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RETAIL CHAIN STORES

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DEFINITIONS

Chains - A retail chain is an organization operating four or more retail stores in similar or related kinds of business under the same ownership.

Classification by kind of business - Some chains operated stores of several distinct types and for purposes of this report these were allocated to their proper trade.

Classification by kind of organization - **Local chains** are those operating within one city or locality. **Provincial chains**, as the term implies, operate stores within one province only, but in more than one locality. **Sectional chains** cover more than one province, yet are confined to a region such as the Maritimes or Prairies. **National chains** operate stores in most provinces.

Number of stores - The average number of stores is obtained by averaging the numbers in operation at January 1, June 30 and December 31. The maximum is the total number of stores operated during the year, regardless of whether operated all or part of the year.

Sales - Total retail sales made through all retail outlets. Sales made through head office or warehouse are not included.

Salaries and wages - Salaries and wages reported are those paid to all employees of the chain organization.

Accounts outstanding - These are the amounts owing on charge, instalment or open credit accounts at the end of the year. They do not include accounts written off.

Stocks - Stocks on hand at the end of the year, in both stores and warehouses, are shown at cost or invoice value.

SYMBOLS

The interpretation of the symbols used in the tables throughout this publication is as follows:

.. figures not available.

-- nil or zero.

RETAIL CHAIN STORES

1960

Each year, the Dominion Bureau of Statistics undertakes a survey of all known retail chain organizations in Canada. For the purpose of these surveys, a retail chain store firm is defined as follows: "An organization operating four or more retail stores in similar or related kinds of business under the same ownership". It is important to note, however, that chain department stores are not included in the statistics published for the retail chain store field. As well, voluntary groups or chains which are generally defined as independently owned stores affiliated with suppliers for purchasing and for other benefits are not included in this survey unless they have met the ownership clause in the definition.

During 1960, there were 537 retail chains operating in Canada; a net increase of 30 chains over the previous year. The number of outlets operated by the 537 firms rose to 10,594 outlets from the previous high of 10,047 outlets registered in 1959, an increase of 547 establishments. It is interesting to note that during 1960, 58 new firms came within the definition of a chain store; these firms operated a total of 327 retail outlets with sales of \$40,802,900. During the same period, however, 28 previously established chain organizations which operated 257 outlets during 1959 with sales of \$49,771,600 were dropped from the survey due primarily to decreases in the number of outlets—from 4 to 3 establishments—or by bankruptcies.

All provinces recorded increased sales through chain store outlets during 1960; the largest increases occurring in Prince Edward Island (24.1 per cent), Yukon and Northwest Territories (10.9 per cent) and New Brunswick (10.1 per cent). The proportion of chain store sales registered by each province remained relatively stable with Ontario and Quebec continuing to account for over 60 per cent of the total.

Grocery and Combination stores continued to absorb an increasingly larger share of the chain store sales; in 1957, 43.7 per cent of all chain store sales were made by this trade, in 1958, 44.5 per cent, in 1959, 45.2 per cent and in 1960, 46.2 per cent. Other food and beverage stores (excluding restaurants) retained second position in total chain store sales made although decreasing their share of the market from 19.0 per cent to 18.7 per cent. Sales made by chain variety stores remained constant at 8.6 per cent of total sales.

The sectional and national chains which are defined on page 3 of this report continued to expand in respect to both number of outlets and to sales. Sales by all chain stores increased by 5.7 per cent

over the previous year, whereas the increase in sales by the sectional and national chains was 7.4 per cent. Approximately 53.0 per cent of all chain store outlets are operated by chain store organizations classified as sectional or national chains. These outlets accounted for 63.7 per cent of total sales as compared to 62.7 per cent in 1959 and 62.0 per cent in 1958.

It is interesting to note that 85.1 per cent of all chain store business is done by chain store organizations with sales of \$5,000,000 and over. The number of firms operating 100 or more units increased from 22 in 1959 to 25 in 1960; the sales made by these organizations increased 21.6 per cent from the previous year.

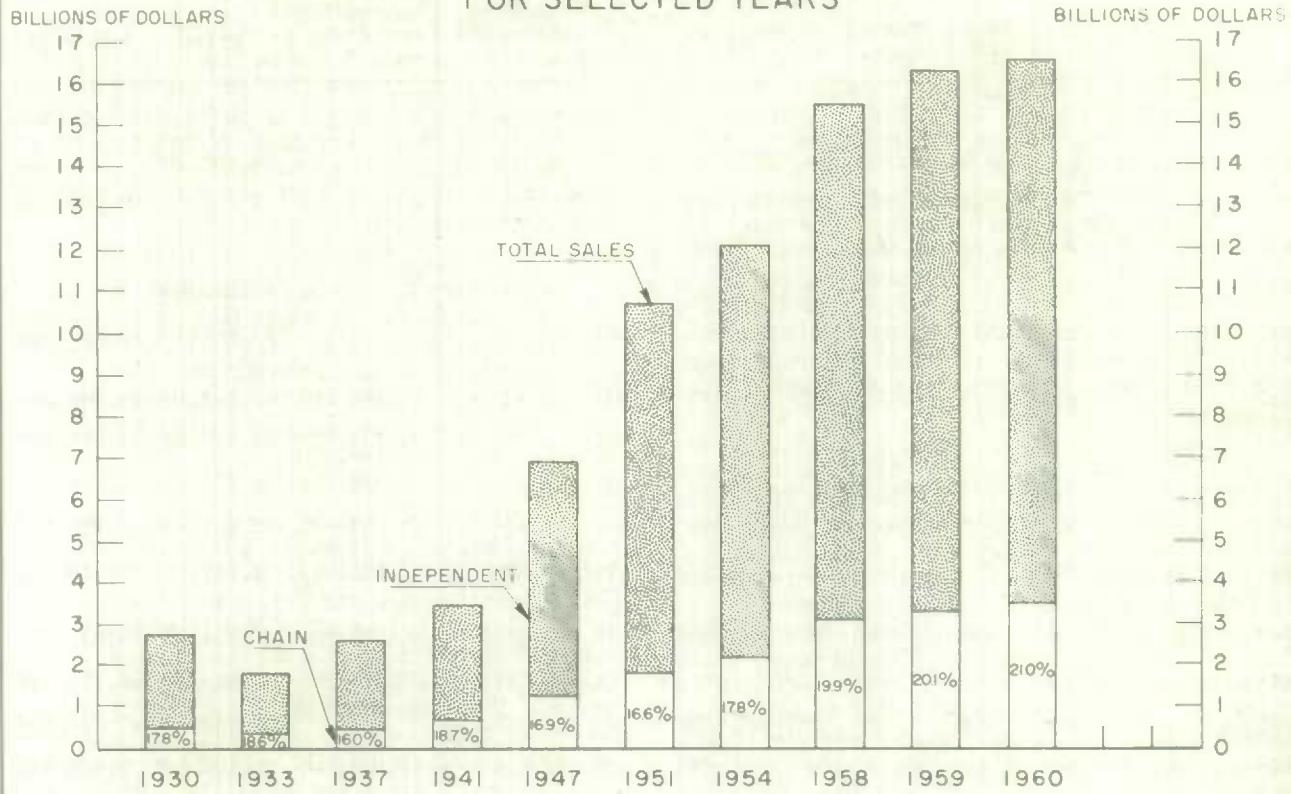
Salaries and wages paid to all employees totalled \$382,099,300. Wages and salaries paid to store employees during 1959 totalled \$285,690,700. The extremely large increase in wages and salaries in 1960 can be accounted in part to a change in the information requested from the respondents. In 1959, the data collected was "Payroll of Store employees". In 1960 this question was changed to read "total payroll". Customers' accounts outstanding at the end of 1960 rose substantially over the same time the previous year; increasing by \$12,595,100 or 7.8 per cent. Stock on hand at year end in both stores and warehouses reached a level of \$398,757,600; an increase of 9.9 per cent over the previous year.

The retail sales of chains represent total dollar volume and have not been adjusted for price changes, nor, in the monthly distribution, for seasonal variation.

Estimates of sales of retail chains are published monthly as well. The monthly estimates are released approximately a month and a half after the survey month, in two publications: "Chain Store Sales and Stocks" Catalogue No. 63-001 and "Retail Trade" Catalogue No. 63-005. In the December issue of "Chain Store Sales and Stocks", the monthly estimates are revised, and in reality, the December bulletin replaces the preceding monthly bulletins for that year. The estimates of monthly sales in this present report, which is published one year after the survey year, represents the second and final revision of the figures.

Following the general statistics of all chains are detailed tabulations of certain trades—food stores, variety stores, drug stores, women's apparel stores and shoe stores. Where possible city totals have been shown for these trades.

**RETAIL CHAIN STORE SALES IN CANADA
IN PROPORTION TO TOTAL SALES
FOR SELECTED YEARS**



RETAIL CHAIN STORE SALES

% CHANGE 1960 OVER 1959

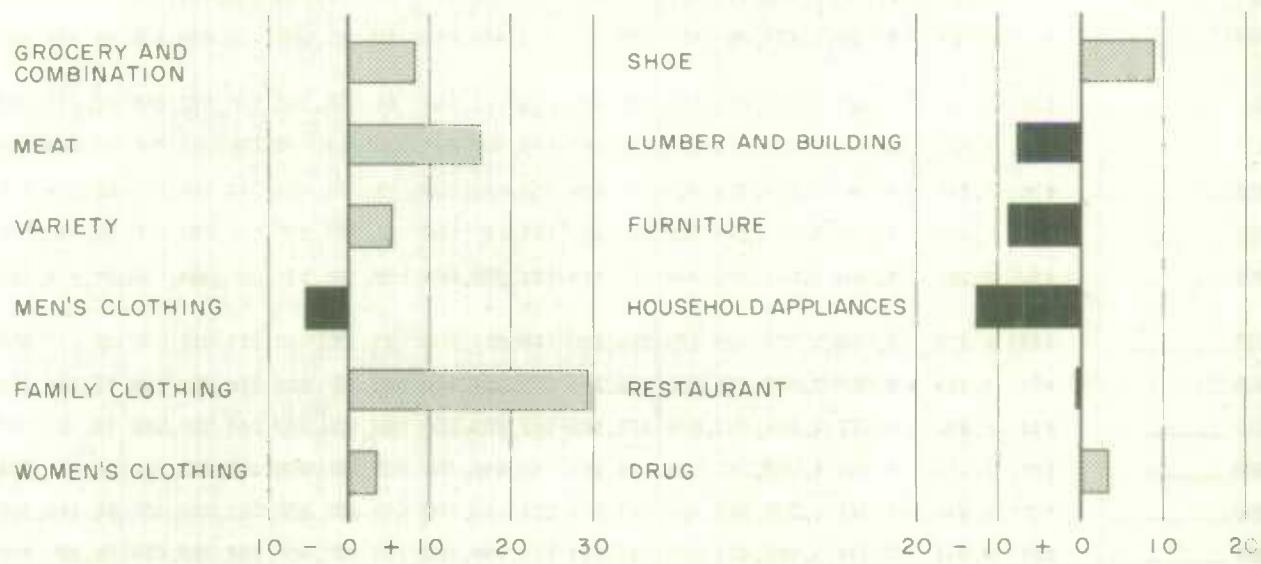


TABLE 1. Summary Statistics of Retail Chain Stores in Canada, 1930-60

Year	Chains	Stores		Total sales		Total salaries and wages ²	Accounts outstanding at year end	Stocks on hand at year end	
		Average ¹	Maximum	Amount	Average per store			Stores	Warehouses
		number				dollars			
1930	518	8,097	8,504	487,336,000	60,187	50,404,900	..	60,457,200	..
1931	506	8,188	8,557	434,199,700	53,029	..	..	..	..
1932	486	8,066	8,398	360,806,200	44,732	..	..	..	..
1933	461	9,900	8,230	328,902,600	41,633	34,820,600	..	43,995,100	..
1934	445	7,804	8,210	347,186,100	44,488	34,510,900	..	40,962,600	13,768,100
1935	445	7,666	8,022	364,129,800	47,499	36,382,000	30,188,700	42,796,200	12,265,900
1936	457	7,588	8,124	394,935,000	52,047	38,603,000	31,430,400	44,258,000	14,631,500
1937	447	7,346	7,815	414,133,300	56,375	39,289,500	33,526,200	48,550,700	12,280,000
1938	457	7,356	7,692	414,448,300	56,342	40,368,400	37,073,700	48,617,300	12,623,200
1939	446	7,215	7,595	432,026,100	59,879	41,427,800	35,942,800	53,167,700	15,915,600
1940	451	7,131	7,522	508,553,900	71,316	46,462,300	43,229,700	62,634,500	17,621,700
1941	529	7,622	7,969	639,210,400	83,864	57,777,200	38,376,100	68,619,200	20,975,600
1942	455	7,010	7,139	687,447,400	98,067	57,653,700	..	66,939,700	22,633,400
1943	444	6,780	7,021	703,950,000	103,827	58,804,000	15,526,900	67,628,000	22,602,500
1944	431	6,560	6,774	769,643,200	117,324	63,299,700	15,093,000	66,943,500	21,854,900
1945	429	6,580	6,705	876,209,000	133,162	68,196,400	16,368,500	68,246,800	29,013,100
1946	422	6,559	6,743	1,014,846,700	154,725	77,474,400	19,642,600	85,345,200	37,436,400
1947	422	6,716	6,962	1,177,322,700	175,301	91,265,800	31,492,500	105,040,500	43,546,000
1948	403	6,821	7,152	1,335,735,100	195,827	107,450,200	40,378,300	119,132,000	46,330,300
1949	381	6,839	7,123	1,420,080,800	207,645	115,902,900	50,001,200	123,696,400	46,755,400
1950	423	7,155	7,483	1,559,693,100	217,986	129,334,200	65,000,500	159,082,900	60,501,400
1951	488	7,846	8,094	1,775,744,100	226,296	153,598,600	53,816,500	186,562,000	60,489,800
1952	476	7,766	8,047	1,924,873,000	247,859	154,642,500	77,474,700	172,886,300	55,214,600
1953	466	7,835	8,153	2,048,288,000	261,420	171,167,100	91,537,900	179,704,300	52,095,700
1954	491	8,136	8,468	2,146,634,900	263,844	181,509,000	102,746,700	191,048,700	57,814,200
1955	496	8,274	8,734	2,353,955,400	284,500	199,611,200	127,362,300	205,833,200	63,119,600
1956	499	8,559	9,046	2,647,054,900	309,272	221,136,400	143,357,200	232,392,100	72,183,100
1957	493	8,822	9,257	2,841,568,800	322,100	242,979,200	148,506,300	248,283,900	78,521,100
1958	509	9,122	9,604	3,073,147,000	336,900	262,455,900	158,231,800	265,862,100	78,511,900
1959	507	9,491	10,047	3,280,263,200	345,618	285,690,700	162,452,800	282,530,400	80,440,000
1960	537	9,954	10,594	3,468,412,800	348,444	382,099,300	175,047,900	304,230,000	94,527,600

¹ Obtained by averaging the number at the beginning, middle and end of the year.² Figures prior to 1960 relate to store employees only.

TABLE 2. Principal Statistics of Retail Chain Stores in Canada, 1960, by Kinds of Business

No.	Kind of business	Chains	Stores	
			Average	Maximum
number				
1	Totals, all chains	537	9,954	10,594
Food and beverage group:				
2	Bakery products stores	21	250	260
3	Candy and confectionery stores	11	316	358
4	Grocery and combination stores	35	1,494	1,577
5	Meat markets	5	50	53
6	Restaurants	28	372	415
7	Alcoholic beverage stores	19	1,169	1,207
8	Miscellaneous (including dairy products, caterers, fish markets, refreshment stands, etc.)	11	104	130
General merchandise group:				
9	General merchandise stores (less than 33% food)	19	158	165
10	General stores (more than 33% food)	20	318	333
11	Variety stores	18	780	826
Automotive group:				
12	Automobile dealers	3	27	27
13	Automotive accessory stores	6	127	139
14	Garage and service stations	7	66	77
Apparel and accessories group:				
15	Men's and boys' clothing and furnishings stores	24	222	243
16	Women's clothing stores	43	707	770
17	Family clothing stores	28	214	235
18	Shoe stores	44	868	927
19	Miscellaneous (including furriers, millinery, children's clothing)	13	77	82
Building materials and hardware group:				
20	Lumber and building material dealers	23	689	708
21	Hardware stores	15	169	179
22	Miscellaneous (including electrical supplies, paint and glass, etc.)	8	44	49
Furniture and household appliance group:				
23	Furniture stores	13	212	221
24	Household appliance stores	22	445	465
25	Miscellaneous (including floor coverings, china, children's furniture)	6	29	31
Other retail stores group:				
26	Drug stores	34	383	399
27	Jewellery stores	16	161	166
28	Miscellaneous (including gifts, books, feed, fuel, used cars, etc.)	45	503	552

¹ Indicates figures withheld to avoid disclosing individual operations, but are included in their totals.

TABLE 2. Principal Statistics of Retail Chain Stores in Canada, 1960, by Kinds of Business

Sales (Retail)		Total salaries and wages	Customers' accounts outstanding	Stocks on hand as at December 31, 1960		No.
Amount	% of total chain sales			Stores	Warehouses	
dollars						
3,468,412,800	100.0	382,099,300	175,047,900	304,230,000	94,527,600	1
11,654,700	0.4	2,158,400	18,600	113,500	1	2
9,231,400	0.3	1,951,100	1	241,100	320,600	3
1,602,796,800	46.3	140,024,800	1,050,200	64,590,300	27,476,300	4
9,529,500	0.3	968,800	1	149,500	1	5
40,606,900	1.1	12,134,200	29,000	854,800	44,400	6
611,646,000	17.6	27,181,700	—	33,088,600	35,959,000	7
8,098,100	0.2	1,665,700	1	231,100	1	8
66,231,500	1.9	9,440,200	5,103,600	11,826,600	264,300	9
48,820,400	1.4	5,979,800	14,008,600	13,244,800	1	10
298,156,700	8.6	56,041,700	3,517,400	39,046,400	7,746,000	11
23,056,000	0.7	2,272,900	3,050,800	2,903,800	—	12
30,598,400	0.9	4,615,800	5,835,800	5,147,600	1	13
7,101,500	0.2	1,049,100	1	409,600	—	14
28,528,900	0.8	4,983,800	2,172,900	7,387,100	476,800	15
84,268,700	2.4	13,276,600	2,946,900	10,734,300	2,253,600	16
65,291,400	1.9	10,914,800	4,231,200	11,688,500	1,929,100	17
76,514,300	2.2	12,237,500	234,800	17,850,000	3,392,700	18
6,980,100	0.2	1,128,200	697,500	1,575,900	72,400	19
94,961,000	2.7	10,962,300	15,749,100	22,626,500	476,900	20
48,583,500	1.4	7,608,900	7,317,400	11,008,200	1	21
4,779,700	0.1	1,159,200	625,900	675,000	1	22
48,712,700	1.4	9,118,900	57,209,000	7,998,100	973,700	23
63,515,000	1.8	16,134,400	28,191,100	10,166,500	2,464,500	24
5,643,000	0.2	878,900	364,700	1,180,000	191,700	25
55,129,500	1.6	8,742,000	587,500	10,215,600	2,068,900	26
49,280,200	1.4	10,288,400	12,824,800	11,697,000	1,044,200	27
68,696,900	2.0	9,181,200	8,976,200	7,588,600	1,916,700	28

TABLE 3. Chains, Stores and Sales by Provinces, 1959 and 1960

Province	1959	1960	% change In sales 1960/1959
Canada:			
Chains (number)	507	537	
Stores (maximum)	10,047	10,594	
Total sales	\$ 3,280,263,200	3,468,412,800	+ 5.7
Newfoundland:			
Chains (number)	25	28	
Stores (maximum)	126	131	
Total sales	\$ 35,708,000	37,130,500	+ 4.0
Prince Edward Island:			
Chains (number)	14	14	
Stores (maximum)	24	28	
Total sales	\$ 6,457,800	8,012,600	+ 24.1
Nova Scotia:			
Chains (number)	51	56	
Stores (maximum)	331	358	
Total sales	\$ 106,259,800	115,946,300	+ 9.1
New Brunswick:			
Chains (number)	41	42	
Stores (maximum)	208	228	
Total sales	\$ 85,377,700	94,007,000	+ 10.1
Quebec:			
Chains (number)	167	174	
Stores (maximum)	1,950	2,124	
Total sales	\$ 674,002,000	712,567,700	+ 5.7
Ontario:			
Chains (number)	259	264	
Stores (maximum)	4,355	4,566	
Total sales	\$ 1,508,625,700	1,579,018,200	+ 4.7
Manitoba:			
Chains (number)	75	72	
Stores (maximum)	449	469	
Total sales	\$ 131,908,200	142,481,900	+ 8.0
Saskatchewan:			
Chains (number)	76	75	
Stores (maximum)	699	688	
Total sales	\$ 137,037,000	140,076,800	+ 2.2
Alberta:			
Chains (number)	93	94	
Stores (maximum)	812	854	
Total sales	\$ 245,747,100	262,953,900	+ 7.0
British Columbia:			
Chains (number)	105	111	
Stores (maximum)	1,030	1,082	
Total sales	\$ 341,547,900	367,796,000	+ 7.7
Yukon and Northwest Territories:			
Chains (number)	4	4	
Stores (maximum)	63	66	
Total sales	\$ 7,592,000	8,421,900	+ 10.9

Note: The sum of provincial figures for "Chains (number)" does not equal the total shown for Canada, since several chains operate in more than one province.

TABLE 4. Chains, Stores and Sales for Selected Kinds of Business, 1959 and 1960

Kind of business	1959	1960	% change in sales 1960/1959
Totals, all chains:			
Chains (number)	507	537	
Stores (maximum)	10,047	10,594	
Total sales	\$ 3,280,263,200	3,468,412,800	+ 5.7
Grocery and combination stores:			
Chains (number)	36	35	
Stores (maximum)	1,505	1,577	
Total sales	\$ 1,481,136,100	1,602,796,800	+ 8.2
Other food and beverage stores (excluding restaurants):			
Chains (number)	60	67	
Stores (maximum)	1,861	2,008	
Total sales	\$ 621,705,000	650,159,700	+ 4.6
Variety stores:			
Chains (number)	18	18	
Stores (maximum)	785	826	
Total sales	\$ 282,590,900	298,156,700	+ 5.5
Men's and boys' clothing and furnishings stores (including custom tailors):			
Chains (number)	25	24	
Stores (maximum)	237	243	
Total sales	\$ 30,148,400	28,528,900	- 5.4
Family clothing stores:			
Chains (number)	25	28	
Stores (maximum)	216	235	
Total sales	\$ 50,373,000	65,291,400	+ 29.6
Women's apparel and accessories stores:			
Chains (number)	41	43	
Stores (maximum)	756	770	
Total sales	\$ 81,356,600	84,268,700	+ 3.6
Shoe stores:			
Chains (number)	39	44	
Stores (maximum)	825	927	
Total sales	\$ 70,149,800	76,514,300	+ 9.1
Hardware stores:			
Chains (number)	17	15	
Stores (maximum)	181	179	
Total sales	\$ 48,893,300	48,583,500	- 0.6

TABLE 4. Chains, Stores and Sales for Selected Kinds of Business, 1959 and 1960 — Concluded

Kind of business	1959	1960	% change in sales 1960/1959
Lumber and building material dealers:			
Chains (number)	23	23	
Stores (maximum)	735	708	
Total sales	\$ 103,158,100	94,961,000	- 7.9
Furniture stores:			
Chains (number)	12	13	
Stores (maximum)	218	221	
Total sales	\$ 53,503,100	48,712,700	- 9.0
Household appliance, radio and music stores:			
Chains (number)	24	22	
Stores (maximum)	499	465	
Total sales	\$ 72,671,700	63,515,000	- 12.6
Restaurants:			
Chains (number)	28	28	
Stores (maximum)	399	415	
Total sales	\$ 40,717,900	40,606,900	- 0.3
Drug stores:			
Chains (number)	32	34	
Stores (maximum)	379	399	
Total sales	\$ 53,383,100	55,129,500	+ 3.3

TABLE 5. Retail Chains by Type of Operation, 1959 and 1960

Type of operation	Chains	Stores (maximum)	Total sales	
			Amount	% of total
1959				
Totals, all chains	507	10,047	3,280,263,200	100.0
Local chains	152	1,040	153,405,100	4.7
Provincial chains	220	3,691	1,070,300,500	32.6
Sectional and national chains	135	5,316	2,056,557,600	62.7
1960				
Totals, all chains	537	10,594	3,468,412,800	100.0
Local chains	160	1,074	152,769,500	4.4
Provincial chains	240	3,908	1,106,596,800	31.9
Sectional and national chains	137	5,612	2,209,046,500	63.7

TABLE 6. Retail Chains by Number of Units Operated, 1959 and 1960

Number of units operated	Chains	Stores (maximum)	Total sales	
			Amount	% of total
	number		\$	%
1959				
Totals, all chains	507	10,047	3,280,263,200	100.0
4- 9 units	301	1,696	301,178,300	9.2
10- 49 units	168	3,341	695,478,600	21.2
50- 99 units	17	1,212	481,427,100	14.7
100 units and over	22	3,798	1,802,179,200	54.9
1960				
Totals, all chains	537	10,594	3,468,412,800	100.0
4- 9 units	327	1,823	308,338,400	8.9
10- 49 units	171	3,476	721,763,700	20.8
50- 99 units	14	1,002	246,682,400	7.1
100 units and over	25	4,293	2,191,628,300	63.2

TABLE 7. Retail Chains by Amount of Annual Retail Sales, 1959 and 1960

Annual sales volume of chains	Chains	Stores (maximum)	Total sales	
			Amount	% of total
	number		\$	%
1959				
Totals, all chains	507	10,047	3,280,263,200	100.0
\$5,000,000 and over	79	5,943	2,769,482,100	84.4
1,000,000 - \$4,999,999	175	2,292	392,408,100	12.0
Under \$1,000,000	253	1,812	118,373,000	3.6
1960				
Totals, all chains	537	10,594	3,468,412,800	100.0
\$5,000,000 and over	78	6,207	2,952,552,500	85.1
1,000,000 - \$4,999,999	175	2,358	388,400,900	11.2
Under \$1,000,000	284	2,029	127,459,400	3.7

**TABLE 8. Retail Chain Store Sales in Canada — by Kinds of Business and Months
1959 and 1960**

Month	Total all trades		Change 1960/59	Grocery and combination stores		Change 1960/59
	1959	1960		1959	1960	
	\$	\$	%	\$	\$	%
January	239,327,700	246,870,600	+ 3.2	127,764,400	132,435,100	+ 3.7
February	213,106,100	230,234,300	+ 8.0	109,072,300	119,611,500	+ 9.7
March	240,912,000	252,701,600	+ 4.9	114,324,700	129,549,600	+ 13.3
April	252,019,300	294,614,800	+ 16.9	118,868,400	140,068,400	+ 17.8
May	283,351,400	273,274,500	- 3.6	132,920,500	126,823,200	- 4.6
June	268,078,000	293,426,000	+ 9.5	117,328,200	132,473,200	+ 12.9
July	278,381,900	295,353,300	+ 5.1	125,248,900	138,869,300	+ 10.9
August	266,912,900	271,832,800	+ 1.8	118,475,300	120,635,800	+ 1.8
September	268,182,000	296,103,200	+ 10.4	119,053,200	137,433,000	+ 15.4
October	306,736,800	297,452,800	- 3.0	142,252,100	135,466,800	- 4.8
November	270,322,200	282,844,700	+ 4.6	118,927,200	127,225,200	+ 7.0
December	392,932,900	433,704,200	+ 10.4	136,900,900	162,205,700	+ 18.5
Annual totals	3,280,263,200	3,468,412,800	+ 5.7	1,481,136,100	1,602,796,800	+ 8.2
	Other food and beverage stores		Change 1960/59	General stores		Change 1960/59
	1959	1960		1959	1960	
	\$	\$	%	\$	\$	%
January	37,587,100	38,367,200	+ 2.1	3,056,200	2,999,200	- 1.9
February	37,727,400	42,004,300	+ 11.3	2,708,000	2,432,900	- 10.2
March	44,275,700	43,937,100	- 0.8	3,143,400	2,785,600	- 11.4
April	44,454,100	52,348,500	+ 17.8	3,301,900	3,362,500	+ 1.8
May	48,368,700	46,732,400	- 3.4	3,649,600	4,050,400	+ 11.0
June	49,433,700	54,955,100	+ 11.2	4,003,700	5,163,100	+ 29.0
July	54,495,800	56,303,700	+ 3.3	4,257,600	6,075,400	+ 42.7
August	53,637,200	54,010,800	+ 0.7	4,006,400	5,144,000	+ 28.4
September	48,360,700	52,838,100	+ 9.3	3,818,200	4,341,700	+ 13.7
October	54,359,200	53,285,300	- 2.0	4,171,100	4,183,500	+ 0.3
November	48,138,600	49,878,000	+ 3.6	3,699,300	3,770,800	+ 1.9
December	100,866,900	105,499,200	+ 4.6	4,474,800	4,511,300	+ 0.8
Annual totals	621,705,100	650,159,700	+ 4.6	44,290,200	48,820,400	+ 10.2
	Variety stores		Change 1960/59	Motor vehicle dealers		Change 1960/59
	1959	1960		1959	1960	
	\$	\$	%	\$	\$	%
January	14,906,200	15,892,300	+ 6.6	1,543,800	1,260,100	- 18.4
February	14,245,200	15,393,000	+ 8.1	1,418,600	1,511,300	+ 6.5
March	20,127,400	18,597,200	- 7.6	2,083,500	1,785,200	- 14.3
April	19,656,500	25,890,400	+ 31.7	2,759,000	2,681,400	- 2.8
May	23,531,900	23,184,000	- 1.5	2,765,000	2,625,800	- 5.0
June	22,549,000	23,970,000	+ 6.3	2,625,100	2,489,100	- 5.2
July	22,546,800	23,312,400	+ 3.4	2,539,500	1,989,400	- 21.7
August	21,623,300	22,061,500	+ 2.0	2,071,900	2,007,600	- 3.1
September	22,499,300	24,334,000	+ 8.2	1,751,900	1,776,100	+ 1.4
October	25,266,500	24,941,400	- 1.3	2,014,200	1,657,800	- 17.7
November	25,011,200	26,144,200	+ 4.5	1,731,100	1,697,800	- 1.9
December	50,627,600	54,436,300	+ 7.5	1,474,900	1,574,400	+ 6.7
Annual totals	282,590,900	298,156,700	+ 5.5	24,778,500	23,056,000	- 7.0

**TABLE 8. Retail Chain Store Sales in Canada – by Kinds of Business and Months
1959 and 1960 – Continued**

Month	Jewellery stores		Change 1960/59	Men's clothing stores		Change 1960/59
	1959	1960		1959	1960	
	\$	\$	%	\$	\$	%
January	2,615,100	2,670,000	+ 2.1	2,101,500	2,045,000	- 2.7
February	2,614,500	2,560,800	- 2.1	1,793,900	1,729,400	- 3.6
March	2,893,600	3,005,100	+ 3.9	2,362,800	1,832,400	- 22.4
April	2,846,800	3,252,100	+ 14.2	2,189,800	2,684,100	+ 22.6
May	3,597,700	3,499,600	- 2.7	2,601,600	2,267,500	- 12.8
June	3,780,000	3,840,400	+ 1.6	2,531,200	2,432,200	- 3.9
July	3,230,200	3,069,500	- 5.0	2,127,600	1,917,000	- 9.9
August	3,352,900	3,359,500	+ 0.2	1,642,500	1,602,000	- 2.5
September	3,765,000	4,216,300	+ 12.0	1,997,500	2,120,200	+ 6.1
October	4,008,800	3,766,500	- 6.0	3,162,200	2,750,600	- 13.0
November	4,522,300	4,567,500	+ 1.0	3,104,700	2,782,900	- 10.4
December	11,508,800	11,472,900	- 0.3	4,533,100	4,365,600	- 3.7
Annual totals	48,735,700	49,280,200	+ 1.1	30,148,400	28,528,900	- 5.4
Family clothing stores		Change 1960/59	Women's clothing stores		Change 1960/59	
1959	1960		1959	1960		
\$	\$	%	\$	\$	%	
January	3,433,900	4,445,600	+ 29.5	5,204,100	5,464,900	+ 5.0
February	2,387,500	2,895,900	+ 21.3	4,148,100	4,260,000	+ 2.7
March	3,413,100	3,720,100	+ 9.0	5,320,900	5,249,400	- 1.3
April	3,874,900	5,659,100	+ 46.0	6,021,400	7,213,300	+ 19.8
May	4,164,000	4,764,800	+ 14.4	7,792,000	7,192,000	- 7.7
June	3,894,500	4,930,500	+ 26.6	6,949,000	7,565,200	+ 8.9
July	3,491,300	4,617,100	+ 32.2	6,948,600	6,898,800	- 0.7
August	3,767,100	5,198,400	+ 38.0	5,203,000	5,517,700	+ 6.0
September	4,527,700	6,099,500	+ 34.7	6,382,000	6,882,700	+ 7.8
October	5,464,900	6,993,700	+ 28.0	7,662,500	7,538,400	- 1.6
November	5,003,700	6,375,200	+ 27.4	6,753,600	6,971,300	+ 3.2
December	6,950,400	9,591,500	+ 38.0	12,971,300	13,515,000	+ 4.2
Annual totals	50,373,000	65,291,400	+ 29.6	81,356,600	84,268,700	+ 3.6
Shoe stores		Change 1960/59	Hardware stores		Change 1960/59	
1959	1960		1959	1960		
\$	\$	%	\$	\$	%	
January	3,828,800	4,162,200	+ 8.7	2,880,000	2,881,700	+ 0.1
February	2,919,200	3,333,600	+ 14.2	2,635,400	2,587,300	- 1.8
March	4,810,300	4,313,300	- 10.3	3,324,500	3,326,600	+ 0.1
April	5,639,200	7,811,200	+ 38.5	4,211,800	4,241,100	+ 0.7
May	6,925,100	6,841,600	- 1.2	4,428,600	4,278,900	- 3.4
June	6,445,300	7,410,100	+ 15.0	4,581,600	4,439,600	- 3.1
July	5,795,400	6,206,700	+ 7.1	4,378,200	4,125,500	- 5.8
August	5,162,200	5,385,200	+ 4.3	4,384,500	4,324,400	- 1.4
September	6,236,500	6,918,000	+ 10.9	4,183,600	4,220,700	+ 0.9
October	6,608,700	6,437,300	- 2.6	4,476,600	4,569,900	+ 2.1
November	6,816,800	6,379,000	- 6.4	4,121,400	4,293,700	+ 4.2
December	8,962,300	11,316,100	+ 26.3	5,287,100	5,294,100	+ 0.1
Annual totals	70,149,800	76,514,300	+ 9.1	48,893,300	48,583,500	- 0.6

**TABLE 8. Retail Chain Store Sales in Canada — by Kinds of Business and Months
1959 and 1960 — Concluded**

Month	Lumber and building material dealers		Change 1960/59	Furniture stores		Change 1960/59
	1959	1960		1959	1960	
January	\$ 5,670,200	5,948,200	+ 4.9	4,423,600	3,172,600	- 28.3
February	5,292,200	5,253,600	- 0.7	3,151,900	2,909,600	- 7.7
March	5,432,300	4,731,700	- 12.9	3,754,300	3,671,400	- 2.2
April	6,841,200	5,776,200	- 15.6	3,898,100	4,048,200	+ 3.8
May	8,433,400	7,416,100	- 12.1	5,038,600	4,800,200	- 4.7
June	11,542,900	9,658,700	- 16.3	4,834,200	4,408,900	- 8.8
July	11,587,300	9,840,900	- 15.1	4,107,600	3,633,800	- 11.5
August	11,596,800	10,554,100	- 9.0	4,033,200	3,714,400	- 7.9
September	11,370,100	10,070,900	- 11.4	4,664,700	4,130,800	- 11.4
October	10,599,400	10,957,700	+ 3.4	5,121,200	4,388,200	- 14.3
November	8,860,700	9,327,300	+ 5.3	4,691,700	4,037,100	- 14.0
December	5,931,600	5,425,500	- 8.5	5,784,000	5,797,500	+ 0.2
Annual totals	103,158,100	94,961,000	- 7.9	53,503,100	48,712,700	- 9.0
Appliance and radio stores		Change 1960/59	Restaurants		Change 1960/59	
1959	1960		1959	1960		
\$	\$	%	\$	\$	%	
January	5,705,800	5,040,300	- 11.7	2,953,300	3,023,500	+ 2.4
February	5,506,500	4,658,700	- 15.4	2,755,200	2,954,300	+ 7.2
March	5,921,200	5,167,000	- 12.7	3,137,800	3,165,900	+ 0.9
April	5,471,000	5,094,300	- 6.9	3,227,400	3,373,000	+ 4.5
May	6,176,100	4,793,200	- 22.4	3,499,000	3,499,100	1
June	5,558,400	5,183,300	- 6.7	3,588,900	3,618,200	+ 0.8
July	5,071,600	4,394,400	- 13.4	4,004,300	3,892,800	- 2.8
August	5,537,900	4,873,300	- 12.0	3,891,600	3,782,800	- 2.8
September	7,281,400	6,333,300	- 13.0	3,579,400	3,505,100	- 2.1
October	6,552,900	5,554,200	- 15.2	3,412,600	3,351,600	- 1.8
November	6,298,000	5,690,200	- 9.7	3,251,700	3,199,300	- 1.6
December	7,590,900	6,732,800	- 11.3	3,416,700	3,241,300	- 5.1
Annual totals	72,671,700	63,515,000	- 12.6	40,717,900	40,606,900	- 0.3
Drug stores		Change 1960/59	All other stores		Change 1960/59	
1959	1960		1959	1960		
\$	\$	%	\$	\$	%	
January	4,157,300	4,356,900	+ 4.8	11,496,400	12,705,800	+ 10.5
February	3,854,700	4,009,600	+ 4.0	10,875,500	12,128,500	+ 11.5
March	4,319,900	4,240,500	- 1.8	12,266,600	13,623,500	+ 11.1
April	4,082,500	4,680,600	+ 14.7	14,675,300	16,430,400	+ 12.0
May	4,556,400	4,046,700	- 11.2	14,903,200	16,459,000	+ 10.4
June	4,132,400	4,350,000	+ 5.3	14,299,900	16,538,400	+ 15.7
July	4,274,000	4,412,700	+ 3.2	14,277,200	15,793,900	+ 10.6
August	4,136,400	4,245,100	+ 2.6	14,390,700	15,416,200	+ 7.1
September	4,158,300	4,487,300	+ 7.9	14,552,500	16,395,500	+ 12.7
October	5,009,100	5,063,500	+ 1.1	16,594,700	16,546,400	- 0.3
November	4,178,100	4,363,700	+ 4.4	15,212,100	16,141,500	+ 6.1
December	6,524,000	6,872,900	+ 5.3	19,127,600	21,852,000	+ 14.2
Annual totals	53,383,100	55,129,500	+ 3.3	172,671,700	190,031,100	+ 10.1

¹ Change of less than 0.05%.

CHAIN FOOD STORES

TABLE 1. Summary Statistics of Chain Food Stores in Canada, 1930-60
(Grocery and Combination Stores)

Year	Chains	Stores		Total sales		Total salaries and wages ²	Accounts outstanding at year end	Stocks on hand at year end	
		Average ¹	Maximum	Amount	Average per store			Stores	Warehouses
		number		dollars					
1930	67	2,004	2,127	119,498,600	59,630	8,889,200	..	6,250,200	..
1931	69	2,098	2,193	117,284,000	55,903	..	..	..	..
1932	71	2,151	2,232	104,618,700	48,637	..	..	..	..
1933	75	2,132	2,221	98,862,100	46,371	7,448,400	..	6,125,000	..
1934	74	2,159	2,239	100,874,900	46,723	7,516,900	..	5,818,300	4,000,200
1935	73	2,090	2,151	101,418,400	48,526	7,638,700	1,041,200	5,938,100	3,521,100
1936	75	2,079	2,172	107,345,900	51,633	7,980,800	1,106,900	6,395,900	4,526,100
1937	75	2,024	2,125	116,389,700	57,505	8,642,500	1,198,000	6,345,400	3,661,600
1938	77	1,938	2,054	116,849,800	60,294	8,584,100	1,452,900	6,129,300	3,344,700
1939	73	1,718	1,887	123,826,200	72,076	8,601,400	1,326,000	6,500,800	4,467,200
1940	66	1,534	1,650	140,805,700	91,790	9,049,700	1,206,500	7,191,100	5,264,200
1941	62	1,526	1,541	172,317,400	112,921	10,565,500	936,400	7,270,800	5,755,700
1942	56	1,284	1,293	188,116,300	146,508	11,075,200	..	7,085,200	7,591,200
1943	56	1,258	1,269	179,833,500	142,952	11,222,000	639,600	7,589,200	7,837,100
1944	55	1,228	1,245	198,811,100	161,898	12,527,700	659,800	7,322,700	7,394,400
1945	52	1,194	1,211	212,891,600	178,301	13,472,900	649,800	7,526,100	7,730,800
1946	52	1,154	1,177	237,677,300	205,960	15,340,000	698,100	8,902,600	9,661,300
1947	51	1,192	1,204	301,796,300	253,185	18,653,600	823,000	11,207,000	13,064,400
1948	46	1,175	1,226	387,136,600	329,478	22,822,500	1,047,900	11,157,000	13,128,300
1949	44	1,131	1,191	433,950,300	383,687	26,322,100	1,403,900	12,355,600	11,138,400
1950	39	1,109	1,191	504,578,900	454,985	30,018,200	1,421,900	15,442,800	14,157,700
1951	43	1,141	1,205	612,730,800	537,012	36,731,100	1,081,800	19,638,100	15,788,900
1952	37	1,123	1,174	702,104,600	625,204	42,252,600	962,000	20,688,100	14,602,200
1953	35	1,112	1,166	773,220,100	695,342	47,433,000	914,300	23,228,800	16,652,500
1954	35	1,123	1,182	863,422,100	768,853	50,306,000	985,000	28,348,800	18,855,300
1955	35	1,166	1,256	962,832,700	825,757	56,495,000	1,056,400	32,041,100	19,058,500
1956	38	1,230	1,309	1,096,330,100	891,325	64,461,100	703,900	38,466,700	22,044,900
1957	35	1,291	1,371	1,241,725,400	961,832	75,331,400	852,600	46,825,900	24,322,000
1958	40	1,366	1,447	1,368,882,800	1,002,110	85,819,400	1,051,300	52,107,700	22,659,200
1959	36	1,420	1,505	1,481,136,100	1,043,054	98,208,300	944,000	52,271,300	20,868,200
1960	35	1,494	1,577	1,602,796,800	1,072,822	140,024,800	1,050,200	64,590,300	27,476,300

¹ Obtained by averaging the number at the beginning, middle and end of the year.² Figures prior to 1960 relate to store employees only.

TABLE 2. Food Chains, Stores and Sales by Province, 1959 and 1960
 (Grocery and Combination Stores)

Province	1959	1960	% change in sales 1960/1959
Canada:			
Chains (number)	36	35	
Stores (maximum)	1,505	1,577	
Total sales	\$ 1,481,136,100	1,602,796,800	+ 8.2
Atlantic Provinces:			
Chains (number)	8	8	
Stores (maximum)	90	104	
Total sales	\$ 73,476,100	80,950,400	+ 10.2
Quebec:			
Chains (number)	7	6	
Stores (maximum)	255	260	
Total sales	\$ 303,523,700	318,232,500	+ 4.2
Ontario:			
Chains (number)	16	16	
Stores (maximum)	668	681	
Total sales	\$ 755,531,200	820,776,100	+ 8.6
Manitoba:			
Chains (number)	5	6	
Stores (maximum)	85	89	
Total sales	\$ 56,739,800	63,988,200	+ 12.8
Saskatchewan:			
Chains (number)	7	6	
Stores (maximum)	84	93	
Total sales	\$ 40,110,200	42,689,800	+ 6.4
Alberta:			
Chains (number)	7	7	
Stores (maximum)	127	141	
Total sales	\$ 103,576,900	114,773,000	+ 10.8
British Columbia:			
Chains (number)	7	7	
Stores (maximum)	196	209	
Total sales	\$ 148,178,200	163,386,800	+ 10.3

Note: The sum of provincial figures for "Chains (number)" does not equal the total shown for Canada, since several chains operate in more than one province.

TABLE 3. Chain Food Store Sales for Metropolitan Areas, Major Urban Areas and Cities,
1959 and 1960
(Grocery and Combination Stores)

City	Stores (maximum)		Total sales		
	1959	1960	1959	1960	% change 1960/1959
	number		dollars		%
Sydney-Glace Bay	12	12	8,389,300	8,528,500	+ 1.7
Halifax ¹	28	30	25,726,900	26,859,700	+ 4.4
Montreal ¹	154	157	222,713,800	226,093,000	+ 1.5
Quebec ¹	15	17	20,075,600	21,159,300	+ 5.4
Shawinigan Falls	4	4	3,197,400	3,260,000	+ 2.0
Sherbrooke	6	7	4,686,400	4,719,800	+ 0.7
Trois Rivières	7	6	6,800,300	6,668,900	- 1.9
Brantford	8	8	9,081,600	10,246,600	+ 12.8
Fort William	8	8	6,006,700	6,725,000	+ 12.0
Guelph	6	6	7,447,500	8,178,200	+ 9.8
Hamilton ¹	48	45	55,777,600	62,063,600	+ 11.3
Kingston	6	7	10,988,200	11,279,600	+ 2.7
Kitchener	10	9	8,744,200	9,320,200	+ 6.6
London ¹	22	22	28,308,600	29,997,200	+ 6.0
Niagara Falls	8	8	10,234,900	11,154,000	+ 9.0
Ottawa ¹	42	41	47,146,800	48,429,100	+ 2.7
Oshawa	10	11	15,166,700	16,904,400	+ 11.5
Peterborough	7	8	10,785,500	12,122,200	+ 12.4
Port Arthur	7	7	9,750,200	10,331,200	+ 6.0
St. Catharines	10	10	14,160,000	13,840,300	- 2.3
Sarnia	6	6	10,314,100	10,840,200	+ 5.1
Sault Ste. Marie	5	5	9,390,400	10,392,500	+ 10.7
Sudbury	7	8	20,792,200	22,409,600	+ 7.8
Timmins	5	7	5,576,000	6,494,200	+ 16.5
Toronto ¹	218	222	273,081,500	294,277,000	+ 7.8
Windsor ¹	21	21	24,795,100	25,390,800	+ 2.4
Winnipeg ¹	75	79	50,152,000	57,443,500	+ 14.5
Regina	26	28	14,411,200	13,773,000	- 4.4
Calgary ¹	54	60	50,018,600	52,694,800	+ 5.4
Edmonton ¹	36	39	34,835,800	40,956,300	+ 17.6
Vancouver ¹	97	104	88,281,700	95,616,900	+ 8.3
Victoria ¹	16	17	14,811,500	15,442,100	+ 4.3
Total cities and areas 30,000 population and over ²	1,028	1,061	1,160,484,200	1,234,602,500	+ 6.4
All other places under 30,000 population	477	516	320,651,900	368,194,300	+ 14.8

¹ Metropolitan areas.

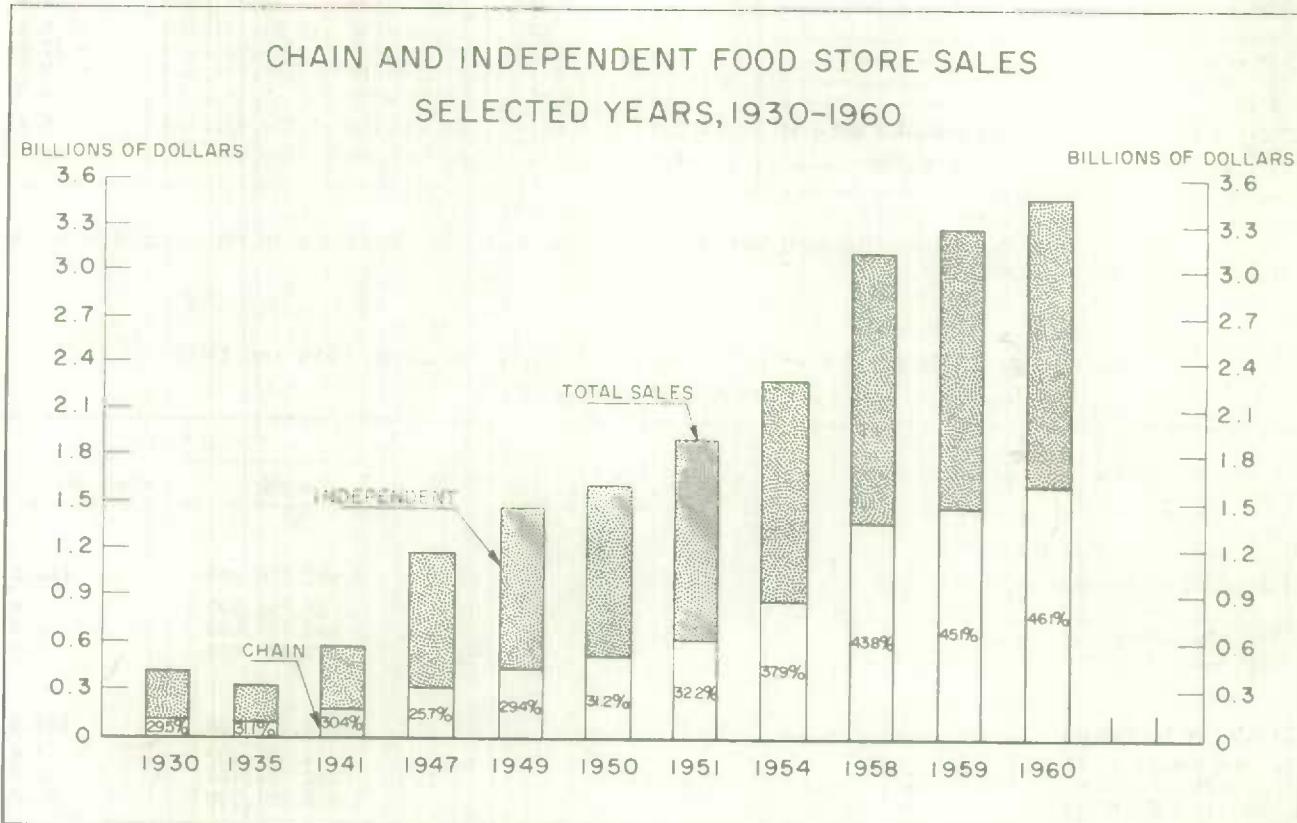
² In addition to the above areas this total includes others with 30,000 population or more which cannot be shown without disclosing individual operations.

TABLE 4. Chain Food Stores by Number of Units Operated, 1959 and 1960
(Grocery and Combination Stores)

Number of units operated	Chains	Stores (maximum)	Total sales	
			Amount	% of total
1959		number	\$	%
Totals, all food chains		36	1,503	1,481,136,100
4 - 9 units		19	99	53,643,700
10 - 99 units		13	426	367,183,600
100 units and over		4	980	1,060,308,800
1960				
Totals, all food chains		35	1,577	1,602,796,800
4 - 9 units		20	109	54,220,400
10 - 99 units		10	328	192,814,700
100 units and over		5	1,140	1,355,761,700

TABLE 5. Chain Food Stores by Annual Sales Volume, 1959 and 1960
 (Grocery and Combination Stores)

Annual sales range	Number of stores (maximum)	Total sales	% of total sales
		\$	%
1959			
Totals, all stores	1,505	1,481,136,100	100.0
\$2,000,000 and over	175	500,893,800	33.8
1,500,000 - \$1,999,999	137	239,169,500	16.2
1,000,000 - 1,499,999	252	311,771,200	21.1
750,000 - 999,999	150	130,574,200	8.8
500,000 - 749,999	235	147,300,300	9.9
300,000 - 499,999	250	99,765,900	6.7
Under \$300,000	306	51,661,200	3.5
1960			
Totals, all stores	1,577	1,602,796,800	100.0
\$2,000,000 and over	196	549,074,200	34.3
1,500,000 - \$1,999,999	143	249,309,400	15.5
1,000,000 - 1,499,999	278	340,857,300	21.3
750,000 - 999,999	202	175,008,300	10.9
500,000 - 749,999	228	142,492,800	8.9
300,000 - 499,999	239	96,852,600	6.0
Under \$300,000	293	49,202,200	3.1



CHAIN VARIETY STORES

TABLE 1. Summary Statistics of Chain Variety Stores in Canada, 1930-60

Year	Chains	Stores		Total sales	Total salaries and wages ²	Stocks on hand at year end	
		Average ¹	Maximum			Stores	Warehouses
number				dollars			
1930.....	15	313	327	39,383,600	4,179,300	5,274,900	..
1931.....	14	329	340	38,906,700	..	..	..
1932.....	14	339	348	35,474,800	..	..	..
1933.....	14	248	356	33,348,600	4,032,400	4,796,600	..
1934.....	14	360	372	35,646,500	3,908,100	4,507,800	817,100
1935.....	14	377	390	37,914,000	4,889,300	5,184,800	861,300
1936.....	14	396	414	41,422,100	5,331,300	5,880,900	898,800
1937.....	14	422	437	46,323,400	5,832,000	6,234,100	946,900
1938.....	16	446	468	47,256,700	6,170,100	6,243,600	922,900
1939.....	16	474	489	51,416,000	6,594,500	7,285,400	1,130,900
1940.....	16	491	504	60,718,600	7,453,900	8,354,100	1,425,500
1941.....	20	525	532	74,179,100	8,568,700	9,334,600	1,806,100
1942.....	19	521	523	84,319,200	9,859,800	9,584,900	2,027,200
1943.....	19	520	521	84,366,200	10,275,700	9,836,500	1,919,400
1944.....	18	514	515	88,568,800	10,737,600	8,885,500	1,511,500
1945.....	19	515	521	95,998,200	11,505,200	9,008,400	1,756,200
1946.....	19	515	523	107,586,200	12,745,500	10,984,100	2,344,300
1947.....	18	517	536	117,925,300	14,069,300	12,528,200	2,302,800
1948.....	16	527	540	133,906,900	17,162,700	15,096,200	3,407,200
1949.....	15	541	550	142,060,500	19,790,800	15,153,000	3,686,100
1950.....	16	560	579	147,731,700	21,157,700	17,635,400	3,993,300
1951.....	16	587	597	164,147,800	25,510,200	17,969,800	4,882,100
1952.....	17	601	614	179,618,300	26,115,400	21,075,200	4,718,200
1953.....	17	610	623	188,474,600	28,803,200	21,709,400	4,565,800
1954.....	18	636	653	194,248,000	30,671,500	22,633,300	4,620,700
1955.....	19	660	679	207,831,400	33,257,900	25,245,600	5,122,100
1956.....	18	681	701	229,306,900	35,633,300	26,260,900	4,504,800
1957.....	18	703	724	247,222,600	36,719,900	28,214,000	5,196,100
1958.....	18	719	740	264,297,800	39,148,700	31,271,900	5,281,600
1959.....	18	752	785	282,590,900	44,301,100	36,359,800	5,856,200
1960.....	18	780	826	298,156,700	56,041,700	39,046,400	7,746,000

¹ Obtained by averaging the number at beginning, middle and end of the year.² Figures prior to 1960 relate to store employees only.

TABLE 2. Variety Chains, Stores and Sales by Provinces, 1959 and 1960

Province	1959	1960	% change in sales 1960/1959
Canada:			
Chains (number)	18	18	
Stores (maximum)	785	826	
Total sales	\$ 282,590,900	298,156,700	+ 5.5
Prince Edward Island:¹			
Chains (number)	3	3	
Stores (maximum)	7	7	
Total sales	\$ 3,289,000	3,716,500	+ 13.0
Nova Scotia:			
Chains (number)	5	5	
Stores (maximum)	51	53	
Total sales	\$ 16,205,100	18,004,800	+ 11.1
New Brunswick:			
Chains (number)	6	6	
Stores (maximum)	30	32	
Total sales	\$ 12,599,700	13,522,800	+ 7.3
Quebec:			
Chains (number)	14	14	
Stores (maximum)	196	210	
Total sales	\$ 73,566,600	78,844,100	+ 7.2
Ontario:			
Chains (number)	13	13	
Stores (maximum)	378	388	
Total sales	\$ 129,820,200	133,669,400	+ 3.0
Manitoba:			
Chains (number)	5	5	
Stores (maximum)	20	21	
Total sales	\$ 8,332,900	8,989,500	+ 7.9
Saskatchewan:			
Chains (number)	5	5	
Stores (maximum)	26	28	
Total sales	\$ 9,942,600	10,197,600	+ 2.6
Alberta:			
Chains (number)	5	5	
Stores (maximum)	28	30	
Total sales	\$ 14,613,000	15,871,600	+ 8.6
British Columbia:			
Chains (number)	6	6	
Stores (maximum)	49	57	
Total sales	\$ 14,221,800	15,340,400	+ 7.9

¹ Newfoundland figures are included with Prince Edward Island to avoid disclosing individual operations.

Note: The sum of provincial figures for "Chains (number)" does not equal the total shown for Canada, since several chains operate in more than one province.

TABLE 3. Chain Variety Store Sales for Metropolitan Areas, Major Urban Areas and Cities,¹
1959 and 1960

City	Number of stores (maximum)		Total sales		
	1959	1960	1959	1960	% change 1960/1959
dollars					
Sydney-Glace Bay	8	8	2,608,600	2,994,200	+ 14.8
Halifax ²	11	12	6,249,100	6,989,400	+ 11.8
Saint John ²	4	5	3,059,600	3,300,500	+ 7.9
Moncton	3	3	2,426,900	2,517,600	+ 3.7
Chicoutimi-Jonquière	14	11	4,069,600	4,334,000	+ 6.5
Montreal ¹	82	85	34,029,400	34,794,500	+ 2.2
Quebec ²	16	20	10,585,400	11,168,400	+ 5.5
Shawinigan Falls	7	7	1,120,900	1,166,100	+ 4.0
Sherbrooke	4	6	2,429,000	2,778,100	+ 14.4
Trois Rivières	3	3	2,602,600	2,670,700	+ 2.6
Brantford	4	4	1,791,100	1,817,900	+ 1.5
Fort William	4	4	1,052,300	1,038,100	- 1.3
Guelph	4	4	955,500	1,072,500	+ 12.2
Hamilton ²	12	12	8,744,100	9,345,200	+ 6.9
Kingston	6	6	3,082,100	3,192,900	+ 3.6
Kitchener-Waterloo	8	6	2,545,900	2,169,100	- 14.8
London ²	5	6	4,795,300	4,763,500	- 0.7
Niagara Falls	3	3	768,100	757,100	- 1.4
Ottawa ²	24	25	11,106,700	11,626,800	+ 4.7
Oshawa	7	7	3,017,800	3,099,300	+ 2.7
Peterborough	4	4	2,433,600	2,399,900	- 1.4
Port Arthur	6	6	1,931,400	1,969,600	+ 2.0
St. Catharines	6	7	3,251,400	3,330,100	+ 2.4
Sarnia	5	5	1,497,000	1,413,100	- 5.6
Sault Ste. Marie	4	5	1,693,300	1,742,400	+ 2.9
Sudbury	5	5	5,992,500	6,816,900	+ 13.8
Timmins	3	3	1,031,200	1,033,000	+ 0.2
Toronto ²	80	86	32,915,700	33,532,700	+ 1.9
Windsor ²	9	8	4,713,500	4,795,700	+ 1.7
Winnipeg ²	11	12	5,857,800	6,430,300	+ 9.8
Regina	3	3	2,633,100	2,624,500	- 0.3
Saskatoon	4	5	1,856,900	1,887,900	+ 1.7
Calgary ³	6	7	5,376,900	5,496,000	+ 2.2
Edmonton ²	9	9	5,243,000	6,087,700	+ 16.1
Vancouver ²	22	26	6,633,000	6,934,400	+ 4.5
Victoria ²	3	3	1,934,000	1,893,900	- 2.1

¹ Areas and cities with 30,000 population and over based on 1956 Census.

² Metropolitan areas.

TABLE 4. Chain Variety Stores by Annual Sales Volume, 1959 and 1960

Annual sales range	Number of stores (maximum)	Total sales	% of total sales
		\$	%
1959			
Totals, all stores	785	282,590,900	100.0
\$1,000,000 and over	42	67,711,900	24.0
500,000 - \$999,999	124	80,637,700	28.5
300,000 - 499,999	161	62,879,300	22.2
200,000 - 299,999	142	34,977,300	12.4
100,000 - 199,999	186	28,136,200	10.0
Under \$100,000	129	8,248,500	2.9
1960			
Totals, all stores	826	298,156,700	100.0
\$1,000,000 and over	43	68,473,000	23.0
500,000 - \$999,999	138	89,115,600	29.9
300,000 - 499,999	164	63,153,500	21.2
200,000 - 299,999	161	39,636,200	13.3
100,000 - 199,999	195	29,388,500	9.8
Under \$100,000	125	8,389,900	2.8

CHAIN DRUG STORES

TABLE 1. Summary Statistics of Chain Drug Stores in Canada, 1930-60

Year	Chains	Stores		Total sales		Total salaries and wages ²	Accounts outstanding at year end	Stocks on hand at year end	
		Average ¹	Maximum	Amount	Average per store			Stores	Warehouses
number									
1930	31	284	292	13,971,300	49,195	1,880,800	..	2,510,900	..
1931	32	299	306	13,584,600	45,433	..	..	..	..
1932	32	305	313	12,520,000	41,049	..	..	..	..
1933	29	297	301	11,001,300	37,041	1,497,700	..	2,021,500	..
1934	29	298	306	11,594,000	38,906	1,542,800	..	2,102,000	527,000
1935	29	307	311	12,164,100	39,622	1,494,800	118,700	2,152,500	501,100
1936	30	314	320	12,871,600	40,992	1,719,500	129,700	2,357,700	529,300
1937	31	320	332	14,163,300	44,260	1,909,100	150,800	2,582,300	551,900
1938	33	340	347	14,127,100	41,550	2,019,100	157,900	2,525,600	687,500
1939	31	336	345	14,251,800	42,416	2,048,900	163,000	2,461,900	613,800
1940	32	345	354	15,613,000	45,255	2,154,100	163,900	2,708,300	654,400
1941	35	361	363	18,944,500	52,478	2,567,800	159,800	2,936,100	792,000
1942	31	342	343	19,711,700	57,637	2,579,700	..	2,732,900	699,400
1943	31	330	334	21,511,600	65,137	2,849,900	93,300	2,873,800	734,100
1944	29	319	323	23,004,500	72,114	3,096,100	93,600	2,743,000	733,700
1945	27	306	309	24,126,500	78,845	3,225,900	103,000	3,083,100	673,400
1946	27	310	318	26,483,700	85,431	3,620,300	140,800	3,553,200	751,800
1947	26	307	314	26,868,800	87,520	3,667,900	153,600	3,716,400	966,100
1948	25	301	316	27,458,100	91,223	3,929,600	160,700	3,859,600	966,300
1949	23	301	309	27,430,100	91,130	4,234,900	183,200	4,129,500	979,600
1950	27	320	327	28,958,200	90,494	4,478,600	221,900	4,703,000	1,056,300
1951	28	325	346	31,266,900	96,205	5,170,400	220,100	4,835,300	1,054,100
1952	28	325	338	33,476,300	103,004	5,043,700	252,100	5,241,800	1,039,000
1953	28	332	345	34,805,200	104,835	5,450,800	267,300	5,519,700	1,018,000
1954	29	339	354	35,908,100	105,924	5,778,400	306,100	5,880,200	1,008,200
1955	30	335	354	36,659,700	109,432	6,165,400	344,500	6,349,900	1,159,700
1956	31	349	364	41,298,600	118,334	6,608,400	399,000	6,807,800	1,192,200
1957	30	352	364	45,436,800	129,082	7,160,800	408,600	7,896,900	1,385,800
1958	30	356	369	49,911,900	140,202	7,814,300	371,500	9,440,700	1,370,000
1959	32	366	379	53,383,100	145,855	8,518,600	466,100	9,863,000	1,730,200
1960	34	383	399	55,129,500	143,941	8,742,000	587,500	10,215,600	2,068,900

¹ Obtained by averaging the number at beginning, middle and end of the year.² Figures prior to 1960 relate to store employees only.

TABLE 2. Drug Chains, Stores and Sales by Provinces, 1959 and 1960

Province	1959	1960	% change in sales 1959/1958
Canada:			
Chains (number)	32	34	
Stores (maximum)	379	399	
Total sales	\$ 53,383,100	55,129,500	+ 3.3
Atlantic Provinces:			
Chains (number)	5	6	
Stores (maximum)	30	34	
Total sales	\$ 2,989,100	3,166,500	+ 5.9

TABLE 2. Drug Chains, Stores and Sales by Provinces, 1959 and 1960 -- Concluded

Province	1959	1960	% change in sales 1960/1959
Quebec:			
Chains (number)	5	6	
Stores (maximum)	37	47	
Total sales	\$ 6,147,700	7,816,200	+ 27.1
Ontario:			
Chains (number)	10	9	
Stores (maximum)	169	168	
Total sales	\$ 23,803,400	22,845,400	- 4.0
Prairie Provinces:			
Chains (number)	5	5	
Stores (maximum)	51	52	
Total sales	\$ 8,543,100	8,648,800	+ 1.2
British Columbia:			
Chains (number)	7	9	
Stores (maximum)	92	98	
Total sales	\$ 11,899,800	12,652,600	+ 6.3

Note: The sum of provincial figures for "Chains (number)" does not equal the total shown for Canada, since several chains operate in more than one province.

TABLE 3. Chain Drug Stores by Annual Sales Volume, 1959 and 1960

Annual sales range	Number of stores (maximum)	Total sales	% of total sales
		\$	%
1959			
Totals, all stores	379	53,383,100	100.0
\$200,000 and over	58	18,207,700	34.1
100,000- \$199,999	189	26,266,600	49.2
50,000- 99,999	99	7,904,200	14.8
30,000- 49,999	18	716,000	1.4
Under \$30,000	15	288,600	0.5
1960			
Totals, all stores	399	55,129,500	100.0
\$200,000 and over	69	20,269,400	36.7
100,000- \$199,999	177	24,582,200	44.6
50,000- 99,999	118	9,257,100	16.8
30,000- 49,999	19	756,300	1.4
Under \$30,000	16	264,500	0.5

CHAIN WOMEN'S APPAREL STORES

TABLE 1. Summary Statistics of Chain Women's Apparel Stores in Canada, 1930-60

Year	Chains	Stores		Total sales		Total salaries and wages ²	Accounts outstanding at year end	Stock on hand at year end	
		Average ¹	Maximum	Amount	Average per store			Stores	Warehouses
number									
1930	28	183	203	8,584,800	46,911	976,900	..	1,422,500	..
1931	25	186	213	6,828,100	36,710	..	..	..	..
1932	19	164	185	5,093,700	31,059	..	..	..	..
1933	15	144	148	4,029,400	27,982	359,100	..	590,000	..
1934	15	153	171	4,506,800	29,456	385,800	..	587,700	141,600
1935	13	133	138	4,594,600	34,546	404,400	..	786,900	94,200
1936	21	172	190	5,512,200	32,048	481,100	48,800	828,600	128,100
1937	19	176	194	6,216,600	35,322	541,900	..	887,500	119,700
1938	20	200	213	6,198,700	30,994	548,800	46,400	924,900	281,600
1939	19	204	215	6,037,400	29,595	513,000	29,700	905,900	205,500
1940	24	236	248	8,265,600	35,024	701,100	119,100	1,074,600	211,800
1941	38	318	327	12,899,400	40,564	1,088,200	253,700	1,668,800	379,100
1942	31	277	281	14,186,900	51,216	1,187,900	..	1,351,400	526,400
1943	31	272	277	15,134,400	55,641	1,291,800	123,600	1,182,300	560,400
1944	32	281	293	16,607,700	59,102	1,362,200	134,800	1,073,900	332,100
1945	33	289	301	19,456,400	67,323	1,559,300	194,100	1,539,600	395,500
1946	35	307	325	23,076,000	75,166	1,803,700	219,300	2,613,800	902,900
1947	38	345	374	29,023,700	84,127	2,326,300	561,700	2,976,300	763,100
1948	37	380	424	34,834,400	91,689	2,725,500	780,500	3,875,100	846,700
1949	35	401	426	37,381,800	93,221	3,061,500	713,400	4,084,100	1,162,100
1950	40	458	485	38,603,700	84,288	3,444,400	592,000	4,890,100	1,090,200
1951	34	432	476	41,901,500	101,244	4,202,700	436,000	4,746,500	1,037,000
1952	37	456	493	46,167,700	101,245	3,918,600	846,400	5,339,900	1,212,700
1953	37	484	511	49,256,800	101,770	4,439,400	1,015,500	5,710,600	1,296,100
1954	40	525	552	54,843,400	104,464	5,681,800	2,259,400	6,250,900	1,153,000
1955	41	564	602	61,897,400	109,747	6,715,900	2,470,400	7,022,300	1,173,200
1956	39	592	634	67,269,300	113,631	7,301,100	2,393,800	8,454,900	1,512,000
1957	39	628	654	70,706,900	112,591	8,460,800	2,463,800	8,359,700	1,256,100
1958	42	675	707	78,147,400	115,774	8,433,000	2,561,200	9,440,200	1,515,100
1959	41	707	756	81,356,600	115,073	9,021,600	3,054,000	11,860,400	1,856,500
1960	43	707	770	84,268,700	119,192	13,276,600	2,946,900	10,734,300	2,253,600

¹ Obtained by averaging the number at the beginning, middle and end of the year.² Figures prior to 1960 relate to store employees only.

TABLE 2. Women's Apparel Chains, Stores and Sales by Provinces, 1959 and 1960

Province		1959	1960	% change in sales 1960/1959
Canada:				
Chains (number)		41	43	
Stores (maximum)		756	770	
Total sales	\$	81,356,600	84,268,700	+ 3.6
Atlantic Provinces:				
Chains (number)		4	4	
Stores (maximum)		28	29	
Total sales	\$	2,624,200	3,075,700	+ 17.2

TABLE 2. Women's Apparel Chains, Stores and Sales by Provinces, 1959 and 1960 — Concluded

Province	1959	1960	% change in sales 1960/1959
Quebec:			
Chains (number)	21	23	
Stores (maximum)	225	267	
Total sales	\$ 20,581,000	23,782,000	+ 15.6
Ontario:			
Chains (number)	23	23	
Stores (maximum)	336	321	
Total sales	\$ 38,819,700	39,220,500	+ 1.0
Manitoba:			
Chains (number)	7	6	
Stores (maximum)	19	16	
Total sales	\$ 2,056,000	1,965,100	- 4.4
Saskatchewan:			
Chains (number)	7	7	
Stores (maximum)	23	17	
Total sales	\$ 2,538,400	1,919,200	- 24.4
Alberta:			
Chains (number)	10	9	
Stores (maximum)	41	40	
Total sales	\$ 6,520,600	6,300,800	- 3.4
British Columbia:			
Chains (number)	8	7	
Stores (maximum)	84	80	
Total sales	\$ 8,216,700	8,005,400	- 2.6

Note: The sum of provincial figures for "Chains (number)" does not equal the total shown for Canada, since several chains operate in more than one province.

TABLE 3. Chain Women's Apparel Stores by Annual Sales Volume, 1959 and 1960

Annual sales range	Number of stores (maximum)	Total sales	% of total sales
1959			
Totals, all stores	756	\$ 81,356,600	100.0
\$200,000 and over	72	26,586,500	32.7
100,000 - \$199,999	205	27,858,200	34.2
50,000 - 99,999	280	20,597,300	25.3
30,000 - 49,999	113	4,691,800	5.8
Under \$30,000	86	1,622,800	2.0
1960			
Totals, all stores	770	\$ 84,288,700	100.0
\$200,000 and over	76	26,930,500	32.0
100,000 - \$199,999	224	30,560,500	36.2
50,000 - 99,999	283	21,058,700	25.0
30,000 - 49,999	106	4,381,200	5.2
Under \$30,000	81	1,337,800	1.6

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CHAIN SHOE STORES

TABLE 1. Summary Statistics of Chain Shoe Stores in Canada, 1930-60

Year	Chains	Stores		Total sales		Total salaries and wages ²	Accounts outstanding at year end	Stocks on hand at year end	
		Average ¹	Maximum	Amount	Average per store			Stores	Warehouses
number									
									dollars
1930	18	198	208	7,574,600	38,256	892,500	..	1,998,300	..
1931	18	212	221	7,687,500	36,262	..	..	..	..
1932	19	230	237	7,094,800	30,847	..	..	2,156,300	..
1933	22	257	274	7,114,800	27,684	747,100	..	2,190,400	362,900
1934	22	278	303	8,037,400	28,912	818,700	..		
1935	24	303	313	8,447,200	27,879	967,000	..	2,485,700	255,500
1936	25	320	334	9,331,600	29,162	1,028,000	52,900	2,029,700	787,500
1937	25	337	355	10,093,700	29,952	1,109,900	..	2,623,300	375,400
1938	25	356	368	10,017,000	28,138	1,152,900	46,900	2,778,300	433,500
1939	29	383	399	10,664,600	27,845	1,200,900	48,700	3,288,200	476,200
1940	31	402	420	12,408,500	30,867	1,336,900	45,400	3,229,800	541,800
1941	35	452	457	16,397,900	36,279	1,830,400	19,000	4,306,500	945,700
1942	31	423	428	18,880,700	44,635	2,178,400	..	3,943,100	779,300
1943	29	421	426	19,647,700	48,669	2,318,600	19,300	3,596,600	975,200
1944	29	423	432	20,663,900	48,851	2,368,800	22,000	3,656,400	1,007,100
1945	30	444	461	23,744,500	53,479	2,650,800	60,400	4,121,300	1,182,900
1946	30	463	481	26,106,900	56,386	2,841,200	31,600	5,062,200	1,564,600
1947	30	489	515	28,731,500	58,756	3,211,000	34,200	6,349,700	1,642,200
1948	29	518	543	31,377,800	60,575	3,805,800	31,000	7,292,600	1,823,700
1949	27	527	546	31,925,900	60,580	3,821,200	46,300	7,703,800	1,782,500
1950	32	549	574	33,013,200	60,133	3,962,700	105,800	8,739,600	2,265,900
1951	35	581	605	38,322,700	65,959	4,862,600	139,100	10,498,200	1,823,700
1952	34	603	628	41,544,400	68,896	5,026,500	121,600	10,234,400	1,788,900
1953	34	604	627	43,470,100	71,970	5,468,000	108,500	11,501,200	2,197,600
1954	41	648	682	45,384,500	70,038	5,914,700	114,500	12,001,900	1,926,000
1955	43	680	705	48,054,300	70,668	6,310,000	123,200	12,436,200	2,290,800
1956	42	699	736	53,432,600	76,441	7,090,600	127,400	13,941,700	2,396,400
1957	38	717	746	57,822,500	80,645	8,019,200	135,100	13,998,600	2,499,700
1958	41	750	775	63,938,100	85,251	8,304,400	156,700	15,166,700	2,621,100
1959	39	781	825	70,149,800	89,820	8,635,900	227,800	16,330,300	3,270,900
1960	44	868	927	76,514,300	88,150	12,237,500	234,800	17,850,000	3,392,700

¹ Obtained by averaging the number at the beginning, middle and end of the year.² Figures prior to 1960 relate to store employees only.

TABLE 2. Chain Shoe Stores by Annual Sales Volume, 1959 and 1960

Annual sales range		Number of stores (maximum)	Total sales	% of total sales
			\$	%
1959				
Totals, all stores		825	70,149,800	100.0
\$200,000 and over		39	10,549,600	15.1
100,000 - \$199,999		201	26,668,300	38.0
50,000 - 99,999		346	24,641,800	35.1
30,000 - 49,999		160	6,754,700	9.6
Under \$30,000		79	1,535,400	2.2
1960				
Totals, all stores		927	76,514,300	100.0
\$200,000 and over		41	10,674,900	14.0
100,000 - \$199,999		219	29,308,500	38.3
50,000 - 99,999		370	26,488,500	34.6
30,000 - 49,999		192	7,861,600	10.3
Under \$30,000		105	2,180,800	2.8