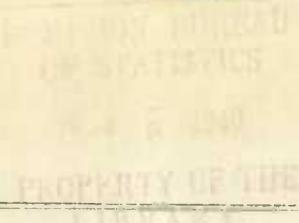


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CANADA

DOMINION BUREAU OF STATISTICS

CENSUS OF MERCHANTISING AND SERVICE ESTABLISHMENTS

RETAIL CHAINS

IN

CANADA

1939

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Published by Authority of the Hon. James A. MacKinnon, M.P.,
Minister of Trade and Commerce.

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OTTAWA

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Table of Contents

	<u>Page</u>
Table 1.--Summary of Retail Chains in Canada, 1939 (Number of Chains, Stores, Sales, Customers' Accounts Outstanding, Salaries and Wages and Stocks)	3 - 4
Table 2.--Principal Statistics of Retail Chains for Selected Kinds of Business, by Years, 1930, 1933, 1938 and 1939	5 - 6
Table 3.--Principal Statistics of Retail Chains by Provinces, 1930, 1933, 1938 and 1939	7 - 8
Table 4.--Chains Classified According to Type of Operation	9
Table 5.--Chains Classified According to Number of Units Operated	9
Table 6.--Chains Classified According to Total Retail Sales Volume	10
Table 7.--Chain Store Accounts Receivable, December 31, 1939, by Provinces and Kind of Business Groups	11
Table 8.--Voluntary Chains in Canada, 1930 - 1939 (Number of Voluntary Chains, Stores, Value of Purchases and Average Purchases per Store)	12
List of Chain Store Firms in Canada, 1939	13 - 22

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Minister of Trade and Commerce

DEPARTMENT OF TRADE AND COMMERCE
DOMINION BUREAU OF STATISTICS
INTERNAL TRADE BRANCH
OTTAWA, CANADA

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CENSUS OF MERCHANDISING AND SERVICE ESTABLISHMENTS

Retail Chains in Canada, 1939

Notwithstanding a slight decrease in number of chain store companies and a more substantial reduction in number of chain units in operation, retail chains transacted 4 per cent more business in Canada in 1939 than in the preceding year. The proportion of the total retail trade secured by chains was also somewhat higher. There were 446 chain companies in Canada in 1939 and these operated a total of 7,595 individual stores with sales of \$432,026,100 or 17.7 per cent of the total annual business of all stores including chains and independents. In 1938 there were 457 chains, 7,692 stores and \$414,448,300 sales, an amount which formed 17.2 per cent of the total trade for that year. Ratios of chain to total sales for earlier years are 16.9 per cent for 1937, 17.9 per cent for 1936 and 17.7 per cent for 1935.

The decline in number of chain units was confined almost exclusively to the grocery and combination store group where a continuation of the policy of developing larger stores and closing out the smaller units was associated with a gain of 6 per cent in dollar volume of business through 167 fewer stores. There were 73 grocery and combination store chain companies in 1939 and these had 1,887 stores with \$123,826,200 sales. In the preceding year there were 77 chain companies with 2,054 stores and \$116,849,800 sales. The proportion of business transacted by chains in this field increased from 33.7 in 1938 to 35.2 in 1939.

Chains are defined as groups of four or more stores under the same ownership or management and carrying on the same or similar lines of business. Three chain companies in the men's clothing and furnishings field in 1938 reduced the number of units below the four-store limit and are therefore excluded from the 1939 report. This factor together with minor reductions in number of stores operated by continuing chains resulted in a decline in the importance of chains in the men's wear field. There were 14 chains in this group in 1939 with 138 stores and sales of \$6,364,600 or 11.0 per cent of the total annual business of this trade. In the preceding year there were 17 chains with 164 stores and these secured 12.3 per cent of the total business.

On the other hand an expansion, both in number of chain companies and number of chain units, resulted in chains securing a slightly higher proportion of the shoe retailing trade. There were 29 shoe chain companies in 1939 with 399 stores and these had sales amounting to \$10,664,600 or 36.4 per cent of the total business of all shoe stores. In the preceding year there were 25 chain companies and they secured 34.2 per cent of the total shoe store business through 368 unit stores.

Results for other lines of business reveal but minor changes from 1938 in number of chains, number of stores or proportion of chain sales to the total for the trade. There were 16 variety store chains in Canada last year and they operated 489 stores with \$51,416,000 sales. In the preceding year there were also 16 chain companies with 468 stores and \$47,256,700 sales. Drug chains numbering 31 operated 345 stores in 1939 and had sales of \$14,251,800 or 20.5 per cent of the total annual business of all drug stores. In 1938 there were 33 chains in this field with 347 stores and \$14,127,100 sales, an amount which formed 20.7 per cent of the total. Ratios of chain to total sales in 1939 for some of the lines of business in which chains are important (with figures for 1938 in brackets) are as follows: family clothing stores, 21.1 per cent (20.1 per cent); women's apparel and accessories stores, 11.5 per cent (12.3 per cent); lumber and building material dealers, 29.7 per cent (29.7 per cent); radio and music stores, 15.3 per cent (15.7 per cent); grocery stores and stands, 22.1 per cent (22.7 per cent).

Salaries and wages paid to store employees totalled \$11,427,800 in 1939 compared with \$40,368,400 in 1938 and \$39,289,500 in 1937. Stocks on hand in the retail stores were valued at \$53,167,700 at the close of 1939. Warehouse stocks amounted to an additional \$15,915,600 making a total inventory value of \$69,083,300 or approximately 13 per cent above the corresponding inventory figure at the end of 1938. Percentage increases in total inventories for chains classified in broad kind-of-business groups are as follows: general merchandise group, 17.8 per cent; apparel group, 16.4 per cent; food group, 15.2 per cent; building materials group, 8.5 per cent; furniture and household group, 0.5 per cent and other retail stores, 12.3 per cent.

Customers' accounts outstanding on the books of retail chain companies totalled \$35,942,800 at the close of 1939, an amount equivalent to 8.3 per cent of the annual chain store business. This represents a decline of 3 per cent in accounts receivable from the close of 1938 when the amount reported was \$37,073,700 or 8.9 per cent of the annual business for that year. Results for Saskatchewan alone reveal marked reduction in accounts outstanding over the period under review. Receivables owing to chain companies in Saskatchewan totalled \$7,604,900 at the close of 1938 or 34.1 per cent of annual sales. At the end of 1939 the figure had declined to \$6,601,100 or 25.2 per cent of the annual business for that year. Thus it is evident that at least some portion of the increased revenue resulting from improved crops during recent years has been going towards liquidating debts incurred during less prosperous times.

Although credit facilities are limited in extent in food retailing chains and are practically non-existent in the typical variety chain, credit sales with accompanying outstanding accounts are important in the case of chains dealing in lumber and building materials or in furniture and household furnishings. Year-end outstanding accounts in the food group of chains formed 1.3 per cent of sales in 1939 and 1.5 per cent in 1938. Corresponding ratios for the two years for other groups were 4.1 per cent and 4.4 per cent for the apparel group, 45.3 per cent and 52.1 per cent for the building materials group, 78.3 per cent and 77.8 per cent for the furniture and household group and 23.6 per cent and 24.8 per cent for jewellery store chains.

The figures presented above relate to corporate chains only; they do not include the voluntary chains comprised of individual proprietorships maintaining more or less continuous relationships with affiliated wholesale companies and in some instances grouped for advertising purposes. There were 43 of these voluntary groups reported to the Bureau of Statistics for 1939 and were comprised of 8,233 individual member stores. The amount of their annual sales is not known but purchases from affiliated companies at wholesale prices totalled \$39,206,716.00 for the year under review. In 1938 there were 49 voluntary buying groups recorded and these consisted of 8,419 individual stores whose purchases at wholesale prices from affiliated wholesale firms totalled \$34,256,395.00. In 1930 there were only 24 voluntary chains with 4,485 members with purchases amounting to \$22,783,372.00.

Table 1.--Summary of Retail Chains in Canada, 1939

(Number of Chains, Stores, Sales, Customers' Accounts Outstanding, Salaries and Wages and Stocks)

Kind of Business	Number of Chains	Number of Stores 1939		Net Sales, 1939			Customers' Accounts. Outstand- ing, Dec. 31, 1939	Salaries & Wages (Store employees only)	Value of Stocks on Hand, End of Year, at Cost	
				Amount	% of total chain sales	% of(2) total chain sales			Stores	Warehouses
		Average	Maximum							
All Chains, Total(1)	446	7,215	7,595	432,026,100	100.00	-	35,942,800	41,427,800	53,167,700	15,915,600
All Chains Less Government Liquor Stores, Total(2)	438	6,600	6,978	350,799,900	-	100.00	35,941,000	38,474,400	48,569,000	9,622,200
Food Group, Total	108	2,159	2,355	135,481,700	31.36	38.62	1,733,300	10,119,800	6,815,500	4,856,100
Bakery product chains(3)	8	86	93	1,250,200	.29	.36	6,400	187,400	14,400	23,200
Candy and confectionery store chains	10	187	199	4,268,700	.99	1.22	26,000	696,500	83,100	194,400
Grocery store chains	30	433	452	18,040,100	4.17	5.14	402,000	1,332,700	1,592,900	920,400
Combination store chains	43	1,285	1,435	105,786,100	24.49	30.16	924,000	7,268,700	4,907,900	3,546,800
Meat market chains	14	149	157	4,119,700	.95	1.17	147,500	470,900	104,100	18,500
Other food chains	3	19	19	2,016,900	.47	.57	227,400	163,600	113,100	152,800
Country General Store Chains, Total	23	138	140	7,730,000	1.79	2.20	1,070,600	582,000	2,265,400	2,900
General Merchandise Group, Total	23	545	563	54,023,600	12.50	15.40	112,200	6,910,800	7,944,800	1,170,300
Dry goods store chains	6	60	63)	2,607,600	.60	.74	100,800	316,300	659,400	39,400
General merchandise store chains ...	1	11	11)	2,607,600						
Variety, 5 and 10, and to-a-dollar store chains	16	474	489	51,416,000	11.90	14.66	11,400	6,594,500	7,285,400	1,130,900
Automotive Group, Total	28	279	337	13,957,000	3.23	3.98	1,508,900	1,453,100	1,141,800	39,900
Automobile dealer chains	5	34	34	5,588,800	1.29	1.60	1,043,100	583,900	818,600	-
Accessories, tires and battery store chains	2	22	24)	8,368,200	1.94	2.38	465,800	869,200	323,200	39,900
Filling station chains	21	223	279)	8,368,200						
Apparel Group, Total	79	807	845	31,967,100	7.40	9.11	1,304,700	3,518,300	7,857,600	1,137,900
Men's and boys' clothing and furnishings store chains (including custom tailors)	14	131	138	6,364,600	1.47	1.81	195,100	753,300	1,231,800	299,500
Family clothing store chains	17	89	93	8,900,500	2.06	2.54	1,031,200	1,051,100	2,431,700	156,700
Women's apparel and accessories store chains	19	204	215	6,037,400	1.40	1.72	29,700	513,000	905,900	205,500
Shoe store chains	29	383	399	10,664,600	2.47	3.04	48,700	1,200,900	3,288,200	476,200

(1), (2), (3): See footnotes on Page 4.

Table 1.--Summary of Retail Chains in Canada, 1939 (Cont'd)

(Number of Chains, Stores, Sales, Customers' Accounts Outstanding, Salaries and Wages and Stocks)

Kind of Business	Number of Chains	Number of Stores 1939 Average Maximum	Net Sales, 1939			Customers' Accounts Outstand- ing, Dec. 31, 1939	Salaries & Wages (Store employees only)	Value of Stocks on Hand, End of Year, at Cost	
			Amount	% of total chain sales	% of(2) total chain sales			Stores	Warehouses
Building Materials Group, Total ..	46	878 903	\$ 20,764,000	4.81	5.92	\$ 9,412,100	\$ 1,957,200	6,611,600	\$ 475,300
Hardware store chains	12	69 70	5,122,900	1.19	1.46	752,800	528,900	1,383,300	-
Lumber and building material dealer chains	31	775 799	14,489,000	3.35	4.13	8,375,300	1,284,100	4,982,900	475,300
Paint and glass store chains	3	34 34	1,152,100	.27	.33	284,000	144,200	245,400	-
Furniture and Household Group, Total	32	424 429	\$ 17,547,300	4.06	5.00	\$ 13,742,200	\$ 3,584,500	3,157,900	\$ 348,300
Furniture store chains	7	80 81	5,492,800	1.27	1.57	3,064,500	584,000	776,000	228,100
Household appliance store chains ...	16	293 297	8,375,100	1.94	2.39	8,196,600	2,241,900	1,701,300	67,000
Radio and music store chains	6	37 37	3,163,800	.73	.90	2,319,700	612,500	617,700	-
Other home furnishing store chains ..	3	14 14	515,600	.12	.14	161,400	146,100	62,900	53,200
Restaurant Chains, Total	15	136 213	7,180,700	1.66	2.05	1,100	1,700,600	170,900	50,800
Other retail chains, Total	92	1,789 1,810	\$ 143,374,700	33.19	17.72	\$ 7,057,700	\$ 11,601,500	17,202,200	\$ 7,834,100
Feed store chains	3	36 36	5,962,600	1.38	1.70	607,400	312,100	606,700	255,200
Coal and wood (including ice) dealer chains	3	19 19	2,447,200	.57	.70	396,000	181,500	259,900	44,000
Drug store chains	31	336 345	14,251,800	3.30	4.06	163,000	2,048,900	2,461,900	613,800
Jewellery store chains	5	43 44	8,039,300	1.86	2.29	1,898,100	1,157,400	2,212,100	-
Office, school and store supplies and equipment dealer chains	12	155 155	10,986,800	2.54	3.13	2,896,000	2,605,600	3,346,200	98,600
Opticians and optometrists chains ..	3	13 13	148,800	.03	.04	13,300	55,900	12,700	2,900
Tobacco store chains	9	210 217	6,029,000	1.40	1.72	143,300	679,900	437,200	161,500
Government liquor stores	8	615 617	81,226,200	18.80	-	1,800	2,953,400	4,598,700	6,293,400
Brewers' warehouse chains	6	39 39	5,119,800	1.19	1.46	3,200	498,800	569,900	-
Unclassified kind-of-business chains	12	323 325	\$ 9,163,200	2.12	2.62	\$ 935,600	\$ 1,108,000	2,696,900	\$ 364,700

(1) Group totals may include figures for classifications which cannot be shown separately without disclosing individual operations.

(2) In computing the percentages in this column, the sales of government liquor stores have been omitted from the total chain figures.

(3) Exclusive of manufacturing bakeries.

Table 2. - Principal Statistics of Retail Chains for Selected Kinds
of Business, by Years, 1930, 1933, 1938 and 1939

Kind of Business	1930	1933	1938	1939
ALL STORES, TOTAL(1) -				
Chains (number)	518	461	457	446
Stores (maximum)	8,504	8,230	7,692	7,595
Chain sales	\$ 487,336,000	\$ 328,902,600	\$ 414,448,300	\$ 432,026,100
Total sales (all stores)	\$ 2,755,569,900	\$ 1,785,768,000	\$ 2,404,756,000	\$ 2,447,658,000
%, chains to total	17.7	18.4	17.2	17.7
Candy and Confectionery stores -				
Chains (number)	14	8	10	10
Stores (maximum)	169	167	203	199
Chain sales	\$ 5,448,300	\$ 3,568,500	\$ 4,199,600	\$ 4,268,700
Total sales (all stores)	\$ 54,176,100	\$ 33,010,000	\$ 38,863,000	\$ 38,722,000
%, chains to total	10.1	10.8	10.8	11.0
Grocery and Combination Stores -				
Chains (number)	66	75	77	73
Stores (maximum)	2,127	2,221	2,054	1,887
Chain sales	\$ 119,498,600	\$ 98,862,100	\$ 116,849,800	\$ 123,826,200
Total sales (all stores)	\$ 405,403,400	\$ 297,307,000	\$ 346,397,000	\$ 351,410,000
%, chains to total	29.5	33.3	33.7	35.2
Fish and Meat Markets -				
Chains (number)	21	16	14	14
Stores (maximum)	225	177	158	157
Chain sales	\$ 8,083,900	\$ 4,776,400	\$ 4,521,700	\$ 4,119,700
Total sales (all stores)	\$ 83,026,200	\$ 50,090,000	\$ 65,895,000	\$ 65,590,000
%, chains to total	9.7	9.5	6.9	6.3
Variety Stores -				
Chains (number)	15	14	16	16
Stores (maximum)	327	356	468	489
Chain sales	\$ 39,383,600	\$ 33,348,600	\$ 47,256,700	\$ 51,416,000
Total sales (all stores)	\$ 44,212,200	\$ 37,256,000	\$ 52,556,000	\$ 57,027,000
%, chains to total	89.1	89.5	89.9	90.2
Men's and Boys' Clothing and Furnishings Stores (including custom tailors) -				
Chains (number)	22	14	17	14
Stores (maximum)	191	135	164	138
Chain sales	\$ 9,866,800	\$ 5,405,200	\$ 6,961,400	\$ 6,364,600
Total sales (all stores)	\$ 72,110,500	\$ 44,435,000	\$ 56,543,000	\$ 58,058,000
%, chains to total	13.7	12.2	12.3	11.0
Family Clothing Stores -				
Chains (number)	13	12	17	17
Stores (maximum)	58	63	89	93
Chain sales	\$ 4,746,600	\$ 6,722,000	\$ 8,163,000	\$ 8,900,500
Total sales (all stores)	\$ 42,144,100	\$ 31,582,000	\$ 40,559,000	\$ 42,206,000
%, chains to total	11.3	21.3	20.1	21.1
Women's Apparel and Accessories Stores -				
Chains (number)	28	25	20	19
Stores (maximum)	203	148	213	215
Chain sales	\$ 8,584,800	\$ 4,029,400	\$ 6,193,700	\$ 6,037,400
Total sales (all stores)	\$ 69,806,000	\$ 44,699,000	\$ 50,572,000	\$ 52,520,000
%, chains to total	12.3	9.0	12.3	11.5

(1) Includes Yukon and North West Territories.

- 6 -

Table 2--Principal Statistics of Retail Chains for Selected Kinds
of Business, by Years, 1930, 1933, 1938 and 1939 (Cont'd)

Kind of Business	1930	1933	1938	1939
Shoe Stores -				
Chains (number)	17	22	25	29
Stores (maximum)	203	274	368	399
Chain sales	\$ 7,702,700	\$ 7,114,800	\$ 10,017,000	\$ 10,664,600
Total sales (all stores)	\$ 35,908,000	\$ 25,989,000	\$ 29,288,000	\$ 29,327,000
%, chains to total	21.5	27.4	34.2	36.4
Hardware Stores -				
Chains (number)	13	14	12	12
Stores (maximum)	70	76	67	70
Chain sales	\$ 4,218,100	\$ 3,024,500	\$ 5,022,900	\$ 5,122,900
Total sales (all stores)	\$ 70,891,700	\$ 42,732,000	\$ 59,978,000	\$ 60,644,000
%, chains to total	6.0	7.1	8.4	8.4
Lumber and Building				
Material Dealers -				
Chains (number)	46	42	35	31
Yards (maximum)	1,035	883	804	799
Chain sales	\$ 18,597,500	\$ 9,505,700	\$ 13,464,300	\$ 14,489,000
Total sales (all stores)	\$ 66,200,700	\$ 29,331,000	\$ 45,321,000	\$ 48,716,000
%, chains to total	28.1	32.4	29.7	29.7
Furniture Stores -				
Chains (number)	8	9	7	7
Stores (maximum)	96	84	76	81
Chain sales	\$ 9,367,900	\$ 4,317,400	\$ 4,793,100	\$ 5,492,800
Total sales (all stores)	\$ 41,016,500	\$ 23,073,000	\$ 35,656,000	\$ 36,698,000
%, chains to total	22.8	18.7	13.4	15.0
Radio and Music Stores -				
Chains (number)	7	4	6	6
Stores (maximum)	75	30	36	37
Chain sales	\$ 7,104,100	\$ 1,070,300	\$ 3,192,000	\$ 3,163,800
Total sales (all stores)	\$ 33,894,200	\$ 13,440,000	\$ 20,328,000	\$ 20,652,000
%, chains to total	21.0	8.0	15.7	15.3
Restaurants -				
Chains (number)	21	17	14	15
Stores (maximum)	262	240	210	213
Chain sales	\$ 13,438,600	\$ 7,129,300	\$ 6,917,400	\$ 7,180,700
Total sales (all stores)	\$ 75,977,100	\$ 41,667,000	\$ 50,176,000	\$ 49,969,000
%, chains to total	17.7	17.1	13.8	14.4
Drug stores -				
Chains (number)	31	29	33	31
Stores (maximum)	292	301	347	345
Chain sales	\$ 13,971,300	\$ 11,001,300	\$ 14,127,100	\$ 14,251,800
Total sales (all stores)	\$ 76,848,900	\$ 57,253,000	\$ 68,164,000	\$ 69,643,000
%, chains to total	18.2	19.2	20.7	20.5
Office, School and Store Sup- plies and Equipment Dealers				
Chains (number)	16	11	12	12
Stores (maximum)	173	144	152	155
Chain sales	\$ 11,134,200	\$ 5,332,100	\$ 10,571,800	\$ 1,098,600
Total sales (all stores)	\$ 19,829,900	\$ 10,003,000	\$ 17,953,000	\$ 18,551,000
%, chains to total	56.1	53.3	58.9	59.2
Tobacco Stores and Stands -				
Chains (number)	9	9	9	9
Stores (maximum)	215	234	217	217
Chain sales	\$ 7,800,700	\$ 5,446,200	\$ 6,047,400	\$ 6,029,000
Total sales (all stores)	\$ 30,702,800	\$ 21,586,000	\$ 26,640,000	\$ 27,323,000
%, chains to total	25.4	25.2	22.7	22.1

Table 3. -- Principal Statistics of Retail Chains by Provinces,
1930, 1933, 1938 and 1939

Province	1930	1933	1938	1939
CANADA(1) -				
Chains (number)	518	461	457	446
Stores (maximum)	8,504	8,230	7,692	7,595
Chain sales	\$ 487,336,000	\$ 328,902,600	\$ 414,448,300	\$ 432,026,100
Total sales (all stores)	\$ 2,755,569,900	\$ 1,785,768,000	\$ 2,404,756,000	\$ 2,447,658,000
%, chains to total	17.7	18.4	17.2	17.7
Index of chain sales ...	100.0	67.5	85.0	88.7
British Columbia -				
Chains (number)	92	81	77	73
Stores (maximum)	692	740	708	692
Chain sales	\$ 47,875,300	\$ 32,405,600	\$ 45,510,500	\$ 46,868,700
Total sales (all stores)	\$ 248,597,500	\$ 155,747,000	\$ 222,386,000	\$ 223,769,900
%, chains to total	19.3	20.8	20.5	20.9
Index of chain sales ...	100.0	67.7	95.1	97.9
Alberta(2) -				
Chains (number)	104	93	81	82
Stores (maximum)	682	637	564	572
Chain sales	\$ 24,918,500	\$ 17,269,500	\$ 27,420,800	\$ 29,317,800
Total sales (all stores)	\$ 176,537,100	\$ 109,074,000	\$ 161,491,000	\$ 164,211,000
%, chains to total	14.1	15.8	17.0	17.9
Index of chain sales ...	100.0	69.3	110.0	117.7
Saskatchewan -				
Chains (number)	101	90	83	83
Stores (maximum)	1,234	1,046	977	979
Chain sales	\$ 34,056,300	\$ 20,755,200	\$ 22,290,100	\$ 26,199,900
Total sales (all stores)	\$ 189,181,100	\$ 103,091,000	\$ 129,309,000	\$ 144,477,000
%, chains to total	18.0	20.1	17.2	18.1
Index of chain sales ...	100.0	60.9	65.5	76.9
Manitoba -				
Chains (number)	91	73	62	61
Stores (maximum)	434	374	323	327
Chain sales	\$ 22,105,800	\$ 13,619,700	\$ 17,797,300	\$ 18,617,100
Total sales (all stores)	\$ 189,243,900	\$ 122,045,000	\$ 160,690,000	\$ 161,835,000
%, chains to total	11.7	11.2	11.1	11.5
Index of chain sales ...	100.0	61.6	80.5	84.2

(1) Includes Yukon and North West Territories.

(2) Ratios of chain to total sales in Alberta for recent years have been increased by the inclusion in Government Liquor Store sales of an indeterminate amount of wholesale business.

Table 3.--Principal Statistics of Retail Chains by Provinces,
1930, 1933, 1938 and 1939 (Cont'd)

Province	1930	1933	1938	1939
Ontario -				
Chains (number)	250	217	235	233
Stores (maximum)	3,276	3,210	3,114	3,102
Chain sales	\$ 214,391,300	\$ 150,908,000	\$ 185,901,800	\$ 194,347,400
Total sales (all stores)	\$1,099,990,200	\$ 741,630,000	\$ 988,696,000	\$1,002,071,000
%, chains to total	19.5	20.3	18.8	19.4
Index of chain sales ...	100.0	70.4	86.7	90.7
Quebec -				
Chains (number)	175	147	135	134
Stores (maximum)	1,698	1,668	1,416	1,344
Chain sales	\$ 117,100,400	\$ 73,398,300	\$ 82,738,300	\$ 82,048,600
Total sales (all stores)	\$ 651,138,500	\$ 422,297,000	\$ 561,192,000	\$ 564,537,000
%, chains to total	18.0	17.4	14.7	14.5
Index of chain sales ...	100.0	62.7	70.7	70.1
New Brunswick -				
Chains (number)	42	41	46	46
Stores (maximum)	168	190	216	219
Chain sales	\$ 11,958,700	\$ 7,581,300	\$ 12,718,800	\$ 13,311,000
Total sales (all stores)	\$ 84,371,900	\$ 52,375,000	\$ 71,637,000	\$ 74,276,000
%, chains to total	14.2	14.5	17.8	17.9
Index of chain sales ...	100.0	63.4	106.4	111.3
Nova Scotia -				
Chains (number)	48	50	49	49
Stores (maximum)	227	283	293	290
Chain sales	\$ 12,163,300	\$ 11,715,500	\$ 18,148,300	\$ 19,580,000
Total sales (all stores)	\$ 99,519,900	\$ 68,839,000	\$ 95,819,000	\$ 98,864,000
%, chains to total	12.2	17.0	18.9	19.8
Index of chain sales ...	100.0	96.3	149.2	160.9
Prince Edward Island -				
Chains (number)	7	5	8	9
Stores (maximum)	12	8	9	9
Chain sales	\$ 678,700	\$ 350,900	\$ 508,100	\$ 537,400
Total sales (all stores)	\$ 13,773,700	\$ 8,905,000	\$ 11,122,000	\$ 11,431,000
%, chains to total	4.9	3.9	4.6	4.7
Index of chain sales ...	100.0	51.7	74.9	83.0

Table 4.--Chains Classified According to Type of Operation

Type of Operation	1938					1939				
	Number of Chains	Number of Stores (Average)	Total Chain Sales	Per cent of Total Chain Sales	Average Sales Per Store	Number of Chains	Number of Stores (Average)	Total Chain Sales	Per cent of Total Chain Sales	Average Sales Per Store
All Chains, Total ...	457	7,356	414,448,300	100.00	56,342	446	7,215	432,026,100	100.00	59,879
Local chains	171	1,125	50,153,800	12.10	44,581	163	1,083	48,235,500	11.17	44,539
Provincial chains ..	179	2,621	175,964,700	42.46	67,136	177	2,621	183,203,500	42.40	69,898
Sectional chains ..	59	1,363	58,959,600	14.23	43,257	58	1,297	63,777,100	14.76	49,173
National chains ...	48	2,267	129,370,200	31.21	57,575	48	2,214	136,810,000	31.67	61,793

Table 5.--Chains Classified According to Number of Units Operated

Size of Chain	1938					1939				
	Number of Chains	Number of Stores (Average)	Total Chain Sales	Per cent of Total Chain Sales	Average Sales Per Store	Number of Chains	Number of Stores (Average)	Total Chain Sales	Per cent of Total Chain Sales	Average Sales Per Store
All Chains, Total ...	457	7,356	414,448,300	100.00	56,342	446	7,215	432,026,100	100.00	59,879
Chains having										
less than 6 units ..	187	780	41,124,200	9.92	52,723	180	759	40,735,200	9.42	53,670
6 - 10 units	133	1,017	57,696,600	13.92	56,732	132	997	57,486,400	13.31	57,659
11 - 25 units	82	1,291	67,714,600	16.34	52,451	75	1,168	59,032,500	13.66	50,542
26 - 50 units	28	1,011	42,040,500	10.14	41,583	32	1,149	54,838,800	12.70	47,727
51 - 100 units	13	870	50,102,300	12.09	57,589	14	994	55,708,200	12.90	56,044
More than 100 units	14	2,387	155,770,100	37.59	65,258	13	2,148	164,225,000	38.01	76,455

Table 6.--Chains Classified According to Total Retail Sales Volume

Size of Chain	1938					1939				
	Number of Chains	Number of Stores (Average)	Total Chain Sales	Per cent of Total Chain Sales	Average Sales Per Store	Number of Chains	Number of Stores (Average)	Total Chain Sales	Per cent of Total Chain Sales	Average Sales Per Store
All Chains, Total	457	7,356	414,448,300	100.00	56,342	446	7,215	432,026,100	100.00	59,879
Chains having sales of -										
\$100,000 and less	80	429	5,430,300	1.31	12,658	78	405	5,402,800	1.25	13,340
\$100,000 - \$250,000 ...	137	879	22,790,000	5.50	25,927	129	803	20,874,100	4.83	25,995
\$250,000 - \$500,000 ...	101	962	35,367,300	8.54	36,764	100	939	35,284,100	8.17	37,576
\$500,000 - \$1,000,000 .	65	967	44,890,000	10.83	46,422	61	938	42,038,100	9.73	44,817
\$1,000,000 - \$2,500,000	43	1,213	62,178,200	15.00	51,260	47	1,257	69,513,600	16.09	55,301
\$2,500,000 - \$5,000,000	17	1,093	57,573,800	13.89	52,675	16	1,174	52,778,100	12.22	44,956
More than \$5,000,000 ..	14	1,813	186,218,700	44.93	102,713	15	1,699	206,135,300	47.71	121,327

Table 7.--Chain Store Accounts Receivable, December 31, 1939, by Provinces and Kind of Business Groups

	All Chain Stores	Food Group	Apparel Group	Building Materials Group	Furniture & Household Group	Jewellery Stores
Canada(1)	Sales	\$432,026,100	\$135,481,700	\$31,967,100	\$20,764,000	\$8,039,300
	Accounts outstanding, amount	\$ 35,942,800	\$ 1,733,300	\$ 1,304,700	\$ 9,412,100	\$1,898,100
	% of sales	8.3	1.3	4.1	45.3	23.6
Maritime Provinces	Sales	\$ 33,428,400	\$ 6,396,300	\$ 967,200	\$ 858,300	\$ 422,700
	Accounts outstanding, amount	\$ 2,808,600	\$ 182,800	\$ 1,400	\$ 157,400	\$ 116,200
	% of sales	8.4	2.9	0.1	18.3	27.5
Quebec	Sales	\$ 82,048,600	\$ 19,595,400	\$ 8,171,800	\$ 1,742,300	\$2,031,600
	Accounts outstanding, amount	\$ 7,117,800	\$ 173,600	\$ 365,100	\$ 387,000	\$ 363,200
	% of sales	8.7	0.9	4.5	22.2	17.9
Ontario	Sales	\$194,347,400	\$ 77,417,100	\$16,113,800	\$ 5,174,400	\$3,533,600
	Accounts outstanding, amount	\$ 12,382,200	\$ 853,100	\$ 742,300	\$ 1,472,000	\$1,106,300
	% of sales	6.4	1.1	4.6	28.4	31.3
Manitoba	Sales	\$ 18,617,100	\$ 6,283,800	\$ 899,500	\$ 2,002,100	\$ 286,200
	Accounts outstanding, amount	\$ 1,370,300	\$ 61,600	\$ 97,700	\$ 538,800	\$ 273,600
	% of sales	7.4	1.0	10.9	26.9	95.6
Saskatchewan	Sales	\$ 26,199,900	\$ 5,771,000	\$ 2,885,300	\$ 6,064,000	\$ 857,600
	Accounts outstanding, amount	\$ 6,601,100	\$ 74,700	\$ 70,300	\$ 5,345,400	\$ 638,600
	% of sales	25.2	1.3	2.4	88.1	14.8
Alberta	Sales	\$ 29,317,800	\$ 6,731,000	\$ 1,636,000	\$ 4,593,500	\$ 683,500
	Accounts outstanding, amount	\$ 2,827,000	\$ 131,300	\$ 20,800	\$ 1,461,700	\$ 707,100
	% of sales	9.6	2.0	1.3	31.8	16.4
British Columbia	Sales	\$ 46,868,700	\$ 13,173,100	\$ 1,293,500	\$ 329,400	\$ 1,817,800
	Accounts outstanding, amount	\$ 2,699,200	\$ 247,800	\$ 7,100	\$ 49,800	\$ 1,305,500
	% of sales	5.8	1.9	0.5	15.1	71.8

(1) Includes Northwest Territories and Yukon.

Table 8.--Voluntary Chains in Canada, 1930 - 1939

(Number of Voluntary Chains, Stores, Value of Purchases and Average Purchases per Store)

A. All Voluntary Chains

Year	Number of Chains	Number of Stores	Total Purchases at Wholesale Prices	Average Purchases Per Store	Index of Purchases, (1930 = 100)
1930	24	4,485	22,783,372	5,080	100.0
1931	29	5,456	25,220,327	4,622	110.7
1932	30	6,207	26,364,548	4,248	115.7
1933	32	6,689	28,625,065	4,279	125.6
1934	31	6,430	30,021,219	4,669	131.8
1935	38	7,361	31,231,500	4,243	137.1
1936	44	7,982	32,852,510	4,116	144.2
1937	49	8,310	35,006,804	4,213	153.7
1938	49	8,419	34,256,395	4,069	150.4
1939	43	8,233	39,206,716	4,762	172.1

B. All Voluntary Food Chains

1930	23	4,472	22,720,502	5,081	100.0
1931	26	5,198	23,626,795	4,545	104.0
1932	26	5,790	25,433,064	4,392	111.9
1933	27	6,025	26,725,418	4,436	117.6
1934	23	5,659	26,842,228	4,743	118.1
1935	30	6,525	27,703,216	4,246	121.9
1936	32	6,670	27,336,202	4,098	120.3
1937	37	6,949	28,417,699	4,089	125.1
1938	39	7,158	29,435,237	4,112	129.6
1939	31	6,706	32,427,479	4,836	142.7

LIST OF CHAIN STORE FIRMS IN CANADA, 1939

FOOD GROUP

Head Office Address

Bakery Products Dealer Chains

Canadian Window Bakeries Ltd.
Cochrane's Bakery
Federal System of Bakeries Ltd.
Fenton's Bakeries
Scanlon, The Bakery
Unser, Wm.
Woman's, The Bakery Ltd.
Woman's Bakery Ltd.

1468 Broadway West
1068 Dovercourt Rd.
4 Ellerbeck St.
284 Bank St.
Yonge St.
410 Bloor St. W.
1420 E. 15th Ave.
430 College St.

Vancouver, B.C.
Toronto, Ont.
Toronto, Ont.
Ottawa, Ont.
Aurora, Ont.
Toronto, Ont.
Vancouver, B.C.
Toronto, Ont.

Candy and Confectionery Store Chains

Biscuiterie Oscar
Coles, Geo. Ltd.
Hunt's Ltd.
Jenny Lind Candy Shops Ltd., The
Laura Secord Candy Shops Ltd.
Marathon Confectionery
Olympia Candy Co. Ltd.
Picardy Limited
Variety Nut Stores Ltd.
Ziegler's Chocolate Shops Ltd.

3753 rue Wellington
719 Yonge St.
67 Walker Ave.
301 Lansdowne Ave.
60 Bathurst St.
5341 Clarke St.
110 - 10th St.
540 Broadway Ave.
1536 Dundas St. W.
977 Granville St.

Verdun, Que.
Toronto, Ont.
Toronto, Ont.
Toronto, Ont.
Toronto, Ont.
Montreal, Que.
Brandon, Man.
Winnipeg, Man.
Toronto, Ont.
Vancouver, B.C.

Grocery Store Chains

B. & K. Economy Cash Stores Ltd.
Bassin's Food Markets
Black & White Stores
Carroll's Limited
Charbonneau, L.A.
Curry's Grocery
The T. Eaton Co. Ltd. (Ontario Groceteria)
Elliott's Stores Ltd.
Gowman, The Grocery
Hickman Stores, The
Jenkins Groceteria Ltd. (Alberta)
Jewel Stores Ltd.
McBride's Limited
Model Grocery Ltd.
Neal Brothers Ltd.
O. K. Economy Stores
Overwaitea Ltd.
Quality Groceteria Company
Ramsay's Market
Steinberg's Wholesale Groceteria Ltd.
Sterling Stores Ltd.
Superior Stores (B. C.) Ltd.
Tait, Harry Groceteria Ltd.
Thomas Bros.
Thomson Groceries Ltd.
Toronto Grocery Stores
United Pure Food Stores Regd.
Welch, H.W. Ltd.
Wilbie's Service Stores
Ziebell, A.

1484 W. Broadway
405 Jane St.
10402 - 97th St.
19 Hughson St. S.
127 Hotel de Ville
6115 Fraser St.

5339 West Boulevard
181 Colborne St.
843 Bank St.
702 - 9th Ave. W.
592 Main St.
1333 Garnet St.
308 - 6th St.
283 Stanley St.
301 Ontario Ave.
1181 Richards St.
71 Emerald St. S.

445 River St.
605 Barrington St.
207 W. Hastings St.
10012 - 101st Ave.
438 Dundurn St.
Rear of 302 Greenwood Ave.
290 Queen St. E.
960 St. Paul St. W.
Deer Island
6027 Fraser St.
149 Pembroke St. W.

Vancouver, B.C.
Toronto, Ont.
Edmonton, Alta.
Hamilton, Ont.
Hull, Que.
Vancouver, B.C.
Toronto, Ont.
Vancouver, B.C.
Brantford, Ont.
Ottawa, Ont.
Calgary, Alta.
Winnipeg, Man.
Regina, Sask.
New Westminster, B.C.
Winnipeg, Man.
Saskatoon, Sask.
Vancouver, B.C.
Hamilton, Ont.
Petrolia, Ont.
Verdun, Que.
Halifax, N.S.
Vancouver, B.C.
Edmonton, Alta.
Hamilton, Ont.
Toronto, Ont.
Toronto, Ont.
Montreal, Que.
Leonardville, N.B.
Vancouver, B.C.
Pembroke, Ont.

Combination Store Chains

Acadia Stores Limited
Adam and Co. Limited
Barker's Stores Ltd.
Barker's Grocery
Boyle, H.J. Co. Ltd.
Butti, Sam
Buywell Food Markets Inc.

249 Hollis St.
42 Borgia St.
Provost St.
100 Princess St.
168½ Charlotte St.
268 Ferguson St.
1319 St. Catherine St.

Halifax, N.S.
Sudbury, Ont.
New Glasgow, N.S.
Saint John, N.B.
Peterboro, Ont.
North Bay, Ont.
Montreal, Que.

LIST OF CHAIN STORE FIRMS IN CANADA, 1939 (Cont'd)

Combination Store Chains (Cont'd)

Buy Right, The Stores Ltd.
Campbellton's Cash & Carry Stores
Consumer's Cooperative Society Ltd.
Cosmopolitan, The Stores
Curtis Markets
David's Markets Ltd.
Dominion Stores Limited
T. Eaton Co. Ltd. (Maritime Groceterias)
T. Eaton Co. Ltd. (Western Groceterias)
Empire Meat Co. Ltd.
Fitzpatrick and Geraghty Ltd.
Gilmer and Thomson
Great A. & P. Tea Co. Ltd., The
International Provisions Co. Ltd.
Loblaw Groceterias Co. Ltd.
Luckin's Ltd.
M. & P. Stores Ltd.
MacDonald, B.C.
Mason's Grocery Stores
Miracle Marketarias Ltd.
Phillips Markets Ltd.
Pinch, The J.C. Stores
Powell and Co. Ltd.
Power Food, The Markets
Progressive Trading Cooperative Ltd.
Quality Food Stores
Ray's Limited
Safeway Stores Ltd.
Shop-Easy Stores Limited
Shoprite Stores
Shore, Max
Sobey, J.W.
Sosowsky & Slobodsky, Messrs.
Thrift Stores Limited
Whyte Packing Company, The Ltd.
Worker's Cooperative of New Ontario Ltd.

Head Office Address

521 - 525 Gottingen St.
Union St.
64 - 4th Ave.
214 Townsend St.
1028 Pape Ave.
106 Townsend St.
3 Sullivan St.

330 - 2nd Ave. S.
196 Rubidge St.
26 Queen St.
135 Laughton Ave.
626 Barrington St.
Fleet & Bathurst Sts.
4 Parkhurst Blvd.
375 Sandwick St. W.
64 Windsor St.
429 George St.
2424 Yonge St.
805 Howard Ave.
536 Queen St.
Cor. King & Main Sts.
118 King St. E.
638 Queen St. W.
420 Bathurst St.
1105 Dominion Bldg.
313 Pacific Ave.
312 Confederation Life Bldg.
1502 - 12th Ave. W.
3 Ingraham's Lane

546 Simpson St.
960 Outremont Ave.
Linton Ave.
64 - 3rd Ave.

Halifax, N.S.
Campbellton, N.B.
Timmins, Ont.
Sydney, N.S.
Toronto, Ont.
Sydney, N.S.
Toronto, Ont.
Toronto, Ont.
Toronto, Ont.
Saskatoon, Sask.
Peterborough, Ont.
St. Catharines, Ont.
Toronto, Ont.
Halifax, N.S.
Toronto, Ont.
Toronto, Ont.
Windsor, Ont.
Halifax, N.S.
Peterborough, Ont.
Toronto, Ont.
Windsor, Ont.
Sault Ste. Marie, Ont.
Dundas, Ont.
Toronto, Ont.
Toronto, Ont.
Vancouver, B.C.
Winnipeg, Man.
Winnipeg, Man.
Calgary, Alta.
Glace Bay, N.S.
Stellarton, N.S.
Fort William, Ont.
Montreal, Que.
Stratford, Ont.
Timmins, Ont.

Meat Market Chains

Brooker's Meat Market
Buehler Bros. Limited
Burns and Co. Limited
Calvert, Willis
Collins, Len
Cooper, Joseph Ltd.
Cross' Stores
Duff's Meat Stores and Master
Meat Markets Co. of Canada
Gordon, D.K. Ltd.
Poyntz, Arthur
Pure Food Meat Markets
Sterling Food Markets Ltd.
Swanwick, A.
Wilson Bros. Ltd.

Talbot St. E.
2896 Dundas St. W.

1232 Dundas St. W.
475 Danforth Ave.
466 Queen St. W.
1310 - 1312 Douglas St.

100 Vine St.
Bernard Ave.
790 St. Clair Ave. W.
1505 Gerrard St. E.
724 Vancouver Block
428 King St. W.
2010 - 12th Ave.

Leamington, Ont.
Toronto, Ont.
Calgary, Alta.
Toronto, Ont.
Toronto, Ont.
Toronto, Ont.
Victoria, B.C.

Hamilton, Ont.
Kelowna, B.C.
Toronto, Ont.
Toronto, Ont.
Vancouver, B.C.
Hamilton, Ont.
Regina, Sask.

Other Food Store Chains

Burgess, J.
Canada Tea Company Limited
Teusignant Freres Limitee

660½ Bloor St. W.
247 Parliament St.
6306 rue St. Hubert

Toronto, Ont.
Toronto, Ont.
Montreal, Que.

LIST OF CHAIN STORE FIRMS IN CANADA, 1939 (Cont'd)

COUNTRY GENERAL STORE CHAINS

British Canadian Cooperative Society Ltd. Main St.
Craig Brothers
Dawson Cooperative Union
Fraser, Donald
Harper's
Hill, F.T. & Co. Ltd.
Falconbridge General Stores
Wm. Hyman & Son Limited
Labrador Fisheries Ltd.
Loggie, A. & R. Co. Ltd.
Loggie, W.S. Company Limited
MacKenzie's Ltd.
Miller, Frank G.
People's Cooperative Society
(Port Arthur) Ltd.
Quesnel, R.O.
Robin, Jones & Whitman Ltd.
Robinson, H. Limited
Royal Department Stores
Joseph Shibley, Esq.
Payless Stores
Stockton, G.W. Ltd.
"Whittaker's"
Wilson-Scott Limited

Head Office Address

Sydney Mines, N.S.
Vermilion, Alta.
Dawson Creek, B.C.
Plaster Rock, N.B.
Dawson Creek, B.C.
Markdale, Ont.
Falconbridge, Ont.
Gaspe Harbour, Que.
Montreal, Que.
Loggievile, N.B.
Chatham, N.B.
William's Lake, B.C.
Asquith, Sask.
Port Arthur, Ont.
Montebello, Que.
Halifax, N.S.
Carrot Creek, Alta.
Yarmouth, N.S.
Radville, Sask.
Edmonton, Alta.
Carlyle, Sask.
Briercrest, Sask.
Willow Bunch, Sask.

GENERAL MERCHANDISE GROUP

Dry Goods Store Chains

Binn's Canada Limited
Bruce, J.A. & Co. Ltd.
Cairns Stores Limited
Glasberg, Harry
Shore, William
Walker Stores Limited

45 St. James St. W.
395 St. Paul St. E.
66 Main St.
537 St. Catherine St. W.
232 Bridge St.
48 Front St. W.

Montreal, Que.
Montreal, Que.
Galt, Ont.
Montreal, Que.
Niagara Falls, Ont.
Toronto, Ont.

General Merchandise Store Chains

International Cooperative
Trading Co. Ltd.

176 Algoma St. South

Port Arthur, Ont.

Variety Store Chains

Beamish, The R.A. Stores Co.
Chainway Stores Ltd.
Farmer, J.D. Magazines
Federal 5-10-15¢ to \$1.00 Stores Ltd.
Grigg, The Co.
Kresge, S.B. Company Ltd.

375 Nepean St.
22 Front St. W.
1819 Mount Royal est
1181 St. Catherine St. W.

Ottawa, Ont.
Toronto, Ont.
Montreal, Que.
Montreal, Que.
Orangeville, Ont.

Metropolitan Stores Ltd.
Mirwin's Stores Ltd.
People's 5-10-15¢ to \$1.00 Stores Ltd.
The Regent 5¢ to \$1.00 Stores Ltd.
Rossy, E. Incorporated
Selrite Stores and
Stedman 5¢ to \$1.00 Stores
United 5¢ to \$1.00 Stores of Can. Ltd.
Variety 5¢ to \$1.00 Stores Ltd.
Woolworth, F.W. Co. Ltd.
Zeller's Limited

Room 1300,
507 Place D'Armes
136 Dundas St.
James St.
1372 St. Catherine St. W.
319 Notre Dame St. E.
3979 Ontario St. E.

27 Wellington St. W.
3791 Notre Dame St. W.
1667 Mt. Royal E.
357 Bay St.
1253 McGill College Ave.

Montreal, Que.
London, Ont.
Wallaceburg, Ont.
Montreal, Que.
Montreal, Que.
Montreal, Que.
Montreal, Que.
Montreal, Que.
Montreal, Que.

LIST OF CHAIN STORE FIRMS IN CANADA, 1939 (Cont'd)

AUTOMOTIVE GROUP

Automobile Dealer Chains

Clark, J. & Son Ltd.
Corfield Motors Ltd.
General Motors Products Co. of Canada Ltd.
Lounsbury, The Company Limited
Union Sales Ltd.

Head Office Address

400 King St.
Union Bay Road

Fredericton, N.B.
Courtenay, B.C.
Oshawa, Ont.
Newcastle, N.B.
Amherst, N.S.

Accessories, Tires and Battery Store Chains

Automobile Supply Stores Inc.
Goodrich Silvertown Stores, The

6335 St. Lawrence Blvd.
521 King St. W.

Montreal, Que.
Kitchener, Ont.

Filling Station Chains

British American Oil Co. Ltd., The
Canadian Oil Companies Ltd., The
Champlain Oil Products Ltd.
Cities Service Oil Co. Ltd.
Diamond Taxicab Association Ltd.
(Taxis Limited)
Dominion Garage, The
Get Gas Ltd.
Goodrich Oil Co. Ltd.
Irving Oil Company Limited, The
Joy Oil Limited, The
Lalonde, H.H.
Lemon, Chas. E. & Son
Lion Oil Company, The
Maple City Gas & Oil Company, The
McColl-Frontenac Oil Company Ltd., The
Pennsylvania Gasolene Co. Ltd.
Provincial Tire Corporation Limited
Standard Oil Co. of British Columbia Ltd.
Super Service Stations Ltd.
Thayer's Limited
Union Garage Ltd.

Royal Bank Bldg.
12 Strachan Ave.
1401 Sun Life Bldg.
1179 Yonge St.

1021 Mountain St.
88 Bond St.
60 Elgin St.

Dock St.
6370 Notre Dame St. E.
2237 rue Delormier
1028 - 3rd Ave. E.
401 Weston Road S.
1 Harvey St.
Royal Bank Bldg.
1245 St. Gregoire St.
171 Main St.
906 Marine Bldg.
100 Sackville St.
424 Wellington St.
959 Cathedral Ave.

Toronto, Ont.
Toronto, Ont.
Montreal, Que.
Toronto, Ont.

Montreal, Que.
Oshawa, Ont.
Sudbury, Ont.
Port Credit, Ont.
Saint John, N.B.
Montreal, Que.
Montreal, Que.
Owen Sound, Ont.
Toronto, Ont.
Chatham, Ont.
Montreal, Que.
Montreal, Que.
Hamilton, Ont.
Vancouver, B.C.
Halifax, N.S.
London, Ont.
Montreal, Que.

APPAREL GROUP

Men's and Boys' Clothing and Furnishings
Store Chains. (including custom tailors)

Applegath, L.J. & Son Ltd.
Bond Clothes Shops
Calhoun's Smile Hat Shops Ltd.
Dowler's Ltd.
Dunn's Tailors
Fashion Craft Shops Ltd.
Firth Bros. Limited
Grafton and Co. Ltd.
Grover's Chain Shirt Shops Limited
Lennox & Co.
Robinson's Men's Clothes Limited
Smithbilt Hat Company
Tip Top Tailors Ltd.
United Clothing Stores

258 Yonge St.
126 William St.
97 Yonge St.
489-491 Talbot St.
489 College St.
2012 St. Lawrence Blvd.
127-129 Hughson St. N.
8 King St. W.
162 St. Catherine St. W.
1220 St. Clair Ave. W.
366 Mayor St.
1208 - 1st St. W.
Boulevard Drive
325 Queen St. W.

Toronto, Ont.
Longueuil, Que.
Toronto, Ont.
St. Thomas, Ont.
Toronto, Ont.
Montreal, Que.
Hamilton, Ont.
Dundas, Ont.
Montreal, Que.
Toronto, Ont.
Montreal, Que.
Calgary, Alta.
Toronto, Ont.
Toronto, Ont.

LIST OF CHAIN STORE FIRMS IN CANADA, 1939 (Cont'd)

Family Clothing Store Chains

		<u>Head Office Address</u>
Allen Stores Limited	346 Yonge St.	Toronto, Ont.
Army and Navy Department Stores	1162 Osler St.	Regina, Sask.
Glass Bros.	229 Spadina Ave.	Toronto, Ont.
"Greenberg's"	1211 Phillips Square	Montreal, Que.
Green Front Stores, The		Woodstock, Ont.
Holt Renfrew & Co. Ltd.	1300 Sherbrooke St. W.	Montreal, Que.
Joseph, K. Co. Ltd.	127 Main St.	Rouyn, Que.
Lipson Chain Stores	Main St.	Picton, Ont.
"McMorran's"	38 Jarvis St.	Fort Erie N., Ont.
Pattenick, O. & Co.	66 Wellington St. W.	Toronto, Ont.
Pattenick, W. Stores	64 Wellington St. W.	Toronto, Ont.
Pullon, M.D. and Sons Ltd.	96-98 Yonge St.	Toronto, Ont.
Red Front Dept. Stores Ltd.	179 King St. W.	Kitchener, Ont.
Rennert Freres	179 rue St. Catherine	Grand Mere, Que.
Smith, C.H. Company Ltd.	132 Ouellette Ave.	Windsor, Ont.
Stratford House Furnishing Co.	141 Downie St.	Stratford, Ont.
Toronto Bargain Stores Ltd.	205 Richmond St.	Sudbury, Ont.

Women's Apparel and Accessories Store Chains

Belgium Glove & Hosiery Co. Ltd.	477 St. Catherine St. W.	Montreal, Que.
Brown's Silk Shoppe	855 London St. W.	Windsor, Ont.
Cameo Hosiery Shops	2034 Queen St. E.	Toronto, Ont.
Charbonneau Lingerie Ltee.	6641 rue St. Hubert	Montreal, Que.
Chez "Charlebois" (Central)	708 Notre Dame St. W.	Montreal, Que.
D'Allaird's Limited and		
D'Allaird's (Quebec) Limited	20 Laurier Ave. W.	Montreal, Que.
Darling Hat Shops Limited	332 - 8th Ave. W.	Calgary, Alta.
Ellis Hosiery Shops Ltd.	723 Yonge St.	Toronto, Ont.
Evangeline Shops Limited	751 Yonge St.	Toronto, Ont.
Gerofsky, Harry	10 James St. S.	Hamilton, Ont.
The Hollywood Lingerie Shops	Room 106,	
	463 St. Catherine St. W.	Montreal, Que.
Kaufman, Louis	232 Dundas St.	London, Ont.
Master Hosiery Shops	1516 Queen St. W.	Toronto, Ont.
Reitman's Incorporated	1460 Clarke St.	Montreal, Que.
Smart Sixteen Ltd.	271 Yonge St.	Toronto, Ont.
Scobie Silk Shop, The Limited		Almonte, Ont.
Virginia Dare Limited	504 Kent Bldg.	Toronto, Ont.
Wallace, C. & Co.	145 St. Paul St.	St. Catharines, Ont.
Woolcraft	2034 - 12th Ave.	Regina, Sask.

Shoe Store Chains

Agnew Surpass Shoe Stores Ltd.	100 Elgin St.	Brantford, Ont.
Barnett, Leo and Co.	10 Market Square	Hamilton, Ont.
Barriere, Omer	6594 rue St. Hubert	Montreal, Que.
Bastien, A. et fils	345 Notre Dame St. E.	Montreal, Que.
Beaudin, J. Limitee	4281 Notre Dame Ouest	Montreal, Que.
Sellerose, P.E.	6664 St. Hubert St.	Montreal, Que.
Bon Ton Shoe Store	505 - 4th Ave. S.	Lethbridge, Alta.
National Shoe Stores		Contrecoeur, Que.
Dack's Shoes Limited	73 King St. W.	Toronto, Ont.
Desilets, D.A.	1670 Mount Royal East	Montreal, Que.
Desnoyers, W. L.	185-187 Main St.	Granby, Que.
E. & R. Shoe Stores		London, Ont.
Johnston, The J.A. Company	34 Buell St.	Brockville, Ont.
LaSalle, F.X. & Fils	451 rue Rachel est	Montreal, Que.
Lefebvre, J.B. Limitee	4201 rue Ontario est	Montreal, Que.
Maher Shoe Stores	579 Richmond St. W.	Toronto, Ont.
Marantz, S. and Son	2025 Desjardins St.	Montreal, Que.

LIST OF CHAIN STORE FIRMS IN CANADA, 1939 (Cont'd)

Shoe Store Chains (Cont'd)

Munday, H.E. & Sons
Neill, R. Ltd.
Paramount Footwear Ltd.
Pollock's Shoes Limited
Quality Shoe Stores
Royal Shoe Co.
Seigel's Shoe Stores Ltd.
Shoeteria, The Limited
Silver Slipper Shoppe, The
Sterling Shoes Ltd.
Wall Bros.
Yellow Sample Shoe Stores

Head Office Address

1203 Douglas St. Victoria, B.C.
350-354 George St. Peterborough, Ont.
411 St. Catherine St. E. Montreal, Que.
280 Church St. Toronto, Ont.
2449 Granville St. Vancouver, B.C.
704 St. Catherine St. W. Montreal, Que.
549 Barton St. Hamilton, Ont.
165 W. Hastings St. Vancouver, B.C.
76 Queen St. Toronto, Ont.
10203 - 103rd St. Edmonton, Alta.
61 Queen St. Toronto, Ont.
5514 Dominique St. Montreal, Que.

LEATHER AND BUILDING MATERIALS GROUP

Hardware Store Chains

Builder's Hardware Stores Ltd.
Cochrane-Dunlop Hardware Limited
Hardware Supply Limited
Highway Hardware Stores
Manville Hardware, The Co.
Mills Hardware Company Limited
Noiscaux, L.N. & J.E. Enrg.
Pascal Hardware, The J. Co. Ltd.
Philbin Hardware, The M. Co.
Snap-on-Tools of Canada Ltd.
Taylor, The George Hardware Ltd.
Thompson and Sutherland Ltd.

354 - 11th Ave. W. Calgary, Alta.
23 Durham St. Sudbury, Ont.
Cor. Hamilton St. & 7th Ave. Regina, Sask.
116 Lakeshore Rd. Toronto, Ont.
Central Ave. Prince Albert, Sask.
95 King St. E. Hamilton, Ont.
2480 rue Notre Dame O. Montreal, Que.
1191 St. Lawrence Blvd. Montreal, Que.
4860 Sherbrooke St. W. Montreal, Que.
800 Howard Ave. Windsor, Ont.
New Liskeard, Ont.
North Sydney, N.S.

Lumber and Building Material Dealer Chains

Advance Lumber Co. Ltd.
Alberta Lumber Company Ltd.
Atlas Lumber Company Ltd.
Beaver Lumber Co. Ltd.
Beaver "Alberta" Lumber Co. Ltd.
Crowe, J.J. Co. Ltd.
Frontier Lumber Co. Ltd.
McDiarmid Lumber Co. Ltd.
Canadian Investment, The Company Ltd.
Carpentier, F.J. & Co. Ltd.
Citizen's Lumber Co. Ltd.
Crown Lumber Company Ltd.
Empress Lumber Yards
Hayward Lumber Co. Ltd.
Heywood & Company Ltd.
Hill-Clark-Francis Limited
Imperial Building Supplies Ltd.
Imperial Lumber Co. Ltd.
G.W. Lye & Son Ltd.
McFarland Lumber Yards
McIlrath Lumber Co. Ltd.
Monarch Lumber Co. Ltd.
Moose Mountain Company Ltd.
North American Lumber & Supply Co. Ltd.
North Star Lumber Co. Ltd.
Reliance Lumber Company Ltd.
Revelstoke Sawmill Co. Ltd.
Royal Lumber Yards Ltd.
Security Lumber Company Ltd.
Valley Lumber Yards Ltd.
West Lumber & Supply Co. Ltd.

403 - 5th Ave. S. Lethbridge, Alta.
354 - 11th Ave. W. Calgary, Alta.
354 - 11th Ave. W. Calgary, Alta.
Free Press Bldg. Winnipeg, Man.

Moore Block Weyburn, Sask.
720 Royal Bank Bldg. Yorkton, Sask.
1202 - 1st St. W. Winnipeg, Man.
11904 - 73rd St. Calgary, Alta.
Whitewood Ave. Empress, Alta.
204 Manitoba St. W. Edmonton, Alta.
Tegler Bldg. Drinkwater, Sask.
Hampton St. New Liskeard, Ont.
414 P. Burns Bldg. Moose Jaw, Sask.

201 Hamilton Bldg. Edmonton, Alta.
Cor. Hamilton & 8th Sts. MacGregor, Man.
720 Royal Bank Bldg. Calgary, Alta.
11 - 16th St. E. Radville, Sask.

354 - 11th Ave. W. Winnipeg, Man.
1018 - 11th Ave. W. Regina, Sask.
315 Main St. N. Moose Jaw, Sask.
P.O. Drawer 1070 New Westminster, B.C.
Bank of Ottawa Bldg. Prince Albert, Sask.

LIST OF CHAIN STORE FIRMS IN CANADA, 1939 (Cont'd)

Paint and Glass Store Chains

Head Office Address

Empire Wallpapers Ltd.
Scarfe & Co. Ltd.
Sherwin-Williams Co. of Canada Ltd.

334 Yonge St.
Greenwich St.
2875 Centre St.

Toronto, Ont.
Brantford, Ont.
Montreal, Que.

FURNITURE AND HOUSEHOLD GROUP

Furniture Store Chains

Acker Furniture Co. Ltd.
Burroughes Furniture Co., The F.C. Ltd.
Great Western Furniture Co. Ltd.
Legaré, La Compagnie Ltee.
Lounsbury Co. Ltd.
New Percival Furniture Co.
(Operated by J. Abramsky Ltd.)
Yolles Furniture Co. Ltd.

42 Carden St.
647 Queen St. W.
217 - 21st St. E.
273 rue St. Paul
Princess St.
379 Queen St. W.

Guelph, Ont.
Toronto, Ont.
Saskatoon, Sask.
Quebec, Que.
Newcastle, N.B.
Kingston, Ont.
Toronto, Ont.

Household Appliance Store Chains

Beatty Bros. Limited
British Columbia Electric Railway Co. Ltd.
Canadian Utilities Limited
Consumer's Gas Co. of Toronto, The
Dominion Electric Power Limited
Dominion Natural Gas Co. Ltd.
Gatineau Power Co.
La Compagnie de Pouvoir du Bas St. Laurent
Maytag Company, The Ltd.
Northern Ontario Power Company Ltd.
Onward Manufacturing Co. Ltd.
Quebec Power Company
Shawinigan, The Water and Power Company
Singer Sewing Machine Co.
Southern Canada Power Co. Ltd.
Union Gas Company of Canada Limited

Hill St.
425 Carroll St.
215 - 6th Ave. W.
19 Toronto St.
4th St.
518 Jackson Bldg.
140 Wellington St.
Ave. de la Cathedrale
640 Portage Ave.
Cor. Whitewood Ave. &
Wellington St.
1027 King St. E.
229 St. Joseph St.
107 Craig St. W.
149 Broadway Ave.
355 St. James St.
Gas Bldg., Fifth St.

Fergus, Ont.
Vancouver, B.C.
Calgary, Alta.
Toronto, Ont.
Estevan, Sask.
Buffalo, N.Y.; U.S.
Ottawa, Ont.
Rimouski, Que.
Winnipeg, Man.
New Liskeard, Ont.
Kitchener, Ont.
Quebec, Que.
Montreal, Que.
New York City, U.S.
Montreal, Que.
Chatham, Ont.

Radio and Music Store Chains

Fletcher, The G.A. Music Ltd.
Forst's Limited
Hartney Company Ltd.
Heintzman & Co. Ltd.
Lindsay, C.W. & Co. Ltd.
Wentworth Auto and Radio Supply Co. Ltd.

22 Commercial St.
2432 Hastings St. E.
755 St. Catherine St. W.
195 Yonge St.
1112 St. Catherine St. W.
32-36 John St. N.

Nanaimo, B.C.
Vancouver, B.C.
Montreal, Que.
Toronto, Ont.
Montreal, Que.
Hamilton, Ont.

Other Home Furnishing Store Chains

Robert et Cie Ltee.
Supor Health Aluminum Co. Ltd.
Wosk's Ranges

1950 rue Ontario est
107 McGill St.
1263 Granville St.

Montreal, Que.
Toronto, Ont.
Vancouver, B.C.

RESTAURANT CHAINS

Board of Park Commissioners
Bowles Lunch Limited
Canada Railway News Company Limited
Canadian Pacific Railway Company
Charles Coffee Shops
Childs Company
Honey Dew Limited
Honey Dew Western Ltd.
Murray's Lunch Ltd.

Stanley Park
7 King St. E.
Union Station
Windsor St. Station
20-22 Main St. E.
200 - 5th Ave.
2878 Dundas St. W.
2878 Dundas St. W.
466 St. Alexis St.

Vancouver, B.C.
Toronto, Ont.
Toronto 2, Ont.
Montreal, Que.
Hamilton, Ont.
New York City, U.S.
Toronto, Ont.
Toronto, Ont.
Montreal, Que.

LIST OF CHAIN STORE FIRMS IN CANADA, 1939 (Cont'd)

RESTAURANT CHAINS (Cont'd)

Northeastern Lunch Ltd. in Liquidation
 The Rite Spot
 Shap's Lunch
 Temiskaming & Northern Ontario Railway
 White Lunch Ltd.
 The White Spot Limited

<u>Head Office Address</u>	
1835 St. Catherine St. W.	Montreal, Que.
10602 Jasper Ave.	Edmonton, Alta.
3759 St. Lawrence Blvd.	Montreal, Que.
124 W. Hastings St.	North Bay, Ont.
307 - 8th Ave. E.	Vancouver, B.C.
	Calgary, Alta.

OTHER RETAIL CHAINS

Feed Store Chains

Brackman-Kerr Milling Co.
 Buckerfield's Limited
 Hogg and Lytle Limited

540 Front St.	New Westminster, B.C.
P. O. Box 219	Vancouver, B.C.
	Oakwood, Ont.

Coal and Wood (including ice) Dealer Chains

Conger Lehigh Coal Co. Limited
 Hogg, The Jm. Coal Co. Ltd.
 Wilson Freres

350 Bay St.	Toronto, Ont.
14 Queen St. S.	Waterloo, Ont.
2537 rue Notre Dame E.	Montreal, Que.

Drug Store Chains

American Drug Stores, The
 Barne's Drug Company

1187 St. Catherine St. W.	Montreal, Que.
3 Queen St. E.	Sault Ste.

Buckley's Limited
 Cairncross and Lawrence Ltd.
 Cape's Drug Store
 Cunningham Drug Stores Ltd.
 Hamilton's Drugs Limited
 Lanspeary's Ltd.
 Leduc Pharmacies
 Liggett, Louis K. Limited
 MacLeod-Balcom Ltd.
 Macy's Drug Stores Reg'd
 McDermid Drug, The Company Limited
 Martineau Pharmacies, The
 Merrick Drug Stores Limited
 Owl Drug Company Limited, The

49 Spring Garden Rd.	Marie, Ont.
216 Dundas St.	Halifax, N.S.
5333 Queen Mary Rd.	London, Ont.
456 Broadway W.	Montreal, Que.
21-23 Jackson St. E.	Vancouver, B.C.
432 Sandwich St. W.	Hamilton, Ont.
1416 Bleury St.	Windsor, Ont.
68 Broadview Ave.	Montreal, Que.
55 Argyle St.	Toronto, Ont.
1121 St. Catherine St. W.	Halifax, N.S.
128 - 8th Ave. W.	Montreal, Que.
857 rue St. Maurice	Calgary, Alta.
208 Birks Bldg.	Montreal, Que.
Rooms 301-302,	Edmonton, Alta.

Owl Drug Stores Limited
 Paterson's Drug Stores Ltd.
 Pharmacies Melrose
 Pond's Drug Stores Ltd.
 The Reliable Drug Stores
 Robert's Drug Stores Limited
 Ross Drug Co. Ltd., The
 Rutherford's Drug Stores
 Saskatoon Drug & Stationery Co. Ltd., The
 Sloane Drug Stores Ltd.
 Sonley's Drug Stores
 Standard Drug, The Limited
 Tamblyn, G. Limited
 Walker Drug Co. Ltd.
 Ward and Hamilton Drugs Ltd.

193 E. Hastings St.	Vancouver, B.C.
251 Carlton St.	Toronto, Ont.
3215 Sandwich St. W.	Windsor, Ont.
5301 Verdun Ave.	Verdun, Que.
Cor. Ouellette & London Sts.	Windsor, Ont.
1850 Commercial St.	Vancouver, B.C.
645 Logan Ave.	Winnipeg, Man.
66 King St.	Woodstock, N.B.
248 Bay St.	Toronto, Ont.
201 - 2nd Ave. S.	Saskatoon, Sask.
9434 - 111th Ave.	Edmonton, Alta.
1023 Pipe Ave.	Toronto, Ont.
105 Stanley St.	London, Ont.
227 Jarvis St.	Toronto, Ont.
1879 Ferry St.	Niagara Falls, Ont.
400 Princess St.	Kingston, Ont.

Jewellery Store Chains

Auerbach, H.
 Birks, Henry & Sons Ltd.
 Eiler's Limited
 Ostrander's Limited
 People's Credit Jewellers Ltd.

1507 St. Catherine St. W.	Montreal, Que.
101 Sparks St.	Ottawa, Ont.
1949 Scarth St.	Regina, Sask.
1448 Queen St.	Toronto, Ont.
181 Yonge St.	Toronto, Ont.

LIST OF CHAIN STORE FIRMS IN CANADA, 1939 (Cont'd)

Office, School and Store Supplies and Equipment Dealer Chains

Head Office Address

Burroughs Adding Machine of Canada Ltd.	804 McDougall St.	Windsor, Ont.
Canadian Toledo Scale Co. Ltd.	891 Bay St.	Windsor, Ont.
Dictaphone Corporation Limited	86 Richmond St. W.	Toronto, Ont.
Felt and Tarrant Ltd.	1735 North Paulina St.	Chicago, Ill., U.S.A.
Gestetner, D. (Canada) Limited	117 King St. W.	Toronto, Ont.
International Business Machines Co. Ltd.	36 King St. E.	Toronto, Ont.
Moyer School Supplies Ltd.		Cowansville, Que.
National Cash Register Co. of Canada Ltd.	222 Lansdowne Ave.	Toronto, Ont.
Office Specialty Mfg. Co. Ltd.	31 Timothy St.	Newmarket, Ont.
Romington Rand Ltd.	68 King St. W.	Toronto, Ont.
Roneo Co. of Canada Ltd.	52 Wellington St. W.	Toronto, Ont.
Underwood-Elliott-Fisher Ltd.	135 Victoria St.	Toronto, Ont.

Opticians and Optometrists Chains

McArthur's Optical Stores	2539 Yonge St.	Toronto, Ont.
Ritholz Optical Company	273 Yonge St.	Toronto, Ont.
Tait Optical Co. Ltd.	252 Dundas St.	London, Ont.

Tobacco Store Chains

British Columbia Electric Railway Co. Ltd.	425 Carroll St.	Vancouver, B.C.
Clubb, A. & Sons Ltd.	46 Adelaide St. W.	Toronto, Ont.
Cote, Jos. Ltd.	188 rue St. Paul	Quebec, Que.
Henry, Bert Ltd.	510 Hastings St. W.	Vancouver, B.C.
Hughes, P. J.	King George Hotel	Saskatoon, Sask.
Hyman, S. Ltd.	230 St. James St.	Montreal, Que.
Polls Cigar Stores	1934 Hamilton St.	Regina, Sask.
United Cigar Stores Ltd.	59 Richmond St. E.	Toronto, Ont.
Unity Cigar Stands Reg'd	610 Cathcart St.	Montreal, Que.

Government Liquor Stores

Alberta Liquor Control Board	10160 - 103rd St.	Edmonton, Alta.
British Columbia Liquor Control Board	Box 640	Vancouver, B.C.
Manitoba Government Liquor Control Commission		
New Brunswick Liquor Control Board	317 McDermot Ave.	Winnipeg, Man.
Nova Scotia Liquor Commission	Carleton St.	Fredericton, N.B.
Ontario Liquor Control Board	1 Buckingham St.	Halifax, N.S.
Commission des Liqueurs de Quebec	454 University Ave.	Toronto, Ont.
Saskatchewan Liquor Control Board	Place des Patriotes	Montreal, Que.
		Regina, Sask.

Brewer's Warehouse Chains

Brewer's Warehousing Co. Ltd.	1573 McDougall St.	Windsor, Ont.
The Brewer's Warehousing Co. Ltd.	145 John St. N.	Hamilton, Ont.
Cluffe, G. J.	Broad and Wellington Sts.	Ottawa, Ont.
Hardy Cartage Co. Ltd.	351 Front St. E.	Toronto, Ont.
Massey, Ed.	Market St.	Chatham, Ont.
Parsons, Alex Brewer's Warehouses	83 Carling St.	London, Ont.

LIST OF CHAIN STORE FIRMS IN CANADA, 1939 (Cont'd)

All Other Kind-of-Business Chains

Allis-Chalmers-Rumely Ltd.
Bright, T.G. & Co. Ltd.
Canada Railway News Company Ltd.
Eastman Photographic Materials Ltd.

Fournier, J.E. Limitie
Hudson's Bay Company
MacLeod's Limited
Willson Stationery, The Co. Ltd.
Parkdale Wines, The Ltd.
The Sportsman's Shop
Taylor and Drury Ltd.
Thuna Balsam Remedies Ltd.

Head Office Address

Dufferin Ave. & Sinclair St. Winnipeg, Man.	
Dorchester Rd. Niagara Falls, Ont.	
Union Station Toronto 2, Ont.	
343 State St. Rochester, N.Y., U.S.A.	
17 - 25 Notre Dame O. Montreal, Que.	
79 Main St. Winnipeg, Man.	
Cor. McDonald & May Sts. Winnipeg, Man.	
222-224 McDermot Ave. Winnipeg, Man.	
181-189 Bathurst St. Toronto, Ont.	
92 King St. W. Toronto, Ont.	
436 Queen St. W. Whitehorse, Y.T.	
	Toronto, Ont.

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