	1,649	5,244	+218.0	1,745,000	5,150,220	+195.1
<b>Trucks and Buses</b>						
Totals .....	11,855	17,719	+ 49.5	12,219,059	17,856,541	+ 46.1
January .....	256	615	+140.2	300,483	680,722	+126.5
February .....	616	1,253	+103.4	611,821	1,255,646	+105.2
March .....	871	1,717	+ 97.1	891,412	1,608,632	+ 80.5
April .....	1,478	2,766	+ 87.1	1,544,841	2,773,905	+ 79.6
May .....	1,899	2,717	+ 43.1	1,946,587	2,843,865	+ 46.1
June .....	1,639	2,042	+ 24.6	1,636,504	1,898,613	+ 16.0
July .....	1,126	1,119	- 0.6	1,133,567	1,219,311	+ 7.6
August .....	1,220	1,415	+ 16.0	1,234,266	1,428,766	+ 15.8
September .....	951	1,436	+ 51.0	976,785	1,486,471	+ 52.2
October .....	710	983	+ 38.5	741,507	966,878	+ 30.4
November .....	556	814	+ 46.4	587,612	798,974	+ 36.0
December .....	533	842	+ 58.0	613,674	894,758	+ 45.8
<b>Total Vehicles</b>						
Totals .....	73,358	100,961	+ 37.6	75,785,461	101,285,655	+ 33.6
January .....	2,131	3,472	+ 62.9	2,116,095	3,549,678	+ 67.7
February .....	4,258	7,231	+ 69.8	4,219,063	7,255,151	+ 72.0
March .....	8,451	10,961	+ 29.7	8,508,338	10,896,433	+ 28.1
April .....	12,127	18,167	+ 49.8	12,680,922	17,965,153	+ 41.7
May .....	13,767	16,575	+ 20.4	14,312,762	16,338,890	+ 14.2
June .....	10,125	11,740	+ 16.0	10,447,447	11,581,291	+ 10.9
July .....	6,632	7,384	+ 11.3	6,813,566	7,501,679	+ 10.0
August .....	5,262	5,365	+ 2.0	5,422,323	5,496,913	+ 1.4
September .....	4,010	4,029	+ 0.5	4,171,152	4,304,540	+ 3.2
October .....	2,702	3,936	+ 45.7	2,894,709	4,222,337	+ 45.9
November .....	1,711	6,015	+251.5	1,835,410	6,128,612	+233.9
December .....	2,182	6,086	+178.9	2,358,674	6,044,978	+156.3

Table 3(b).--MARITIME PROVINCES - Summary of New Motor Vehicle Sales by Months, 1934 and 1935

Month	Number of Vehicles			Retail Value		
	1934	1935	% change, 1935/1934	1934	1935	% change, 1935/1934
				\$	\$	
<u>Passenger Cars</u>						
Totals .....	5,207	5,710	+ 9.7	5,392,486	5,655,768	+ 4.9
January .....	38	176	+363.2	36,063	176,433	+389.4
February .....	143	271	+ 89.5	139,636	270,622	+ 93.8
March .....	362	514	+ 42.0	372,674	510,433	+ 37.0
April .....	938	994	+ 6.0	986,655	942,874	- 4.4
May .....	1,342	1,169	- 12.9	1,390,666	1,115,480	- 19.8
June .....	836	874	+ 4.5	872,013	868,085	- 0.5
July .....	547	446	- 18.5	559,947	452,810	- 19.1
August .....	392	285	- 27.3	394,872	295,200	- 25.2
September .....	234	185	- 20.9	242,409	201,365	- 16.9
October .....	137	212	+ 54.7	147,023	231,684	+ 57.6
November .....	88	320	+263.6	93,723	332,950	+255.2
December .....	150	264	+ 76.0	156,805	257,782	+ 64.4
<u>Trucks and Buses</u>						
Totals .....	1,243	1,955	+ 57.3	1,227,933	1,930,478	+ 57.2
January .....	8	46	+475.0	7,831	45,583	+482.1
February .....	52	77	+ 48.1	49,042	72,907	+ 48.7
March .....	65	125	+ 92.3	65,708	123,116	+ 87.4
April .....	197	276	+ 40.1	195,948	269,629	+ 37.6
May .....	262	364	+ 33.9	256,511	373,304	+ 45.5
June .....	191	262	+ 37.2	185,952	254,720	+ 37.0
July .....	139	147	+ 5.8	135,522	154,608	+ 14.1
August .....	113	193	+ 70.3	111,820	184,926	+ 65.4
September .....	42	178	+323.8	40,394	176,914	+338.0
October .....	70	122	+ 74.3	68,849	117,608	+ 70.8
November .....	56	87	+ 55.4	59,401	83,724	+ 40.9
December .....	48	78	+ 62.5	50,955	73,439	+ 44.1
<u>Total Vehicles</u>						
Totals .....	6,450	7,665	+ 18.8	6,620,419	7,586,246	+ 14.6
January .....	46	222	+382.6	43,894	222,066	+405.9
February .....	195	348	+ 78.5	183,678	343,529	+ 82.1
March .....	427	639	+ 49.6	438,382	633,549	+ 44.5
April .....	1,135	1,270	+ 11.9	1,132,603	1,212,503	+ 2.5
May .....	1,604	1,533	- 4.4	1,647,177	1,488,784	- 9.6
June .....	1,027	1,136	+ 10.6	1,057,965	1,122,805	+ 6.1
July .....	686	593	- 13.6	695,469	607,418	- 12.7
August .....	505	478	- 5.3	506,692	480,126	- 5.2
September .....	276	363	+ 31.5	282,803	373,279	+ 33.8
October .....	207	334	+ 61.4	215,872	349,292	+ 61.8
November .....	144	407	+182.6	153,124	416,674	+172.1
December .....	198	342	+ 72.7	207,760	331,221	+ 59.4

Table 3(c).---QUEBEC - Summary of New Motor Vehicle Sales by Months, 1934 and 1935

Month	Number of Vehicles			Retail Value		
	1934	1935	% change, 1935/1934	1934	1935	% change, 1935/1934
				\$	\$	
<u>Passenger Cars</u>						
Total .....	10,658	14,445	+ 35.5	11,171,216	14,685,563	+ 31.5
January .....	155	361	+132.9	147,169	362,151	+146.1
February .....	492	894	+ 81.7	498,783	943,628	+ 89.2
March .....	1,140	1,622	+ 42.3	1,148,995	1,657,081	+ 44.2
April .....	2,190	3,122	+ 42.6	2,296,874	3,057,279	+ 33.1
May .....	2,323	2,562	+ 10.3	2,413,887	2,525,253	+ 4.6
June .....	1,633	1,566	- 4.1	1,730,608	1,573,504	- 9.1
July .....	957	1,079	+ 12.7	1,014,788	1,108,223	+ 9.2
August .....	616	617	+ 0.2	652,459	655,814	+ 0.5
September .....	484	448	- 7.4	524,878	500,770	- 4.6
October .....	293	520	+ 77.5	321,610	587,859	+ 82.8
November .....	171	825	+382.5	192,651	868,268	+350.7
December .....	204	829	+306.4	228,514	845,733	+270.1
<u>Trucks and Buses</u>						
Total .....	2,078	3,177	+ 52.9	2,182,559	3,360,122	+ 54.0
January .....	22	85	+286.4	23,182	108,453	+367.8
February .....	55	196	+256.4	59,090	200,912	+240.0
March .....	107	299	+179.4	117,796	296,980	+152.1
April .....	227	564	+148.5	249,889	588,226	+135.4
May .....	544	537	- 1.3	559,127	563,536	+ 0.8
June .....	404	376	- 6.9	407,237	365,965	- 10.1
July .....	220	206	- 6.4	217,913	231,001	+ 6.0
August .....	153	234	+ 52.9	168,813	244,515	+ 44.8
September .....	134	227	+ 69.4	135,051	244,630	+ 81.1
October .....	85	151	+ 77.6	97,465	160,172	+ 64.3
November .....	79	154	+ 94.9	89,995	165,110	+ 83.5
December .....	48	148	+208.3	57,001	190,622	+234.4
<u>Total Vehicles</u>						
Total .....	12,736	17,622	+ 38.4	13,353,775	18,045,685	+ 35.1
January .....	177	446	+152.0	170,351	470,604	+176.3
February .....	547	1,090	+ 99.3	557,873	1,144,540	+105.2
March .....	1,247	1,921	+ 54.0	1,266,791	1,954,061	+ 54.3
April .....	2,417	3,686	+ 52.5	2,546,763	3,645,505	+ 43.1
May .....	2,867	3,099	+ 8.1	2,973,014	3,088,789	+ 3.9
June .....	2,037	1,942	- 4.7	2,137,845	1,939,469	- 9.3
July .....	1,177	1,285	+ 9.2	1,232,701	1,339,224	+ 8.6
August .....	769	851	+ 10.7	821,272	900,329	+ 9.6
September .....	618	675	+ 9.2	659,929	745,400	+ 13.0
October .....	378	671	+ 77.5	419,075	745,031	+ 78.5
November .....	250	979	+291.6	282,646	1,033,378	+265.6
December .....	252	977	+287.7	285,515	1,036,355	+263.0

Table 3(d).--ONTARIO -- Summary of New Motor Vehicle Sales by Months, 1934 and 1935

Month	Number of Vehicles			Retail Value		
	1934	1935	% change, 1935/1934	1934	1935	% change, 1935/1934
				\$	\$	
<u>Passenger Cars</u>						
Total .....	32,752	44,396	+ 35.6	33,959,354	44,762,149	+ 31.8
January .....	1,301	1,845	+ 41.8	1,268,690	1,843,548	+ 45.3
February .....	2,199	3,513	+ 59.8	2,168,984	3,514,452	+ 62.0
March .....	4,523	5,114	+ 13.1	4,557,282	5,144,868	+ 12.9
April .....	5,361	8,173	+ 52.5	5,633,625	8,182,086	+ 45.2
May .....	6,084	6,930	+ 13.9	6,369,388	6,816,722	+ 7.0
June .....	4,370	4,933	+ 13.0	4,557,050	4,989,341	+ 9.5
July .....	2,630	3,105	+ 18.1	2,733,753	3,127,834	+ 14.4
August .....	2,047	2,098	+ 2.5	2,138,025	2,168,751	+ 1.4
September .....	1,665	1,275	- 23.4	1,738,265	1,403,928	- 19.2
October .....	1,101	1,433	+ 30.2	1,216,294	1,601,084	+ 31.6
November .....	587	2,895	+393.2	650,633	2,968,427	+356.2
December .....	884	3,077	+248.1	927,365	3,001,108	+223.6

<u>Trucks and Buses</u>						
Total .....	5,150	7,233	+ 40.4	5,371,896	7,287,132	+ 35.7
January .....	156	312	+100.0	196,783	323,904	+ 64.6
February .....	333	625	+ 87.7	336,770	643,919	+ 91.2
March .....	435	857	+ 97.0	442,881	787,986	+ 77.9
April .....	677	1,207	+ 78.3	705,659	1,222,144	+ 73.2
May .....	741	1,085	+ 46.4	747,049	1,193,312	+ 59.7
June .....	728	791	+ 8.7	732,980	717,150	- 2.2
July .....	459	329	- 28.3	468,849	382,558	- 18.4
August .....	441	450	+ 2.0	460,593	454,051	- 1.4
September .....	395	486	+ 23.0	418,432	509,610	+ 21.8
October .....	326	375	+ 15.0	344,524	357,353	+ 3.7
November .....	268	352	+ 31.3	284,242	334,899	+ 17.8
December .....	191	364	+ 90.6	233,134	360,246	+ 54.5

<u>Total Vehicles</u>						
Total .....	37,902	51,629	+ 36.2	39,331,250	52,049,281	+ 32.3
January .....	1,457	2,157	+ 48.0	1,465,473	2,167,452	+ 47.9
February .....	2,532	4,138	+ 63.4	2,505,754	4,158,371	+ 66.0
March .....	4,958	5,971	+ 20.4	5,000,163	5,932,854	+ 18.7
April .....	6,038	9,380	+ 55.3	6,339,284	9,404,230	+ 48.3
May .....	6,825	8,015	+ 17.4	7,116,437	8,010,034	+ 12.6
June .....	5,098	5,729	+ 12.4	5,290,030	5,706,491	+ 7.9
July .....	3,089	3,434	+ 11.2	3,202,602	3,510,392	+ 9.6
August .....	2,488	2,548	+ 2.4	2,598,618	2,622,802	+ 0.9
September .....	2,060	1,761	- 14.5	2,156,697	1,913,538	- 11.3
October .....	1,427	1,808	+ 26.7	1,560,818	1,958,437	+ 25.5
November .....	855	3,247	+279.8	934,875	3,303,326	+253.3
December .....	1,075	3,441	+220.1	1,160,499	3,361,354	+189.6



Table 3(e).—MANITOBA — Summary of New Motor Vehicle Sales by Months, 1934 and 1935

Month	Number of Vehicles			Retail Value		
	1934	1935	% change, 1935/1934	1934	1935	% change, 1935/1934

Passenger Cars

Total .....	2,966	4,316	+ 45.5	2,995,882	4,192,977	+ 40.0
January .....	57	107	+ 87.7	53,971	105,145	+ 94.8
February .....	109	223	+104.6	111,058	220,395	+ 98.5
March .....	280	414	+ 47.9	282,595	407,260	+ 44.1
April .....	568	823	+ 44.9	581,063	775,338	+ 33.4
May .....	658	936	+ 42.2	682,183	879,118	+ 28.9
June .....	425	564	+ 32.7	416,238	548,453	+ 31.8
July .....	259	402	+ 55.2	252,214	387,400	+ 53.6
August .....	215	194	- 9.8	217,499	195,442	- 10.1
September .....	174	134	- 23.0	176,550	144,716	- 18.0
October .....	96	125	+ 30.2	95,650	138,693	+ 45.0
November .....	53	222	+318.9	54,102	226,286	+318.3
December .....	72	172	+138.9	72,754	164,731	+126.4

Trucks and Buses

Total .....	844	1,336	+ 58.3	816,667	1,244,329	+ 52.4
January .....	13	48	+269.2	12,758	49,881	+291.0
February .....	25	74	+196.0	20,385	67,486	+231.1
March .....	47	97	+106.4	44,486	82,266	+ 84.9
April .....	94	210	+123.4	97,610	196,791	+101.6
May .....	90	220	+144.4	86,214	208,548	+141.9
June .....	88	155	+ 76.1	80,483	129,775	+ 61.2
July .....	71	114	+ 60.6	66,293	108,948	+ 64.3
August .....	110	121	+ 10.0	104,219	114,629	+ 10.0
September .....	97	92	- 5.2	90,421	89,508	- 1.0
October .....	88	61	- 30.7	87,791	53,631	- 38.9
November .....	22	50	+127.3	24,255	48,223	+ 98.8
December .....	99	94	- 5.1	101,752	94,643	- 7.0

Total Vehicles

Total .....	3,810	5,652	+ 48.3	3,812,549	5,437,306	+ 42.6
January .....	70	155	+121.4	66,729	155,026	+132.3
February .....	134	297	+121.6	131,443	287,881	+119.0
March .....	327	511	+ 56.3	327,081	489,526	+ 49.7
April .....	662	1,033	+ 56.0	678,673	972,129	+ 43.2
May .....	748	1,156	+ 54.5	768,402	1,087,666	+ 41.5
June .....	513	719	+ 40.2	496,721	678,228	+ 36.5
July .....	330	516	+ 56.4	318,507	496,348	+ 55.8
August .....	325	315	- 3.1	321,718	310,071	- 3.6
September .....	271	226	- 16.6	266,971	234,224	- 12.3
October .....	184	186	+ 1.1	183,441	192,324	+ 4.8
November .....	75	272	+262.7	78,357	274,509	+250.3
December .....	171	266	+ 55.6	174,506	259,374	+ 48.6

Table 3(f).--SASKATCHEWAN - Summary of New Motor Vehicle Sales by Months,  
1934 and 1935

Month	Number of Vehicles			Retail Value		
	1934	1935	% change, 1935/1934	1934	1935	% change, 1935/1934
				\$	\$	
<u>Passenger Cars</u>						
Total .....	2,134	3,228	+ 51.3	2,121,385	3,104,488	+ 46.3
January .....	23	56	+143.5	22,094	55,430	+150.9
February .....	92	128	+ 39.1	89,520	122,685	+ 37.0
March .....	270	239	- 11.5	260,146	233,265	- 10.3
April .....	387	522	+ 34.9	393,010	482,064	+ 22.7
May .....	362	670	+ 85.1	356,003	623,398	+ 75.1
June .....	242	466	+ 92.6	238,912	445,098	+ 86.3
July .....	278	313	+ 12.6	278,595	305,290	+ 9.6
August .....	147	186	+ 26.5	147,148	178,634	+ 21.4
September .....	129	146	+ 13.2	129,506	146,764	+ 13.3
October .....	93	175	+ 88.2	92,946	181,484	+ 95.3
November .....	46	171	+271.7	46,922	181,170	+286.1
December .....	65	156	+140.0	66,583	149,206	+124.1
<u>Trucks and Buses</u>						
Total .....	383	790	+106.3	367,443	731,931	+ 99.2
January .....	1	8	+700.0	818	7,639	+833.9
February .....	5	17	+240.0	5,030	16,566	+229.3
March .....	15	24	+ 60.0	14,449	21,459	+ 48.5
April .....	58	74	+ 27.6	56,744	65,851	+ 16.0
May .....	33	98	+197.0	33,105	93,393	+182.1
June .....	34	101	+197.1	29,838	92,782	+211.0
July .....	31	79	+154.8	34,377	76,149	+121.5
August .....	70	135	+ 92.9	60,619	128,577	+112.1
September .....	68	138	+102.9	63,528	127,675	+101.0
October .....	31	62	+100.0	30,685	55,773	+ 81.8
November .....	21	27	+ 28.6	19,032	20,850	+ 9.6
December .....	16	27	+ 68.8	19,218	25,217	+ 31.2
<u>Total Vehicles</u>						
Total .....	2,517	4,018	+ 59.6	2,488,828	3,836,419	+ 54.1
January .....	24	64	+166.7	22,912	63,069	+175.3
February .....	97	145	+ 49.5	94,550	139,251	+ 47.3
March .....	285	263	- 7.7	274,595	254,724	- 7.2
April .....	445	596	+ 33.9	449,754	547,915	+ 21.8
May .....	395	768	+ 94.4	389,108	716,791	+ 84.2
June .....	276	567	+105.4	268,750	537,880	+100.1
July .....	309	392	+ 26.9	312,972	381,439	+ 21.9
August .....	217	321	+ 47.9	207,767	307,211	+ 47.9
September .....	197	284	+ 44.2	193,034	274,439	+ 42.2
October .....	124	237	+ 91.1	123,631	237,257	+ 91.9
November .....	67	198	+195.5	65,954	202,020	+206.3
December .....	81	183	+125.9	85,801	174,423	+103.3

Table 3(g).--ALBERTA - Summary of New Motor Vehicle Sales by Months, 1934 and 1935

Month	Number of Vehicles			Retail Value		
	1934	1935	% change, 1935/1934	1934	1935	% change, 1935/1934
<div style="display: flex; justify-content: space-around;"> <span>\$</span> <span>\$</span> </div>						
<u>Passenger Cars</u>						
Total .....	3,913	5,624	+ 43.7	3,977,465	5,543,855	+ 39.4
January .....	116	149	+ 28.4	110,720	154,266	+ 39.3
February .....	255	418	+ 63.9	250,384	403,916	+ 61.3
March .....	503	666	+ 32.4	498,500	659,599	+ 32.3
April .....	677	869	+ 28.4	696,291	855,996	+ 22.9
May .....	621	861	+ 38.6	648,459	824,954	+ 27.2
June .....	475	759	+ 59.8	476,267	735,688	+ 54.5
July .....	415	479	+ 15.4	421,397	471,787	+ 12.0
August .....	299	272	- 9.0	308,279	277,782	- 9.9
September .....	181	226	+ 24.9	186,252	237,085	+ 27.3
October .....	134	247	+ 84.3	136,089	259,883	+ 91.0
November .....	110	371	+237.3	112,818	366,538	+224.9
December .....	127	307	+141.7	132,009	296,361	+124.5
<u>Trucks and Buses</u>						
Total .....	1,120	1,526	+ 36.3	1,112,746	1,463,556	+ 31.5
January .....	14	55	+292.9	13,341	72,556	+443.9
February .....	59	102	+ 72.9	51,553	89,426	+ 73.5
March .....	85	135	+ 58.8	81,340	118,837	+ 46.1
April .....	123	199	+ 61.8	124,235	193,275	+ 55.6
May .....	99	209	+111.1	94,927	204,628	+115.6
June .....	99	171	+ 72.7	105,593	150,544	+ 42.6
July .....	100	102	+ 2.0	99,957	102,935	+ 3.0
August .....	237	147	- 38.0	229,981	148,302	- 35.5
September .....	133	181	+ 36.1	127,615	172,118	+ 34.9
October .....	66	110	+ 66.7	67,866	100,297	+ 47.8
November .....	52	58	+ 11.5	51,821	56,232	+ 8.5
December .....	53	57	+ 7.5	64,517	54,406	- 15.7
<u>Total Vehicles</u>						
Total .....	5,033	7,150	+ 42.1	5,090,211	7,007,411	+ 37.7
January .....	130	204	+ 56.9	124,061	226,822	+ 82.8
February .....	314	520	+ 65.6	301,937	493,342	+ 63.4
March .....	588	801	+ 36.2	579,840	778,436	+ 34.3
April .....	800	1,068	+ 33.5	820,526	1,049,271	+ 27.9
May .....	720	1,070	+ 48.6	743,386	1,029,582	+ 38.5
June .....	574	930	+ 62.0	581,860	886,232	+ 52.3
July .....	515	581	+ 12.8	521,354	574,722	+ 10.2
August .....	536	419	- 21.8	538,260	426,084	- 20.8
September .....	314	407	+ 29.6	313,867	409,203	+ 30.4
October .....	200	357	+ 78.5	203,955	360,180	+ 76.6
November .....	162	429	+164.8	164,639	422,770	+156.8
December .....	180	364	+102.2	196,526	350,767	+ 78.5

Table 3(h).--BRITISH COLUMBIA - Summary of New Motor Vehicle Sales by Months, 1934 and 1935

Month	Number of Vehicles			Retail Value		
	1934	1935	% change, *1935/1934	1934	1935	% change, 1935/1934
				\$	\$	
<b>Passenger Cars</b>						
Totals .....	3,873	5,523	+ 42.6	3,948,614	5,484,314	+ 38.9
January .....	185	163	- 11.9	176,905	171,933	- 2.8
February .....	352	531	+ 50.9	348,377	523,807	+ 50.1
March .....	502	675	+ 34.5	496,734	675,295	+ 35.9
April .....	528	898	+ 70.1	548,563	895,611	+ 63.3
May .....	478	730	+ 52.7	505,584	710,100	+ 40.5
June .....	505	531	+ 5.1	519,855	522,509	+ 0.5
July .....	420	441	+ 5.0	424,305	429,024	+ 1.1
August .....	326	298	- 8.6	329,775	296,524	- 10.1
September .....	192	179	- 6.8	196,507	183,441	- 6.6
October .....	138	241	+ 74.6	143,590	254,772	+ 77.4
November .....	100	397	+297.0	96,949	385,999	+298.1
December .....	147	439	+198.6	160,970	435,299	+170.4
<b>Trucks and Buses</b>						
Totals .....	1,037	1,702	+ 64.1	1,139,815	1,838,993	+ 61.3
January .....	42	61	+ 45.2	45,770	72,706	+ 58.9
February .....	87	162	+ 86.2	89,951	164,430	+ 82.8
March .....	117	180	+ 53.8	124,752	177,988	+ 42.7
April .....	102	236	+131.4	114,756	237,989	+107.4
May .....	130	204	+ 56.9	169,654	207,144	+ 22.1
June .....	95	186	+ 95.8	94,421	187,677	+ 98.8
July .....	106	142	+ 34.0	110,656	163,112	+ 47.4
August .....	96	135	+ 40.6	98,221	153,766	+ 56.6
September .....	82	134	+ 63.4	101,344	166,016	+ 63.8
October .....	44	102	+131.8	44,327	122,044	+175.3
November .....	58	86	+ 48.3	58,866	89,936	+ 52.8
December .....	78	74	- 5.1	87,097	96,185	+ 10.4
<b>Total Vehicles</b>						
Totals .....	4,910	7,225	+ 47.1	5,088,429	7,323,307	+ 43.9
January .....	227	224	- 1.3	222,675	244,639	+ 9.9
February .....	439	693	+ 57.9	438,828	683,237	+ 56.8
March .....	619	855	+ 38.1	621,486	853,283	+ 37.3
April .....	630	1,134	+ 80.0	663,319	1,133,600	+ 70.9
May .....	608	934	+ 53.6	675,238	917,244	+ 35.8
June .....	600	717	+ 19.5	614,276	710,186	+ 15.6
July .....	526	583	+ 10.8	534,961	592,136	+ 10.7
August .....	422	433	+ 2.6	427,996	450,290	+ 5.2
September .....	274	313	+ 14.2	297,851	349,457	+ 17.3
October .....	182	343	+ 88.5	187,917	376,816	+100.5
November .....	158	483	+205.7	155,815	475,935	+205.4
December .....	225	513	+123.0	248,067	531,434	+114.3

Table 4.--Financing of Sales of New and Used Motor Vehicles, 1929 - 1935

Year	Total, New and Used Vehicles			New Vehicles			Used Vehicles		
	Number	Amount	Average per vehicle	Number	Amount	Average per vehicle	Number	Amount	Average per vehicle
		\$	\$		\$	\$		\$	\$
1929 ....	164,131	88,165,531	537	71,582	48,104,523	672	92,549	40,061,008	433
1930 ....	128,314	62,978,174	491	47,961	28,610,731	597	80,353	34,367,443	428
1931 ....	98,623	41,941,254	425	33,988	20,869,547	614	64,635	21,071,707	326
1932 ....	69,291	25,864,873	373	21,293	12,741,179	598	47,998	13,123,694	273
1933 ....	54,238	20,158,788	372	15,880	10,030,368	632	33,358	10,128,420	264
1934 ....	76,170	30,091,463	395	23,264	16,364,735	703	52,906	13,726,728	259
1935 ....	100,178	40,342,264	403	31,950	22,410,656	701	68,228	17,931,608	263

Table 5.—Comparison of Numbers of New and Used Motor Vehicles Financed and Amounts of Financing,  
by Years, 1929 - 1935

Year	Total, New and Used Vehicles				New Vehicles				Used Vehicles			
	Number	%	Financing		Number	%	Financing		Number	%	Financing	
			Amount	%			Amount	%			Amount	%
			\$				\$				\$	
1929 .....	164,131	100.0	88,165,531	100.0	71,582	43.6	48,104,523	54.6	92,549	56.4	40,061,008	45.4
1930 .....	128,314	100.0	62,978,174	100.0	47,961	37.4	28,610,731	45.4	80,353	62.6	34,367,443	54.6
1931 .....	98,623	100.0	41,941,254	100.0	33,988	34.5	20,869,547	49.8	64,635	65.5	21,071,707	50.2
1932 .....	69,291	100.0	25,864,873	100.0	21,293	30.7	12,741,179	49.3	47,998	69.3	13,123,694	50.7
1933 .....	54,238	100.0	20,153,798	100.0	15,880	29.3	10,030,368	49.8	38,358	70.7	10,128,420	50.2
1934 .....	76,170	100.0	30,091,463	100.0	23,264	30.5	16,364,735	54.4	52,906	69.5	13,726,728	45.6
1935 .....	100,178	100.0	40,342,264	100.0	31,950	31.9	22,410,656	55.6	68,228	68.1	17,931,608	44.4

Table 6.--Financing of Motor Vehicle Sales by Months, 1933 - 1935

Month	Number of Vehicles				Amount of Financing			
	1933	1934	1935	% of change, 1934-35	1933	1934	1935	% of change, 1934-35
					\$	\$	\$	
New Vehicles								
January ..	868	509	885	+ 73.9	456,275	363,847	651,272	+ 79.0
February .	946	882	1,592	+ 80.5	532,639	623,447	1,136,203	+ 82.2
March ....	1,659	1,775	2,540	+ 43.1	919,287	1,221,058	1,756,967	+ 43.9
April ....	1,732	3,119	4,779	+ 53.2	1,065,995	2,109,794	3,250,246	+ 54.1
May .....	2,318	4,123	5,288	+ 23.3	1,463,407	2,852,630	3,668,725	+ 28.6
June .....	1,976	3,469	3,862	+ 11.3	1,244,699	2,469,198	2,669,173	+ 8.1
July .....	1,775	2,774	3,541	+ 27.6	1,145,803	1,910,377	2,531,943	+ 32.5
August ...	1,388	2,080	2,371	+ 14.0	908,390	1,480,983	1,692,405	+ 14.3
September.	1,229	1,774	1,961	+ 10.5	836,969	1,310,041	1,428,316	+ 9.0
October ..	952	1,280	1,480	+ 15.6	688,736	930,492	1,096,937	+ 17.9
November .	608	865	1,787	+106.6	459,236	636,688	1,242,813	+ 95.2
December .	429	614	1,864	+203.6	308,932	456,180	1,285,656	+181.8
Total	15,880	23,264	31,950	+ 37.3	10,030,368	16,364,735	22,410,656	+ 36.9
Used Vehicles								
January ..	2,145	1,648	1,844	+ 11.9	544,478	450,126	513,076	+ 14.0
February .	2,323	1,852	2,657	+ 43.5	638,935	504,955	848,001	+ 67.9
March ....	3,579	3,396	4,645	+ 36.8	854,917	918,164	1,223,575	+ 33.3
April ....	3,812	5,373	7,970	+ 48.3	998,769	1,387,137	2,123,201	+ 53.1
May .....	5,141	7,686	9,448	+ 22.9	1,638,962	1,953,204	2,478,268	+ 26.9
June .....	4,647	7,023	8,959	+ 27.6	1,156,450	1,797,387	2,286,465	+ 27.2
July .....	4,077	6,602	8,424	+ 27.6	991,389	1,714,419	2,109,499	+ 23.0
August ...	3,395	5,422	6,710	+ 23.8	902,444	1,385,022	1,712,378	+ 23.6
September.	3,022	4,200	5,324	+ 26.8	764,400	1,085,155	1,377,752	+ 27.0
October ..	2,555	4,186	4,843	+ 15.7	663,722	1,075,877	1,266,777	+ 17.7
November .	2,083	3,314	4,062	+ 22.6	544,231	851,469	1,050,592	+ 23.4
December .	1,579	2,204	3,342	+ 51.6	429,223	603,813	942,024	+ 56.0
Total	38,358	52,906	68,228	+ 29.0	10,128,420	13,726,728	17,931,608	+ 30.6
Total - New and Used Vehicles								
January ..	3,013	2,157	2,729	+ 26.5	1,000,753	813,973	1,164,348	+ 43.0
February .	3,269	2,734	4,249	+ 55.4	1,171,574	1,128,402	1,984,204	+ 75.8
March ....	5,238	5,171	7,185	+ 38.9	1,774,204	2,139,222	2,980,542	+ 39.3
April ....	5,544	8,492	12,749	+ 50.1	2,064,764	3,496,931	5,373,447	+ 53.7
May .....	7,459	11,809	14,736	+ 24.8	3,102,369	4,805,834	6,146,993	+ 27.9
June .....	6,623	10,492	12,821	+ 22.2	2,401,149	4,266,585	4,955,638	+ 18.3
July .....	5,852	9,376	11,965	+ 27.6	2,137,692	3,624,796	4,641,442	+ 28.0
August ...	4,783	7,502	9,081	+ 21.0	1,810,834	2,866,005	3,404,783	+ 18.8
September.	4,251	5,974	7,285	+ 21.9	1,601,369	2,395,196	2,806,068	+ 17.2
October ..	3,507	5,466	6,323	+ 15.7	1,352,458	2,006,369	2,363,714	+ 17.8
November .	2,691	4,179	5,849	+ 40.0	1,003,467	1,488,157	2,293,405	+ 54.1
December .	2,008	2,818	5,206	+ 84.7	738,155	1,059,993	2,227,680	+110.2
Total	54,238	76,170	100,178	+ 31.5	20,158,788	30,091,463	40,342,264	+ 34.1

List of Manufacturers Reporting Number and Retail Value of New Motor Vehicles  
Sold in Canada, 1935

<u>Name of Company</u>	<u>Address</u>
1. Auburn Automobile Company,	Auburn, Indiana
2. The Austin Motor Co., Ltd.,	Birmingham, England
3. Chrysler Corporation of Canada Ltd.,	Windsor, Ont.
4. Federal Truck Co. of Canada Ltd.,	Windsor, Ont.
5. Ford Motor Co. of Canada Ltd.,	Windsor, Ont.
6. General Motors of Canada Ltd.,	Oshawa, Ont.
7. Graham-Paige Motors (Canada) Ltd.,	Walkerville, Ont.
8. Hayes Manufacturing Co., Ltd.,	Vancouver, B. C.
9. Hudson Motors of Canada Ltd.,	Tilbury, Ont.
10. Hupp Motor Car Corporation of Canada Ltd.,	Windsor, Ont.
11. International Harvester Co. of Canada Ltd.,	Hamilton, Ont.
12. Leyland Motors Limited,	Toronto, Ont.
13. The Nash Motors Company,	Kenosha, Wisconsin
14. Packard Motor Car Co. of Canada Ltd.,	Windsor, Ont.
15. Reo Motor Co. of Canada Ltd.,	Leaside, Ont.
16. Stewart Truck Corporation of Canada Ltd.,	Fort Erie, Ont.
17. The Studebaker Corporation of Canada Ltd.,	Walkerville, Ont.
18. The White Co., Ltd.,	Montreal, Que.
19. Willys Export Corporation,	Toledo, Ohio.



List of Companies Reporting Financing of Motor Vehicle Sales in Canada

<u>Name of Company</u>	<u>Address</u>	
1. Allan, Killam & McKay Ltd.,	364 Main St.,	Winnipeg, Man.
2. Automobile Finance Ltd.,	Imperial Bank Bldg.,	Saskatoon, Sask.
3. Black & Armstrong,	Toronto General Trusts Bldg.,	Winnipeg, Man.
4. British Canadian Finance Ltd.,	315 - 6th St. S.,	Lethbridge, Alta.
5. Canadian Acceptance Corporation Ltd.,	Metropolitan Bldg.,	Toronto, Ont.
6. Canadian Fire Insurance Co.,	333 Main St.,	Winnipeg, Man.
7. Canadian Indemnity Co.,	333 Main St.,	Winnipeg, Man.
8. Capital Finance Corporation Ltd.,	10158 Jasper Ave.,	Edmonton, Alta.
9. Capital Finance & Realty Co. Ltd.,	122 Adelaide St. E.,	Toronto, Ont.
10. Carnegie Finance & Investment Co. Ltd.,	609 Paris Bldg.,	Winnipeg, Man.
11. Century Finance Corporation Ltd.,	86 Adelaide St. E.,	Toronto 2, Ont.
12. Colonial Finance Corporation Ltd.,	21 Dundas Square,	Toronto, Ont.
13. Commercial Credit Corporation of Canada Ltd.,	614 Metropolitan Bldg.,	Toronto, Ont.
14. Consolidated Motors Ltd.,	235 Main St.,	Winnipeg, Man.
15. Edmonton Credit Co., Ltd.,	10019 101A Ave.,	Edmonton, Alta.
16. General Motors Acceptance Corporation,	Church & Richmond Sts.,	Toronto, Ont.
17. General Securities Ltd.,	510-744 Hastings St. W.,	Vancouver, B. C.
18. B. L. Greene & Co., Ltd.,	10158 Jasper Ave.,	Edmonton, Alta.
19. Industrial Acceptance Corporation Ltd.,	1440 Sun Life Bldg.,	Montreal, Que.
20. Inter-Provincial Financiers Ltd.,	553 Granville St.,	Vancouver, B. C.
21. Island Finances Ltd.,	1112 Broad St.,	Victoria, B. C.
22. Maritime Finance Ltd.,	452 Barrington St.,	Halifax, N. S.
23. Motor Finance Co. Ltd.,	290 Garry St.,	Winnipeg, Man.
24. Motorcar Loan Co. Ltd.,	510 Hastings St. W.,	Vancouver, B. C.
25. Motor Securities Co. Ltd.,	650 Burrard St.,	Vancouver, B. C.
26. Mutual Acceptance Corporation Ltd.,	321 - 7th Ave. W.,	Calgary, Alta.
27. Niagara Finance Co. Ltd.,	36 Niagara St.,	Welland, Ont.
28. North West Mortgage Finance Co. Ltd.,	505 Paris Bldg.,	Winnipeg, Man.
29. Prudential Finance Corporation Ltd.,	109 King St.,	London, Ont.
30. Rithet Consolidated Ltd.,	1117 Wharf St.,	Victoria, B. C.
31. Sterling Finance Corporation Ltd.,	430 Tegler Bldg.,	Edmonton, Alta.
32. Sterling Securities Corporation Ltd.,	1795 Rose St.,	Regina, Sask.
33. Toole, Peet & Co. Ltd.,	Toole, Peet Bldg.,	Calgary, Alta.
34. Traders Finance Corporation Ltd.,	347 Bay St.,	Toronto, Ont.
35. Wellington Acceptance Corporation Ltd.,	20 Douglas St.,	Guelph, Ont.
36. Winram Securities Ltd.,	553 Granville St.,	Vancouver, B. C.

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