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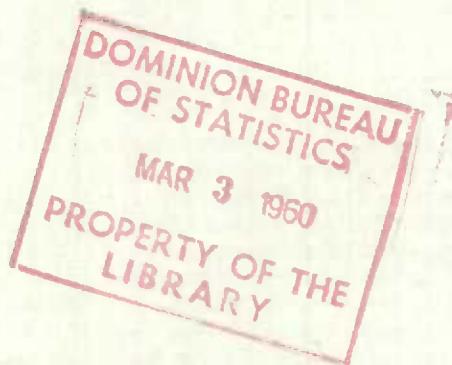
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RETAIL CHAIN STORES

1958



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63-001	Chain Store Sales and Stocks	per year 1.00
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63-004	Percentage Change in Department Store Sales (Preliminary).....	per year 1.00
63-005	Retail Trade.....	per year 3.00
63-007	New Motor Vehicle Sales and Motor Vehicle Financing	per year 1.00
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63-203	Farm Implement and Equipment Sales50
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63-210	Retail Chain Stores.....	.50
63-211	Sales Financing.....	.25
(e) Biennial		
63-401	Operating Results of Chain Clothing Stores50
63-402	Operating Results of Chain Drug Stores25
63-403	Operating Results of Chain Food Stores50
63-404	Operating Results of Chain Furniture Stores25
63-405	Operating Results of Chain Variety Stores25
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63-407	Operating Results and Financial Structure of Independent Drug Stores50
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63-411	Operating Results and Financial Structure of Independent General Stores50
63-412	Operating Results and Financial Structure of Independent Retail Hardware, Furniture, Appliance, Radio and Television Stores.....	.50
63-413	Operating Results and Financial Structure of Independent Jewellery Stores.....	.50
63-414	Operating Results and Financial Structure of Independent Restaurants.....	.50
63-415	Operating Results and Financial Structure of Independent Tobacco Stores.....	.50

Other occasional reports and 1951 Census reports on retail trade are shown in a complete list of publications of the Dominion Bureau of Statistics which is available on request from the Information Services Division, D.B.S., or from the Queen's Printer, Ottawa.

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DEFINITIONS

Chains — A retail chain is an organization operating four or more retail stores in similar or related kinds of business under the same ownership.

Classification by kind of business — Some chains operated stores of several distinct types and for purposes of this report these were allocated to their proper trade.

Classification by kind of organization — **Local chains** are those operating within one city or locality. **Provincial chains**, as the term implies, operate stores within one province only, but in more than one locality. **Sectional chains** cover more than one province, yet are confined to a region such as the Maritimes or Prairies. **National chains** operate stores in most provinces.

Number of stores — The average number of stores is obtained by averaging the numbers in operation at January 1, June 30 and December 31. The maximum is the total number of stores operated during the year, regardless of whether operated all or part of the year.

Sales — Total retail sales made through all retail outlets. Sales made through head office or warehouse are not included.

Salaries and wages — Salaries and wages reported are those paid to store employees only. Those paid to head office and warehouse employees are not included.

Accounts outstanding — These are the amounts owing on charge, instalment or open credit accounts at the end of the year. They do not include accounts written off.

Stocks — Stocks on hand at the end of the year, in both stores and warehouses, are shown at cost or invoice value.

SYMBOLS

The interpretation of the symbols used in the tables throughout this publication is as follows:

.. Not available.

— Nil.

RETAIL CHAIN STORES

1958

The results of an annual survey of all known retail chain stores are contained in this bulletin. Retail chains are defined by the Dominion Bureau of Statistics as those organizations which operate four or more retail outlets in the same or related kinds of business under the same ownership. Department stores are not included although some of the firms in this trade come within the chain store definition. Independently owned stores which are affiliated with suppliers for purchasing and other benefits are generally known as "voluntary groups"; these are not included, unless they meet the ownership clause in the definition. It is quite possible that an individual or a company operates four or more food stores, for example, which would meet the retail chain store definition and at the same time be a "voluntary" chain in that affiliation with a group sponsor existed; such a firm would be included in this report.

During 1958 some 33 new firms came within the definition, most of them as a result of the acquisition of a fourth store. The bulk of these "new" chains are local in character and in moving from 3 to 4 stores do not add a great volume of sales to the total; a much greater share of the increase in both number of stores and sales comes from expansion of existing chains. New chains accounted for \$36 million of the total chain sales increase of \$233 million in 1958. The gross increase of 33 chains was partially offset by firms going out of the field by a reduction from 4 to 3 stores. There are also occasional mergers and bankruptcies which reduces the number of chains; the net result for 1958 was a gain of 16 firms.

The 509 retail chain store firms operating in Canada during 1958 transacted business to the extent of \$3,073,147,000 through 9,604 outlets. Compared with 1957 there was a net increase of 16 firms, 347 stores and a gain of 8.1% in net sales.

Retail chains increased their sales during 1958 in all provinces except Newfoundland where a decline of 1% occurred. Alberta showed the largest gain over 1957 (+11.1%) followed by British Columbia (+10.7%) and Prince Edward Island (+10.5%). Ontario accounted for almost half of total sales with a volume approaching \$1.5 billion, 8.7% above the 1957 total. The increase or decrease in sales both for provinces and for trades

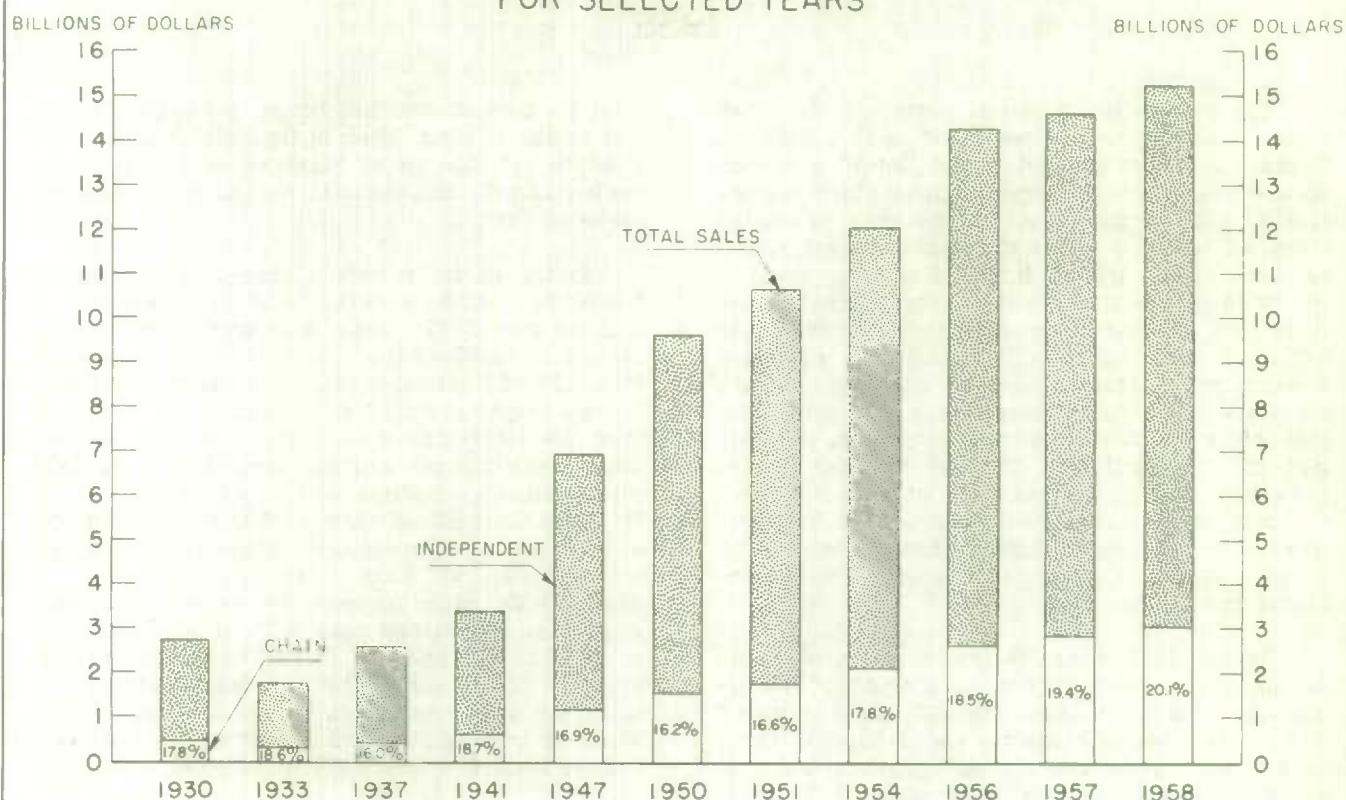
must be viewed with the change in number of firms and stores in mind. Much of the gain in Alberta for example, is due to an increase of 5 chain companies and 60 additional stores compared with the previous year.

Increased dollar volume placed 74 firms in the \$5,000,000 and over class in 1958, an addition of 6 firms from 1957; these large organizations, representing 14.5% of the number of firms, accounted for 83.2% of total sales of all chains. The broadening geographical scope of retail chains is evident from the increasing volume and share of business done by sectional and national chains. In 1957 this group was credited with 52.0% of total sales; in 1958 their share rose to 62.0%. Salaries and wages paid to store employees totalled \$262,455,900, an increase of 8.0% over the 1957 total of \$242,979,200 while remuneration to head office and warehouse employees rose 7.7% from \$54,881,000 in 1957 to \$59,132,600. Customers' accounts outstanding at the end of the year increased \$10 million from a year earlier to a total of \$158,231,800. Stock on hand at year end in both stores and warehouses reached a level of \$344,374,000.

Monthly revised estimates of retail chain store sales by trades are shown in this report. The trade classes correspond with those used in the monthly series of retail trade reports which give estimates separately for chain stores and independent stores. Subsequent pages of the report deal with more detail for selected major trades in the chain field. It is of interest to note a continued upward growth in average sales per store; grocery and combination chain stores for the first time have passed the million dollar mark in average sales; in the "low" year of 1933 the average sales per store were only \$46,371.

A monthly report entitled "Chain Store Sales and Stocks" shows dollar estimates and trends for eleven trades which are significant in the chain field; the monthly report "Retail Trade" provides separate estimates of chain store sales by trades and regions while the annual report of the same name includes information on shopping centres with separate data on retail chains. Operating results of retail chains was last published for 1957; as a biennial study, no data are available for 1958 similar to Table 10 of the 1957 edition of this report.

**RETAIL CHAIN STORE SALES IN CANADA
IN PROPORTION TO TOTAL SALES
FOR SELECTED YEARS**



RETAIL CHAIN STORE SALES

% CHANGE 1958 OVER 1957

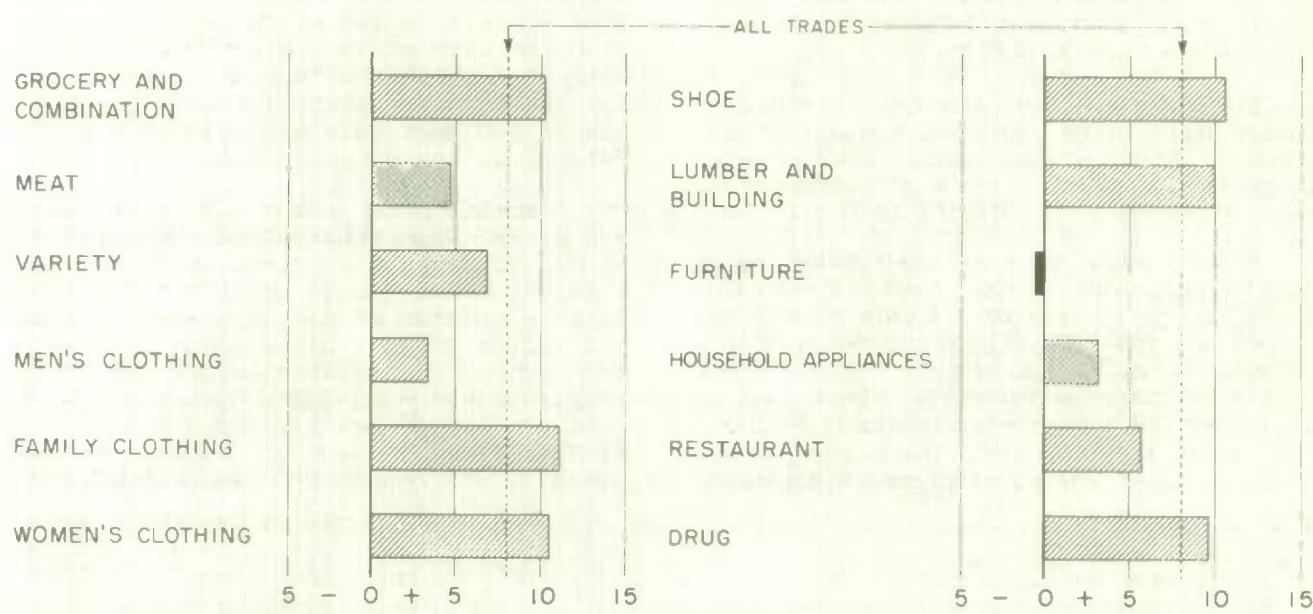


TABLE 1. Summary Statistics of Retail Chain Stores in Canada, 1930-58

Year	Chains	Stores		Total sales		Salaries and wages paid to store employees	Accounts outstanding at year end	Stocks on hand at year end	
		Aver- age ¹	Maxi- mum	Amount	Average per store			Stores	Warehouses
		number				dollars			
1930	518	8,097	8,504	487,336,000	60,187	50,404,900	..	60,457,200	..
1931	506	8,188	8,557	434,199,700	53,029	..	..	..	..
1932	486	8,066	8,398	360,806,200	44,732	..	..	..	..
1933	461	9,900	8,230	328,902,600	41,633	34,820,600	..	43,995,100	..
1934	445	7,804	8,210	347,186,100	44,488	34,510,900	..	40,962,600	13,768,100
1935	445	7,666	8,022	364,129,800	47,499	36,382,000	30,188,700	42,796,200	12,265,900
1936	457	7,588	8,124	394,935,000	52,047	38,603,000	31,430,400	44,258,000	14,631,500
1937	447	7,346	7,815	414,133,300	56,375	39,289,500	33,526,200	48,550,700	12,280,000
1938	457	7,356	7,692	414,448,300	56,342	40,368,400	37,073,700	48,617,300	12,623,200
1939	446	7,215	7,595	432,026,100	59,879	41,427,800	35,942,800	53,167,700	15,915,600
1940	451	7,131	7,522	508,553,900	71,316	46,462,300	43,229,700	62,634,500	17,621,700
1941	529	7,622	7,969	639,210,400	83,864	57,777,200	38,376,100	68,619,200	20,975,600
1942	455	7,010	7,139	687,447,400	98,067	57,653,700	..	66,939,700	22,633,400
1943	444	6,780	7,021	703,950,000	103,827	58,804,000	15,526,900	67,628,000	22,602,500
1944	431	6,560	6,774	769,643,200	117,324	63,299,700	15,093,000	66,943,500	21,854,900
1945	429	6,580	6,705	876,209,000	133,162	68,196,400	16,368,500	68,246,800	29,013,100
1946	422	6,559	6,743	1,014,846,700	154,725	77,474,400	19,642,600	85,345,200	37,436,400
1947	422	6,716	6,962	1,177,322,700	175,301	91,265,800	31,492,500	105,040,500	43,546,000
1948	403	6,821	7,152	1,335,735,100	195,827	107,450,200	40,378,300	119,132,000	46,330,300
1949	381	6,839	7,123	1,420,080,800	207,645	115,902,900	50,001,200	123,696,400	46,755,400
1950	423	7,155	7,483	1,559,693,100	217,986	129,334,200	65,000,500	159,082,900	60,501,400
1951	488	7,846	8,094	1,775,744,100	226,296	153,598,600	53,816,500	186,562,000	60,489,800
1952	476	7,766	8,047	1,924,873,000	247,859	154,642,500	77,474,700	172,886,300	55,214,600
1953	466	7,835	8,153	2,048,228,000	261,420	171,167,100	91,537,900	179,704,300	52,095,700
1954	491	8,136	8,468	2,146,634,900	263,844	181,509,000	102,746,700	191,048,700	57,814,200
1955	496	8,274	8,734	2,353,955,400	284,500	199,611,200	127,362,300	205,833,200	63,119,600
1956	499	8,559	9,046	2,647,054,900	309,272	221,136,400	143,357,200	232,392,100	72,183,100
1957	493	8,822	9,257	2,841,568,800	322,100	242,979,200	148,506,300	248,283,900	78,521,100
1958	509	9,122	9,604	3,073,147,000	336,900	262,455,900	158,231,800	265,862,100	78,511,900

¹ Obtained by averaging the number at the beginning, middle and end of the year.

TABLE 2. Principal Statistics of Retail Chain Stores in Canada, 1958, by Kinds of Business

No.		Chains	Stores	
			Average	Maximum
number				
1	Total, all chains	509	9,122	9,804
Food and beverage group:				
2	Bakery products stores	17	217	249
3	Candy and confectionery stores	10	248	274
4	Grocery and combination stores	40	1,366	1,447
5	Meat markets	4	45	48
6	Restaurants	28	357	392
7	Alcoholic beverage stores	18	1,029	1,069
8	Miscellaneous (including dairy products, caterers, fish markets, refreshment stands, etc.)	10	79	102
General merchandise group:				
9	General merchandise stores (less than 33% food)	13	124	130
10	General stores (more than 33% food)	23	330	346
11	Variety stores	18	719	740
Automotive group:				
12	Automobile dealers	4	32	32
13	Automotive accessory stores	6	99	102
14	Garages and filling stations	4	43	49
Apparel and accessories group:				
15	Men's and boys' clothing and furnishings	25	223	236
16	Women's clothing stores	42	675	707
17	Family clothing stores	27	188	204
18	Shoes	41	750	775
19	Miscellaneous (including furriers, millinery, children's clothing)	11	67	72
Building materials and hardware group:				
20	Lumber and building material dealers	23	728	741
21	Hardware	14	144	150
22	Miscellaneous (including electrical supplies, paint and glass, etc.) ...	4	27	28
Furniture and household appliance group:				
23	Furniture stores	12	204	209
24	Household appliance stores	30	486	514
25	Miscellaneous (including floor coverings, china, children's furniture)	6	29	31
Other retail stores group:				
26	Drug stores	30	356	369
27	Jewellery stores	14	137	143
28	Miscellaneous (including gifts, books, feed, fuel, used cars, etc.)	35	420	445

¹ Indicates figures withheld to avoid disclosing individual operations, but are included in their totals.

TABLE 2. Principal Statistics of Retail Chain Stores in Canada, 1958, by Kinds of Business

Sales (Retail)		Salaries and wages	Customers' accounts outstanding	Stocks on hand as at December 31, 1958		No.
Amount	% of total chain sales			Stores	Warehouses	
\$						
3,073,147,000	100.0	262,455,900	158,231,800	265,862,100	78,511,900	1
9,919,400	0.3	1,672,100	23,300	127,400	1	2
8,072,700	0.3	1,254,300	44,900	246,100	158,800	3
1,368,882,800	44.4	85,819,400	1,051,300	52,107,700	22,659,200	4
7,923,700	0.3	717,400	1	161,500	—	5
38,235,800	1.2	10,196,800	58,200	723,400	63,100	6
556,383,200	18.1	23,502,000	—	31,808,400	34,128,900	7
4,947,900	0.2	1,033,000	1	116,300	1	8
50,387,900	1.6	5,988,100	3,810,900	8,645,500	73,500	9
42,513,100	1.4	3,891,600	3,027,100	13,035,800	1	10
264,297,800	8.6	39,148,700	571,800	31,271,900	5,281,600	11
34,270,400	0.8	2,451,200	3,639,600	2,823,000	—	12
26,293,800	0.9	3,533,200	5,207,300	4,223,500	—	13
5,457,700	0.2	874,600	1	279,400	—	14
29,157,400	0.9	3,592,700	2,078,100	6,579,500	303,400	15
78,147,400	2.5	8,433,000	2,561,200	9,440,200	1,515,100	16
44,958,100	1.5	6,080,500	4,077,400	10,037,000	312,100	17
63,938,100	2.1	8,304,400	156,700	15,166,700	2,621,100	18
6,289,100	0.2	842,500	781,300	1,462,400	1	19
106,996,700	3.6	7,692,700	15,182,400	24,216,400	412,700	20
43,043,300	1.4	4,595,700	4,868,500	8,251,200	1	21
4,111,200	0.1	449,300	706,900	528,400	1	22
52,479,700	1.7	6,412,600	58,001,600	7,512,600	985,200	23
75,924,500	2.5	13,211,000	32,602,100	10,634,600	2,803,700	24
4,897,200	0.2	828,500	874,700	1,333,600	—	25
49,911,900	1.6	7,814,300	371,500	9,440,700	1,370,000	26
47,017,400	1.5	8,375,400	12,435,100	9,754,700	836,300	27
58,688,800	1.9	5,740,900	6,034,400	5,934,200	1,657,500	28

TABLE 3. Chains, Stores and Sales by Provinces, 1957 and 1958

Province	1957	1958	% change in sales 1958/1957
Canada:			
Chains (number)	493	509	
Stores (maximum)	9,257	9,604	
Total sales	\$ 2,841,568,800	3,073,147,000	+ 8.1
Newfoundland:			
Chains (number)	21	20	
Stores (maximum)	111	111	
Total sales	\$ 24,079,100	23,849,300	- 1.0
Prince Edward Island:			
Chain (number)	13	14	
Stores (maximum)	24	24	
Total sales	\$ 5,317,400	5,878,100	+ 10.5
Nova Scotia:			
Chains (number)	50	51	
Stores (maximum)	330	331	
Total sales	\$ 98,111,300	105,173,000	+ 7.2
New Brunswick:			
Chains (number)	37	40	
Stores (maximum)	197	202	
Total sales	\$ 75,967,600	79,876,800	+ 5.1
Quebec:			
Chains (number)	155	163	
Stores (maximum)	1,725	1,795	
Total sales	\$ 576,715,800	619,584,200	+ 7.4
Ontario:			
Chains (number)	254	266	
Stores (maximum)	4,078	4,228	
Total sales	\$ 1,335,056,500	1,451,325,400	+ 8.7
Manitoba:			
Chains (number)	69	74	
Stores (maximum)	406	427	
Total sales	\$ 112,126,500	120,714,700	+ 7.7
Saskatchewan:			
Chains (number)	67	71	
Stores (maximum)	682	693	
Total sales	\$ 118,934,900	128,761,700	+ 8.3
Alberta:			
Chains (number)	88	93	
Stores (maximum)	714	774	
Total sales	\$ 197,763,400	219,750,900	+11.1
British Columbia:			
Chains (number)	99	102	
Stores (maximum)	943	959	
Total sales	\$ 289,462,600	309,336,100	+ 6.9
Yukon and Northwest Territories:			
Chains (number)	4	5	
Stores (maximum)	58	60	
Total sales	\$ 8,033,700	8,896,800	+10.7

Note: The sum of provincial figures for "Chains (number)" does not equal the total shown for Canada, since several chains operate in more than one province.

TABLE 4. Chains, Stores and Sales for Selected Kinds of Business, 1957 and 1958

Kind of business	1957	1958	% change in sales 1958/1957
Total, all chains:			
Chains (number)	493	509	
Stores (maximum)	9,257	9,604	
Total sales \$	2,841,568,800	3,073,147,000	+ 8.1
Grocery and combination stores:			
Chains (number)	35	40	
Stores (maximum)	1,371	1,447	
Total sales \$	1,241,725,400	1,368,882,800	+10.2
Other food and beverage stores (excluding restaurants):			
Chains (number)	55	59	
Stores (maximum)	1,612	1,742	
Total sales \$	557,728,400	587,246,900	+ 5.3
Variety stores:			
Chains (number)	18	18	
Stores (maximum)	724	740	
Total sales \$	247,222,600	264,297,800	+ 6.9
Men's and boys' clothing and furnishings stores (including custom tailors):			
Chains (number)	23	25	
Stores (maximum)	230	236	
Total sales \$	28,158,900	29,157,400	+ 3.5
Family clothing stores:			
Chains (number)	26	27	
Stores (maximum)	196	204	
Total sales \$	40,459,100	44,958,100	+11.1
Women's apparel and accessories stores:			
Chains (number)	39	42	
Stores (maximum)	654	707	
Total sales \$	70,706,900	78,147,400	+10.5
Shoe stores:			
Chains (number)	38	41	
Stores (maximum)	746	775	
Total sales \$	57,822,500	63,938,100	+10.6
Hardware stores:			
Chains (number)	14	14	
Stores (maximum)	153	150	
Total sales \$	39,483,400	43,043,300	+ 9.0

MERCHANDISING AND SERVICES

TABLE 4. Chains, Stores and Sales for Selected Kinds of Business, 1957 and 1958—Concluded

Kind of business	1957	1958	% change in sales 1958/1957
Lumber and building material dealers:			
Chains (number)	24	23	
Stores (maximum)	740	741	
Total sales	\$ 97,254,400	106,996,700	+10.0
Furniture stores:			
Chains (number)	11	12	
Stores (maximum)	204	209	
Total sales	\$ 52,777,700	52,479,700	- 9.6
Household appliance, radio and music stores:			
Chains (number)	32	30	
Stores (maximum)	518	514	
Total sales	\$ 73,559,700	75,924,500	+ 3.2
Restaurants:			
Chains (number)	27	28	
Stores (maximum)	368	392	
Total sales	\$ 36,193,900	38,235,800	+ 5.6
Drug stores:			
Chains (number)	30	30	
Stores (maximum)	364	369	
Total sales	\$ 45,436,800	49,911,900	+ 9.8

TABLE 5. Retail Chains by Type of Operation, 1957 and 1958

Type of operation	Chains	Stores (maximum)	Total sales	
			Amount	% of total
1957				
Total, all chains	493	9,257	\$ 2,841,568,800	100.0
Local chains	133	890	131,598,000	4.6
Provincial chains	238	3,769	1,231,945,300	43.4
Sectional and national chains	122	4,598	1,478,025,500	52.0
1958				
Total, all chains	509	9,604	\$ 3,073,147,000	100.0
Local chains	147	982	143,056,600	4.6
Provincial chains	235	3,626	1,027,196,200	33.4
Sectional and national chains	127	4,996	1,902,894,200	62.0

TABLE 6. Retail Chains by Number of Units Operated, 1957 and 1958

Number of units operated	Chains	Stores	Total sales	
			Amount	% of total
		number	\$	%
1957				
Total, all chains	493	9,257	2,841,568,800	100.0
4- 9 units	303	1,709	308,417,900	10.9
10-49 units	153	3,044	555,097,500	19.5
50-99 units	18	1,272	432,406,000	15.2
100 units and over	19	3,232	1,545,647,400	54.4
1958				
Total, all chains	509	9,604	3,073,147,000	100.0
4- 9 units	308	1,704	316,748,500	10.3
10-49 units	163	3,186	634,753,700	20.7
50-99 units	17	1,194	442,535,100	14.4
100 units and over	21	3,520	1,679,109,700	54.6

TABLE 7. Retail Chains by Amount of Annual Retail Sales, 1957 and 1958

Annual sales volume of chains	Chains	Stores	Total sales	
			Amount	% of total
		number	\$	%
1957				
Total, all chains	493	9,257	2,841,568,800	100.0
\$5,000,000 and over	68	5,171	2,342,618,000	82.4
\$1,000,000-\$4,999,999	171	2,288	379,797,300	13.4
Under \$1,000,000	254	1,798	119,153,500	4.2
1958				
Total, all chains	509	9,604	3,073,147,000	100.0
\$5,000,000 and over	74	5,508	2,556,377,300	83.2
\$1,000,000-\$4,999,999	180	2,289	397,614,300	12.9
Under \$1,000,000	255	1,807	119,155,400	3.9

MERCHANDISING AND SERVICES

**TABLE 8. Retail Chain Store Sales in Canada — by Kinds of Business and Months
1957 and 1958**

Month	Total all trades		Change 1958/57	Grocery and combination stores		Change 1958/57
	1957	1958		1957	1958	
	\$	\$	%	\$	\$	%
January	188,401,800	212,289,400	+12.7	94,629,800	108,812,400	+ 15.0
February	185,727,100	199,461,100	+ 7.4	91,298,700	102,479,600	+ 12.2
March	216,813,500	234,830,500	+ 8.3	106,317,100	117,769,100	+ 10.8
April	220,642,000	237,220,800	+ 7.5	98,797,400	109,976,800	+ 11.3
May	237,556,400	273,960,000	+15.3	106,510,900	127,871,900	+20.1
June	244,213,800	249,634,700	+ 2.2	107,964,600	110,647,500	+ 2.5
July	235,368,100	251,981,000	+ 7.1	100,454,300	109,641,500	+ 9.1
August	252,964,400	259,674,500	+ 2.7	109,931,500	116,618,600	+ 6.1
September	226,710,500	246,705,700	+ 8.8	97,437,400	107,278,700	+10.1
October	242,076,500	278,258,400	+14.9	104,084,000	122,044,200	+17.3
November	258,516,400	267,180,800	+ 3.4	113,061,900	115,818,900	+ 2.4
December	332,578,300	361,950,100	+ 8.8	111,237,800	119,923,600	+ 7.8
Annual total	2,841,568,800	3,073,147,000	+ 8.1	1,241,725,400	1,368,882,800	+10.2
	Other food and beverage stores		Change 1958/57	General stores		Change 1958/57
	1957	1958		1957	1958	
	\$	\$	%	\$	\$	%
January	32,044,900	34,465,700	+ 7.6	2,810,300	2,907,000	+ 3.4
February	34,683,800	35,591,300	+ 2.6	2,520,000	2,492,300	- 1.1
March	38,584,300	39,515,100	+ 2.4	2,941,100	2,970,900	+ 1.0
April	40,069,300	42,837,600	+ 6.9	3,277,400	3,253,500	- 0.7
May	41,816,800	46,726,400	+11.7	3,670,000	3,738,600	+ 1.9
June	45,519,800	45,501,300	- 0.0	3,842,200	3,788,300	- 1.4
July	47,267,100	48,765,300	+ 3.2	4,152,100	4,020,500	- 3.2
August	52,672,900	50,592,800	- 4.0	4,119,500	3,909,300	- 5.1
September	42,332,900	44,305,400	+ 4.7	3,822,500	3,649,600	- 4.5
October	46,434,800	55,179,200	+18.8	3,966,200	3,729,800	- 6.0
November	48,746,800	48,586,500	- 0.3	3,558,200	3,601,700	+ 1.2
December	87,555,000	95,180,300	+ 8.7	4,094,200	4,451,600	+ 8.7
Annual total	557,728,400	587,246,900	+ 5.3	42,773,700	42,513,100	- 0.6
	Variety stores		Change 1958/57	Motor vehicle dealers		Change 1958/57
	1957	1958		1957	1958	
	\$	\$	%	\$	\$	%
January	12,667,400	13,879,700	+ 9.6	1,688,400	1,412,500	-16.3
February	13,082,400	13,448,700	+ 2.8	1,717,200	1,315,900	-23.4
March	16,186,600	18,008,900	+11.3	2,292,500	1,980,900	-13.6
April	20,718,100	20,629,500	- 0.4	2,670,700	2,242,600	-16.0
May	18,959,600	22,562,800	+19.0	3,080,000	2,947,200	- 4.3
June	20,024,400	20,381,100	+ 1.8	2,600,400	2,603,700	+ 0.1
July	19,695,000	20,756,100	+ 5.4	2,257,000	2,382,400	+ 5.6
August	19,899,000	21,020,200	+ 5.6	2,000,200	1,826,600	- 8.7
September	18,471,200	20,538,500	+11.2	1,989,700	2,008,700	+ 1.0
October	20,616,700	22,255,900	+ 8.0	1,550,600	1,986,700	+28.1
November	23,753,300	24,194,100	+ 1.9	1,726,000	1,768,500	+ 2.5
December	43,148,900	46,622,300	+ 8.0	1,488,200	1,794,700	+20.6
Annual total	247,222,600	264,297,800	+ 6.9	25,060,900	24,270,400	- 3.2

TABLE 8. Retail Chain Store Sales in Canada — by Kinds of Business and Months
1957 and 1958 — Continued

Month	Jewellery stores		Change 1958/1957	Men's clothing stores		Change 1958/1957
	1957	1958		1957	1958	
	\$	\$	%	\$	\$	%
January	2,330,100	2,441,500	+ 4.8	1,877,900	1,879,300	+ 0.1
February	2,444,400	2,314,500	- 5.3	1,702,200	1,697,500	- 0.3
March	2,659,500	2,768,100	+ 4.1	2,058,300	2,209,700	+ 7.4
April	2,924,200	2,861,800	- 2.1	2,330,200	2,183,500	- 6.3
May	3,496,500	3,563,800	+ 1.9	2,237,200	2,584,600	+15.5
June	3,366,600	3,502,900	+ 4.0	2,529,700	2,402,900	- 5.0
July	2,900,700	3,056,900	+ 5.4	1,972,600	2,290,900	+16.1
August	3,295,000	3,288,500	- 0.2	1,899,600	1,762,500	- 7.2
September	3,420,200	3,639,400	+ 6.4	1,774,400	1,907,400	+ 7.5
October	3,223,200	3,721,400	+15.5	2,463,800	2,671,400	+ 8.4
November	4,525,700	4,401,900	- 2.7	3,160,500	3,134,700	- 0.8
December	10,619,000	11,456,700	+ 7.9	4,152,500	4,433,000	+ 6.8
Annual total	45,205,100	47,017,400	+ 4.0	28,158,900	29,157,400	+ 3.5
Family clothing stores		Change 1958/1957	Women's clothing stores		Change 1958/1957	
1957	1958		1957	1958		
\$	\$	%	\$	\$	%	
January	2,738,800	2,987,000	+ 9.1	4,136,900	5,064,300	+22.4
February	1,937,300	2,022,800	+ 4.4	3,828,800	3,821,500	- 0.2
March	2,704,000	3,162,800	+17.0	4,742,700	5,288,900	+11.5
April	3,257,300	3,512,500	+ 7.8	5,624,800	5,997,900	+ 6.6
May	3,136,600	3,759,900	+19.9	6,302,000	7,235,500	+14.8
June	3,320,000	3,517,300	+ 5.9	6,683,100	6,552,500	- 2.0
July	2,765,800	3,207,900	+16.0	5,956,600	6,564,300	+10.2
August	3,462,700	3,657,200	+ 5.6	5,576,600	5,457,000	- 2.1
September	3,506,400	3,900,000	+11.2	5,285,800	5,948,400	+12.5
October	3,982,700	4,404,100	+10.6	5,678,900	6,867,700	+20.9
November	4,296,900	4,747,000	+10.5	6,228,700	6,912,600	+11.0
December	5,350,600	6,079,600	+13.6	10,662,000	12,436,800	+16.6
Annual total	40,459,100	44,958,100	+11.1	70,706,900	78,147,400	+10.5
Shoe stores		Change 1958/1957	Hardware stores		Change 1958/1957	
1957	1958		1957	1958		
\$	\$	%	\$	\$	%	
January	2,877,700	3,738,100	+29.9	2,279,300	2,546,600	+11.7
February	2,585,700	2,809,700	+ 8.7	2,128,000	2,229,700	+ 4.8
March	4,127,000	4,594,400	+11.3	2,813,700	2,951,000	+ 4.9
April	5,164,000	5,391,400	+ 4.4	3,275,700	3,598,600	+ 9.9
May	5,110,600	5,948,900	+16.4	3,856,400	4,072,400	+ 5.6
June	5,736,600	5,705,800	- 0.5	3,684,000	3,789,000	+ 2.8
July	4,847,500	5,257,700	+ 8.5	3,374,500	3,689,100	+ 9.3
August	4,945,500	5,150,100	+ 4.1	3,575,000	3,813,100	+ 6.7
September	4,762,700	5,293,200	+11.1	3,181,700	3,711,800	+16.7
October	4,594,500	5,398,700	+17.5	3,582,800	3,909,300	+ 9.1
November	5,436,900	6,439,200	+18.4	3,691,000	4,142,100	+12.2
December	7,633,800	8,210,900	+ 7.6	4,041,300	4,590,600	+13.6
Annual total	57,822,500	63,938,100	+10.6	39,483,400	43,043,300	+ 9.0

**TABLE 8. Retail Chain Store Sales in Canada — by Kinds of Business and Months
1957 and 1958 — Concluded**

Month	Lumber and building material dealers		Change 1958/57	Furniture stores		Change 1958/57
	1957	1958		1957	1958	
	\$	\$	%	\$	\$	%
January	4,573,000	5,590,300	+22.2	2,792,100	3,507,200	+25.6
February	4,690,400	5,068,600	+ 8.1	2,919,700	2,932,400	+ 0.4
March	4,693,500	5,077,200	+ 8.2	3,649,100	3,763,500	+ 3.1
April	4,652,100	5,584,400	+20.0	4,066,200	4,111,600	+ 1.1
May	10,086,100	10,681,600	+ 5.9	4,849,200	4,902,000	+ 1.1
June	10,477,100	11,619,600	+10.9	4,903,200	4,275,500	-12.8
July	10,908,000	11,548,700	+ 5.9	4,497,400	4,643,000	+ 3.2
August	11,378,400	11,191,400	- 1.6	4,685,400	4,269,200	- 8.9
September	10,493,400	11,768,400	+12.2	4,555,300	4,814,900	+ 5.7
October	10,042,800	11,868,400	+18.2	5,162,300	4,903,400	- 5.0
November	9,426,700	10,865,100	+15.3	4,897,400	4,488,900	- 8.3
December	5,832,900	6,133,000	+ 5.1	5,800,400	5,868,100	+ 1.2
Annual total	97,254,400	106,996,700	+10.0	52,777,700	52,479,700	- 0.6
	Appliance and radio stores		Change 1958/57	Restaurants		Change 1958/57
	1957	1958		1957	1958	
	\$	\$	%	\$	\$	%
January	5,430,000	5,919,100	+ 9.0	2,747,100	2,882,600	+ 4.2
February	5,129,400	5,345,500	+ 4.2	2,567,200	2,641,000	+ 2.9
March	6,112,100	6,338,900	+ 3.7	2,877,200	3,033,300	+ 5.4
April	5,649,800	5,139,800	- 9.0	2,874,800	3,105,300	+ 8.0
May	5,473,000	6,283,700	+14.8	3,088,800	3,351,000	+ 8.5
June	5,554,000	5,651,900	+ 1.8	3,179,200	3,361,700	+ 5.7
July	5,664,400	5,584,000	- 1.4	3,493,300	3,722,700	+ 6.6
August	5,885,500	6,210,500	+ 5.5	3,514,000	3,596,600	+ 2.4
September	7,299,300	7,338,100	+ 0.5	3,104,600	3,271,800	+ 5.4
October	7,198,500	7,317,000	+ 1.6	2,960,700	3,187,300	+ 7.7
November	6,923,300	6,978,400	+ 0.8	2,877,500	2,995,700	+ 4.1
December	7,240,400	7,817,600	+ 8.0	2,909,500	3,086,800	+ 6.1
Annual total	73,559,700	75,924,500	+ 3.2	36,193,900	38,235,800	+ 5.6
	Drug stores		Change 1958/57	All other stores		Change 1958/57
	1957	1958		1957	1958	
	\$	\$	%	\$	\$	%
January	3,379,200	3,863,100	+14.3	9,398,900	10,393,000	+10.6
February	3,254,200	3,570,900	+ 9.7	9,237,700	9,679,200	+ 4.8
March	3,588,500	3,917,900	+ 9.2	10,466,300	11,479,900	+ 9.7
April	3,619,800	3,971,600	+ 9.7	11,670,200	12,822,400	+ 9.9
May	3,872,300	4,237,300	+ 9.4	12,010,400	13,492,400	+12.3
June	3,631,700	3,860,200	+ 6.3	11,197,200	12,473,500	+11.4
July	3,633,100	3,965,700	+ 9.2	11,528,700	12,884,300	+11.8
August	3,720,300	3,979,800	+ 7.0	12,403,300	13,331,100	+ 7.5
September	3,556,600	3,912,200	+10.0	11,716,400	13,419,200	+14.5
October	4,260,100	4,640,900	+ 8.9	12,273,900	14,173,000	+15.5
November	3,645,100	3,923,700	+ 7.6	12,560,500	14,181,800	+12.9
December	5,275,900	6,068,600	+15.0	15,535,900	17,795,900	+14.5
Annual total	45,436,800	49,911,900	+ 9.8	139,999,400	156,125,700	+11.5

CHAIN FOOD STORES

TABLE 1. Summary Statistics of Chain Food Stores in Canada, 1930 - 58
(Grocery and Combination Stores)

Year	Chains	Stores		Total sales		Salaries and wages paid to store employees	Accounts outstand- ing at year end	Stocks on hand at year end	
		Aver- age ¹	Maxi- mum	Amount	Average per store			Stores	Warehouses
number		dollars							
1930	67	2,004	2,127	119,498,600	59,630	8,889,200	..	6,250,200	..
1931	69	2,098	2,193	117,284,000	55,903	..	..	..	..
1932	71	2,151	2,232	104,618,700	48,637	..	..	..	..
1933	75	2,132	2,221	98,862,100	46,371	7,448,400	..	6,125,000	..
1934	74	2,159	2,239	100,874,900	46,723	7,516,900	..	5,818,300	4,000,200
1935	73	2,090	2,151	101,418,400	48,526	7,638,700	1,041,200	5,938,100	3,521,100
1936	75	2,079	2,172	107,345,900	51,633	7,980,800	1,106,900	6,395,900	4,526,100
1937	75	2,024	2,125	116,389,700	57,505	8,642,500	1,198,000	6,345,400	3,661,600
1938	77	1,938	2,054	116,849,800	60,294	8,584,100	1,452,900	6,129,300	3,344,700
1939	73	1,718	1,887	123,826,200	72,076	8,601,400	1,326,000	6,500,800	4,467,200
1940	66	1,534	1,650	140,805,700	91,790	9,049,700	1,206,500	7,191,100	5,264,200
1941	62	1,526	1,541	172,317,400	112,921	10,565,500	936,400	7,270,800	5,755,700
1942	56	1,284	1,293	188,116,300	146,508	11,075,200	..	7,085,200	7,591,200
1943	56	1,258	1,269	179,833,500	142,952	11,222,000	639,600	7,589,200	7,837,100
1944	55	1,228	1,245	198,811,100	161,898	12,527,700	659,800	7,322,700	7,394,400
1945	52	1,194	1,211	212,891,600	178,301	13,472,900	649,800	7,526,100	7,730,800
1946	52	1,154	1,177	237,677,300	205,960	15,340,000	698,100	8,902,600	9,661,300
1947	51	1,192	1,204	301,796,300	253,185	18,653,600	823,000	11,207,000	13,064,400
1948	48	1,175	1,226	387,136,600	329,478	22,822,500	1,047,900	11,157,000	13,128,300
1949	44	1,131	1,191	433,950,300	383,687	26,322,100	1,403,900	12,355,600	11,138,400
1950	39	1,109	1,191	504,578,900	454,985	30,018,200	1,421,900	15,442,800	14,157,700
1951	43	1,141	1,205	612,730,800	537,012	38,731,100	1,081,800	19,638,100	15,788,900
1952	37	1,123	1,174	702,104,600	625,204	42,252,600	962,000	20,688,100	14,602,200
1953	35	1,112	1,166	773,220,100	695,342	47,433,000	914,300	23,228,800	16,652,500
1954	35	1,123	1,182	863,422,100	768,853	50,306,000	985,000	28,348,800	18,855,300
1955	35	1,166	1,256	962,832,700	825,757	56,495,000	1,056,400	32,041,100	19,058,500
1956	38	1,230	1,309	1,096,330,100	891,325	64,461,100	703,900	38,466,700	22,044,900
1957	35	1,291	1,371	1,241,725,400	961,832	75,331,400	852,600	46,825,900	24,322,000
1958	40	1,366	1,447	1,368,882,800	1,002,110	85,819,400	1,051,300	52,107,700	22,659,200

¹ Obtained by averaging the number at the beginning, middle and end of the year.

TABLE 2. Food Chains, Stores and Sales by Province, 1957 and 1958
(Grocery Stores and Combination Stores)

Province	1957	1958	% change in sales 1958/1957
Canada:			
Chains (number)	35	40	
Stores (maximum)	1,371	1,447	
Total sales	\$ 1,241,725,400	1,368,882,800	+10.2
Atlantic Provinces:			
Chains (number)	9	8	
Stores (maximum)	103	99	
Total sales	\$ 55,923,500	62,843,800	+12.4
Quebec:			
Chains (number)	6	7	
Stores (maximum)	230	246	
Total sales	\$ 255,195,200	278,411,100	+ 9.1
Ontario:			
Chains (number)	13	18	
Stores (maximum)	612	645	
Total sales	\$ 660,416,800	728,733,100	+10.3
Manitoba:			
Chains (number)	3	5	
Stores (maximum)	81	78	
Total sales	\$ 45,972,700	47,816,200	+ 4.0
Saskatchewan:			
Chains (number)	5	6	
Stores (maximum)	75	80	
Total sales	\$ 30,752,200	34,374,500	+11.8
Alberta:			
Chains (number)	6	7	
Stores (maximum)	101	120	
Total sales	\$ 77,286,800	87,875,500	+13.7
British Columbia:			
Chains (number)	7	7	
Stores (maximum)	169	179	
Total sales	\$ 116,178,200	128,828,600	+10.9

Note: The sum of provincial figures for "Chains (numbers)" does not equal the total shown for Canada, since several chains operate in more than one province.

TABLE 3. Chain Food Store Sales for Metropolitan Areas, Major Urban Areas and Cities, 1957 and 1958
(Grocery Stores and Combination Stores)

City	Stores (maximum)		Total sales		
	1957*	1958	1957*	1958	% change 1958/1957
	number	dollars		%	
Sydney-Glace Bay	11	12	5,867,600	7,416,100	+26.4
Halifax ¹	38	33	24,347,800	26,042,000	+7.0
Montreal ¹	139	145	187,953,900	204,239,300	+8.7
Quebec ¹	14	16	17,270,600	18,303,800	+6.0
Shawinigan Falls	5	5	3,900,000	3,619,100	-7.2
Sherbrooke	6	6	5,258,700	4,958,700	-5.7
Trois Rivières	8	7	6,117,200	6,482,700	+6.0
Brantford	7	7	8,785,700	9,247,400	+5.3
Fort William	6	7	5,131,500	5,524,700	+7.7
Guelph	5	5	6,488,200	7,072,900	+9.0
Hamilton ¹	46	51	50,701,400	55,699,900	+9.9
Kingston	6	6	9,340,100	10,645,100	+14.0
Kitchener	10	10	9,747,500	9,923,400	+1.8
London ¹	21	21	25,563,500	27,910,000	+9.2
Niagara Falls	8	8	10,589,100	10,971,600	+3.6
Ottawa ¹	39	41	37,941,900	43,275,900	+14.1
Oshawa	10	10	12,811,800	14,281,100	+11.5
Peterborough	6	6	9,675,900	10,343,900	+6.9
Port Arthur	5	7	7,023,000	8,484,600	+20.8
St. Catharines	9	10	14,400,000	14,389,700	-0.1
Sarnia	6	6	9,074,500	9,989,300	+10.1
Sault St. Marie	5	4	7,328,200	8,114,700	+10.7
Sudbury	6	7	18,448,300	19,399,000	+5.2
Timmins	5	4	3,916,700	4,075,900	+4.1
Toronto ¹	191	205	236,902,700	262,783,400	+10.9
Windsor ¹	17	25	24,001,500	24,587,700	+2.4
Winnipeg ¹	73	68	39,990,000	41,472,600	+3.7
Regina	22	25	10,479,300	11,743,900	+12.1
Calgary ¹	42	50	37,811,400	42,466,800	+12.3
Edmonton ¹	21	30	22,367,000	26,703,100	+19.4
Vancouver ¹	83	86	69,149,200	77,736,600	+12.4
Victoria ¹	15	17	11,462,500	13,027,500	+13.7
Total cities and areas 30,000 population and over ²	918	984	975,740,900	1,072,379,200	+9.9
All other places under 30,000 population	453	463	265,984,500	296,503,600	+11.5

¹ Metropolitan areas.

² In addition to the above areas this total includes others with 30,000 population or more which cannot be shown without disclosing individual operations.

* 1957 figures revised.

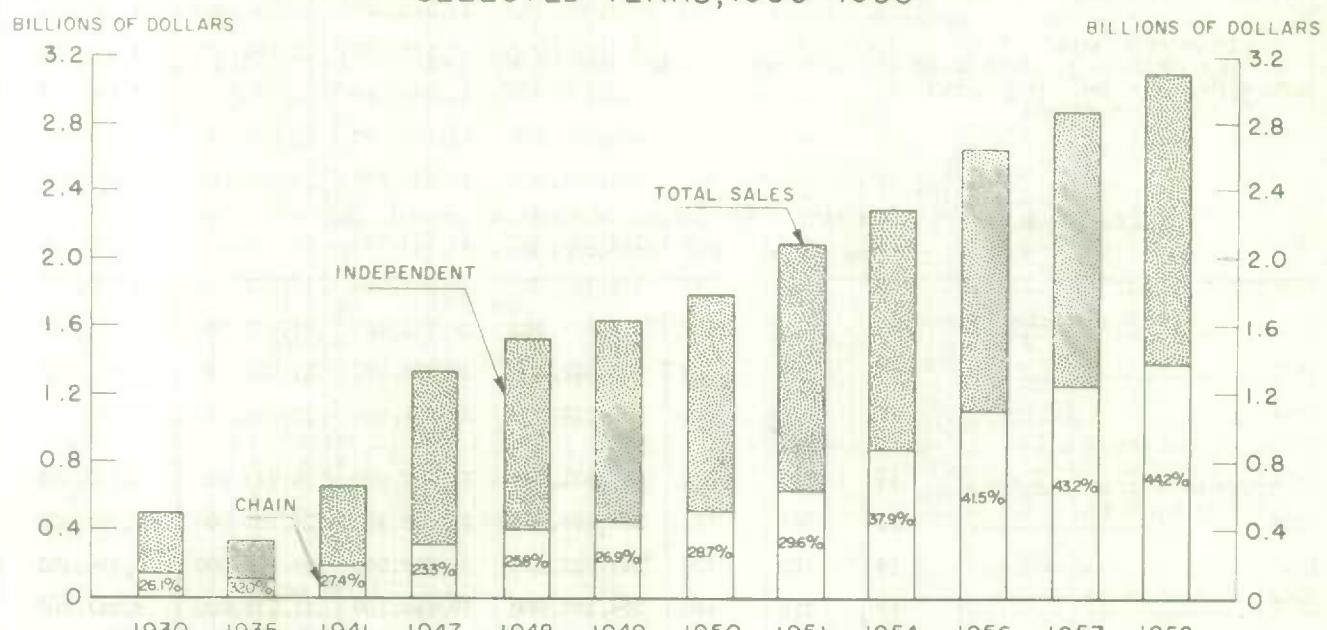
TABLE 4. Chain Food Stores by Number of Units Operated, 1957 and 1958
(Grocery Stores and Combination Stores)

Number of units operated	Chains	Stores (maximum)	Total sales	
			Amount	% of total
1957				
Total, all food chains				
4- 9 units	35	1,371	1,241,725,400	100.0
10- 99 units	20	101	37,410,800	3.0
100 units and over	11	375	297,690,500	24.0
			906,624,100	73.0
1958				
Total, all food chains				
4- 9 units	40	1,447	1,368,882,800	100.0
10- 99 units	25	133	54,549,600	4.0
100 units and over	11	382	335,154,500	24.5
			979,178,700	71.5

**TABLE 5. Chain Food Stores by Annual Sales Volume, 1957 and 1958
(Grocery Stores and Combination Stores)**

Annual sales range	Number of stores (maximum)	Total sales	% of total sales
1957		\$	%
Total, all stores	1,371	1,241,725,400	100.0
\$2,000,000 and over	146	415,006,400	33.4
\$1,500,000 - \$1,999,999	118	204,942,900	16.5
\$1,000,000 - \$1,499,999	183	225,811,100	18.2
\$750,000 - \$999,999	140	122,356,500	9.9
\$500,000 - \$749,999	204	126,325,400	10.2
\$300,000 - \$499,999	229	90,904,900	7.3
Under \$300,000	351	56,378,200	4.5
1958			
Total, all stores	1,447	1,368,882,800	100.0
\$2,000,000 and over	163	465,152,700	34.0
\$1,500,000 - \$1,999,999	133	226,752,700	16.6
\$1,000,000 - \$1,499,999	218	268,239,200	19.6
\$750,000 - \$999,999	147	126,333,500	9.2
\$500,000 - \$749,999	216	133,491,900	9.7
\$300,000 - \$499,999	232	93,079,900	6.8
Under \$300,000	338	55,832,900	4.1

**CHAIN AND INDEPENDENT FOOD STORE SALES
SELECTED YEARS, 1930-1958**



CHAIN VARIETY STORES

TABLE 1. Summary Statistics of Chain Variety Stores in Canada, 1930 - 58

Year	Chains	Stores		Total sales	Salaries and wages paid to store employees	Stocks on hand at year end	
		Average ¹	Maximum			Stores	Warehouses
number							
1930	15	313	327	39,383,600	4,179,300	5,274,900	..
1931	14	329	340	38,906,700	..	..	..
1932	14	339	348	35,474,800	..	..	..
1933	14	248	356	33,348,600	4,032,400	4,796,600	..
1934	14	360	372	35,646,500	3,908,100	4,507,800	817,100
dollars							
1935	14	377	390	37,914,000	4,889,300	5,184,800	861,300
1936	14	396	414	41,422,100	5,331,300	5,880,900	898,800
1937	14	422	437	46,323,400	5,832,000	6,234,100	946,900
1938	16	446	468	47,256,700	6,170,100	6,243,600	922,900
1939	16	474	489	51,416,000	6,594,500	7,285,400	1,130,900
1940	16	491	504	60,718,600	7,453,900	8,354,100	1,425,500
1941	20	525	532	74,179,100	8,568,700	9,334,600	1,806,100
1942	19	521	523	84,319,200	9,859,800	9,584,900	2,027,200
1943	19	520	521	84,366,200	10,275,700	9,836,500	1,919,400
1944	18	514	515	88,568,800	10,737,600	8,885,500	1,511,500
1945	19	515	521	95,998,200	11,505,200	9,008,400	1,756,200
1946	19	515	523	107,586,200	12,745,500	10,984,100	2,344,300
1947	18	517	536	117,925,300	14,069,300	12,528,200	2,302,800
1948	16	527	540	133,906,900	17,162,700	15,096,200	3,407,200
1949	15	541	550	142,060,500	19,790,800	15,153,000	3,686,100
1950	16	560	579	147,731,700	21,157,700	17,635,400	3,993,300
1951	16	587	597	164,147,800	25,510,200	17,969,800	4,882,100
1952	17	601	614	179,618,300	26,115,400	21,075,200	4,718,200
1953	17	610	623	188,474,600	28,803,200	21,709,400	4,565,800
1954	18	636	653	194,248,000	30,671,500	22,633,300	4,620,700
1955	19	660	679	207,831,400	33,257,900	25,245,600	5,122,100
1956	18	681	701	229,306,900	35,633,300	26,260,900	4,504,800
1957	18	703	724	247,222,600	36,719,900	28,214,000	5,196,100
1958	18	719	740	264,297,800	39,148,700	31,271,900	5,281,600

¹ Obtained by averaging the number at beginning, middle and end of the year.

TABLE 2. Variety Chains, Stores and Sales by Provinces, 1957 and 1958

Province	1957	1958	% change in sales 1958/1957
Canada:			
Chains (number)	18	18	
Stores (maximum)	724	740	
Total sales	\$ 247,222,600	264,297,800	+ 6.9
Prince Edward Island:¹			
Chains (number)	3	3	
Stores (maximum)	6	6	
Total sales	\$ 2,563,700	2,715,800	+ 5.9
Nova Scotia:			
Chains (number)	5	5	
Stores (maximum)	47	50	
Total sales	\$ 14,251,700	15,463,500	+ 8.5
New Brunswick:			
Chains (number)	5	6	
Stores (maximum)	28	28	
Total sales	\$ 10,535,200	11,185,500	+ 6.2
Quebec:			
Chains (number)	13	13	
Stores (maximum)	179	180	
Total sales	\$ 64,587,400	68,406,500	+ 5.9
Ontario:			
Chains (number)	13	13	
Stores (maximum)	365	366	
Total sales	\$ 115,193,000	122,968,700	+ 6.8
Manitoba:			
Chains (number)	5	5	
Stores (maximum)	16	17	
Total sales	\$ 7,003,000	7,542,700	+ 7.7
Saskatchewan:			
Chains (number)	4	5	
Stores (maximum)	23	25	
Total sales	\$ 8,726,400	9,700,100	+11.2
Alberta:			
Chains (number)	5	5	
Stores (maximum)	20	23	
Total sales	\$ 12,850,800	13,563,200	+ 5.5
British Columbia:			
Chains (number)	6	6	
Stores (maximum)	40	45	
Total sales	\$ 11,511,400	12,751,800	+10.8

¹ Newfoundland figures are included with Prince Edward Island to avoid disclosing individual operations.

Note: The sum of provincial figures for "Chains (number)" does not equal the total shown for Canada, since several chains operate in more than one province.

TABLE 3. Chain Variety Store Sales for Metropolitan Areas, Major Urban Areas and Cities,¹
1957 and 1958

City	Number of stores (maximum)		Total sales		
	1957	1958	1957	1958	% change 1958 / 1957
dollars					%
Sydney-Glace Bay	8	8	2,449,600	2,592,900	+ 5.8
Halifax ²	8	10	5,333,000	5,810,800	+ 9.0
Saint John ²	4	4	2,678,600	2,911,300	+ 8.7
Moncton	3	3	2,174,700	2,267,800	+ 4.3
Chicoutimi - Jonquière	11	11	3,623,400	3,683,600	+ 1.1
Montreal ²	76	72	29,682,500	31,524,800	+ 6.2
Quebec ²	14	16	9,931,500	10,018,900	+ 0.9
Shawinigan Falls	7	7	1,124,200	1,097,500	- 2.4
Sherbrooke	4	4	2,434,200	2,416,500	- 0.7
Trois Rivières	5	3	2,694,400	2,524,800	- 6.3
Brantford	4	4	1,336,100	1,605,300	+ 20.1
Fort William	4	4	1,071,100	1,090,900	+ 1.8
Guelph	3	3	896,600	900,200	+ 0.4
Hamilton ²	10	10	8,169,400	8,297,300	+ 1.6
Kingston	6	6	2,705,200	2,974,300	+ 9.9
Kitchener	8	8	2,524,900	2,545,000	+ 0.8
London ²	5	5	4,449,300	4,590,900	+ 3.2
Niagara Falls	3	3	837,800	844,400	+ 0.8
Ottawa ²	22	21	9,775,200	10,405,400	+ 6.4
Oshawa	6	7	2,682,700	2,814,500	+ 4.9
Peterborough	4	4	2,216,200	2,319,300	+ 4.7
Port Arthur	6	6	1,788,900	1,906,600	+ 6.6
St. Catharines	5	6	3,078,500	3,150,500	+ 2.3
Sarnia	6	5	1,582,500	1,531,600	- 3.2
Sault St. Marie	4	4	1,503,100	1,584,500	+ 5.4
Sudbury	3	5		4,585,200	-
Timmins	3	3	912,700	999,300	+ 9.5
Toronto ²	77	76	29,280,600	31,982,200	+ 9.2
Windsor ²	8	8	4,708,500	4,529,700	- 3.8
Winnipeg ²	7	8	4,962,900	5,196,100	+ 4.7
Regina	3	3	2,646,900	2,777,900	+ 4.9
Saskatoon	4	4	1,826,400	1,845,600	+ 1.1
Calgary ²	4	6	4,853,600	5,035,700	+ 3.8
Edmonton ²	5	6	4,758,600	4,747,200	- 0.2
Vancouver ²	20	20	6,356,200	6,495,500	+ 2.2
Victoria ²	3	3	1,571,700	1,735,500	+10.4

¹ Areas and cities with 30,000 population and over based on 1956 Census.

² Metropolitan areas.

³ Figures withheld to avoid disclosure of individual operations.

TABLE 4. Chain Variety Stores by Annual Sales Volume, 1957 and 1958

Annual sales range	Number of stores (maximum)	Total sales	% of total sales
1957		\$	%
Total, all stores	724	247,222,600	100.0
\$1,000,000 and over	37	61,609,000	24.9
\$500,000-\$999,999	99	64,662,500	26.2
\$300,000-\$499,999	136	52,621,900	21.3
\$200,000-\$299,999	127	31,160,500	12.6
\$100,000-\$199,999	185	28,435,900	11.5
Under \$100,000	140	8,732,800	3.5
1958			
Total, all stores	740	264,297,800	100.0
\$1,000,000 and over	41	65,300,000	24.7
\$500,000-\$999,999	115	74,301,700	28.1
\$300,000-\$499,999	146	56,969,000	21.6
\$200,000-\$299,999	126	30,897,800	11.7
\$100,000-\$199,999	184	28,530,200	10.8
Under \$100,000	128	8,299,100	3.1

CHAIN DRUG STORES

TABLE 1. Summary Statistics of Chain Drug Stores in Canada, 1930-58

Year	Chains	Stores		Total sales		Salaries and wages paid to store employees	Accounts outstanding at year end	Stocks on hand at year end	
		Aver- age ¹	Maxi- mum	Amount	Average per store			Stores	Warehouses
number									
1930.....	31	284	292	13,971,300	49,195	1,880,800	..	2,510,900	..
1931.....	32	299	306	13,584,600	45,433	..	..	..	..
1932.....	32	305	313	12,520,000	41,049	..	..	..	..
1933.....	29	297	301	11,001,300	37,041	1,497,700	..	2,021,500	..
1934.....	29	298	306	11,594,000	38,906	1,542,800	..	2,102,000	527,000
1935.....	29	307	311	12,164,100	39,622	1,494,800	118,700	2,152,500	501,100
1936.....	30	314	320	12,871,600	40,992	1,719,500	129,700	2,357,700	529,300
1937.....	31	320	332	14,163,300	44,260	1,909,100	150,800	2,582,300	551,900
1938.....	33	340	347	14,127,100	41,550	2,019,100	157,900	2,525,600	687,500
1939.....	31	336	345	14,251,800	42,416	2,048,900	163,000	2,461,900	613,800
1940.....	32	345	354	15,613,000	45,255	2,154,100	163,900	2,708,300	654,400
1941.....	35	361	363	18,944,500	52,478	2,567,800	159,800	2,936,100	792,000
1942.....	31	342	343	19,711,700	57,637	2,579,700	..	2,732,900	699,400
1943.....	31	330	334	21,511,600	65,137	2,849,900	93,300	2,873,800	734,100
1944.....	29	319	323	23,004,500	72,114	3,096,100	93,600	2,743,000	733,700
1945.....	27	306	309	24,126,500	78,845	3,225,900	103,000	3,083,100	673,400
1946.....	27	310	318	26,483,700	85,431	3,620,300	140,800	3,553,200	751,800
1947.....	26	307	314	26,868,800	87,520	3,667,900	153,600	3,716,400	966,100
1948.....	25	301	316	27,458,100	91,223	3,929,600	160,700	3,859,600	966,300
1949.....	23	301	309	27,430,100	91,130	4,234,900	183,200	4,129,500	979,600
1950.....	27	320	327	28,958,200	90,494	4,478,600	221,900	4,703,000	1,056,300
1951.....	28	325	346	31,266,900	96,205	5,170,400	220,100	4,835,300	1,054,100
1952.....	28	325	338	33,476,300	103,004	5,043,700	252,100	5,241,800	1,039,000
1953.....	28	332	345	34,805,200	104,835	5,450,800	267,200	5,519,700	1,018,000
1954.....	29	339	354	35,908,100	105,924	5,778,400	306,100	5,880,200	1,008,200
1955.....	30	335	354	36,659,700	109,432	6,165,400	344,500	6,349,900	1,159,700
1956.....	31	349	364	41,298,600	118,334	6,608,400	399,000	6,807,800	1,192,200
1957.....	30	352	364	45,436,800	129,082	7,160,800	408,600	7,896,900	1,385,800
1958.....	30	356	369	49,911,900	140,202	7,814,300	371,500	9,440,700	1,370,000

¹ Obtained by averaging the number at beginning, middle and end of the year.

TABLE 2. Drug Chains, Stores and Sales by Provinces, 1957 and 1958

	Province	1957	1958	% change in sales 1958/1957
Canada:				
Chains (number).....		30	30	
Stores (maximum).....		364	369	
Total sales.....	\$ 45,436,800	49,911,900		+9.8
Atlantic Provinces:				
Chains (number).....		3	4	
Stores (maximum).....		27	27	
Total sales.....	\$ 2,424,700	2,638,300		+8.8

TABLE 2. Drug Chains, Stores and Sales by Provinces, 1957 and 1958 — Concluded

Province	1957	1958	% change in sales 1958/1957
Quebec:			
Chains (number)	7	6	
Stores (maximum)	44	41	
Total sales \$	6,292,700	6,319,400	+ 0.4
Ontario:			
Chains (number)	9	9	
Stores (maximum)	166	166	
Total sales \$	20,834,500	21,830,900	+ 4.8
Prairie Provinces:			
Chains (number)	4	5	
Stores (maximum)	44	50	
Total sales \$	5,867,600	8,254,000	+40.7
British Columbia:			
Chains (number)	6	6	
Stores (maximum)	83	85	
Total sales \$	10,017,300	10,869,300	+ 8.5

Note: The sum of provincial figures for "Chains (number)" does not equal the total shown for Canada, since several chains operate in more than one province.

TABLE 3. Chain Drug Stores by Annual Sales Volume, 1957 and 1958

Annual sales range	Number of stores (maximum)	Total sales	% of total sales
		\$	%
1957			
Total, all stores	364	45,436,800	100.0
\$200,000 and over	44	12,438,400	27.4
\$100,000 - \$199,999	162	22,026,100	48.5
\$50,000 - \$99,999	125	9,890,700	21.8
\$30,000 - \$49,999	21	838,700	1.8
Under \$30,000	12	242,900	0.5
1958			
Total, all stores	369	49,911,900	100.0
\$200,000 and over	53	16,219,100	32.5
\$100,000 - \$199,999	171	23,617,800	47.3
\$50,000 - \$99,999	113	9,107,300	18.2
\$30,000 - \$49,999	19	748,600	1.6
Under \$30,000	13	219,100	0.4

CHAIN WOMEN'S APPAREL STORES

TABLE 1. Summary Statistics of Chain Women's Apparel Stores in Canada, 1930-58

Year	Chains	Stores		Total sales		Salaries and wages paid to store employees	Accounts outstanding at year end	Stock on hand at year end	
		Aver- age ¹	Max- imum	Amount	Average per store			Stores	Warehouses
number				dollars					
1930.....	28	183	203	8,584,800	46,911	976,900	..	1,422,500	..
1931.....	25	186	213	6,828,100	36,710	..	..	..	..
1932.....	19	164	185	5,093,700	31,059	..	..	..	..
1933.....	15	144	148	4,029,400	27,982	359,100	..	590,000	..
1934.....	15	153	171	4,506,800	29,456	385,800	..	587,700	141,600
1935.....	13	133	138	4,594,600	34,546	404,400	..	786,900	94,200
1936.....	21	172	190	5,512,200	32,048	481,100	48,800	828,600	128,100
1937.....	19	176	194	6,216,600	35,322	541,900	..	887,500	119,700
1938.....	20	200	213	6,198,700	30,994	548,800	46,400	924,900	281,600
1939.....	19	204	215	6,037,400	29,595	513,000	29,700	905,900	205,500
1940.....	24	236	248	8,265,600	35,024	701,100	119,100	1,074,600	211,800
1941.....	38	318	327	12,899,400	40,564	1,088,200	253,700	1,668,800	379,100
1942.....	31	277	281	14,186,900	51,216	1,187,900	..	1,351,400	526,400
1943.....	31	272	277	15,134,400	55,641	1,291,800	123,600	1,182,300	560,400
1944.....	32	281	293	16,607,700	59,102	1,362,200	134,800	1,073,900	332,100
1945.....	33	289	301	19,456,400	67,323	1,559,300	194,100	1,539,600	395,500
1946.....	35	307	325	23,076,000	75,166	1,803,700	219,300	2,613,800	902,900
1947.....	38	345	374	29,023,700	84,127	2,326,300	561,700	2,976,300	763,100
1948.....	37	380	424	34,834,400	91,669	2,725,500	780,500	3,875,100	846,700
1949.....	35	401	426	37,381,800	93,221	3,061,500	713,400	4,084,100	1,162,100
1950.....	40	458	485	38,603,700	84,288	3,444,400	592,000	4,890,100	1,090,200
1951.....	34	432	476	41,901,500	101,244	4,202,700	436,000	4,746,500	1,037,000
1952.....	37	456	493	46,167,700	101,245	3,918,600	846,400	5,339,900	1,212,700
1953.....	37	484	511	49,256,800	101,770	4,439,400	1,015,500	5,710,600	1,296,100
1954.....	40	525	552	54,843,400	104,464	5,681,800	2,259,400	6,250,900	1,153,000
1955.....	41	564	602	61,897,400	109,747	6,715,900	2,470,400	7,022,300	1,173,200
1956.....	39	592	634	67,269,300	113,631	7,301,100	2,393,800	8,454,900	1,512,000
1957.....	39	628	654	70,706,900	112,591	8,460,800	2,463,800	8,359,700	1,256,100
1958.....	42	675	707	78,147,400	115,774	8,433,000	2,561,200	9,440,200	1,515,100

¹ Obtained by averaging the number at the beginning, middle and end of the year.

TABLE 2. Women's Apparel Chains, Stores and Sales by Provinces, 1957 and 1958

	Province	1957	1958	% change in sales 1958/1957
Canada:				
Chains (number)		39	42	
Stores (maximum)		654	707	
Total sales	\$	70,706,900	78,147,400	+10.5
Atlantic Provinces:				
Chains (number)		3	3	
Stores (maximum)		23	24	
Total sales	\$	2,009,200	2,198,000	+ 9.4

TABLE 2. Women's Apparel Chains, Stores and Sales by Provinces, 1957 and 1958 — Concluded

Province	1957	1958	% change in sales 1958/1957
Quebec:			
Chains (number)	19	20	
Stores (maximum)	187	201	
Total sales	\$ 17,316,000	20,246,500	+ 16.9
Ontario:			
Chains (number)	24	25	
Stores (maximum)	318	335	
Total sales	\$ 35,943,100	38,099,700	+ 6.0
Manitoba:			
Chains (number)	6	6	
Stores (maximum)	15	16	
Total sales	\$ 1,919,900	1,846,800	- 3.8
Saskatchewan:			
Chains (number)	6	7	
Stores (maximum)	19	22	
Total sales	\$ 2,122,500	2,453,300	+ 15.6
Alberta:			
Chains (number)	7	10	
Stores (maximum)	26	36	
Total sales	\$ 4,378,000	5,913,800	+35.1
British Columbia:			
Chains (number)	7	7	
Stores (maximum)	66	73	
Total sales	\$ 7,018,200	7,389,300	+ 5.3

Note: The sum of provincial figures for "Chains (number)" does not equal the total shown for Canada, since several chains operate in more than one province.

TABLE 3. Chain Women's Apparel Stores by Annual Sales Volume, 1957 and 1958

Annual sales range	Number of stores (maximum)	Total sales	% of total sales
1957			
Total, all stores	654	70,706,900	100.0
\$200,000 and over	60	24,173,000	34.3
\$100,000-\$199,999	152	21,244,200	30.0
\$50,000-\$99,999	256	18,979,500	26.8
\$30,000-\$49,999	124	5,018,000	7.1
Under \$30,000	62	1,292,200	1.8
1958			
Total, all stores	707	78,147,400	100.0
\$200,000 and over	72	28,356,100	36.3
\$100,000-\$199,999	169	23,591,800	30.2
\$50,000-\$99,999	270	19,946,900	25.5
\$30,000-\$49,999	117	4,787,200	6.1
Under \$30,000	79	1,465,400	1.9

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CHAIN SHOE STORES

TABLE 1. Summary Statistics of Chain Shoe Stores in Canada, 1930 - 1958

Year	Chains	Stores		Total sales		Salaries and wages paid to store employees	Accounts outstanding at year end	Stocks on hand at year end	
		Aver- age ¹	Max- imum	Amount	Average per store			Stores	Warehouses
number									
1930	18	198	208	7,574,600	38,256	892,500	..	1,998,300	..
1931	18	212	221	7,687,500	36,262	..	..	..	..
1932	19	230	237	7,094,800	30,847	..	..	..	..
1933	22	257	274	7,114,800	27,684	747,100	..	2,156,300	..
1934	22	278	303	8,037,400	28,912	818,700	..	2,190,400	362,900
1935	24	303	313	8,447,200	27,879	967,000	..	2,485,700	255,500
1936	25	320	334	9,331,600	29,162	1,028,000	52,900	2,029,700	787,500
1937	25	337	355	10,093,700	29,952	1,109,900	..	2,623,300	375,400
1938	25	356	368	10,017,000	28,138	1,152,900	46,900	2,778,300	433,500
1939	29	383	399	10,664,600	27,845	1,200,900	48,700	3,288,200	476,200
1940	31	402	420	12,408,500	30,867	1,336,900	45,400	3,229,800	541,800
1941	35	452	457	16,397,900	36,279	1,830,400	19,000	4,306,500	945,700
1942	31	423	428	18,880,700	44,635	2,178,400	..	3,943,100	779,300
1943	29	421	426	19,647,700	46,669	2,318,600	19,300	3,596,600	975,200
1944	29	423	432	20,663,900	48,851	2,368,800	22,000	3,656,400	1,007,100
1945	30	444	461	23,744,500	53,479	2,650,800	60,400	4,121,300	1,182,900
1946	30	463	481	26,106,900	56,386	2,841,200	31,600	5,062,200	1,564,600
1947	30	489	515	28,731,500	58,756	3,211,000	34,200	6,349,700	1,642,200
1948	29	518	543	31,377,800	60,575	3,805,800	31,000	7,292,600	1,823,700
1949	27	527	546	31,925,900	60,580	3,821,200	46,300	7,703,800	1,782,500
1950	32	549	574	33,013,200	60,133	3,962,700	105,800	8,739,600	2,265,900
1951	35	581	605	38,322,700	65,959	4,862,600	139,100	10,498,200	1,823,700
1952	34	603	628	41,544,400	68,896	5,026,500	121,600	10,234,400	1,788,900
1953	34	604	627	43,470,100	71,970	5,468,000	108,500	11,501,200	2,197,600
1954	41	648	682	45,384,500	70,038	5,914,700	114,500	12,001,900	1,926,000
1955	43	680	705	48,054,300	70,668	6,310,000	123,200	12,436,200	2,290,800
1956	42	699	736	53,432,600	76,441	7,090,600	127,400	13,941,700	2,396,400
1957	38	717	746	57,822,500	80,645	8,019,200	135,100	13,998,600	2,499,700
1958	41	750	775	63,938,100	85,251	8,304,400	156,700	15,166,700	2,621,100

¹ Obtained by averaging the number at the beginning, middle and end of the year

TABLE 2. Chain Shoe Stores by Annual Sales Volume, 1957 and 1958

Annual sale range	Number of stores (maximum)	Total sales	% of total sales
1957			
Total, all stores	746	57,822,500	100.0
\$200,000 and over	29	7,741,500	13.4
\$100,000 - \$199,999	144	18,644,600	32.2
\$50,000 - \$99,999	314	22,539,700	39.0
\$30,000 - \$49,999	178	7,325,100	12.7
Under \$30,000	81	1,571,600	2.7
1958			
Total, all stores	775	63,938,100	100.0
\$200,000 and over	32	8,786,600	13.7
\$100,000 - \$199,999	175	23,175,600	36.2
\$50,000 - \$99,999	334	23,766,600	37.2
\$30,000 - \$49,999	167	6,798,800	10.6
Under \$30,000	67	1,410,500	2.3