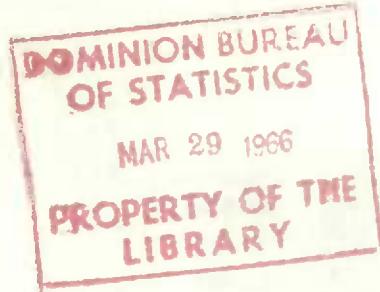


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RETAIL CHAIN STORES

1963

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The Minister of Trade and Commerce

DOMINION BUREAU OF STATISTICS  
Merchandising and Services Division

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## PUBLICATIONS RELATING TO RETAIL TRADE

Catalogue number	Title	Price
<b>(a) Weekly</b>		
63-003	Department Store Sales by Regions .....	per year \$2.00
<b>(b) Monthly</b>		
61-004	Credit Statistics .....	per year 2.00
63-001	Chain Store Sales and Stocks .....	per year 1.00
63-002	Department Store Sales and Stocks .....	per year 1.00
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63-213	Vending Machine Operators .....	.25
63-214	Shopping Centres in Canada (Retail Trade) .....	.25
<b>(d) Biennial</b>		
<b>Note:</b> Series discontinued but the undernoted issues are available for some years prior to 1961.		
63-401	Operating Results of Chain Clothing Stores .....	.50
63-402	Operating Results of Chain Drug Stores .....	.25
63-403	Operating Results of Chain Food Stores .....	.50
63-404	Operating Results of Chain Furniture Stores .....	.25
63-405	Operating Results of Chain Variety Stores .....	.25
63-406	Operating Results and Financial Structure of Independent Retail Clothing Stores .....	.75
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63-408	Operating Results and Financial Structure of Independent Filling Stations and Garages .....	.50
63-410	Operating Results and Financial Structure of Independent Fuel Dealers .....	.50
63-411	Operating Results and Financial Structure of Independent General Stores .....	.50
63-412	Operating Results and Financial Structure of Independent Retail Hardware, Furniture, Appliance, Radio and Television Stores .....	.50
63-413	Operating Results and Financial Structure of Independent Jewellery Stores .....	.50
63-414	Operating Results and Financial Structure of Independent Restaurants .....	.50
<b>(e) Occasional</b>		
63-505	Retail Trade, 1930-51 .....	.25

Other occasional reports and 1961 Census reports on retail trade are shown in a complete list of publications of the Dominion Bureau of Statistics which is available on request from the Publications Distribution Unit, Financial Control Section; D.B.S., or from the Queen's Printer, Ottawa.

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## DEFINITIONS

**Chains** — A retail chain is an organization operating four or more retail stores in the same kind of business under the same legal ownership.

**Classification by kind of business** — Some firms operated chains in several distinct types of business and for purposes of this report these were allocated to their proper group. Department stores are not included in this report.

**Classification by kind of organization** — **Local chains** are those operating within one city or locality. **Provincial chains**, as the term implies, operate stores within one province only, but in more than one locality. **Sectional chains** cover more than one province, yet are confined to a region such as the Maritimes or Prairies. **National chains** operate stores in most provinces.

**Number of stores** — The average number of stores is obtained by averaging the numbers in operation at January 1, June 30 and December 31. The maximum is the total number of stores operated during the year, regardless of whether operated all or part of the year.

**Sales** — Total retail sales made through all retail outlets. Sales made through head office or warehouse are not included.

**Salaries and wages** — Salaries and wages reported are those paid to all employees including head office and warehouse.

**Accounts outstanding** — These are the amounts owing on charge, instalment or open credit accounts at the end of the year. They do not include accounts written off.

**Stocks** — Stocks on hand at the end of the year, in both stores and warehouses, are shown at cost or invoice value.

### **SYMBOLS**

The following standard symbols are used in Dominion Bureau of Statistics publications:

- .. figures not available.
- ... figures not appropriate or not applicable.
- nil or zero.
- amount too small to be expressed.
- p preliminary figures.
- r revised figures.

## RETAIL CHAIN STORES 1963

A net gain of approximately 300 retail outlets in 1963 over 1962 contributed substantially to the \$218 million gain in sales of retail chains in 1963. The level of \$3,835,833,100 was 6.0 per cent above the 1962 sales.

By provinces, the increases ranged from 16.5 per cent in Newfoundland to 4.4 per cent in Manitoba. These increases are for retail chains as defined; a three-store multiple firm, for example, may open a fourth store and for purposes of this report is included in total as a new chain, although the major share of the "new chain" business is not new business. The change in the number of chains and stores must be taken into consideration when assessing the increase or decrease in chain store sales. Ontario dominates the chain store field, accounting for almost half of the Canada total.

Most kinds of business showed sales increases in 1963 over the previous year; three trade classifications recorded decreased sales but these were accompanied by a drop in the number of firms and the number of stores. Hardware chains reported the largest percentage gain in sales at 15.9 per cent, family clothing stores were second (+ 10.9 per cent) and drug stores third (+ 10.4 per cent); other trades ranged downward to a decrease of 8.3 per cent for general store chains. Grocery and combination grocery and meat store chains accounted for approximately half of the total business of chain stores as defined; by this definition and for this report department stores are excluded.

The size structure of retail chains remained quite constant between 1962 and 1963. By number of units or stores the 23 firms in the 100 and over unit group accounted for a slightly smaller share of total sales; the upward movement by unit size increased the relative importance of the 50-99 unit size category by the addition of 4 firms and 272 retail stores. By sales size categories the firms with annual sales of \$5,000,000 and over increased their share of total chain store business from 85.8 per cent in 1962 to 86.3 per cent in 1963.

Detail for selected trades follows the general part of this report and begins on page 14 for the food store chains.

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TABLE 1. Summary Statistics of Retail Chain Stores in Canada, 1930-63

Year	Chains	Stores		Total sales		Total salaries and wages <sup>1</sup>	Accounts outstanding at year end	Stocks on hand at year end	
		Aver- age <sup>1</sup>	Maxi- mum	Amount	Average per store			Stores	Warehouses
		number				dollars			
1930	518	8,097	8,504	487,336,000	60,187	50,404,900	..	60,457,200	..
1931	506	8,188	8,557	434,199,700	53,029	..	..	..	..
1932	488	8,066	8,398	360,806,200	44,732	..	..	..	..
1933	461	9,900	8,230	328,902,600	41,633	34,820,600	..	43,995,100	..
1934	445	7,804	8,210	347,186,100	44,488	34,510,900	..	40,962,600	13,768,100
1935	445	7,666	8,022	364,129,800	47,499	36,382,000	30,188,700	42,798,200	12,265,900
1936	457	7,588	8,124	394,935,000	52,047	38,603,000	31,430,400	44,258,000	14,631,500
1937	447	7,346	7,815	414,133,300	56,375	39,289,500	33,526,200	48,550,700	12,280,000
1938	457	7,356	7,892	414,448,300	56,342	40,388,400	37,073,700	48,617,300	12,623,200
1939	446	7,215	7,595	432,026,100	59,879	41,427,800	35,942,800	53,167,700	15,915,600
1940	451	7,131	7,522	508,553,900	71,316	46,462,300	43,229,700	62,634,500	17,821,700
1941	529	7,622	7,969	839,210,400	83,864	57,777,200	38,376,100	88,619,200	20,975,600
1942	455	7,010	7,139	887,447,400	98,067	57,653,700	..	66,939,700	22,633,400
1943	444	6,780	7,021	703,950,000	103,827	58,804,000	15,526,900	67,628,000	22,602,500
1944	431	6,560	6,774	769,643,200	117,324	63,299,700	15,093,000	66,943,500	21,854,900
1945	429	6,580	6,705	876,209,000	133,162	68,196,400	16,368,500	68,246,800	29,013,100
1946	422	8,559	6,743	1,014,846,700	154,725	77,474,400	19,842,600	85,345,200	37,436,400
1947	422	6,716	6,962	1,177,322,700	175,301	91,265,800	31,492,500	105,040,500	43,546,000
1948	403	6,821	7,152	1,335,735,100	195,827	107,450,200	40,378,300	119,132,000	48,330,300
1949	381	6,839	7,123	1,420,080,800	207,645	115,902,900	50,001,200	123,696,400	46,755,400
1950	423	7,155	7,483	1,559,693,100	217,986	129,334,200	65,000,500	159,082,900	60,501,400
1951	488	7,846	8,094	1,775,744,100	228,296	153,598,600	53,816,500	186,562,000	60,489,800
1952	476	7,768	8,047	1,924,873,000	247,859	154,642,500	77,474,700	172,886,300	55,214,600
1953	466	7,835	8,153	2,048,288,000	261,420	171,167,100	91,537,900	179,704,300	52,095,700
1954	491	8,136	8,468	2,146,634,900	263,844	181,509,000	102,746,700	191,048,700	57,814,200
1955	496	8,274	8,734	2,353,955,400	284,500	199,611,200	127,362,300	205,833,200	63,119,600
1956	499	8,559	9,046	2,647,054,900	309,272	221,136,400	143,357,200	232,392,100	72,163,100
1957	493	8,822	9,257	2,841,568,800	322,100	242,979,200	148,506,300	248,283,900	78,521,100
1958	509	9,122	9,604	3,073,147,000	336,900	262,455,900	158,231,800	265,862,100	78,511,900
1959	507	9,491	10,047	3,280,263,200	345,618	285,890,700	162,452,800	282,530,400	80,440,000
1960	537	9,954	10,594	3,468,412,800	348,444	362,099,300	175,047,900	304,230,000	94,527,600
1961 (Old base)	649	11,098	11,349	3,788,283,200	341,348	392,479,300	178,263,100	343,704,400	80,512,200
1961 (New base)	580	9,434	9,683	3,494,025,700	370,365	348,591,400	126,807,300	283,606,100	71,956,600
1962	559	9,443	9,986	3,617,408,600	383,078	378,039,600	137,875,900	299,352,000	85,187,400
1963	559	9,718	10,300	3,835,533,100	394,683	404,266,500	143,393,100	316,505,000	76,100,600

<sup>1</sup> Obtained by averaging the number at the beginning, middle and end of the year.<sup>2</sup> Figures prior to 1960 relate to store employees only.

## MERCHANDISING AND SERVICES

TABLE 2. Principal Statistics of Retail Chain Stores in Canada, 1963, by Kinds of Business

No.	Kind of business	Chains	Stores	
			Average	Maximum
			number	
1	Total, all chains .....	559	9,718	10,300
<b>Food group:</b>				
2	Bakery products stores .....	31	296	327
3	Candy and nut stores .....	7	210	217
4	Confectionery stores .....	3	43	68
5	Dairy products stores .....	7	44	49
6	Grocery and combination stores .....	48	1,703	1,817
7	Meat markets .....	7	63	68
<b>General merchandise group:</b>				
8	General merchandise stores (less than 33% food) .....	10	172	177
9	General stores (more than 33% food) .....	18	137	144
10	Variety stores .....	19	885	910
<b>Automotive group:</b>				
11	Automobile dealers .....	5	37	37
12	Accessories, tires and battery shops .....	9	201	220
13	Service stations .....	16	118	125
14	Other specialty repair shops .....	3	22	25
<b>Apparel and accessories group:</b>				
15	Men's and boy's clothing stores .....	20	216	229
16	Women's ready-to-wear stores .....	34	645	696
17	Lingerie and hosiery stores .....	5	31	33
18	Millinery stores .....	6	47	64
19	Furriers and fur stores .....	5	20	25
20	Children's and infants' wear stores .....	9	51	56
21	Family clothing and furnishings stores .....	28	193	210
22	Shoe stores .....	57	1,059	1,114
23	Second-hand clothing stores .....	5	86	90
24	Piece goods stores .....	10	52	55
<b>Hardware and home furnishings group:</b>				
25	Hardware stores .....	12	141	150
26	Paint, glass and wallpaper stores .....	4	24	26
27	Furniture stores .....	12	177	180
28	Household appliance stores .....	6	271	280
29	Furniture, T.V., radio and appliance stores .....	14	72	82
30	Floor coverings, curtains, upholstery, etc. ....	8	45	48
31	All other home furnishings stores .....	7	63	67
<b>Other retail stores group:</b>				
32	Drug stores .....	32	378	399
33	Fuel dealers .....	10	146	150
34	Florists .....	5	24	26
35	Luggage and leather goods .....	4	22	24
36	Tobacco stores and stands .....	7	213	223
37	Newsdealers .....	3	40	42
38	Books and stationery .....	7	54	58
39	Cameras and photographic supplies .....	3	23	27
40	Gift, novelty and souvenir shops .....	6	28	32
41	Jewellery stores .....	18	165	172
42	Opticians .....	4	35	37
43	Alcoholic beverages .....	20	1,352	1,397
44	Toy shops .....	3	23	24
45	Miscellaneous stores (includes sporting goods, pet shops, hobby shops, etc. and stores not elsewhere classified) .....	12	91	100

<sup>1</sup> Indicates figures withheld to avoid disclosing individual operations, but are included in their totals.

TABLE 2. Principal Statistics of Retail Chain Stores in Canada, 1963, by Kinds of Business

Sales (retail)		Total salaries and wages	Customers' accounts outstanding	Stock on hand as at December 31, 1963		No.
Amount	Per cent distribution of sales			Stores	Warehouses	
\$						
3,835,533,100	100.0	404,266,500	143,393,100	316,505,000	76,100,800	1
15,532,100	0.4	2,901,200	40,000	105,900	39,900	2
8,293,200	0.2	1,828,600	—	198,900	—	3
1,187,300	— <sup>2</sup>	213,000	—	28,100	—	4
2,127,100	0.1	267,000	—	89,300	—	5
1,883,258,200	49.1	158,150,100	1,392,000	79,488,400	25,085,300	6
11,258,500	0.3	1,120,600	—	230,900	—	7
dollars						
66,572,000	1.7	9,929,300	8,689,000	11,199,100	—	8
20,631,300	0.5	2,651,200	1,558,700	4,936,300	184,440	9
344,317,900	9.0	63,746,900	9,243,700	48,630,300	8,449,600	10
35,720,400	0.9	3,507,600	4,299,600	5,096,700	—	11
47,312,300	1.2	7,906,400	9,391,500	11,870,900	—	12
18,413,700	0.5	2,865,300	346,800	1,210,100	—	13
3,032,800	0.1	799,200	—	260,900	—	14
35,716,400	0.9	4,658,000	1,661,000	8,234,700	439,000	15
99,838,100	2.6	15,277,300	5,136,600	14,217,200	973,600	16
2,213,000	0.1	407,700	—	462,500	—	17
1,828,800	— <sup>2</sup>	338,700	—	92,500	—	18
3,616,500	0.1	682,900	521,400	873,700	335,500	19
5,701,600	0.1	664,300	—	1,116,200	—	20
52,636,100	1.4	8,758,600	2,673,700	9,287,400	560,100	21
92,065,300	2.4	15,276,600	307,200	24,199,800	2,452,300	22
2,930,000	0.1	2,099,000	—	90,500	38,700	23
4,481,500	0.1	861,100	40,400	1,146,900	102,900	24
41,834,200	— <sup>2</sup>	4,574,000	2,166,500	9,984,500	—	25
1,138,400	1.1	245,700	23,900	131,800	—	26
40,329,300	1.1	7,137,600	48,996,300	6,148,200	—	27
28,706,700	0.7	7,410,500	13,947,200	4,396,600	—	28
28,394,000	0.7	3,833,300	10,498,600	3,488,500	1,373,200	29
5,771,400	0.2	950,500	91,700	1,231,400	—	30
9,882,600	0.3	1,633,400	2,307,700	2,738,800	—	31
61,599,500	1.6	11,329,700	608,100	11,340,500	2,238,600	32
29,686,600	0.7	4,899,600	6,469,700	3,202,500	—	33
1,177,900	— <sup>2</sup>	398,000	147,300	71,900	—	34
1,713,400	— <sup>2</sup>	297,000	—	264,700	—	35
22,716,700	0.6	2,559,000	48,800	2,012,200	348,600	36
3,252,300	0.1	486,500	—	139,000	—	37
10,572,900	0.3	3,387,800	1,343,800	1,595,700	—	38
3,728,400	0.1	480,900	—	701,900	—	39
2,412,200	0.1	333,200	—	260,600	—	40
47,335,100	1.2	9,237,800	11,069,800	11,794,400	1,026,800	41
1,971,100	— <sup>2</sup>	684,900	40,000	89,300	—	42
717,401,500	18.7	37,746,700	—	30,676,000	27,622,900	43
1,990,800	0.1	247,400	—	396,200	—	44
15,234,000	0.4	1,482,400	74,500	2,773,100	195,100	45

<sup>2</sup> Less than 0.05 per cent.

TABLE 3. Chains, Stores and Sales by Provinces, 1962 and 1963

Province	1962	1963	Per cent change in sales 1963/62
<b>Canada:</b>			
Chains (number) .....	559	559	
Stores (maximum) .....	9,986	10,300	
Total sales .....	\$ 3,617,408,600	3,835,533,100	+ 6.0
<b>Newfoundland:</b>			
Chains (number) .....	19	23	
Stores (maximum) .....	112	131	
Total sales .....	\$ 39,437,200	45,941,500	+ 16.5
<b>Prince Edward Island:</b>			
Chains (number) .....	12	11	
Stores (maximum) .....	24	23	
Total sales .....	\$ 8,726,700	9,218,500	+ 5.6
<b>Nova Scotia:</b>			
Chains (number) .....	58	58	
Stores (maximum) .....	376	383	
Total sales .....	\$ 126,344,100	135,033,400	+ 6.9
<b>New Brunswick:</b>			
Chains (number) .....	39	39	
Stores (maximum) .....	226	232	
Total sales .....	\$ 105,024,700	110,692,100	+ 5.4
<b>Quebec:</b>			
Chains (number) .....	189	191	
Stores (maximum) .....	2,135	2,219	
Total sales .....	\$ 791,816,200	834,525,800	+ 5.4
<b>Ontario:</b>			
Chains (number) .....	288	293	
Stores (maximum) .....	4,712	4,897	
Total sales .....	\$ 1,669,849,700	1,777,676,700	+ 6.5
<b>Manitoba:</b>			
Chains (number) .....	69	69	
Stores (maximum) .....	323	311	
Total sales .....	\$ 129,827,900	135,554,700	+ 4.4
<b>Saskatchewan:</b>			
Chains (number) .....	56	57	
Stores (maximum) .....	402	414	
Total sales .....	\$ 123,589,200	130,902,400	+ 5.9
<b>Alberta:</b>			
Chains (number) .....	85	90	
Stores (maximum) .....	636	647	
Total sales .....	\$ 261,651,800	273,481,900	+ 4.5
<b>British Columbia:<sup>1</sup></b>			
Chains (number) .....	107	104	
Stores (maximum) .....	1,040	1,043	
Total sales .....	\$ 361,141,100	382,506,100	+ 5.9

<sup>1</sup> Includes Yukon and Northwest Territories

Note: The sum of provincial figures for "Chain (number)" does not equal the total shown for Canada, since several chains operate in more than one province.

TABLE 4. Chains, Stores and Sales for Selected Kinds of Business, 1962 and 1963

Kind of business	1962	1963	Per cent change in sales 1963/62
<b>Total, all chains:</b>			
Chains (number) .....	559	559	
Stores (maximum) .....	9,986	10,300	
Total sales .....	\$ 3,617,408,600	3,835,533,100	+ 6.0
<b>Grocery and combination stores:</b>			
Chains (number) .....	42	48	
Stores (maximum) .....	1,690	1,817	
Total sales .....	\$ 1,766,458,100	1,883,258,200	+ 6.6
<b>Other food stores:</b>			
Chains (number) .....	63	55	
Stores (maximum) .....	786	729	
Total sales .....	\$ 38,840,400	38,398,200	- 1.1
<b>Variety stores:</b>			
Chains (number) .....	17	19	
Stores (maximum) .....	886	910	
Total sales .....	\$ 324,974,300	344,317,900	+ 6.0
<b>Men's and boys' clothing and furnishings stores (including custom tailors):</b>			
Chains (number) .....	24	20	
Stores (maximum) .....	242	229	
Total sales .....	\$ 35,302,500	35,716,400	+ 1.2
<b>Family clothing stores:</b>			
Chains (number) .....	27	28	
Stores (maximum) .....	202	210	
Total sales .....	\$ 47,441,400	52,636,100	+10.9
<b>Women's clothing stores:</b>			
Chains (number) .....	40	39	
Stores (maximum) .....	727	729	
Total sales .....	\$ 98,293,000	102,051,100	+ 3.8
<b>Shoe stores:</b>			
Chains (number) .....	55	57	
Stores (maximum) .....	1,077	1,114	
Total sales .....	\$ 87,407,200	92,065,300	+ 5.3
<b>Hardware stores:</b>			
Chains (number) .....	12	12	
Stores (maximum) .....	139	150	
Total sales .....	\$ 36,110,000	41,834,200	+15.9

**TABLE 4. Chains, Stores and Sales for Selected Kinds of Business, 1962 and 1963 — Concluded**

Kind of business	1962	1963	Per cent change in sales 1963/62
<b>Jewellery stores:</b>			
Chains (number) .....	18	18	
Stores (maximum) .....	176	172	
Total sales .....	\$ 43,430,400	47,335,100	+ 9.0
<b>Furniture stores:</b>			
Chains (number) .....	12	12	
Stores (maximum) .....	174	180	
Total sales .....	\$ 37,937,900	40,329,300	+ 6.3
<b>Household appliance, radio and music stores:</b>			
Chains (number) .....	29	23	
Stores (maximum) .....	442	401	
Total sales .....	\$ 65,684,700	63,998,000	- 2.3
<b>General stores:</b>			
Chains (number) .....	20	18	
Stores (maximum) .....	151	144	
Total sales .....	\$ 22,492,100	20,631,300	- 8.3
<b>Drug stores:</b>			
Chains (number) .....	30	32	
Stores (maximum) .....	381	399	
Total sales .....	\$ 55,788,900	61,599,500	+ 10.4

**TABLE 5. Retail Chains by Type of Operation, 1962 and 1963**

Type of operation	Chains number	Stores (maximum)	Total sales	
			Amount	Per cent
1962				
<b>Total, all chains</b> .....	<b>559</b>	<b>9,986</b>	<b>3,617,408,600</b>	<b>100.0</b>
Local chains .....	175	1,083	158,401,500	4.4
Provincial chains .....	247	3,727	1,202,712,400	33.2
Sectional and national chains .....	137	5,176	2,256,294,700	62.4
1963				
<b>Total, all chains</b> .....	<b>559</b>	<b>10,300</b>	<b>3,835,533,100</b>	<b>100.0</b>
Local chains .....	167	1,100	171,865,900	4.5
Provincial chains .....	249	3,825	1,279,155,000	33.3
Sectional and national chains .....	143	5,375	2,384,512,200	62.2

TABLE 6. Retail Chain Stores by Number of Units Operated, 1962 and 1963

Number of units operated	Chains	Stores (maximum)	Total sales	
			Amount	Per cent
	number	\$		
1962				
Total, all chains .....	559	9,986	3,617,408,600	100.0
4 - 9 units .....	375	2,048	365,785,300	10.1
10-49 "	149	2,926	679,299,200	18.8
50-99 "	12	842	175,141,700	4.8
100 units and over .....	23	4,170	2,397,182,400	66.3
1963				
Total, all chains .....	559	10,300	3,835,533,100	100.0
4 - 9 units .....	373	2,050	396,050,700	10.3
10-49 "	147	2,828	697,962,800	18.2
50-99 "	16	1,114	218,949,100	5.7
100 units and over .....	23	4,308	2,522,570,500	65.8

TABLE 7. Retail Chains by Amount of Annual Retail Sales, 1962 and 1963

Annual sales volume of chains	Chains	Stores (maximum)	Total sales	
			Amount	Per cent
	number	\$		
1962				
Total, all chains .....	559	9,986	3,617,408,600	100.0
Under \$1,000,000 .....	308	1,972	127,834,000	3.5
\$1,000,000 to \$4,999,999 .....	173	2,089	385,821,700	10.7
5,000,000 and over .....	78	5,925	3,103,752,900	85.8
1963				
Total, all chains .....	559	10,300	3,835,533,100	100.0
Under \$1,000,000 .....	294	1,833	130,078,400	3.4
\$1,000,000 to \$4,999,999 .....	182	2,229	395,146,900	10.3
5,000,000 and over .....	83	6,238	3,310,307,800	86.3

## CHAIN FOOD STORES

TABLE 8. Summary Statistics of Chain Food Stores in Canada, 1930-63  
Grocery and Combination Stores

Year	Chains	Stores		Total sales		Total salaries and wages <sup>1</sup>	Accounts outstanding at year end	Stock on hand at year end	
		Average <sup>1</sup>	Maximum	Amount	Average per store			Stores	Warehouses
		number		dollars					
1930 .....	67	2,004	2,127	119,498,600	59,630	8,889,200	..	6,250,200	..
1931 .....	69	2,098	2,193	117,284,000	55,903	..	..	..	..
1932 .....	71	2,151	2,232	104,618,700	48,637	..	..	..	..
1933 .....	75	2,132	2,221	98,862,100	46,371	7,448,400	..	6,125,000	..
1934 .....	74	2,159	2,239	100,874,900	46,723	7,516,900	..	5,818,300	4,000,200
1935 .....	73	2,090	2,151	101,418,400	48,526	7,638,700	1,041,200	5,938,100	3,521,100
1936 .....	75	2,079	2,172	107,345,900	51,633	7,980,600	1,106,900	6,395,900	4,526,100
1937 .....	75	2,024	2,125	116,389,700	57,505	8,642,500	1,198,000	6,345,400	3,661,600
1938 .....	77	1,938	2,054	116,849,800	60,294	8,584,100	1,452,900	6,129,300	3,344,700
1939 .....	73	1,718	1,887	123,826,200	72,076	8,601,400	1,326,000	6,500,800	4,467,200
1940 .....	66	1,534	1,650	140,805,700	91,790	9,049,700	1,206,500	7,191,100	5,264,200
1941 .....	62	1,526	1,541	172,317,400	112,921	10,565,500	936,400	7,270,800	5,755,700
1942 .....	56	1,284	1,293	118,116,300	146,508	11,075,200	..	7,085,200	7,591,200
1943 .....	56	1,258	1,269	179,833,500	142,952	11,222,000	639,600	7,589,200	7,837,100
1944 .....	55	1,228	1,245	198,811,100	161,898	12,527,700	659,800	7,322,700	7,394,400
1945 .....	52	1,194	1,211	212,891,600	178,301	13,472,900	649,800	7,526,100	7,730,800
1946 .....	52	1,154	1,177	237,677,300	205,960	15,340,000	698,100	8,902,600	9,661,300
1947 .....	51	1,192	1,204	301,796,300	253,185	18,653,600	823,000	11,207,000	13,064,400
1948 .....	48	1,175	1,226	387,136,600	329,478	22,822,500	1,047,900	11,157,000	13,128,300
1949 .....	44	1,131	1,191	433,950,300	383,687	26,322,100	1,403,900	12,355,600	11,138,400
1950 .....	39	1,109	1,191	504,578,900	454,985	30,018,200	1,421,900	15,442,800	14,157,700
1951 .....	43	1,141	1,205	612,730,800	537,012	36,731,100	1,081,800	19,638,100	15,788,900
1952 .....	37	1,123	1,174	702,104,600	625,204	42,252,600	962,000	20,688,100	14,602,200
1953 .....	35	1,112	1,166	773,220,100	695,342	47,433,000	914,300	23,228,800	16,652,500
1954 .....	35	1,123	1,182	863,422,100	768,853	50,306,000	985,000	28,348,600	18,855,300
1955 .....	36	1,186	1,256	962,832,700	825,757	56,495,000	1,056,400	32,041,100	19,058,500
1956 .....	38	1,230	1,309	1,096,330,100	891,325	64,461,100	703,900	38,466,700	22,044,900
1957 .....	35	1,291	1,371	1,241,725,400	961,832	75,331,400	852,600	46,825,900	24,322,000
1958 .....	40	1,366	1,447	1,368,882,800	1,002,110	85,819,400	1,051,300	52,107,700	22,659,200
1959 .....	36	1,420	1,505	1,481,136,100	1,043,054	98,208,300	944,000	52,271,300	20,868,200
1960 .....	35	1,494	1,577	1,602,796,800	1,072,822	140,024,800	1,050,200	64,590,300	27,476,300
1961 .....	44	1,599	1,652	1,711,249,700	1,070,199	141,046,000	1,139,400	72,554,200	23,844,300
1962 .....	42	1,615	1,690	1,766,458,100	1,093,782	151,309,300	1,223,200	72,098,000	26,405,600
1963 .....	48	1,703	1,817	1,883,258,200	1,105,847	158,150,100	1,392,000	79,488,400	25,085,300

<sup>1</sup> Obtained by averaging the number at the beginning, middle and end of the year.<sup>2</sup> Figures prior to 1960 relate to store employees only.

**TABLE 9. Food Chains, Stores and Sales by Province, 1962 and 1963**  
**Grocery and Combination Stores**

Province	1962	1963	Per cent change in sales 1963/62
<b>Canada:</b>			
Chains (number) .....	42	48	
Stores (maximum) .....	1,690	1,817	
Total sales .....	\$ 1,766,458,100	1,883,258,200	+ 6.6
<b>Atlantic Provinces:</b>			
Chains ( number) .....	9	11	
Stores (maximum) .....	117	128	
Total sales .....	\$ 94,887,700	105,244,600	+ 10.9
<b>Quebec:</b>			
Chains ( number) .....	11	13	
Stores (maximum) .....	312	337	
Total sales .....	\$ 366,023,000	393,949,400	+ 7.6
<b>Ontario:</b>			
Chains ( number) .....	19	20	
Stores (maximum) .....	743	847	
Total sales .....	\$ 864,486,300	919,919,500	+ 6.4
<b>Manitoba:</b>			
Chains (number) .....	6	6	
Stores (maximum) .....	73	74	
Total sales .....	\$ 70,689,200	75,367,100	+ 6.6
<b>Saskatchewan:</b>			
Chains (number) .....	5	5	
Stores (maximum) .....	80	79	
Total sales .....	\$ 47,930,600	51,848,600	+ 8.2
<b>Alberta:</b>			
Chains ( number) .....	10	9	
Stores (maximum) .....	135	122	
Total sales .....	\$ 131,434,800	134,173,400	+ 2.1
<b>British Columbia:</b>			
Chains ( number) .....	8	9	
Stores (maximum) .....	230	230	
Total sales .....	\$ 191,006,500	202,755,600	+ 6.2

Note: The sum of provincial figures for "Chains ( number)" does not equal the total shown for Canada, since several chains operate in more than one province.

**TABLE 10. Chain Food Store Sales for Selected Cities, 1962 and 1963**  
**Grocery and Combination Stores**

City	Stores (maximum)		Total sales		Per cent change 1963/62
	1962	1963	1962	1963	
	number		dollars		
Sydney - Glace Bay <sup>1</sup>	15	15	9,493,700	10,038,200	+ 5.7
Halifax <sup>2</sup>	32	32	31,492,800	31,945,600	+ 1.4
Saint John <sup>2</sup>	3	9	3	13,691,900	- 3
Granby	4	4	2,729,300	2,788,600	+ 2.2
Montreal <sup>2</sup>	203	214	274,393,000	292,848,300	+ 6.7
Quebec <sup>2</sup>	19	20	23,189,200	25,323,600	+ 9.2
St. Jean <sup>1</sup>	4	5	4,798,700	5,007,900	+ 4.4
Shawinigan <sup>1</sup>	7	8	4,621,000	4,816,700	+ 4.2
Sherbrooke <sup>1</sup>	5	5	4,897,000	5,179,500	+ 5.8
Trois-Rivières <sup>1</sup>	8	8	6,747,400	6,513,100	- 3.5
Valleyfield <sup>1</sup>	3	3	1,830,500	1,874,700	+ 2.4
Belleville	6	6	8,782,600	8,554,800	- 2.6
Brantford <sup>1</sup>	7	8	8,058,000	9,231,200	+ 14.6
Cornwall	5	5	5,024,900	4,964,800	- 1.2
Fort William - Port Arthur <sup>1</sup>	16	17	18,369,700	19,753,100	+ 7.5
Guelph <sup>1</sup>	7	7	8,819,400	9,448,000	+ 7.1
Hamilton <sup>2</sup>	45	45	61,873,200	65,166,900	+ 5.3
Kingston <sup>1</sup>	8	8	12,238,500	12,530,000	+ 2.4
Kitchener <sup>2</sup>	16	23	13,985,600	23,404,600	+ 67.3
London <sup>2</sup>	27	26	33,973,000	35,373,400	+ 4.1
Niagara Falls <sup>1</sup>	8	8	10,814,400	11,064,000	+ 2.3
Oshawa <sup>1</sup>	12	14	17,532,600	19,305,300	+ 10.1
Ottawa <sup>2</sup>	39	38	50,816,500	50,089,900	- 1.4
Peterborough <sup>1</sup>	7	9	11,609,800	12,600,400	+ 8.5
St. Catherines <sup>1</sup>	15	16	19,534,400	21,038,800	+ 7.7
Sarnia <sup>1</sup>	8	8	11,558,900	11,942,100	+ 3.3
Sault Ste. Marie <sup>1</sup>	6	6	10,882,700	11,796,000	+ 8.4
Sudbury <sup>2</sup>	8	8	20,241,300	17,406,200	- 14.0
Timmins <sup>1</sup>	5	5	6,168,000	6,013,600	- 2.5
Toronto <sup>2</sup>	296	371	348,419,000	375,573,700	+ 7.8
Windsor <sup>2</sup>	24	21	26,492,800	26,878,500	+ 1.5
Winnipeg <sup>2</sup>	62	63	62,148,400	66,118,000	+ 6.4
Regina	20	20	16,544,100	18,010,100	+ 8.9
Saskatoon	24	24	14,490,600	15,627,900	+ 7.8
Calgary <sup>2</sup>	49	48	56,108,900	56,975,600	+ 1.5
Edmonton <sup>2</sup>	46	42	53,106,800	55,036,600	+ 3.6
Lethbridge	7	6	8,109,900	8,227,600	+ 1.5
Vancouver <sup>2</sup>	109	112	105,787,300	112,669,900	+ 6.5
Victoria <sup>2</sup>	20	19	18,769,000	18,557,300	+ 1.1

<sup>1</sup> Major Urban areas, as defined by the 1961 Census.<sup>2</sup> Metropolitan areas.<sup>3</sup> Figures withheld to avoid disclosing individual operations.

**TABLE 11. Chain Food Stores by Annual Sales Volume, 1962 and 1963**  
**Grocery and Combination Stores**

Annual sales volume	Number of stores (maximum)	Total sales	
		Amount	Per cent
1962			
Total, all stores .....	1,690	1,766,458,100	100.0
Under \$300,000 .....	255	41,614,900	2.4
\$ 300,000- \$ 499,999 .....	237	94,661,800	5.4
500,000- 749,999 .....	279	173,862,800	9.8
750,000- 999,999 .....	208	180,899,800	10.2
1,000,000- 1,499,999 .....	331	411,382,900	23.3
1,500,000- 1,999,999 .....	171	292,284,300	16.5
2,000,000 and over .....	209	571,751,600	32.4
1963			
Total, all stores .....	1,817	1,883,258,200	100.0
Under \$300,000 .....	345	52,036,600	2.8
\$ 300,000- \$ 499,999 .....	209	84,389,500	4.5
500,000- 749,999 .....	298	186,815,100	0.9
750,000- 999,999 .....	208	181,544,600	9.6
1,000,000- 1,499,999 .....	331	411,909,300	21.9
1,500,000- 1,999,999 .....	208	355,063,900	18.8
2,000,000 and over .....	218	611,499,200	32.5

**TABLE 12. Chain Food Stores by Number of Units Operated, 1962 and 1963**  
**Grocery and Combination Stores**

Number of units operated	Chains	Stores (maximum)	Total sales	
			Amount	Per cent
1962				
Total, all stores .....	42	1,690	1,766,458,100	100.0
4- 9 units .....	25	131	76,835,200	4.3
10- 99 " .....	12	405	243,184,900	13.8
100 units and over .....	5	1,154	1,446,438,000	81.9
1963				
Total, all stores .....	48	1,817	1,883,258,200	100.0
4- 9 units .....	30	160	100,631,100	5.4
10- 99 " .....	13	466	264,243,300	14.0
100 units and over .....	5	1,191	1,518,383,800	80.6

## CHAIN VARIETY STORES

TABLE 13. Summary Statistics of Chain Variety Stores in Canada, 1930-63

Year	Chains	Stores		Total sales	Total salaries and wages <sup>2</sup>	Stocks on hand at year end	
		Average <sup>1</sup>	Maximum			Stores	Warehouses
		number	dollars				
1930 .....	15	313	327	39,383,600	4,179,300	5,274,900	..
1931 .....	14	329	340	38,906,700	..	..	..
1932 .....	14	339	348	35,474,800	..	..	..
1933 .....	14	248	356	33,348,600	4,032,400	4,796,600	..
1934 .....	14	360	372	35,646,500	3,908,100	4,507,800	817,100
1935 .....	14	377	390	37,914,000	4,889,300	5,184,800	861,300
1936 .....	14	396	414	41,422,100	5,331,300	5,880,900	898,800
1937 .....	14	422	437	46,323,400	5,832,000	6,234,100	946,900
1938 .....	16	446	468	47,256,700	6,170,100	6,243,600	922,900
1939 .....	16	474	489	51,416,000	6,594,500	7,285,400	1,130,900
1940 .....	16	491	504	60,718,600	7,453,900	8,354,100	1,425,500
1941 .....	20	525	532	74,179,100	8,568,700	9,334,600	1,806,100
1942 .....	19	521	523	84,319,200	9,859,800	9,584,900	2,027,200
1943 .....	19	520	521	84,366,200	10,275,700	9,836,500	1,919,400
1944 .....	18	514	515	88,568,800	10,737,600	8,885,500	1,511,500
1945 .....	19	515	521	95,998,200	11,505,200	9,008,400	1,756,200
1946 .....	19	515	523	107,586,200	12,745,500	10,984,100	2,344,300
1947 .....	18	517	536	117,925,300	14,069,300	12,528,200	2,302,800
1948 .....	16	527	540	133,906,900	17,162,700	15,096,200	3,407,200
1949 .....	15	541	550	142,060,500	19,790,800	15,153,000	3,686,100
1950 .....	16	560	579	147,731,700	21,157,700	17,635,400	3,993,300
1951 .....	16	587	597	164,147,800	25,510,200	17,969,800	4,882,100
1952 .....	17	601	614	179,618,300	26,115,400	21,075,200	4,718,200
1953 .....	17	610	623	188,474,600	28,803,200	21,709,400	4,565,800
1954 .....	18	636	653	194,248,000	30,671,500	22,633,300	4,620,700
1955 .....	19	660	679	207,831,400	33,257,900	25,245,600	5,122,100
1956 .....	18	681	701	229,306,900	35,633,300	26,260,900	4,504,800
1957 .....	18	703	724	247,222,600	36,719,900	28,214,000	5,196,100
1958 .....	18	719	740	264,297,800	39,148,700	31,271,900	5,281,600
1959 .....	18	752	785	282,590,900	44,301,100	36,359,800	5,856,200
1960 .....	18	780	826	298,156,700	56,041,700	39,046,400	7,746,000
1961 .....	17	838	858	312,796,300	56,319,800	37,082,300	4,898,200
1962 .....	17	864	886	324,974,300	59,294,200	47,343,800	9,767,300
1963 .....	19	885	910	344,317,900	63,746,900	48,630,300	8,449,600

<sup>1</sup> Obtained by averaging the number at the beginning, middle and end of the year.<sup>2</sup> Figures prior to 1960 relate to store employees only.

TABLE 14. Variety Chains, Stores and Sales by Provinces, 1962 and 1963

Province	1962	1963	Per cent change in sales 1963/62
<b>Canada:</b>			
Chains (number) .....	17	19	
Stores (maximum) .....	886	910	
Total sales .....	\$ 324,974,300	344,317,900	+ 6.0
<b>Prince Edward Island:<sup>1</sup></b>			
Chains (number) .....	3	3	
Stores (maximum) .....	7	7	
Total sales .....	\$ 4,034,800	4,397,400	+ 9.0
<b>Nova Scotia:</b>			
Chains (number) .....	6	6	
Stores (maximum) .....	57	60	
Total sales .....	\$ 20,963,700	22,484,200	+ 7.3
<b>New Brunswick:</b>			
Chains (number) .....	5	5	
Stores (maximum) .....	31	32	
Total sales .....	\$ 14,720,800	15,958,500	+ 8.4
<b>Quebec:</b>			
Chains (number) .....	14	14	
Stores (maximum) .....	219	225	
Total sales .....	\$ 85,438,700	86,923,400	+ 1.7
<b>Ontario:</b>			
Chains (number) .....	11	12	
Stores (maximum) .....	423	427	
Total sales .....	\$ 141,296,300	153,328,000	+ 8.5
<b>Manitoba:</b>			
Chains (number) .....	5	5	
Stores (maximum) .....	23	23	
Total sales .....	\$ 10,068,200	9,903,800	- 1.6
<b>Saskatchewan:</b>			
Chains (number) .....	5	5	
Stores (maximum) .....	30	30	
Total sales .....	\$ 11,406,200	11,551,100	+ 1.3
<b>Alberta:</b>			
Chains (number) .....	5	5	
Stores (maximum) .....	32	35	
Total sales .....	\$ 19,036,300	20,112,200	+ 5.7
<b>British Columbia:</b>			
Chains (number) .....	6	7	
Stores (maximum) .....	64	71	
Total sales .....	\$ 18,009,300	19,659,300	+ 9.2

<sup>1</sup> Newfoundland figures are included with Prince Edward Island to avoid disclosing individual operations.

Note: The sum of provincial figures for "Chains ( number)" does not equal the total shown for Canada, since several chains operate in more than one province.

TABLE 15. Chain Variety Stores Sales for Selected Cities, 1962 and 1963

City	Stores (maximum)		Total sales		Per cent change 1963/62
	1962	1963	1962	1963	
	number	dollars			
Sydney - Glace Bay <sup>1</sup>	10	10	3,779,300	4,066,300	+ 7.6
Halifax <sup>2</sup>	13	13	7,752,100	8,106,200	+ 4.6
Saint John <sup>3</sup>	5	5	3,464,500	3,702,800	+ 6.9
Moncton <sup>1</sup>	3	3	2,688,900	2,807,100	+ 4.4
Chicoutimi - Jonquiere	9	9	3,863,400	3,850,200	- 0.3
Granby	3	3	1,227,300	1,288,700	+ 5.0
Montreal <sup>1</sup>	93	93	38,841,500	37,592,300	- 3.2
Quebec <sup>2</sup>	20	22	11,785,800	12,470,500	+ 5.8
Shawinigan <sup>1</sup>	6	6	961,400	949,200	- 1.3
Sherbrooke <sup>1</sup>	6	6	3,740,500	4,011,100	+ 7.2
Trois-Rivières <sup>1</sup>	6	6	3,158,200	3,319,000	+ 5.1
Belleville	5	5	1,473,300	1,400,900	- 5.0
Brantford <sup>1</sup>	5	5	2,086,500	1,816,600	- 12.9
Cornwall	6	6	2,793,000	2,644,900	- 5.3
Fort William - Port Arthur <sup>1</sup>	9	9	2,816,100	2,887,700	+ 2.5
Guelph <sup>1</sup>	6	5	1,789,200	3,295,800	+84.2
Hamilton <sup>2</sup>	12	13	8,232,200	8,247,900	+ 0.2
Kingston <sup>1</sup>	6	6	3,170,200	3,100,400	- 2.2
Kitchener <sup>2</sup>	11	12	3,835,100	5,207,700	+35.8
London <sup>2</sup>	8	9	4,703,900	6,702,700	+42.4
Niagara Falls <sup>1</sup>	4	4	1,288,600	1,375,000	+ 6.7
Oshawa <sup>1</sup>	7	7	3,251,300	3,790,500	+16.6
Ottawa <sup>2</sup>	28	28	11,534,300	11,477,700	- 0.5
Peterborough <sup>1</sup>	6	6	2,704,400	2,532,800	- 6.3
St. Catharines <sup>1</sup>	8	9	3,129,300	3,524,600	+12.6
Sarnia <sup>1</sup>	5	5	1,658,300	1,488,000	-10.2
Sault Ste Marie <sup>1</sup>	7	7	2,288,200	2,540,200	+11.0
Sudbury <sup>2</sup>	5	5	6,584,100	5,944,000	- 9.7
Timmins <sup>1</sup>	3	3	1,697,800	1,709,600	+ 0.7
Toronto <sup>1</sup>	101	99	35,684,800	36,336,300	+ 1.8
Windsor <sup>2</sup>	8	10	4,734,300	7,431,800	+57.0
Winnipeg <sup>1</sup>	13	13	6,955,800	6,600,400	- 5.1
Moose Jaw	4	4	1,222,500	1,228,400	+ 0.5
Regina	5	5	3,188,000	3,325,600	+ 4.3
Saskatoon	5	5	2,129,000	2,153,500	+ 1.1
Calgary <sup>2</sup>	7	7	5,697,700	5,634,800	- 1.1
Edmonton <sup>2</sup>	9	10	7,878,500	8,712,600	+10.8
Lethbridge	3	3	3	1,598,100	3
Vancouver <sup>2</sup>	26	28	7,622,300	7,683,000	+ 0.8
Victoria <sup>2</sup>	4	7	2,381,900	2,587,800	+ 8.6

<sup>1</sup> Major Urban areas, as defined by the 1961 Census.<sup>2</sup> Metropolitan areas.<sup>3</sup> Figures withheld to avoid disclosing individual operations.

TABLE 16. Chain Variety Stores by Annual Sales Volume, 1962 and 1963

Annual sales volume	Number of stores (maximum)	Total sales			
		Amount	Per cent		
		\$			
1962					
Total, all stores	886	324,974,300	100.0		
Under \$100,000	113	7,422,200	2.3		
\$ 100,000 - \$199,999	218	32,910,400	10.1		
200,000 - 299,999	161	39,681,400	12.2		
300,000 - 499,999	198	77,574,900	23.9		
500,000 - 999,999	154	102,333,100	31.5		
1,000,000 and over	42	65,052,300	20.0		
1963					
Total, all stores	910	344,317,900	100.0		
Under \$100,000	115	7,983,400	2.3		
\$ 100,000 - \$199,999	213	32,099,100	9.3		
200,000 - 299,999	158	38,024,300	11.0		
300,000 - 499,999	216	84,637,500	24.8		
500,000 - 999,999	180	108,049,500	31.4		
1,000,000 and over	48	73,524,100	21.4		

## CHAIN DRUG STORES

TABLE 17. Summary Statistics of Chain Drug Stores in Canada, 1930-63

Year	Chains	Stores		Total sales		Total salaries and wages <sup>1</sup>	Accounts outstanding at year end	Stocks on hand at year end		
		Average <sup>1</sup>	Maximum	Amount	Average per store			Stores	Warehouses	
number										
						dollars				
1930 .....	31	284	292	13,971,300	49,195	1,880,800	..	2,510,900	..	
1931 .....	32	299	306	13,584,600	45,433	..	..	..	..	
1932 .....	32	305	313	12,520,000	41,049	..	..	..	..	
1933 .....	29	297	301	11,001,300	37,041	1,497,700	..	2,021,500	..	
1934 .....	29	298	306	11,594,000	38,906	1,542,800	..	2,102,000	527,000	
1935 .....	29	307	311	12,164,100	39,622	1,494,800	118,700	2,152,500	501,100	
1936 .....	30	314	320	12,871,600	40,992	1,719,500	129,700	2,357,700	529,300	
1937 .....	31	320	332	14,163,300	44,260	1,909,100	150,800	2,582,300	551,900	
1938 .....	33	340	347	14,127,100	41,550	2,019,100	157,900	2,525,600	687,500	
1939 .....	31	336	345	14,251,800	42,416	2,048,900	163,000	2,461,900	613,800	
1940 .....	32	345	354	15,613,000	45,255	2,154,100	163,900	2,708,300	654,400	
1941 .....	35	381	363	18,944,500	52,478	2,567,800	159,800	2,936,100	792,000	
1942 .....	31	342	343	19,711,700	57,637	2,579,700	..	2,732,900	699,400	
1943 .....	31	330	334	21,511,600	65,137	2,849,900	93,300	2,873,800	734,100	
1944 .....	29	319	323	23,004,500	72,114	3,096,100	93,600	2,743,000	733,700	
1945 .....	27	306	309	24,126,500	78,845	3,225,900	103,000	3,083,100	673,400	
1946 .....	27	310	318	26,483,700	85,341	3,620,300	140,800	3,553,200	751,800	
1947 .....	26	307	314	26,868,800	87,520	3,667,900	153,600	3,716,400	966,100	
1948 .....	25	301	316	27,458,100	91,223	3,929,600	160,700	3,859,800	986,300	
1949 .....	23	301	309	27,430,100	91,130	4,234,900	183,200	4,129,500	979,600	
1950 .....	27	320	327	28,958,200	90,494	4,478,600	221,900	4,703,000	1,056,300	
1951 .....	28	325	346	31,266,900	96,205	5,170,400	220,100	4,835,300	1,054,100	
1952 .....	28	325	336	33,476,300	103,004	5,043,700	252,100	5,241,800	1,039,000	
1953 .....	28	332	345	34,805,200	104,835	5,450,800	267,300	5,519,700	1,108,000	
1954 .....	29	339	354	35,908,100	105,924	5,778,400	306,100	5,880,200	1,008,200	
1955 .....	30	335	354	36,659,700	109,432	6,165,400	344,500	6,349,900	1,159,700	
1956 .....	31	349	364	41,298,600	118,334	6,608,400	399,000	6,807,800	1,192,200	
1957 .....	30	352	364	45,436,800	129,082	7,160,800	408,600	7,896,900	1,385,800	
1958 .....	30	356	369	49,911,900	140,202	7,814,300	371,500	9,440,700	1,370,000	
1959 .....	32	366	379	53,383,100	145,855	8,518,600	466,100	9,863,000	1,730,200	
1960 .....	34	383	399	55,129,500	143,941	8,742,000	587,500	10,215,800	2,068,900	
1961 .....	34	397	399	55,890,000	140,781	10,343,200	528,600	10,290,700	1,782,900	
1962 .....	30	370	381	55,788,900	150,781	10,486,200	491,400	10,449,100	1,957,800	
1963 .....	32	378	399	61,599,500	162,962	11,329,700	608,100	11,340,500	2,238,800	

<sup>1</sup> Obtained by averaging the number at the beginning, middle and end of the year.<sup>2</sup> Figures prior to 1960 relate to store employees only.

TABLE 18. Drug Chains, Stores and Sales by Provinces, 1962 and 1963

Province	1962	1963	Per cent change in sales 1963/62
<b>Canada:</b>			
Chains (number) .....	30	32	
Stores (maximum) .....	381	399	
Total sales .....	\$ 55,788,900	61,599,500	+ 10.4
<b>Atlantic Provinces:</b>			
Chains (number) .....	3	4	
Stores (maximum) .....	20	24	
Total sales .....	\$ 2,281,000	3,076,400	+ 34.9

TABLE 18. Drug Chains, Stores and Sales by Provinces, 1962 and 1963 - Concluded

Province	1962	1963	Per cent change in sales 1963/62
<b>Quebec:</b>			
Chains (number).....	3	2	
Stores (maximum).....	31	24	
Total sales .....	\$ 5,680,800	4,391,500	- 22.7
<b>Ontario:</b>			
Chains (number).....	10	13	
Stores (maximum).....	177	199	
Total sales .....	\$ 24,287,300	29,793,600	+ 22.7
<b>Prairie Provinces:</b>			
Chains (number).....	6	7	
Stores (maximum).....	56	59	
Total sales .....	\$ 9,506,900	9,622,600	+ 1.2
<b>British Columbia:</b>			
Chains (number).....	8	7	
Stores (maximum).....	97	93	
Total sales .....	\$ 14,032,900	14,715,400	+ 4.9

Note: The sum of provincial figures for "Chains (number)" does not equal the total shown for Canada, since several chains operate in more than one province.

TABLE 19. Chain Drug Stores by Annual Sales Volume, 1962 and 1963

Annual sales volume	Number of stores (maximum)	Total sales	
		Amount	Per cent
<b>1962</b>			
Total, all stores.....	381	\$ 55,788,900	100.0
Under \$30,000.....	10	209,100	0.4
\$ 30,000 - \$ 49,999.....	15	591,900	1.1
50,000 - 99,999.....	103	8,201,000	14.7
100,000 - 199,999.....	181	25,729,200	46.1
200,000 and over.....	72	21,057,700	37.7
<b>1963</b>			
Total, all stores.....	399	\$ 61,599,500	100.0
Under \$30,000.....	14	226,000	0.4
\$ 30,000 - \$ 49,999.....	21	848,500	1.3
50,000 - 99,999.....	86	7,025,300	11.4
100,000 - 199,999.....	187	27,260,400	44.3
200,000 and over.....	91	26,239,300	42.6

## CHAIN WOMEN'S CLOTHING STORES

TABLE 20. Summary Statistics of Chain Women's Clothing Stores in Canada, 1930-63

Year	Chains	Stores		Total sales		Total salaries and wages <sup>1</sup>	Accounts outstanding at year end	Stock on hand at year end				
		Average <sup>2</sup>	Maximum	Amount	Average per store			Stores	Warehouses			
number												
dollars												
1930 .....	28	183	203	8,584,800	46,911	976,900	..	1,422,500	..			
1931 .....	25	186	213	8,828,100	36,710	..	..	..	..			
1932 .....	19	164	185	5,093,700	31,059	..	..	..	..			
1933 .....	15	144	148	4,029,400	27,982	359,100	..	590,000	..			
1934 .....	15	153	171	4,506,800	29,458	385,800	..	587,700	141,600			
1935 .....	13	133	138	4,594,600	34,546	404,400	..	786,900	94,200			
1938 .....	21	172	190	5,512,200	32,048	481,100	48,800	828,600	128,100			
1937 .....	19	176	194	6,216,600	35,322	541,900	..	887,500	119,700			
1938 .....	20	200	213	6,198,700	30,994	548,800	46,400	924,900	281,600			
1939 .....	19	204	215	6,037,400	29,595	513,000	29,700	905,900	205,500			
1940 .....	24	236	248	8,265,600	35,024	701,100	119,100	1,074,600	211,800			
1941 .....	38	318	327	12,899,400	40,564	1,088,200	253,700	1,668,800	379,100			
1942 .....	31	277	281	14,186,900	51,216	1,187,900	..	1,351,400	526,400			
1943 .....	31	272	277	15,134,400	55,641	1,291,800	123,600	1,182,300	560,400			
1944 .....	32	281	293	16,607,700	59,102	1,362,200	134,800	1,073,900	332,100			
1945 .....	33	269	301	19,456,400	67,323	1,559,300	194,100	1,539,600	395,500			
1946 .....	35	307	325	23,076,000	75,166	1,803,700	219,300	2,613,800	902,900			
1947 .....	38	345	374	29,023,700	64,127	2,326,300	561,700	2,976,300	763,100			
1948 .....	37	380	424	34,834,400	91,669	2,725,500	780,500	3,875,100	846,700			
1949 .....	35	401	426	37,381,800	93,221	3,061,500	713,400	4,084,100	1,162,100			
1950 .....	40	458	485	38,603,700	84,288	3,444,400	592,000	4,890,100	1,090,200			
1951 .....	34	432	476	41,901,500	101,244	4,202,700	436,000	4,746,500	1,037,000			
1952 .....	37	456	493	46,167,700	101,245	3,918,600	846,400	5,339,900	1,212,700			
1953 .....	37	484	511	49,256,800	101,770	4,439,400	1,015,500	5,710,600	1,296,100			
1954 .....	40	525	552	54,843,400	104,464	5,661,800	2,259,400	6,250,900	1,153,000			
1955 .....	41	564	802	61,897,400	109,747	6,715,900	2,470,400	7,022,300	1,173,200			
1956 .....	39	592	634	67,269,300	113,631	7,301,100	2,393,800	8,454,900	1,512,000			
1957 .....	39	628	654	70,706,900	112,591	8,460,800	2,463,800	8,359,700	1,256,100			
1958 .....	42	675	707	78,147,400	115,774	8,433,000	2,561,200	9,440,200	1,515,100			
1959 .....	41	707	756	81,356,600	115,073	9,021,600	3,054,000	11,860,400	1,858,500			
1960 .....	43	707	770	84,268,700	119,192	13,276,600	2,946,900	10,734,300	2,253,600			
1961 .....	50	769	811	97,469,900	126,749	15,236,700	5,623,300	12,899,900	1,239,200			
1962 .....	45	714	758	100,357,600	140,557	15,270,700	5,300,200	13,695,900	1,163,200			
1963 .....	39	676	729	102,051,100	150,963	15,685,000	5,136,600	14,679,700	1,156,800			

<sup>1</sup> Obtained by averaging the number at the beginning, middle and end of the year.<sup>2</sup> Figures prior to 1960 relate to store employees only.

TABLE 21. Women's Clothing Chains, Stores and Sales by Provinces, 1962 and 1963

Province	1962	1963	Per cent change in sales 1963/62
<b>Canada:</b>			
Chains (number) .....	45	39	
Stores (maximum) .....	756	729	
Total sales .....	\$ 100,357,600	102,051,100	+ 1.7
<b>Atlantic Provinces:</b>			
Chains (number) .....	5	6	
Stores (maximum) .....	36	35	
Total sales .....	\$ 4,424,300	4,425,000	+ 0.01

TABLE 21. Women's Clothing Chains, Stores and Sales by Provinces, 1962 and 1963 - Concluded

Province	1962	1963	Per cent change in sales 1963/62
<b>Quebec:</b>			
Chains (number) .....	19	18	
Stores (maximum) .....	212	217	
Total sales .....	\$ 30,345,600	31,313,600	+ 3.2
<b>Ontario:</b>			
Chains (number) .....	28	26	
Stores (maximum) .....	357	320	
Total sales .....	\$ 46,580,000	47,375,600	+ 1.7
<b>Manitoba:</b>			
Chains (number) .....	4	4	
Stores (maximum) .....	11	11	
Total sales .....	\$ 1,722,300	1,655,300	- 3.9
<b>Saskatchewan:</b>			
Chains (number) .....	5	6	
Stores (maximum) .....	14	15	
Total sales .....	\$ 1,795,600	1,731,500	- 3.6
<b>Alberta:</b>			
Chains (number) .....	9	10	
Stores (maximum) .....	43	45	
Total sales .....	\$ 6,848,100	6,563,900	- 4.3
<b>British Columbia:</b>			
Chains (number) .....	7	6	
Stores (maximum) .....	85	86	
Total sales .....	\$ 8,641,700	8,986,200	+ 4.0

Note: The sum of provincial figures for "Chains (number)" does not equal the total shown for Canada, since several chains operate in more than one province.

TABLE 22. Chain Women's Clothing Stores by Annual Sales Volume, 1962 and 1963

Annual sales volume	Number of stores (maximum)	Total sales	
		Amount	Per cent
<b>1962</b>			
<b>Total, all stores</b> .....	<b>758</b>	<b>100,357,600</b>	<b>100.0</b>
Under \$30,000 .....	83	1,402,400	1.4
\$ 30,000 - \$ 49,999 .....	79	3,298,200	3.3
50,000 - 99,999 .....	248	18,496,400	18.4
100,000 - 199,999 .....	244	34,051,600	33.9
200,000 and over .....	104	43,109,000	43.0
<b>1963</b>			
<b>Total, all stores</b> .....	<b>729</b>	<b>102,051,100</b>	<b>100.0</b>
Under \$300,000 .....	68	1,228,200	1.2
\$ 30,000 - \$ 49,999 .....	83	3,367,400	3.3
50,000 - 99,999 .....	220	16,364,000	16.0
100,000 - 199,999 .....	242	34,474,500	33.8
200,000 and over .....	116	46,617,000	45.7

## CHAIN SHOE STORES

TABLE 23. Summary Statistics of Chain Shoe Stores in Canada, 1930-63

Year	Chains	Stores		Total sales		Total salaries and wages <sup>a</sup>	Accounts outstanding at year end	Stocks on hand at year end	
		Average <sup>b</sup>	Maxi-mum	Amount	Average per store			Stores	Warehouses
		number	dollars						
1930	18	198	208	7,574,600	38,256	892,500	..	1,998,300	..
1931	18	212	221	7,687,500	36,262	..	..	..	..
1932	19	230	237	7,094,800	30,847	..	..	..	..
1933	22	257	274	7,114,800	27,684	747,100	..	2,156,300	..
1934	22	278	303	8,037,400	28,912	818,700	..	2,190,400	362,900
1935	24	303	313	8,447,200	27,879	967,000	..	2,485,700	255,500
1936	25	320	334	9,331,600	29,162	1,028,000	52,900	2,029,700	787,500
1937	25	337	355	10,093,700	29,952	1,109,900	..	2,623,300	375,400
1938	25	356	368	10,017,000	28,138	1,152,900	46,900	2,778,300	433,500
1939	29	383	399	10,664,600	27,845	1,200,900	48,700	3,288,200	476,200
1940	31	402	420	12,408,500	30,867	1,336,900	45,400	3,229,800	541,600
1941	35	452	457	16,397,900	36,279	1,830,400	19,000	4,306,500	945,700
1942	31	423	428	18,880,700	44,635	2,178,400	..	3,943,100	779,300
1943	29	421	426	19,647,700	46,669	2,318,600	18,300	3,596,600	975,200
1944	29	423	432	20,663,900	48,851	2,368,800	22,000	3,656,400	1,007,100
1945	30	444	461	23,744,500	53,479	2,650,800	60,400	4,121,300	1,182,900
1946	30	463	481	26,106,900	56,386	2,841,200	31,600	5,062,200	1,564,600
1947	30	489	515	28,731,500	58,756	3,211,000	34,200	6,349,700	1,642,200
1948	29	518	543	31,377,800	60,575	3,805,800	31,000	7,292,600	1,823,700
1949	27	527	546	31,925,900	60,580	3,821,200	46,300	7,703,800	1,782,500
1950	32	549	574	33,013,200	60,133	3,962,700	105,800	8,739,600	2,265,900
1951	35	581	605	38,322,700	65,959	4,862,600	139,100	10,498,200	1,823,700
1952	34	603	628	41,544,400	68,896	5,026,500	121,600	10,234,400	1,788,900
1953	34	604	627	43,470,100	71,970	5,468,000	108,500	11,501,200	2,197,600
1954	41	648	682	45,364,500	70,038	5,914,700	114,500	12,001,900	1,926,000
1955	43	680	705	48,054,300	70,668	6,310,000	123,200	12,436,200	2,290,800
1956	42	699	736	53,432,600	76,441	7,090,600	127,400	13,941,700	2,396,400
1957	38	717	746	57,822,500	80,645	8,019,200	135,100	13,998,600	2,499,700
1958	41	750	775	63,938,100	85,251	8,304,400	156,700	15,166,700	2,621,100
1959	39	781	825	70,149,800	89,820	8,635,900	227,800	16,330,300	3,270,900
1960	44	868	927	76,514,300	88,150	12,237,500	234,800	17,850,000	3,392,700
1961	56	992	1,021	82,303,200	82,967	13,069,100	200,000	21,077,600	2,353,300
1962	55	1,038	1,077	67,407,200	84,207	14,418,400	221,600	23,082,800	2,344,000
1963	57	1,059	1,114	92,085,300	86,936	15,276,600	307,200	24,199,800	2,452,300

<sup>1</sup> Obtained by averaging the number at the beginning, middle and end of the year.<sup>2</sup> Figures prior to 1960 relate to store employees only.

TABLE 24. Chain Shoe Stores by Annual Sales Volume, 1962 and 1963

Annual sales volume	Number of stores (maximum)	Total sales	
		Amount	Per cent
1962			
Total, all stores	1,077	87,407,200	100.0
Under \$30,000	91	1,834,200	2.1
\$ 30,000-\$ 49,999	262	10,649,900	12.2
50,000- 99,999	441	31,511,200	36.1
100,000- 199,999	242	32,210,200	36.8
200,000 and over	41	11,201,700	12.8
1963			
Total, all stores	1,114	92,065,300	100.0
Under \$30,000	99	1,757,800	1.9
\$ 30,000-\$ 49,999	257	10,410,100	11.3
50,000- 99,999	462	32,870,400	35.7
100,000- 199,999	247	33,188,600	36.1
200,000 and over	49	13,838,400	15.0

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