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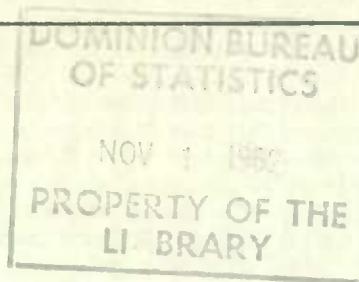
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## NEW MOTOR VEHICLE SALES

1961

Amended title. Statistics on motor vehicle financing have been transferred to 63-211 - Sales Financing.



Published by Authority of  
The Honourable George Hees, Minister of Trade and Commerce

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## PUBLICATIONS RELATING TO RETAIL TRADE

Catalogue number	Title	Price
<b>(a) Weekly</b>		
63-003	Department Store Sales by Regions .....	per year \$2.00
<b>(b) Monthly</b>		
61-004	Credit Statistics.....	per year 2.00
63-001	Chain Store Sales and Stocks.....	per year 1.00
63-002	Department Store Sales and Stocks .....	per year 1.00
63-004	Department Store Sales by Regions.....	per year 1.00
63-005	Retail Trade .....	per year 2.00
63-007	New Motor Vehicle Sales .....	per year 1.00
<b>(d) Annual</b>		
63-208	New Motor Vehicle Sales .....	.50
63-209	Retail Trade .....	.50
63-210	Retail Chain Stores .....	.50
63-211	Sales Financing .....	.25
63-213	Vending Machine Operators .....	.25
<b>(e) Biennial</b>		
63-401	Operating Results of Chain Clothing Stores .....	.50
63-402	Operating Results of Chain Drug Stores.....	.25
63-403	Operating Results of Chain Food Stores .....	.50
63-404	Operating Results of Chain Furniture Stores.....	.25
63-405	Operating Results of Chain Variety Stores .....	.25
63-406	Operating Results and Financial Structure of Independent Retail Clothing Stores .....	.75
63-407	Operating Results and Financial Structure of Independent Drug Stores .....	.50
63-408	Operating Results and Financial Structure of Independent Filling Stations and Garages .....	.50
63-409	Operating Results and Financial Structure of Independent Retail Food Stores .....	.50
63-410	Operating Results and Financial Structure of Independent Fuel Dealers .....	.50
63-411	Operating Results and Financial Structure of Independent General Stores.....	.50
63-412	Operating Results and Financial Structure of Independent Retail Hardware, Furniture, Appliance, Radio and Television Stores .....	.50
63-413	Operating Results and Financial Structure of Independent Jewellery Stores .....	.50
63-414	Operating Results and Financial Structure of Independent Restaurants .....	.50
<b>(f) Occasional</b>		
63-505	Retail Trade, 1930-51 .....	.25

Other occasional reports and 1951 Census reports on retail trade are shown in a complete list of publications of the Dominion Bureau of Statistics which is available on request from the Publications Distribution Unit, Financial Control Section; D.B.S., or from the Queen's Printer, Ottawa.

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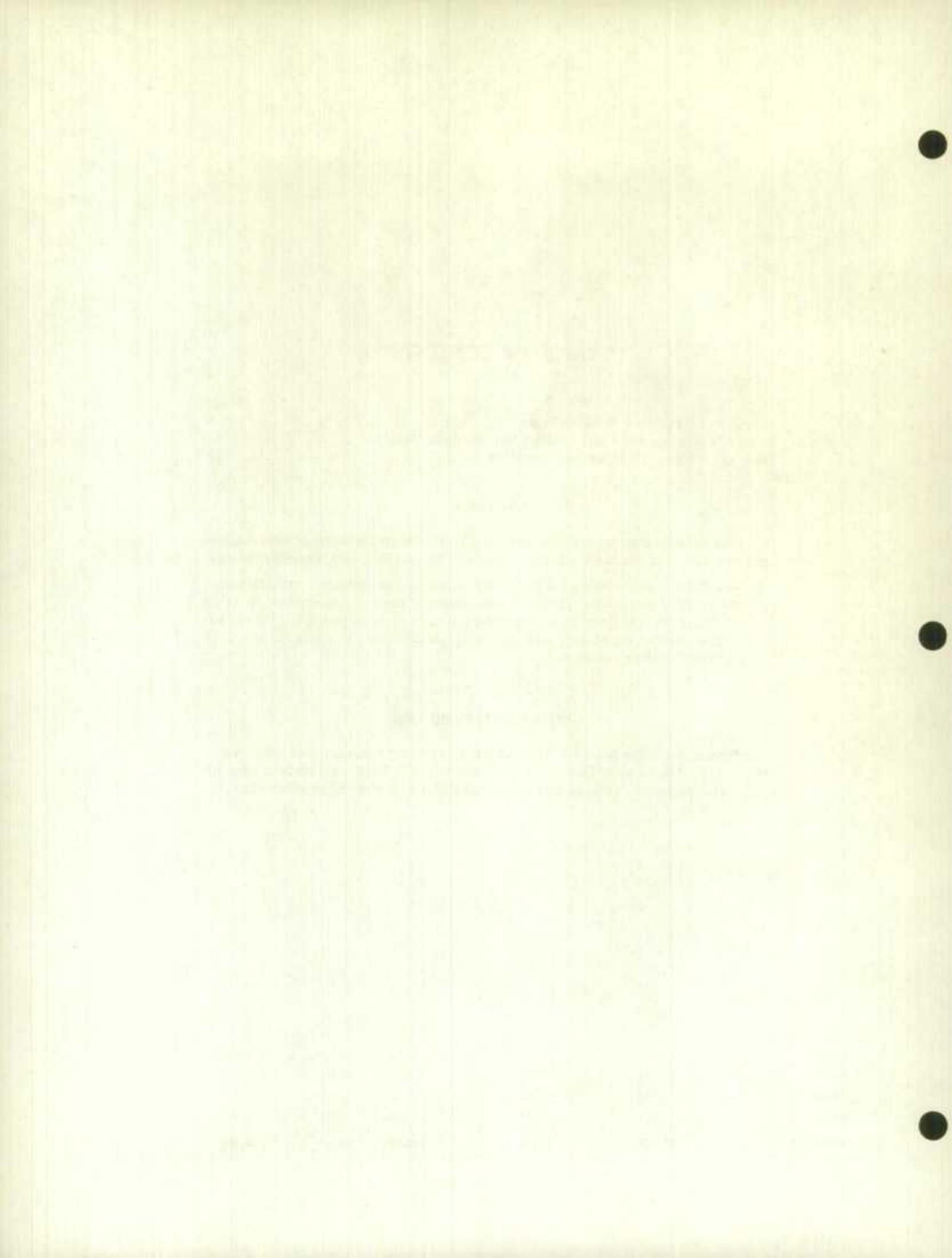
### NOTES

This bulletin summarizes the statistics published in the monthly series under the same title and contains minor revisions to the monthly data where necessary.

1. **New Motor Vehicle Sales** statistics are obtained from Canadian manufacturers who report consolidated totals of their dealers' monthly statements on sales to customers and from direct importers of cars of other than Canadian manufacture. Every effort is made to avoid duplication of sales reported by distributors of European cars.

### COMMERCIAL VEHICLES

**Commercial Vehicles** is a term which is used for convenience in this report and is synonymous with the term "trucks and buses". Passenger models used for commercial purposes, such as taxis, are classified with passenger vehicles.



## NEW MOTOR VEHICLE SALES 1961

Sales of new motor vehicles in Canada registered a substantial decrease in 1961 as compared to 1960. There were 511,479 new vehicles valued at \$1,551,408,000 sold in 1961, a decrease of 2.2 per cent in number of units sold and 1.5 per cent in dollar volume.

The decline in sales of new motor vehicles was due entirely to decreases in the sales of overseas manufactured vehicles. As can be seen from the tables below, the sales of passenger cars of overseas origin declined by 19.7 per cent over the previous year, while commercial vehicles declined by 15.3 per cent. On the other hand, sales of passenger cars of Canadian/United States manufacture showed a substantial increase over the previous year of 4.4 per cent. Commercial vehicles of Canadian/United States manufacture, however, sustained a small decline of 0.3 per cent over the previous year. It is interesting to note that 1961 is the first year since 1957 that overseas manufactured vehicles have failed to capture an increasingly larger share of the new motor vehicle market—between 1957 and 1960, the proportion of overseas manufactured vehicles sold in Canada had increased from 11.7 per cent to 25.4 per cent. In 1961, however, the share of the market for overseas manufactured vehicles had declined to 21.0 per cent.

All provinces with the exception of the Atlantic Provinces, Quebec and Alberta registered decreased sales of new motor vehicles. Decreased sales of

overseas manufactured vehicles occurred in every region of Canada with Manitoba, Ontario and Saskatchewan registering the most severe declines with decreases of 40.7 per cent, 25.8 per cent and 25.0 per cent respectively. In the case of Canadian/United States manufactured vehicles, declines in sales occurred in only two provinces Manitoba and Saskatchewan with decreases of 13.3 per cent and 1.8 per cent.

Ontario's share of the new motor vehicle market declined still further in 1961 from 41.4 per cent of the total in 1960 to 40.0 per cent in 1961, a decrease of 1.4 per cent. Quebec continued to remain in second position with 25.5 per cent, an increase of 2.1 per cent over the previous year.

The readers of this report will notice that the format has undergone a number of changes which have been designed to improve the usefulness of this report. For example, data on overseas manufactured vehicles are shown separately by provinces and by months in regard to both number of vehicles sold and the total retail value. The reader will also notice that information on motor vehicle financing is no longer contained in this report. The decision to discontinue the publication of motor vehicle financing in this report was given in the 1960 annual motor vehicle report. This data, however will be available in our 1961 report Sales Financing, catalogue No. 63-211.

**New Motor Vehicle Sales showing Percentage Change in Number and Retail Value 1961/1960  
also Percentage Distribution for 1960 and 1961, by Type of Vehicles and Provinces**

Province	Change 1961/1960						Unit distribution					
	Total vehicles		Passenger cars		Commercial vehicles		Total vehicles		Passenger cars		Commercial vehicles	
	Number	Retail value	Number	Retail value	Number	Retail value	1960	1961	1960	1961	1960	1961
Canadian and United States manufactured vehicles												
Atlantic Provinces .....	+ 13.6	+ 11.3	+ 17.2	+ 16.6	+ 2.1	- 4.0	7.3	8.0	6.8	7.6	10.0	10.2
Quebec .....	+ 10.3	+ 7.8	+ 11.0	+ 10.0	+ 6.5	- 0.7	22.9	24.3	23.1	24.6	21.5	22.9
Ontario .....	+ 0.8	- 0.7	+ 2.0	+ 2.0	- 6.9	- 15.0	42.1	40.9	44.0	42.9	33.2	31.0
Manitoba .....	- 13.3	- 15.4	- 13.5	- 12.9	- 12.1	- 25.6	6.6	5.6	6.8	5.7	5.8	5.1
Saskatchewan .....	- 1.8	- 3.3	+ 1.7	+ 1.6	- 12.1	- 17.1	5.8	5.5	5.3	5.1	8.3	7.3
Alberta .....	+ 7.9	+ 3.5	+ 6.4	+ 5.8	+ 11.8	- 1.6	8.8	9.2	7.7	7.9	13.9	15.6
British Columbia <sup>1</sup> .....	+ 3.8	+ 1.6	+ 3.2	+ 2.0	+ 6.5	+ 0.7	6.5	6.5	6.3	6.2	7.3	7.9
Canada .....	+ 3.6	+ 1.6	+ 4.4	+ 4.2	- 0.3	- 8.4	100.0	100.0	100.0	100.0	100.0	100.0
Overseas manufactured vehicles												
Atlantic Provinces .....	- 20.3	- 15.9	- 20.9	- 16.5	- 7.3	- 4.5	12.8	12.6	12.9	12.7	10.0	10.9
Quebec .....	- 3.3	- 2.0	- 2.9	- 1.9	- 10.4	- 4.5	24.9	29.9	24.8	29.9	27.1	28.6
Ontario .....	- 25.8	- 22.5	- 26.2	- 22.8	- 18.6	- 16.8	39.5	36.4	39.5	36.3	39.5	37.9
Manitoba .....	- 40.7	- 37.9	- 40.3	- 37.8	- 45.7	- 39.3	3.4	2.5	3.3	2.5	4.8	3.1
Saskatchewan .....	- 25.0	- 18.9	- 25.7	- 19.8	- 10.5	- 1.3	2.3	2.1	2.3	2.1	2.1	2.3
Alberta .....	- 22.8	- 17.5	- 22.8	- 17.5	- 23.5	- 17.3	5.2	5.0	5.2	5.0	6.0	5.5
British Columbia <sup>1</sup> .....	- 22.4	- 19.6	- 23.3	- 20.8	- 5.1	+ 4.1	11.9	11.5	12.0	11.5	10.5	11.7
Canada .....	- 19.4	- 16.4	- 19.7	- 16.7	- 15.3	- 10.7	100.0	100.0	100.0	100.0	100.0	100.0
Total all vehicles												
Atlantic Provinces .....	+ 0.9	+ 4.1	+ 0.9	+ 6.2	+ 1.2	- 4.0	8.7	9.0	8.5	8.8	10.0	10.3
Quebec .....	+ 6.6	+ 6.1	+ 6.9	+ 7.6	+ 4.6	- 0.9	23.4	25.5	23.6	25.8	22.0	23.4
Ontario .....	- 5.7	- 4.3	- 5.3	- 2.4	- 8.2	- 15.1	41.4	40.0	42.7	41.4	33.8	31.6
Manitoba .....	- 17.4	- 17.6	- 17.8	- 15.6	- 14.7	- 26.2	5.8	4.9	5.9	4.9	5.7	4.9
Saskatchewan .....	- 4.5	- 4.5	- 2.3	- 0.4	- 12.1	- 16.9	4.9	4.8	4.4	4.4	7.7	8.9
Alberta .....	+ 2.7	+ 1.3	+ 0.3	+ 2.6	+ 10.3	- 2.0	7.9	8.3	7.0	7.2	13.2	14.8
British Columbia <sup>1</sup> .....	- 6.3	- 4.2	- 8.2	- 5.5	+ 5.0	+ 0.9	7.9	7.5	7.9	7.5	7.6	8.1
Canada .....	- 2.2	- 1.5	- 2.3	+ 0.1	- 1.7	- 8.5	100.0	100.0	100.0	100.0	100.0	100.0

<sup>1</sup> Includes Yukon and Northwest Territories.

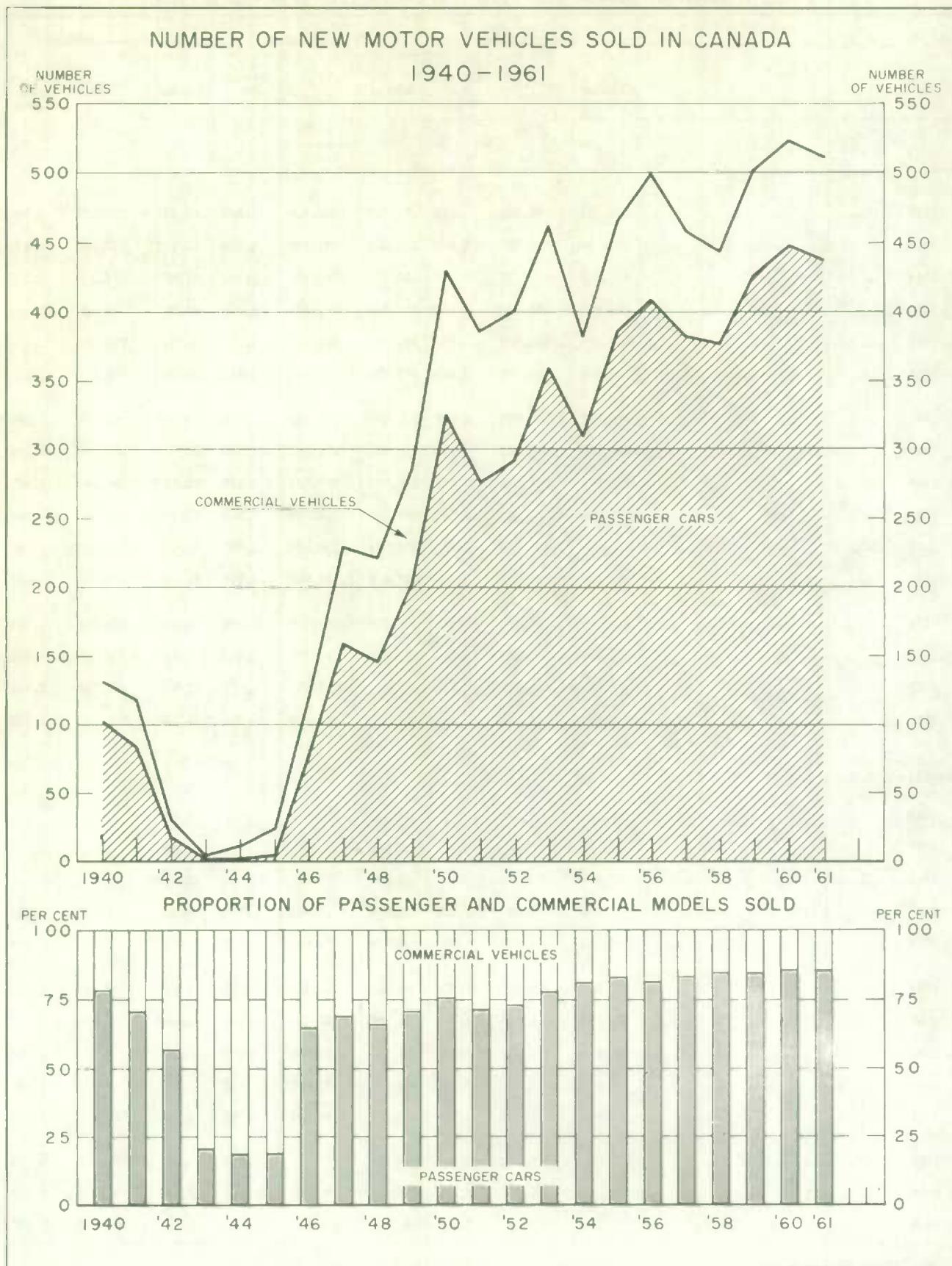


TABLE 1. Annual Sales of New Motor Vehicles in Canada, 1946-61 by Type of Vehicle

Year	Total vehicles			Passenger cars			Commercial vehicles		
	Number	Retail value	Average per vehicle	Number	Retail value	Average per vehicle	Number	Retail value	Average per vehicle
	\$'000	\$		\$'000	\$		\$'000	\$	
<b>Total vehicles:</b>									
1946 .....	120,044	193,328	1,610	77,742	120,325	1,548	42,302	73,003	1,726
1947 .....	230,255	416,237	1,808	159,205	283,190	1,779	71,050	133,047	1,873
1948 .....	221,300	439,217	1,985	145,655	282,904	1,942	75,645	156,313	2,066
1949 .....	286,341	588,725	2,056	202,318	412,298	2,038	84,023	176,427	2,100
1950 .....	429,695	885,669	2,061	324,903	661,674	2,037	104,792	223,995	2,138
1951 .....	385,648	950,160	2,464	275,686	683,183	2,478	109,962	266,977	2,428
1952 .....	400,777	1,003,663	2,504	292,095	725,168	2,483	108,682	278,495	2,582
1953 .....	462,526	1,162,471	2,513	359,172	899,726	2,505	103,354	262,745	2,542
1954 .....	382,628	989,518	2,586	310,546	797,554	2,568	72,082	191,984	2,663
1955 .....	465,678	1,255,890	2,697	386,962	1,023,351	2,645	78,716	232,539	2,954
1956 .....	499,921	1,455,375	2,911	408,233	1,128,640	2,765	91,688	326,735	3,564
1957 .....	458,299	1,368,931	2,987	382,023	1,087,620	2,847	76,276	281,311	3,688
1958 .....	444,789	1,365,466	3,070	376,723	1,110,724	2,948	88,046	254,742	3,744
1959 .....	502,628	1,540,168	3,064	425,038	1,240,961	2,920	77,588	299,207	3,856
1960 .....	523,188	1,574,827	3,010	447,771	1,289,073	2,879	75,417	285,754	3,789
1961 .....	511,479	1,551,408	3,033	437,319	1,290,026	2,950	74,160	261,382	3,525
<b>British and European vehicles (included above):</b>									
1949 .....	30,101	..	..	28,382	..	..	1,838	..	..
1950 .....	67,506	..	..	62,880	..	..	4,626	..	..
1951 .....	32,162	..	..	29,113	..	..	3,049	..	..
1952 .....	28,886	53,781	1,662	28,655	49,254	1,848	2,231	4,527	2,029
1953 .....	28,025	53,803	1,920	26,378	50,601	1,918	1,647	3,202	1,944
1954 .....	21,858	41,696	1,908	20,248	38,463	1,900	1,610	3,233	2,008
1955 .....	24,631	45,860	1,854	22,165	40,809	1,832	2,466	5,051	2,048
1956 .....	38,014	71,920	1,892	34,189	63,890	1,870	3,845	8,030	2,088
1957 .....	53,800	102,370	1,903	49,433	92,897	1,879	4,367	9,473	2,169
1958 .....	83,883	165,273	1,971	77,166	150,877	1,955	6,697	14,396	2,150
1959 .....	122,340	243,088	1,987	114,118	225,740	1,978	8,222	17,348	2,110
1960 .....	133,060	268,961	2,006	125,967	251,905	2,000	7,093	15,056	2,123
1961 .....	107,208	223,181	2,082	101,197	209,743	2,073	6,011	13,438	2,236

.. Figures not available.

## NEW MOTOR VEHICLE SALES

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**TABLE 2. Total Number of New Motor Vehicles Sold in Canada 1961, by Province and Month**  
 (Canadian, United States and Overseas Manufactured)

Month	Canada	Newfoundland	Prince Edward Island	Nova Scotia	New-Brunswick	Quebec	Ontario	Manitoba	Saskatchewan	Alberta	British Columbia <sup>1</sup>
<b>Passenger cars:</b>											
January	27,505	269	123	812	714	5,959	12,379	1,433	1,301	2,432	2,083
February	30,277	318	142	970	799	7,889	12,015	1,687	1,379	2,625	2,453
March	38,916	410	160	1,436	1,292	10,251	15,654	2,176	1,726	2,781	2,830
April	44,210	556	226	1,680	1,627	12,029	17,960	2,305	2,058	2,931	2,836
May	50,438	1,043	284	2,111	1,645	14,032	20,013	2,617	2,097	3,424	3,172
June	46,040	796	313	1,904	1,777	12,194	19,265	2,011	1,825	3,098	2,857
July	39,492	763	215	1,535	1,061	9,888	17,217	1,656	1,521	2,372	3,262
August	31,139	458	131	1,079	891	6,851	14,515	1,213	1,210	2,243	2,548
September	23,552	437	148	1,127	1,011	6,291	8,149	1,211	1,041	1,649	2,288
October	31,550	445	111	1,154	850	8,599	12,611	1,630	1,544	2,235	2,371
November	42,574	461	152	1,377	1,110	11,166	18,183	2,004	1,890	3,072	3,159
December	31,626	425	154	1,126	780	7,811	12,881	1,515	1,793	2,457	2,684
<b>Total units</b>	<b>437,319</b>	<b>6,381</b>	<b>2,161</b>	<b>16,311</b>	<b>13,537</b>	<b>112,960</b>	<b>181,042</b>	<b>21,460</b>	<b>19,383</b>	<b>31,519</b>	<b>32,543</b>
<b>Commercial vehicles:</b>											
January	5,136	77	41	153	158	1,278	1,623	275	299	690	342
February	5,820	103	40	184	176	1,485	1,892	315	416	767	440
March	6,565	94	42	205	173	1,586	2,367	346	465	614	473
April	7,621	134	78	286	259	1,755	2,405	464	681	1,019	540
May	7,703	203	66	308	265	1,894	2,404	387	545	1,056	575
June	6,956	157	61	290	294	1,627	2,207	366	445	965	544
July	5,800	134	73	212	268	1,255	1,916	251	344	816	531
August	5,793	109	36	186	219	1,124	1,955	262	334	987	581
September	5,352	136	34	190	211	1,319	1,592	209	292	848	521
October	5,928	131	46	298	239	1,416	1,611	274	446	927	540
November	6,822	131	41	272	252	1,593	1,964	307	502	1,232	528
December	4,664	107	35	205	211	1,005	1,306	202	332	818	443
<b>Total units</b>	<b>74,160</b>	<b>1,516</b>	<b>593</b>	<b>2,789</b>	<b>2,725</b>	<b>17,337</b>	<b>23,442</b>	<b>3,658</b>	<b>5,103</b>	<b>10,939</b>	<b>6,056</b>
<b>All vehicles:</b>											
January	32,641	346	164	965	872	7,237	14,202	1,708	1,600	3,122	2,425
February	36,097	421	182	1,154	975	9,374	13,907	2,002	1,797	3,392	2,893
March	45,481	504	202	1,641	1,465	11,837	18,221	2,522	2,191	3,595	3,303
April	51,831	690	306	1,986	1,888	13,784	20,365	2,769	2,739	3,950	3,376
May	58,141	1,246	350	2,419	1,910	15,926	22,417	3,004	2,642	4,480	3,747
June	52,996	953	374	2,194	2,071	13,821	21,472	2,377	2,270	4,063	3,401
July	45,292	897	288	1,747	1,329	11,143	19,133	1,909	1,865	3,188	3,793
August	36,932	567	167	1,285	1,110	7,975	16,470	1,475	1,544	3,230	3,129
September	28,904	573	182	1,317	1,222	7,610	9,741	1,420	1,333	2,697	2,809
October	37,478	576	157	1,452	1,089	10,015	14,222	1,904	1,990	3,162	2,911
November	49,396	592	193	1,649	1,362	12,759	20,147	2,311	2,392	4,304	3,687
December	36,290	532	189	1,331	991	8,816	14,187	1,717	2,125	3,275	3,127
<b>Total units</b>	<b>511,479</b>	<b>7,897</b>	<b>2,754</b>	<b>19,100</b>	<b>16,282</b>	<b>130,297</b>	<b>204,484</b>	<b>25,118</b>	<b>24,488</b>	<b>42,458</b>	<b>38,601</b>

<sup>1</sup> Includes Yukon and Northwest Territories.

Note: Includes British and European.

## MERCHANDISING AND SERVICES

TABLE 3. Total Retail Value of New Motor Vehicles Sold in Canada, 1961 by Province and Month  
(Canadian, United States and Overseas Manufactured)

Month	Canada	Newfoundland	Prince Edward Island	Nova Scotia	New Brunswick	Quebec	Ontario	Manitoba	Saskatchewan	Alberta	British Columbia <sup>1</sup>
thousands of dollars											
<b>Passenger cars:</b>											
January .....	81,988	724	339	2,217	1,970	18,331	36,743	4,435	4,022	7,396	5,811
February .....	89,359	873	399	2,601	2,193	23,474	35,501	5,091	4,196	8,236	6,795
March .....	113,409	1,068	451	3,792	3,770	29,723	46,635	6,591	5,164	8,322	7,893
April .....	129,574	1,580	584	4,593	4,303	35,185	53,093	7,074	6,317	8,949	7,896
May .....	149,701	2,755	822	5,812	4,863	40,921	61,081	7,971	6,401	10,326	8,749
June .....	135,080	2,127	861	5,242	4,874	35,390	57,159	6,141	5,618	9,465	8,203
July .....	114,463	2,031	600	4,222	2,994	28,394	50,466	5,111	4,657	7,180	6,808
August .....	89,053	1,244	331	2,912	2,335	19,598	41,686	3,695	3,678	6,608	6,966
September .....	68,139	1,122	372	2,973	2,676	18,428	23,824	3,677	3,126	5,576	6,365
October .....	95,044	1,212	307	3,253	2,438	25,815	38,747	4,965	4,793	6,846	6,668
November .....	127,381	1,267	427	3,886	3,186	33,022	54,945	6,179	5,824	9,413	9,212
December .....	96,635	1,124	419	3,142	2,183	23,683	40,560	4,751	5,705	7,445	7,823
<b>Total value .....</b>	<b>1,290,026</b>	<b>17,147</b>	<b>5,912</b>	<b>44,645</b>	<b>37,785</b>	<b>331,964</b>	<b>540,440</b>	<b>65,681</b>	<b>59,501</b>	<b>95,762</b>	<b>91,189</b>
<b>Commercial vehicles:</b>											
January .....	19,593	254	116	455	590	5,502	6,864	910	978	2,514	1,410
February .....	20,691	314	120	551	682	5,479	6,888	1,186	1,334	2,559	1,578
March .....	23,278	296	128	649	615	5,944	8,325	1,378	1,573	2,587	1,783
April .....	25,761	409	230	843	773	7,005	7,729	1,586	2,096	3,325	1,765
May .....	27,125	564	208	930	855	7,572	7,989	1,305	1,689	3,371	2,642
June .....	24,370	464	174	840	1,012	6,179	6,988	1,292	1,540	3,422	2,459
July .....	20,111	378	208	633	970	4,597	6,858	826	1,109	2,746	1,986
August .....	21,271	310	114	578	761	4,286	7,590	1,045	1,120	3,300	2,147
September .....	16,512	400	96	555	747	5,088	4,965	747	974	2,910	2,031
October .....	20,531	389	133	660	839	5,733	5,318	911	1,332	2,926	2,090
November .....	22,724	409	114	770	942	5,832	6,135	1,103	1,410	3,906	2,103
December .....	17,415	319	96	633	785	4,247	4,609	668	1,218	2,827	2,013
<b>Total value .....</b>	<b>261,382</b>	<b>4,506</b>	<b>1,737</b>	<b>8,297</b>	<b>9,591</b>	<b>67,484</b>	<b>80,058</b>	<b>12,956</b>	<b>16,373</b>	<b>36,393</b>	<b>24,007</b>
<b>All vehicles:</b>											
January .....	101,581	978	455	2,672	2,560	23,833	43,607	5,345	5,000	9,910	7,221
February .....	110,050	1,187	519	3,152	2,875	28,953	42,389	6,277	5,530	10,795	8,373
March .....	136,687	1,364	579	4,441	4,385	35,687	54,960	7,969	6,737	10,909	9,676
April .....	155,335	1,989	814	5,436	5,076	42,190	60,822	8,660	6,413	12,274	9,661
May .....	176,826	3,319	1,030	6,742	5,718	48,493	69,070	9,276	8,090	13,697	11,391
June .....	159,450	2,591	1,035	6,082	5,886	41,569	64,147	7,433	7,158	12,887	10,662
July .....	134,574	2,409	808	4,855	3,964	32,991	57,124	5,937	5,766	9,926	10,794
August .....	110,324	1,554	445	3,490	3,116	23,884	49,276	4,740	4,798	9,908	9,113
September .....	86,651	1,522	468	3,528	3,423	23,516	28,789	4,423	4,100	8,486	6,396
October .....	115,575	1,601	440	4,113	3,277	31,548	44,065	5,876	6,125	9,772	8,758
November .....	150,105	1,696	541	4,656	4,128	38,854	61,080	7,282	7,234	13,319	11,315
December .....	114,250	1,443	515	3,775	2,968	27,930	45,169	5,419	6,923	10,272	9,836
<b>Total value .....</b>	<b>1,551,406</b>	<b>21,633</b>	<b>7,649</b>	<b>52,942</b>	<b>47,376</b>	<b>399,428</b>	<b>620,498</b>	<b>78,637</b>	<b>75,874</b>	<b>132,155</b>	<b>115,196</b>

<sup>1</sup> Includes Yukon and Northwest Territories.

Note: Includes British and European.

TABLE 4. Number of Canadian and United States Manufactured Vehicles sold in Canada 1961, by Province and Month

Month	Canada	Newfoundland	Prince Edward Island	Nova Scotia	New Brunswick	Quebec	Ontario	Manitoba	Saskatchewan	Alberta	British Columbia									
<b>Passenger cars:</b>																				
January .....	22,018	179	95	558	498	4,958	9,860	1,298	1,177	2,070	1,325									
February .....	23,695	225	114	623	533	8,012	9,707	1,490	1,202	2,218	1,571									
March .....	29,540	248	131	669	988	7,265	12,548	1,914	1,471	2,295	1,813									
April .....	33,355	402	127	1,089	944	8,844	14,075	1,994	1,822	2,480	1,778									
May .....	39,267	605	226	1,404	1,289	10,098	16,558	2,280	1,864	2,923	2,020									
June .....	35,676	475	219	1,287	1,168	8,792	15,603	1,781	1,849	2,709	1,993									
July .....	29,558	432	169	1,042	787	6,975	13,437	1,509	1,360	2,002	1,845									
August .....	22,041	285	67	657	496	4,706	10,374	1,065	1,061	1,806	1,524									
September .....	16,239	219	77	639	569	4,265	5,736	1,038	648	1,483	1,365									
October .....	24,875	264	63	833	621	6,530	10,330	1,429	1,408	1,870	1,487									
November .....	33,864	319	121	981	836	8,403	14,763	1,831	1,676	2,623	2,291									
December .....	25,994	268	114	791	526	6,031	11,284	1,342	1,711	2,017	1,910									
<b>Total units .....</b>	<b>336,122</b>	<b>3,941</b>	<b>1,543</b>	<b>10,773</b>	<b>9,253</b>	<b>82,679</b>	<b>144,295</b>	<b>16,971</b>	<b>17,249</b>	<b>26,496</b>	<b>20,922</b>									
	Canada	Atlantic Provinces				Quebec	Ontario	Prairie Provinces			British Columbia									
<b>Commercial vehicles:</b>																				
January .....	4,667	377			1,158		1,609	1,224		299										
February .....	5,315	443			1,313		1,738	1,441		380										
March .....	5,691	453			1,386		2,078	1,554		420										
April .....	8,970	687			1,585		2,133	2,092		473										
May .....	7,003	778			1,638		2,195	1,907		485										
June .....	6,372	718			1,479		1,960	1,714		501										
July .....	5,343	645			1,137		1,740	1,375		446										
August .....	5,432	529			1,015		1,810	1,537		541										
September .....	4,926	513			1,224		1,390	1,320		479										
October .....	5,432	668			1,282		1,449	1,607		448										
November .....	6,379	646			1,459		1,828	1,967		477										
December .....	4,419	508			981		1,233	1,314		403										
<b>Total units .....</b>	<b>68,149</b>	<b>6,963</b>			<b>15,617</b>		<b>21,163</b>	<b>19,052</b>		<b>5,352</b>										
<b>All vehicles:</b>																				
January .....	26,685	1,707			6,116		11,469	5,769		1,624										
February .....	29,010	1,938			7,325		11,445	6,351		1,951										
March .....	35,431	2,687			6,651		14,626	7,234		2,233										
April .....	40,325	3,249			10,229		16,208	8,388		2,251										
May .....	46,270	4,302			11,736		18,753	8,974		2,505										
June .....	42,048	3,867			10,271		17,563	7,653		2,494										
July .....	34,901	3,075			8,112		15,177	6,246		2,291										
August .....	27,473	2,034			5,721		12,184	5,489		2,065										
September .....	21,165	2,017			5,489		7,126	4,669		1,844										
October .....	30,307	2,487			7,792		11,779	6,314		1,935										
November .....	40,243	2,905			9,862		16,611	6,097		2,768										
December .....	30,413	2,207			6,992		12,517	6,384		2,313										
<b>Total units .....</b>	<b>404,271</b>	<b>32,475</b>			<b>96,296</b>		<b>165,458</b>	<b>81,768</b>		<b>26,274</b>										

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TABLE 5. Retail Value of Canadian and United States Manufactured Vehicles sold in Canada 1961 by Province and Month

Month	Canada	Newfoundland	Prince Edward Island	Nova Scotia	New Brunswick	Quebec	Ontario	Manitoba	Saskatchewan	Alberta	British Columbia
thousands of dollars											
<b>Passenger Cars:</b>											
January .....	71,022	548	293	1,737	1,573	16,344	31,736	4,127	3,766	6,660	4,238
February .....	75,825	689	341	1,930	1,658	19,617	30,768	4,681	3,808	7,381	4,952
March .....	94,320	755	396	2,694	3,093	23,752	39,932	6,040	4,637	7,321	5,700
April .....	107,418	1,241	387	3,412	2,964	28,286	45,194	6,411	5,820	8,022	5,681
May .....	125,625	1,871	697	4,383	4,067	32,836	53,002	7,288	5,890	9,274	6,317
June .....	113,550	1,466	667	4,018	3,671	28,379	49,584	5,661	5,224	8,631	6,249
July .....	93,600	1,333	508	3,194	2,415	22,336	42,566	4,781	4,308	6,419	5,740
August .....	70,037	874	204	2,019	1,539	15,174	33,085	3,364	3,346	5,688	4,744
September .....	52,736	683	235	1,996	1,788	14,146	18,721	3,308	2,712	4,782	4,365
October .....	81,142	882	250	2,613	1,961	21,636	33,921	4,543	4,505	6,078	4,753
November .....	109,864	1,002	362	3,101	2,621	27,738	48,079	5,825	5,369	6,449	7,318
December .....	85,144	839	337	2,471	1,675	20,091	37,134	4,387	5,530	6,524	6,156
<b>Total value .....</b>	<b>1,080,283</b>	<b>12,183</b>	<b>4,677</b>	<b>33,568</b>	<b>29,025</b>	<b>270,335</b>	<b>463,722</b>	<b>60,416</b>	<b>54,915</b>	<b>85,229</b>	<b>66,213</b>
thousands of dollars											
<b>Commercial vehicles:</b>											
January .....	18,545		1,299			5,222	6,397		4,310		1,317
February .....	19,594		1,542			5,089	6,565		4,952		1,446
March .....	21,619		1,545			5,519	7,714		5,369		1,672
April .....	24,262		2,095			6,610	7,128		6,827		1,604
May .....	25,531		2,421			6,998	7,533		6,171		2,408
June .....	23,116		2,298			5,827	6,528		6,115		2,348
July .....	19,074		2,094			4,323	6,274		4,593		1,790
August .....	20,464		1,743			4,020	7,285		5,363		2,053
September .....	17,599		1,681			4,885	4,529		4,566		1,938
October .....	19,377		2,109			5,370	4,935		5,075		1,888
November .....	21,717		2,125			5,528	5,833		6,254		1,977
December .....	16,846		1,720			4,144	4,442		4,623		1,917
<b>Total value .....</b>	<b>247,944</b>		<b>22,672</b>			<b>63,535</b>	<b>75,181</b>		<b>64,218</b>		<b>22,358</b>
<b>All vehicles:</b>											
January .....	89,567		5,450			21,566	38,133		18,863		5,555
February .....	95,419		6,160			24,706	37,333		20,822		6,398
March .....	116,139		8,483			29,271	47,646		23,367		7,372
April .....	131,680		10,099			34,896	52,320		27,080		7,285
May .....	151,156		13,439			39,834	60,535		28,623		8,725
June .....	136,666		12,120			34,206	56,112		25,631		8,597
July .....	112,674		9,544			26,659	48,840		20,101		7,530
August .....	90,501		6,379			19,194	40,370		17,761		6,797
September .....	70,335		6,383			19,031	23,250		15,368		6,303
October .....	100,519		7,815			27,006	38,856		20,201		6,641
November .....	131,581		9,211			33,266	53,912		25,897		9,295
December .....	101,990		7,042			24,235	41,576		21,064		8,073
<b>Total value .....</b>	<b>1,328,227</b>		<b>102,125</b>			<b>333,870</b>	<b>538,883</b>		<b>264,778</b>		<b>88,571</b>

**TABLE 6. Number of Overseas Manufactured Vehicles sold in Canada 1961 by Province and Month**

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TABLE 7. Retail Value of Overseas Manufactured Vehicles sold in Canada 1961 by Province and Month

Month	Canada	Newfoundland	Prince Edward Island	Nova Scotia	New Brunswick	Quebec	Ontario	Manitoba	Saskatchewan	Alberta	British Columbia
thousands of dollars											
<b>Passenger cars:</b>											
January .....	10,966	176	46	480	397	1,987	5,007	308	256	736	1,573
February .....	13,534	184	58	671	535	3,857	4,733	410	388	855	1,843
March .....	19,089	313	55	1,098	677	5,971	6,703	551	527	1,001	2,193
April .....	22,156	339	197	1,181	1,339	6,899	7,899	663	497	927	2,215
May .....	24,076	884	125	1,429	796	8,085	8,079	683	511	1,052	2,432
June .....	21,530	661	194	1,224	1,203	7,011	7,575	480	394	834	1,954
July .....	20,863	698	92	1,028	579	6,058	7,900	330	349	761	3,068
August .....	19,016	370	127	893	796	4,424	6,601	331	332	920	2,222
September .....	15,403	439	137	977	888	4,282	5,103	369	414	794	2,000
October .....	13,902	330	57	640	477	4,179	4,826	422	288	768	1,915
November .....	17,517	285	65	785	585	5,284	6,866	354	455	964	1,894
December .....	11,691	285	82	671	508	3,592	3,426	364	175	921	1,667
<b>Total value .....</b>	<b>209,743</b>	<b>4,964</b>	<b>1,235</b>	<b>11,077</b>	<b>8,760</b>	<b>61,629</b>	<b>76,718</b>	<b>5,265</b>	<b>4,586</b>	<b>10,533</b>	<b>24,976</b>
thousands of dollars											
<b>Commercial vehicles:</b>											
January .....	1,048		116			260	467		92		93
February .....	1,097		125			390	323		127		132
March .....	1,459		143			425	611		169		111
April .....	1,499		160			395	603		160		161
May .....	1,594		136			574	456		194		234
June .....	1,254		192			352	460		139		111
July .....	1,037		95			274	384		88		196
August .....	807		40			266	305		102		94
September .....	913		117			203	436		64		93
October .....	1,154		112			363	383		94		202
November .....	1,007		110			304	302		165		126
December .....	569		113			103	167		90		96
<b>Total value .....</b>	<b>13,438</b>		<b>1,459</b>			<b>3,929</b>	<b>4,897</b>		<b>1,504</b>		<b>1,849</b>
<b>All vehicles:</b>											
January .....	12,014		1,215			2,267	5,474		1,392		1,666
February .....	14,631		1,573			4,247	5,056		1,780		1,975
March .....	20,548		2,286			6,396	7,314		2,248		2,304
April .....	23,655		3,216			7,294	6,502		2,267		2,376
May .....	25,670		3,370			8,659	8,535		2,440		2,666
June .....	22,784		3,474			7,363	6,035		1,847		2,065
July .....	21,900		2,492			6,332	8,284		1,528		3,264
August .....	19,823		2,226			4,690	8,906		1,685		2,316
September .....	16,316		2,558			4,485	5,539		1,641		2,093
October .....	15,056		1,816			4,542	5,209		1,572		2,117
November .....	18,524		1,810			5,568	7,168		1,938		2,020
December .....	12,260		1,659			3,695	3,593		1,550		1,763
<b>Total value .....</b>	<b>223,181</b>		<b>27,495</b>			<b>65,558</b>	<b>81,615</b>		<b>21,888</b>		<b>26,625</b>



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