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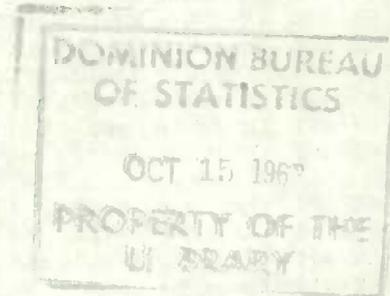
ANNUAL

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# NEW MOTOR VEHICLE SALES

## 1962



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**PUBLICATIONS RELATING TO RETAIL TRADE**

Catalogue number	Title	Price
<b>(a) Weekly</b>		
63-003	Department Store Sales by Regions .....	per year \$2.00
<b>(b) Monthly</b>		
61-004	Credit Statistics.....	per year 2.00
63-001	Chain Store Sales and Stocks.....	per year 1.00
63-002	Department Store Sales and Stocks .....	per year 1.00
63-004	Department Store Sales by Regions.....	per year 1.00
63-005	Retail Trade .....	per year 2.00
63-007	New Motor Vehicle Sales .....	per year 1.00
<b>(d) Annual</b>		
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*Other occasional reports and 1951 Census reports on retail trade are shown in a complete list of publications of the Dominion Bureau of Statistics which is available on request from the Publications Distribution Unit, Financial Control Section; D.B.S., or from the Queen's Printer, Ottawa.*

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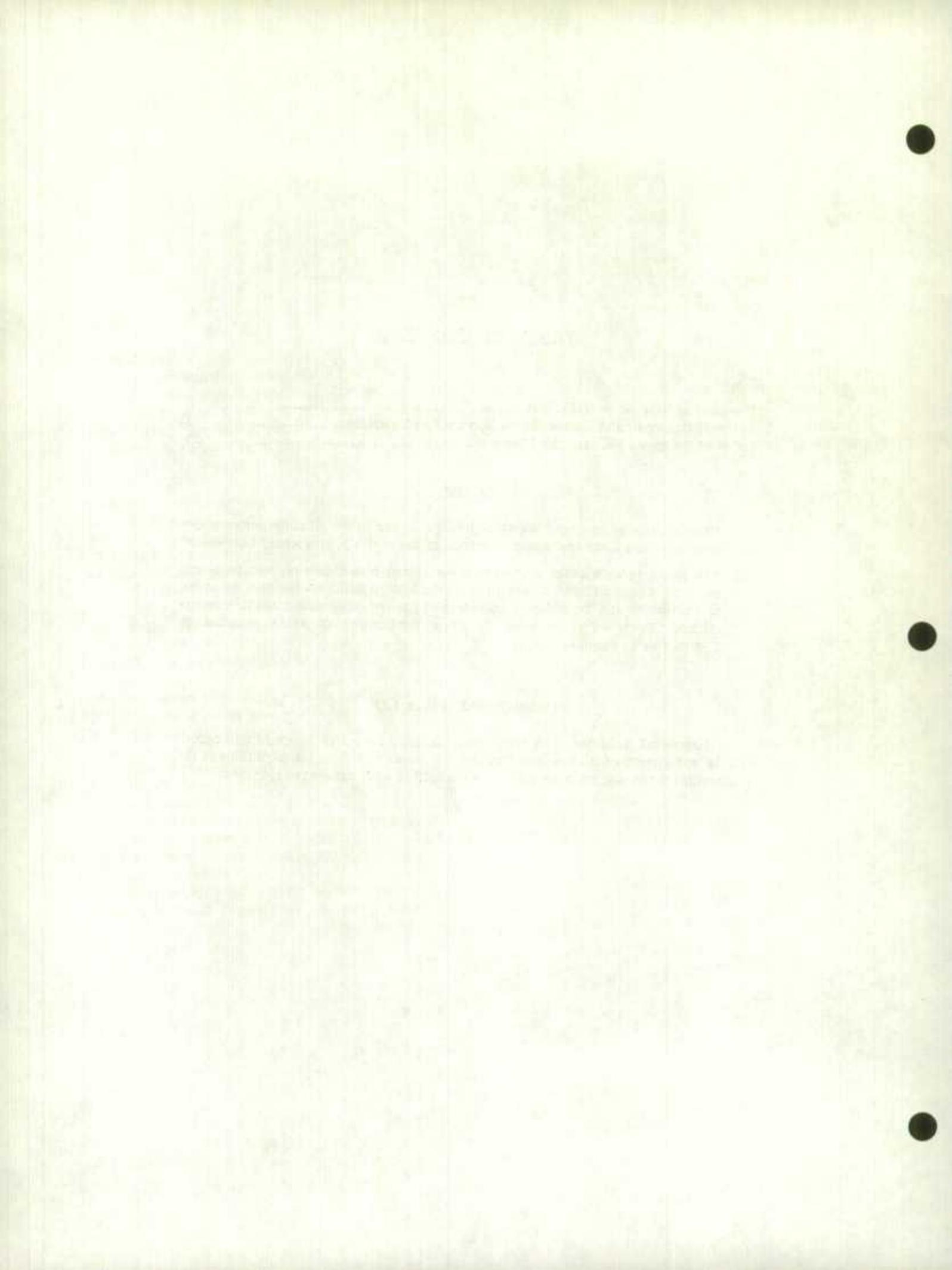
### NOTES

This bulletin summarizes the statistics published in the monthly series under the same title and contains minor revisions to the monthly data where necessary.

1. **New Motor Vehicle Sales** statistics are obtained from Canadian manufacturers who report consolidated totals of their dealers' monthly statements on sales to customers and from direct importers of cars of other than Canadian manufacture. Every effort is made to avoid duplication of sales reported by distributors of European cars.

### COMMERCIAL VEHICLES

**Commercial Vehicles** is a term which is used for convenience in this report and is synonymous with the term "trucks and buses". Passenger models used for commercial purposes, such as taxis, are classified with passenger vehicles.



## NEW MOTOR VEHICLE SALES 1962

The total number of new motor vehicles sold in Canada during 1962, surpassed the previous high registered in 1960. There were 585,210 new vehicles at a retail value of \$1,782,916,000 sold in 1962, an increase over the previous year of 14.4 per cent in number of units sold and 14.9 per cent in dollar volume.

Both passenger cars and commercial vehicles sold in increasing numbers as compared to the previous year. Sales of passenger cars increased by 14.9 per cent and commercial vehicles by 11.4 per cent.

The increase in motor vehicle sales during 1962 was due entirely to the sales of Canadian/United States manufactured vehicles. As can be seen from the tables, the sales of motor vehicles of overseas origin registered a substantial decline for the second year in a row. In 1961 the sales of passenger cars and commercial vehicles of overseas origin declined by 19.7 per cent and 15.3 per cent respectively; in 1962, the decline was 25.5 per cent and 33.9 per cent respectively. These declines for two consecutive years have caused the overseas new motor vehicle share of the market to contract to 13.6 per cent of the total number of new vehicles sold as compared to a high of 25.4 per cent registered in 1960.

Sales of Canadian/United States new passenger cars increased by 27.1 per cent in 1962. All provinces in Canada showed increased sales of pas-

senger cars with British Columbia and Quebec registering the most substantial increases—54.3 per cent and 34.5 per cent respectively. On the other hand, sales of passenger cars of overseas origin declined in every province; Ontario and Manitoba registering the most severe decline—29.4 per cent and 27.5 per cent respectively.

Ontario's share of the new motor vehicle market continued to decline from 40.0 per cent in 1961 to 39.2 per cent in 1962. On the other hand, Quebec's share of the new motor vehicle market has shown another increase in 1962, reaching 26.0 per cent as compared to 25.5 per cent in 1961,

For those readers who may have missed the 1961 annual motor vehicle report, the following paragraph contained in that report is now reprinted.

The readers of this report will notice that the format has undergone a number of changes which have been designed to improve the usefulness of this report. For example, data on overseas manufactured vehicles are shown separately by provinces and by months in regard to both number of vehicles sold and the total retail value. The reader will also notice that information on motor vehicle financing is no longer contained in this report. The decision to discontinue the publication of motor vehicle financing in this report was given in the 1960 annual motor vehicle report. This data, however will be available in our 1962 report Sales Financing, catalogue No. 63-211.

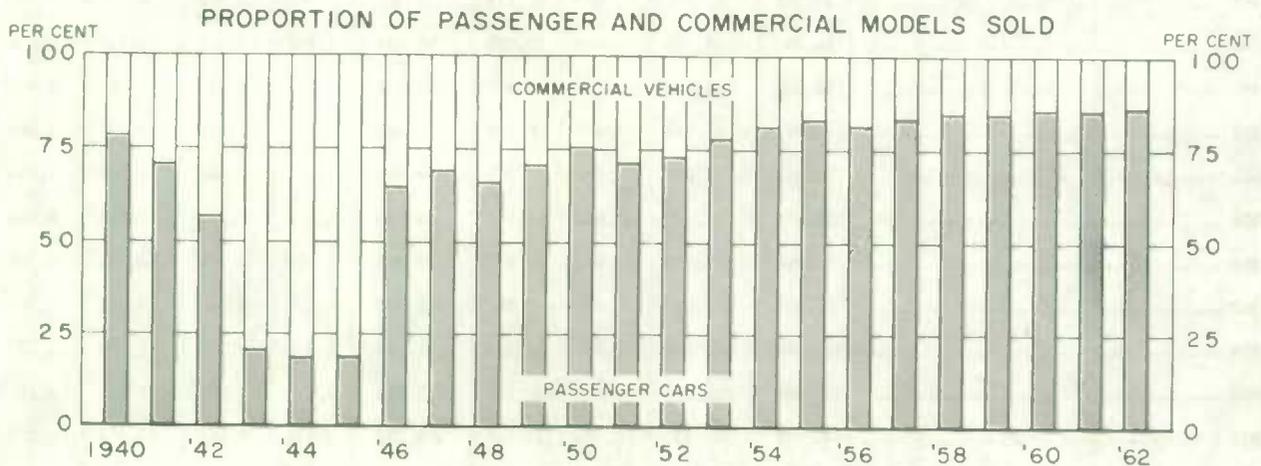
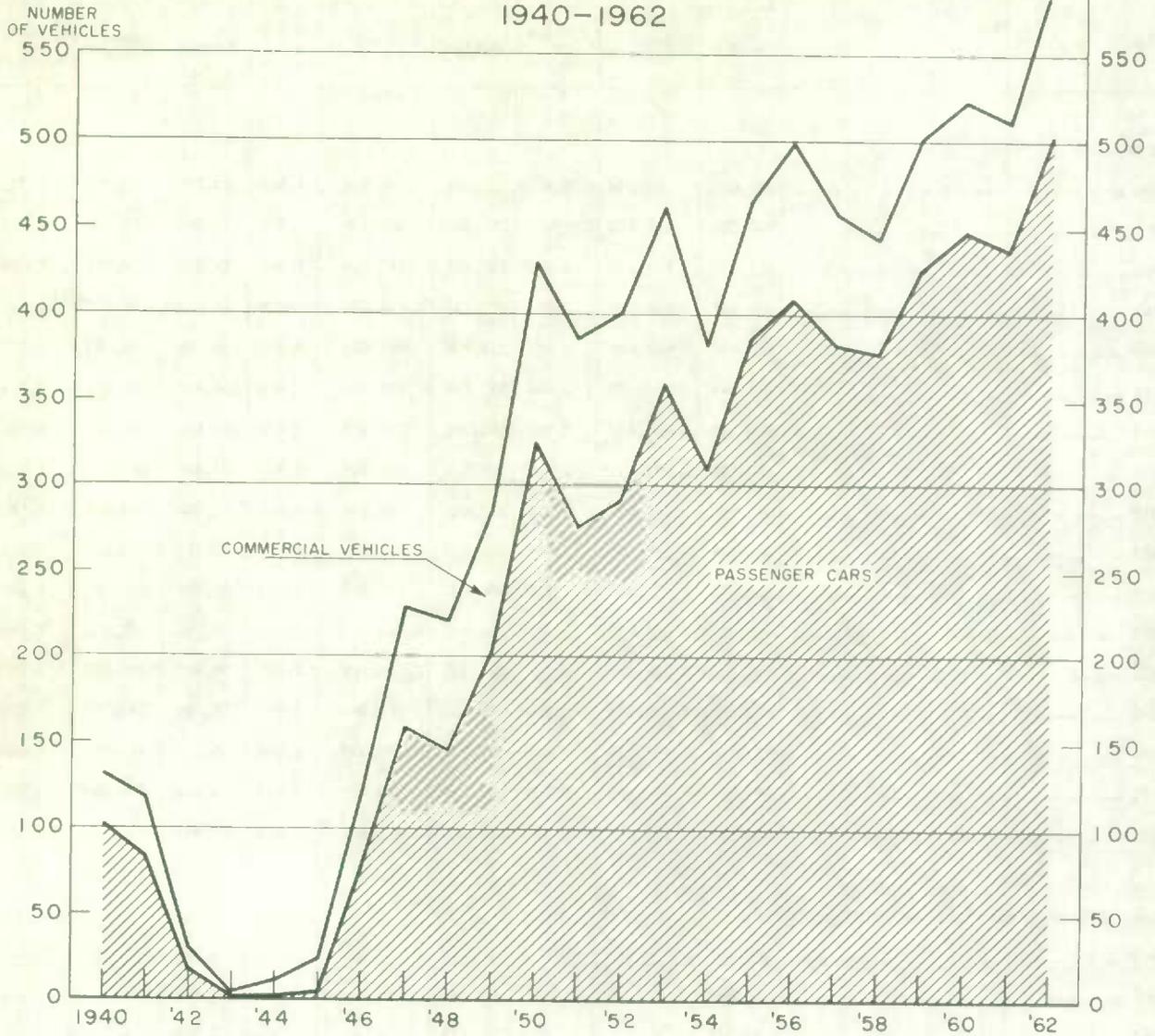
## MERCHANDISING AND SERVICES

New Motor Vehicle Sales showing Percentage Change in Number and Retail Value 1962/1961  
also Percentage Distribution for 1961 and 1962, by Type of Vehicles and Provinces

Province	Change 1962/1961						Unit distribution					
	Total vehicles		Passenger cars		Commercial vehicles		Total vehicles		Passenger cars		Commercial vehicles	
	Number	Retail value	Number	Retail value	Number	Retail value	1961	1962	1961	1962	1961	1962
Canadian and United States manufactured vehicles												
Atlantic Provinces .....	+ 19.5	+ 16.2	+ 22.1	+ 17.7	+ 9.9	+ 11.2	8.0	7.7	7.6	7.3	10.2	9.7
Quebec .....	+ 31.1	+ 25.2	+ 34.5	+ 28.6	+ 12.9	+ 10.8	24.3	25.5	24.6	26.0	22.9	22.4
Ontario .....	+ 22.4	+ 18.8	+ 23.1	+ 18.5	+ 17.7	+ 20.5	40.9	39.9	42.9	41.6	31.0	31.6
Manitoba .....	+ 8.3	+ 6.1	+ 8.8	+ 5.6	+ 5.8	+ 7.5	5.6	4.8	5.7	4.8	5.1	4.7
Saskatchewan .....	+ 13.1	+ 10.2	+ 12.5	+ 9.3	+ 15.2	+ 13.4	5.5	5.0	5.1	4.5	7.3	7.3
Alberta .....	+ 26.8	+ 25.1	+ 31.6	+ 27.9	+ 14.2	+ 18.2	9.2	9.3	7.9	8.2	15.6	15.4
British Columbia <sup>1</sup> .....	+ 49.4	+ 46.2	+ 54.3	+ 48.9	+ 30.2	+ 38.3	6.5	7.8	6.2	7.6	7.9	8.9
Canada .....	+ 25.1	+ 21.4	+ 27.1	+ 22.4	+ 15.4	+ 17.3	100.0	100.0	100.0	100.0	100.0	100.0
Overseas manufactured vehicles												
Atlantic Provinces .....	- 16.9	- 16.3	- 16.1	- 15.5	- 34.0	- 30.1	12.6	14.2	12.7	14.4	10.9	10.9
Quebec .....	- 27.7	- 26.1	- 27.0	- 25.4	- 40.8	- 37.5	29.9	29.1	29.9	29.3	26.8	25.7
Ontario .....	- 29.7	- 27.0	- 29.4	- 27.2	- 33.3	- 25.2	36.4	34.6	36.3	34.4	37.9	38.3
Manitoba .....	- 27.8	- 25.1	- 27.5	- 24.6	- 32.6	- 32.3	2.5	2.4	2.5	2.4	3.1	3.1
Saskatchewan .....	- 25.5	- 22.4	- 24.6	- 21.3	- 40.4	- 37.5	2.1	2.1	2.1	2.1	2.3	2.0
Alberta .....	- 23.6	- 19.9	- 23.0	- 19.3	- 31.7	- 27.5	5.0	5.2	5.0	5.1	5.5	5.6
British Columbia <sup>1</sup> .....	- 20.0	- 17.7	- 20.0	- 18.0	- 19.3	- 13.2	11.5	12.4	11.5	12.3	11.7	14.4
Canada .....	- 25.9	- 23.8	- 25.5	- 23.5	- 33.9	- 28.5	100.0	100.0	100.0	100.0	100.0	100.0
Total all vehicles												
Atlantic Provinces .....	+ 6.8	+ 9.3	+ 9.3	+ 9.5	+ 6.1	+ 8.7	9.0	8.6	8.8	8.4	10.3	9.8
Quebec .....	+ 16.6	+ 16.8	+ 16.0	+ 18.6	+ 7.5	+ 6.0	25.5	26.0	25.8	26.5	23.4	22.6
Ontario .....	+ 12.4	+ 12.7	+ 12.4	+ 12.0	+ 12.7	+ 17.7	40.0	39.2	41.4	40.4	31.6	32.0
Manitoba .....	+ 4.5	+ 3.8	+ 4.5	+ 3.3	+ 3.9	+ 6.2	4.9	4.5	4.9	4.5	4.9	4.6
Saskatchewan .....	+ 9.5	+ 8.1	+ 8.4	+ 6.9	+ 13.8	+ 12.4	4.8	4.6	4.4	4.2	6.9	7.0
Alberta .....	+ 20.3	+ 21.2	+ 22.9	+ 22.7	+ 12.8	+ 17.3	8.3	8.7	7.2	7.7	14.8	14.9
British Columbia <sup>1</sup> .....	+ 27.2	+ 31.4	+ 27.8	+ 30.6	+ 24.4	+ 34.7	7.5	8.4	7.5	8.3	8.1	9.1
Canada .....	+ 14.4	+ 14.9	+ 14.9	+ 14.9	+ 11.4	+ 15.0	100.0	100.0	100.0	100.0	100.0	100.0

<sup>1</sup> Includes Yukon and Northwest Territories.

NUMBER OF NEW MOTOR VEHICLES SOLD IN CANADA  
1940-1962



## MERCHANDISING AND SERVICES

TABLE 1. Annual Sales of New Motor Vehicles in Canada, 1946-62 by Type of Vehicle

Year	Total vehicles			Passenger cars			Commercial vehicles		
	Number	Retail value	Average per vehicle	Number	Retail value	Average per vehicle	Number	Retail value	Average per vehicle
		\$'000	\$		\$'000	\$		\$'000	\$
<b>Total vehicles:</b>									
1946 .....	120,044	193,328	1,610	77,742	120,325	1,548	42,302	73,003	1,726
1947 .....	230,255	416,237	1,808	159,205	283,190	1,779	71,050	133,047	1,873
1948 .....	221,300	439,217	1,985	145,655	282,904	1,942	75,645	156,313	2,066
1949 .....	286,341	588,725	2,056	202,318	412,298	2,038	84,023	176,427	2,100
1950 .....	429,695	885,669	2,061	324,903	661,674	2,037	104,792	223,995	2,138
1951 .....	385,646	950,160	2,464	275,686	683,183	2,478	109,962	266,977	2,428
1952 .....	400,777	1,003,663	2,504	292,095	725,168	2,483	108,682	278,495	2,582
1953 .....	482,526	1,162,471	2,513	359,172	899,726	2,505	103,354	262,745	2,542
1954 .....	382,628	989,518	2,586	310,546	797,554	2,568	72,082	191,964	2,863
1955 .....	465,678	1,255,890	2,697	386,962	1,023,351	2,645	78,716	232,539	2,954
1956 .....	499,921	1,455,375	2,911	408,233	1,128,640	2,765	91,688	326,735	3,564
1957 .....	458,299	1,368,931	2,987	382,023	1,087,620	2,847	76,276	281,311	3,688
1958 .....	444,769	1,365,466	3,070	376,723	1,110,724	2,948	68,048	254,742	3,744
1959 .....	502,626	1,540,168	3,064	425,038	1,240,961	2,920	77,586	299,207	3,856
1960 .....	523,186	1,574,827	3,010	447,771	1,289,073	2,879	75,417	285,754	3,789
1961 .....	511,479	1,551,408	3,033	437,319	1,290,026	2,950	74,160	261,382	3,525
1962 .....	585,210	1,782,916	3,047	502,565	1,482,407	2,950	82,645	300,509	3,636
<b>British and European vehicles (included above):</b>									
1949 .....	30,101	..	..	28,362	..	..	1,638	..	..
1950 .....	67,506	..	..	62,880	..	..	4,626	..	..
1951 .....	32,162	..	..	29,113	..	..	3,049	..	..
1952 .....	28,886	53,781	1,862	26,655	49,254	1,848	2,231	4,527	2,029
1953 .....	28,025	53,803	1,920	26,378	50,601	1,918	1,647	3,202	1,944
1954 .....	21,858	41,696	1,908	20,248	38,463	1,900	1,610	3,233	2,008
1955 .....	24,631	45,660	1,854	22,165	40,609	1,832	2,466	5,051	2,048
1956 .....	38,014	71,920	1,892	34,169	63,890	1,870	3,845	8,030	2,088
1957 .....	53,800	102,370	1,903	49,433	92,897	1,879	4,367	9,473	2,189
1958 .....	83,863	165,273	1,971	77,166	150,877	1,955	6,697	14,396	2,150
1959 .....	122,340	243,088	1,987	114,118	225,740	1,978	8,222	17,348	2,110
1960 .....	133,060	266,961	2,006	125,967	251,905	2,000	7,093	15,056	2,123
1961 .....	107,208	223,181	2,082	101,197	209,743	2,073	6,011	13,438	2,236
1962 .....	79,409	170,025	2,141	75,438	160,417	2,126	3,971	9,608	2,420

.. Figures not available.

TABLE 2. Total Number of New Motor Vehicles Sold in Canada 1962, by Province and Month  
(Canadian, United States and Overseas Manufactured)

Month	Canada	New-found-land	Prince Edward Island	Nova Scotia	New-Brunswick	Quebec	Ontario	Manitoba	Saskatchewan	Alberta	British Columbia <sup>1</sup>
<b>Passenger cars:</b>											
January .....	36,295	351	173	1,290	1,015	9,252	14,585	1,584	1,536	3,111	3,398
February .....	33,497	312	133	1,181	900	9,329	12,896	1,327	978	2,734	3,707
March .....	50,572	659	244	1,816	1,858	13,544	20,178	2,278	1,698	4,064	4,437
April .....	54,995	991	249	2,136	1,838	15,392	21,408	2,551	2,081	3,976	4,373
May .....	65,275	987	304	2,739	1,953	18,724	25,874	2,903	2,522	4,708	4,561
June .....	52,162	681	234	1,765	1,844	14,288	21,542	2,377	1,915	3,710	3,806
July .....	38,861	725	205	1,442	1,015	10,559	15,136	1,630	1,684	3,086	3,379
August .....	28,312	648	150	972	738	7,534	11,009	1,179	1,234	2,146	2,702
September .....	19,348	408	71	649	526	4,648	7,853	846	889	1,470	1,788
October .....	40,912	596	184	1,477	1,191	9,986	17,748	1,890	2,072	3,067	2,701
November .....	43,339	428	192	1,221	1,119	10,806	18,501	2,075	2,377	3,350	3,270
December .....	38,997	261	146	1,113	843	9,255	16,775	1,796	2,032	3,318	3,458
<b>Total units .....</b>	<b>502,585</b>	<b>7,047</b>	<b>2,285</b>	<b>18,091</b>	<b>14,640</b>	<b>133,317</b>	<b>203,563</b>	<b>22,436</b>	<b>21,616</b>	<b>36,740</b>	<b>41,580</b>
<b>Commercial vehicles:</b>											
January .....	5,946	129	38	204	185	1,425	1,846	275	371	954	519
February .....	5,453	95	46	172	204	1,618	1,659	205	231	748	465
March .....	7,370	103	53	243	277	1,656	2,584	337	393	1,067	657
April .....	7,602	190	85	311	254	1,618	2,730	282	529	992	631
May .....	9,547	225	64	358	315	2,176	3,080	427	686	1,383	833
June .....	8,122	177	67	272	343	1,917	2,529	372	526	1,142	777
July .....	7,075	179	55	234	237	1,584	2,188	398	467	992	743
August .....	8,864	164	46	244	167	1,463	1,944	370	649	1,082	715
September .....	4,068	118	28	161	122	920	1,314	184	253	585	383
October .....	7,610	177	57	303	262	1,488	2,555	354	622	1,240	552
November .....	6,448	128	38	236	185	1,450	1,919	298	585	974	835
December .....	6,542	98	40	206	198	1,328	2,072	301	493	1,179	627
<b>Total units .....</b>	<b>82,645</b>	<b>1,781</b>	<b>597</b>	<b>2,944</b>	<b>2,769</b>	<b>18,643</b>	<b>26,430</b>	<b>3,801</b>	<b>5,805</b>	<b>12,338</b>	<b>7,537</b>
<b>All vehicles:</b>											
January .....	42,241	480	211	1,494	1,200	10,677	16,431	1,859	1,907	4,065	3,917
February .....	38,950	407	179	1,353	1,104	10,947	14,565	1,532	1,209	3,482	4,172
March .....	57,942	762	297	2,059	1,935	15,200	22,760	2,615	2,089	5,131	5,094
April .....	62,597	1,181	314	2,447	2,092	17,010	24,138	2,833	2,610	4,968	5,004
May .....	74,822	1,212	368	3,097	2,288	20,900	28,954	3,330	3,208	6,091	5,394
June .....	60,284	858	301	2,037	2,187	16,205	24,071	2,749	2,441	4,852	4,583
July .....	45,936	904	260	1,676	1,252	12,143	17,324	2,026	2,151	4,078	4,122
August .....	35,176	812	196	1,216	925	8,997	12,953	1,549	1,883	3,228	3,417
September .....	23,416	528	99	1,010	648	5,568	9,187	1,030	1,142	2,055	2,171
October .....	48,522	773	241	1,780	1,453	11,474	20,303	2,244	2,694	4,307	3,253
November .....	49,785	554	230	1,457	1,304	12,258	20,420	2,373	2,962	4,324	3,905
December .....	45,539	359	186	1,319	1,041	10,583	18,847	2,097	2,525	4,497	4,085
<b>Total units .....</b>	<b>589,210</b>	<b>8,828</b>	<b>2,882</b>	<b>20,945</b>	<b>17,409</b>	<b>151,969</b>	<b>229,833</b>	<b>26,237</b>	<b>26,821</b>	<b>51,078</b>	<b>49,117</b>

<sup>1</sup> Includes Yukon and Northwest Territories.

Note: Includes British and European.

**TABLE 3. Total Retail Value of New Motor Vehicles Sold in Canada, 1962 by Province and Month**  
(Canadian, United States and Overseas Manufactured)

Month	Canada	New-found-land	Prince Edward Island	Nova Scotia	New Brunswick	Quebec	Ontario	Manitoba	Saskatchewan	Alberta	British Columbia <sup>1</sup>
thousands of dollars											
<b>Passenger cars:</b>											
January .....	112,487	980	483	3,615	2,941	29,068	45,630	5,007	4,935	9,795	10,033
February .....	98,759	847	397	3,086	2,619	27,478	38,575	4,002	2,986	8,363	10,406
March .....	147,638	1,779	661	4,890	4,596	39,612	59,687	8,781	5,081	12,238	12,313
April .....	158,148	2,628	669	5,702	4,997	43,758	62,431	7,598	6,179	11,912	12,274
May .....	188,294	2,640	830	7,251	5,431	53,624	75,488	8,620	7,383	14,118	12,909
June .....	151,459	1,818	630	4,912	5,118	41,532	62,769	7,133	5,755	11,052	10,742
July .....	112,775	1,905	582	3,943	2,873	30,564	44,099	4,865	4,966	9,264	9,714
August .....	82,551	1,746	431	2,695	2,074	22,089	32,265	3,586	3,687	6,365	7,613
September .....	53,987	1,088	187	2,057	1,327	12,757	22,246	2,479	2,546	4,340	4,942
October .....	122,464	1,649	527	4,114	3,360	30,371	53,149	5,756	6,368	9,257	7,913
November .....	132,272	1,175	545	3,592	3,249	33,326	56,621	6,395	7,293	10,401	9,675
December .....	121,593	749	423	3,172	2,513	29,389	52,304	5,644	6,436	10,426	10,537
<b>Total value .....</b>	<b>1,482,407</b>	<b>19,000</b>	<b>6,365</b>	<b>49,029</b>	<b>41,098</b>	<b>393,568</b>	<b>605,264</b>	<b>67,866</b>	<b>63,615</b>	<b>117,531</b>	<b>119,071</b>
<b>Commercial vehicles:</b>											
January .....	20,693	379	113	591	618	5,519	6,025	1,027	1,131	3,123	2,167
February .....	19,349	277	166	504	662	5,691	5,911	955	714	2,516	1,953
March .....	25,691	324	160	773	886	5,888	9,025	1,156	1,223	3,746	2,510
April .....	28,460	618	195	952	888	6,293	10,208	1,052	1,615	3,700	2,959
May .....	34,665	726	196	1,146	1,082	8,456	10,875	1,511	2,204	4,816	3,653
June .....	31,495	532	197	856	1,277	8,229	9,593	1,342	1,770	4,278	3,421
July .....	26,353	570	178	705	812	6,338	8,034	1,372	1,636	3,548	3,160
August .....	24,423	508	144	727	640	5,678	6,918	1,309	2,133	3,572	2,794
September .....	16,583	378	86	499	541	4,291	5,409	722	829	2,119	1,709
October .....	26,708	539	168	904	974	5,636	8,677	1,202	1,853	4,079	2,676
November .....	22,180	384	112	690	706	5,519	6,195	1,080	1,761	3,244	2,469
December .....	23,889	298	119	682	757	5,315	7,347	1,037	1,542	3,941	2,851
<b>Total value .....</b>	<b>300,509</b>	<b>5,533</b>	<b>1,834</b>	<b>9,029</b>	<b>9,843</b>	<b>72,853</b>	<b>94,217</b>	<b>13,765</b>	<b>18,411</b>	<b>42,682</b>	<b>32,342</b>
<b>All vehicles:</b>											
January .....	133,180	1,359	596	4,206	3,559	34,587	51,655	6,034	6,066	12,918	12,200
February .....	118,108	1,124	563	3,590	3,281	33,169	44,486	4,957	3,700	10,879	12,359
March .....	173,329	2,103	821	5,663	5,482	45,500	68,712	7,937	6,304	15,984	14,823
April .....	186,628	3,246	864	6,654	5,885	50,051	72,639	8,650	7,794	15,812	15,233
May .....	222,959	3,366	1,026	8,397	8,513	62,060	86,363	10,131	9,587	18,934	16,562
June .....	182,954	2,348	827	5,768	6,395	49,761	72,362	8,475	7,525	15,330	14,163
July .....	139,128	2,475	760	4,648	3,685	36,902	52,133	6,237	6,602	12,812	12,874
August .....	106,974	2,254	575	3,422	2,714	27,767	39,183	4,895	5,820	9,937	10,407
September .....	70,550	1,484	273	2,556	1,868	17,048	27,655	3,201	3,375	6,459	6,651
October .....	149,172	2,188	695	5,018	4,334	36,007	61,826	6,958	8,221	13,336	10,589
November .....	154,452	1,559	657	4,282	3,955	36,845	62,616	7,475	9,054	13,645	12,184
December .....	145,482	1,047	542	3,854	3,270	34,704	59,651	6,681	7,978	14,367	13,388
<b>Total value .....</b>	<b>1,782,916</b>	<b>24,533</b>	<b>8,199</b>	<b>58,058</b>	<b>50,941</b>	<b>466,421</b>	<b>699,481</b>	<b>81,631</b>	<b>82,026</b>	<b>160,213</b>	<b>151,413</b>

<sup>1</sup> Includes Yukon and Northwest Territories.

Note: Includes British and European.

TABLE 4. Number of Canadian and United States Manufactured Vehicles Sold in Canada 1962, by Province and Month

Month	Canada	New-found-land	Prince Edward Island	Nova Scotia	New Brunswick	Quebec	Ontario	Manitoba	Saskatchewan	Alberta	British Columbia <sup>1</sup>
<b>Passenger cars:</b>											
January .....	30,833	251	133	890	781	7,836	12,750	1,433	1,448	2,783	2,530
February .....	27,973	211	126	780	774	7,523	11,230	1,212	919	2,513	2,685
March .....	42,462	450	190	1,322	1,219	11,028	17,655	2,057	1,547	3,876	3,320
April .....	44,586	629	175	1,498	1,295	11,907	18,025	2,296	1,942	3,564	3,255
May .....	53,502	661	243	1,871	1,461	14,608	21,966	2,553	2,152	4,280	3,527
June .....	44,148	446	186	1,415	1,361	12,217	18,302	2,210	1,789	3,290	2,932
July .....	33,336	455	182	1,108	866	9,129	13,088	1,530	1,516	2,760	2,702
August .....	24,523	449	129	782	611	6,489	9,782	1,136	1,172	1,833	2,180
September .....	13,847	267	48	391	288	3,191	5,856	708	718	1,215	1,185
October .....	35,960	435	149	1,106	941	8,842	15,810	1,826	1,994	2,718	2,139
November .....	39,332	308	165	1,130	958	9,640	17,071	1,953	2,229	3,111	2,767
December .....	36,625	208	125	909	766	8,605	16,060	1,717	1,981	3,151	3,103
<b>Total units .....</b>	<b>427,127</b>	<b>4,770</b>	<b>1,831</b>	<b>13,202</b>	<b>11,341</b>	<b>111,213</b>	<b>177,575</b>	<b>20,631</b>	<b>19,465</b>	<b>34,874</b>	<b>32,285</b>
	Canada	Atlantic Provinces			Quebec	Ontario	Prairie Provinces			British Columbia	
<b>Commercial vehicles:</b>											
January .....	5,559		519			1,329	1,716		1,540		455
February .....	4,995		468			1,477	1,504		1,138		408
March .....	8,865		622			1,526	2,380		1,731		606
April .....	7,141		759			1,514	2,560		1,759		549
May .....	9,003		900			2,025	2,864		2,443		771
June .....	7,693		805			1,772	2,376		2,024		716
July .....	6,827		869			1,548	2,110		1,806		695
August .....	6,682		623			1,416	1,873		2,086		884
September .....	3,960		421			892	1,265		1,014		368
October .....	7,340		770			1,434	2,426		2,166		544
November .....	6,238		571			1,422	1,816		1,843		586
December .....	6,371		530			1,269	2,021		1,966		585
<b>Total units .....</b>	<b>78,674</b>		<b>7,657</b>			<b>17,624</b>	<b>24,911</b>		<b>21,515</b>		<b>6,987</b>
<b>All vehicles:</b>											
January .....	36,392		2,574			9,185	14,466		7,202		2,985
February .....	32,968		2,359			9,000	12,734		5,782		3,093
March .....	49,327		3,803			12,552	20,035		9,011		3,926
April .....	51,727		4,356			13,421	20,585		9,561		3,804
May .....	82,505		5,136			16,833	24,830		11,408		4,298
June .....	51,841		4,213			13,989	20,678		9,313		3,648
July .....	40,163		3,280			10,877	15,198		7,611		3,397
August .....	31,205		2,594			7,905	11,635		6,227		2,844
September .....	17,807		1,415			4,083	7,121		3,655		1,533
October .....	43,300		3,401			10,278	18,236		8,704		2,683
November .....	45,570		3,132			11,082	18,887		9,136		3,353
December .....	42,996		2,538			9,874	18,081		8,815		3,688
<b>Total units .....</b>	<b>505,801</b>		<b>38,801</b>			<b>128,837</b>	<b>202,488</b>		<b>96,425</b>		<b>39,252</b>

<sup>1</sup> Includes Yukon and Northwest Territories.

TABLE 5. Retail Value of Canadian and United States Manufactured Vehicles sold in Canada 1962 by Province and Month

Month	Canada	New-found-land	Prince Edward Island	Nova Scotia	New Brunswick	Quebec	Ontario	Manitoba	Saskatchewan	Alberta	British Columbia <sup>1</sup>
thousands of dollars											
Passenger Cars:											
January .....	100,784	784	404	2,815	2,476	26,087	41,677	4,662	4,737	9,050	8,092
February .....	87,215	646	379	2,311	2,338	23,767	35,028	3,759	2,852	7,901	8,234
March .....	130,626	1,364	552	3,894	3,673	34,393	54,333	6,280	4,734	11,414	9,989
April .....	136,359	1,900	514	4,431	3,905	38,606	55,165	7,056	5,877	11,038	9,867
May .....	163,249	1,967	703	5,516	4,414	45,546	67,104	7,868	6,548	13,091	10,494
June .....	134,497	1,340	495	4,187	4,156	37,319	55,884	6,770	5,466	10,109	8,791
July .....	100,560	1,353	532	3,259	2,569	27,482	39,457	4,613	4,597	8,540	8,158
August .....	74,527	1,344	384	2,304	1,818	19,844	29,601	3,483	3,550	5,691	6,508
September .....	42,290	799	142	1,143	852	9,747	17,924	2,186	2,175	3,778	3,544
October .....	111,760	1,310	455	3,342	2,845	27,901	48,979	5,616	6,184	8,499	6,629
November .....	123,606	932	491	3,406	2,924	30,882	53,474	6,129	6,962	9,865	8,541
December .....	116,517	641	382	2,757	2,349	28,021	50,781	5,474	6,326	10,055	9,731
<b>Total value .....</b>	<b>1,321,990</b>	<b>14,380</b>	<b>5,433</b>	<b>39,365</b>	<b>34,319</b>	<b>347,595</b>	<b>549,387</b>	<b>63,894</b>	<b>60,008</b>	<b>109,031</b>	<b>98,578</b>
	Canada	Atlantic Provinces			Quebec	Ontario	Prairie Provinces			British Columbia	
thousands of dollars											
Commercial vehicles:											
January .....	19,812		1,616			5,307	5,735		5,145		2,009
February .....	18,253		1,492			5,358	5,517		4,072		1,814
March .....	24,505		2,021			5,592	8,553		5,959		2,380
April .....	27,394		2,508			8,042	9,824		6,263		2,757
May .....	33,387		3,003			8,106	10,372		8,402		3,504
June .....	30,453		2,735			7,857	9,238		7,353		3,270
July .....	25,724		2,180			6,252	7,837		6,419		3,036
August .....	24,007		1,980			5,567	6,760		6,983		2,717
September .....	16,304		1,487			4,215	5,282		3,851		1,669
October .....	25,909		2,511			5,466	8,266		7,018		2,650
November .....	21,676		1,856			5,456	5,949		6,051		2,362
December .....	23,477		1,828			5,179	7,222		6,505		2,743
<b>Total value .....</b>	<b>290,901</b>		<b>25,219</b>			<b>70,397</b>	<b>90,555</b>		<b>73,819</b>		<b>30,911</b>
All vehicles:											
January .....	120,596		8,095			31,394	47,412		23,594		10,101
February .....	105,468		7,166			29,125	40,545		18,584		10,048
March .....	155,131		11,504			39,985	62,886		28,387		12,369
April .....	163,753		13,258			42,648	64,989		30,234		12,624
May .....	196,636		15,603			53,652	77,476		35,907		13,998
June .....	164,950		12,913			45,176	65,102		29,698		12,061
July .....	126,284		9,893			33,734	47,294		24,169		11,194
August .....	98,534		7,830			25,411	36,361		19,707		9,225
September .....	58,594		4,423			13,962	23,206		11,790		5,213
October .....	137,689		10,463			33,367	57,245		27,315		9,279
November .....	145,282		9,611			36,338	59,423		29,007		10,903
December .....	139,994		7,957			33,200	58,003		28,360		12,474
<b>Total value .....</b>	<b>1,612,891</b>		<b>118,716</b>			<b>417,992</b>	<b>639,942</b>		<b>306,752</b>		<b>129,489</b>

<sup>1</sup> Includes Yukon and Northwest Territories.

TABLE 6. Number of Overseas Manufactured Vehicles sold in Canada 1962 by Province and Month

Month	Canada	New-found-land	Prince Edward Island	Nova Scotia	New Brunswick	Quebec	Ontario	Manitoba	Saskatchewan	Alberta	British Columbia <sup>1</sup>
<b>Passenger cars:</b>											
January .....	5,462	100	40	400	234	1,416	1,835	151	90	328	868
February .....	5,524	101	7	401	126	1,806	1,666	115	59	221	1,022
March .....	8,110	209	54	494	439	2,518	2,521	221	149	388	1,117
April .....	10,409	362	74	638	543	3,485	3,333	255	139	412	1,118
May .....	11,773	326	61	868	492	3,916	3,908	350	370	448	1,034
June .....	8,014	235	68	350	463	2,071	3,240	187	126	420	874
July .....	5,525	270	23	334	149	1,430	2,048	100	168	326	677
August .....	3,789	199	21	190	127	1,045	1,247	43	62	313	542
September .....	5,501	141	23	458	238	1,457	1,997	138	171	255	823
October .....	4,952	161	35	371	250	1,144	1,938	64	78	349	582
November .....	4,007	120	27	91	161	1,166	1,430	122	148	239	503
December .....	2,372	53	21	204	77	650	715	79	51	167	355
<b>Total units .....</b>	<b>75,438</b>	<b>2,277</b>	<b>454</b>	<b>4,789</b>	<b>3,299</b>	<b>22,104</b>	<b>25,928</b>	<b>1,805</b>	<b>1,611</b>	<b>3,866</b>	<b>9,295</b>
	Canada	Atlantic Provinces			Quebec	Ontario	Prairie Provinces			British Columbia	
<b>Commercial vehicles:</b>											
January .....	387		37			96	130		60		64
February .....	458		49			141	165		46		57
March .....	505		54			130	204		66		51
April .....	461		61			104	170		44		82
May .....	544		62			151	216		53		62
June .....	429		54			145	153		16		81
July .....	248		36			36	78		50		48
August .....	182		18			47	71		15		31
September .....	108		8			28	49		8		15
October .....	270		29			54	129		50		8
November .....	208		14			28	103		14		49
December .....	171		12			59	51		7		42
<b>Total units .....</b>	<b>3,971</b>		<b>434</b>			<b>1,019</b>	<b>1,819</b>		<b>429</b>		<b>570</b>
<b>All vehicles:</b>											
January .....	5,849		811			1,512	1,965		629		932
February .....	5,982		684			1,947	1,831		441		1,079
March .....	6,615		1,250			2,648	2,725		824		1,188
April .....	10,870		1,678			3,589	3,553		850		1,200
May .....	12,317		1,609			4,067	4,124		1,221		1,096
June .....	8,443		1,170			2,216	3,393		729		935
July .....	5,773		812			1,466	2,126		644		725
August .....	3,971		555			1,092	1,318		433		573
September .....	5,609		868			1,485	2,046		572		838
October .....	5,222		846			1,198	2,067		541		570
November .....	4,215		413			1,194	1,533		523		552
December .....	2,543		367			709	766		304		397
<b>Total units .....</b>	<b>79,409</b>		<b>11,263</b>			<b>23,123</b>	<b>27,447</b>		<b>7,711</b>		<b>9,865</b>

<sup>1</sup> Includes Yukon and Northwest Territories.

TABLE 7. Retail Value of Overseas Manufactured Vehicles Sold in Canada 1962 by Province and Month

Month	Canada	New-found-land	Prince Edward Island	Nova Scotia	New Brunswick	Quebec	Ontario	Manitoba	Saskatchewan	Alberta	British Columbia <sup>1</sup>
thousands of dollars											
<b>Passenger cars:</b>											
January .....	11,703	196	79	800	465	2,981	3,953	345	198	745	1,941
February .....	11,544	201	18	775	281	3,711	3,547	243	134	462	2,172
March .....	17,012	415	109	996	923	5,219	5,354	501	347	824	2,324
April .....	21,789	728	155	1,271	1,092	7,152	7,266	542	302	874	2,407
May .....	25,045	673	127	1,735	1,017	8,078	8,384	754	835	1,027	2,415
June .....	16,962	476	135	725	962	4,213	6,905	363	289	943	1,951
July .....	12,215	552	50	684	304	3,082	4,642	252	369	724	1,556
August .....	8,024	402	47	391	256	2,245	2,664	103	137	674	1,105
September .....	11,677	287	45	914	475	3,010	4,322	293	371	562	1,398
October .....	10,704	339	72	772	515	2,470	4,170	140	184	758	1,284
November .....	8,666	243	54	166	325	2,444	3,147	266	331	536	1,134
December .....	5,076	108	41	415	164	1,368	1,523	170	110	371	806
<b>Total value .....</b>	<b>180,417</b>	<b>4,620</b>	<b>932</b>	<b>9,664</b>	<b>6,779</b>	<b>45,973</b>	<b>55,877</b>	<b>3,972</b>	<b>3,607</b>	<b>8,500</b>	<b>20,493</b>
thousands of dollars											
<b>Commercial vehicles:</b>											
January .....	881		85			212	290		136		156
February .....	1,096		117			333	394		113		139
March .....	1,186		122			298	472		186		130
April .....	1,086		145			251	384		104		202
May .....	1,278		147			350	503		129		149
June .....	1,042		127			372	355		37		151
July .....	629		85			86	197		137		124
August .....	416		39			111	158		31		77
September .....	279		17			76	127		19		40
October .....	799		74			170	411		118		26
November .....	504		34			63	246		34		127
December .....	412		28			136	125		15		108
<b>Total value .....</b>	<b>9,606</b>		<b>1,020</b>			<b>2,456</b>	<b>3,662</b>		<b>1,039</b>		<b>1,431</b>
<b>All vehicles:</b>											
January .....	12,584		1,625			3,193	4,243		1,424		2,099
February .....	12,640		1,392			4,044	3,941		952		2,311
March .....	18,198		2,565			5,515	5,826		1,838		2,454
April .....	22,875		3,391			7,403	7,650		1,822		2,609
May .....	26,323		3,899			8,428	8,887		2,745		2,564
June .....	18,004		2,425			4,585	7,260		1,632		2,102
July .....	12,844		1,675			3,168	4,839		1,482		1,680
August .....	8,440		1,135			2,356	2,822		945		1,182
September .....	11,956		1,738			3,086	4,449		1,245		1,438
October .....	11,503		1,772			2,640	4,581		1,200		1,310
November .....	9,170		842			2,507	3,393		1,167		1,261
December .....	5,488		756			1,504	1,648		666		914
<b>Total value .....</b>	<b>170,025</b>		<b>23,015</b>			<b>48,429</b>	<b>59,539</b>		<b>17,118</b>		<b>21,924</b>

<sup>1</sup> Includes Yukon and Northwest Territories.



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